

Name of Respondent ALLETE, Inc.		This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2010/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
<p>1. Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.</p> <p>2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.</p> <p>3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.</p> <p>4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).</p> <p>5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.</p> <p>6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.</p>						
Line No.	Number and Title of Rate Schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	440 RESIDENTIAL					
2	20, 22 Residential	943,400	91,928,413	107,710	8,759	0.0974
3	21 Res. Dual Fuel Interruptible	91,318	6,634,263	7,125	12,817	0.0716
4	23 Seasonal Residential	8,816	1,280,108	3,462	2,547	0.1452
5	24 Residential Controlled Access	4,071	274,046	302	13,480	0.0673
6	Wind Energy		40,898			
7	77 Area Ltg. Service	2,199	426,301	2,636	834	0.1939
8	Revenue Adjustments		-73,753			
9	Provision for Refund					
10	Unbilled	7,672	1,714,014			0.2234
11	TOTAL RESIDENTIAL	1,057,476	102,124,090	121,235	8,723	0.0966
12						
13						
14	442 COMMERCIAL					
15	25 General Service	548,543	52,524,170	18,769	29,226	0.0958
16	26 Comm/Indust Dual Fuel Interr.	32,578	2,116,877	527	61,818	0.0850
17	27 Comm/Indust Controlled Access	821	56,608	56	14,661	0.0690
18	75 Large Light & Power	632,471	45,309,879	404	1,565,522	0.0716
19	76 Outdoor Ltg. Service	114	9,809	18	6,333	0.0843
20	77 Area Ltg. Service	4,193	700,955	1,713	2,448	0.1672
21	85 International Falls Street Lig	75	5,323	4	18,750	0.0710
22	Wind Energy (Non-utility)		6,715			
23	Revenue Adjustments		-111,715			
24	Unbilled	2,956	1,093,832			0.3697
25	TOTAL COMMERCIAL	1,221,754	101,712,253	21,491	56,850	0.0833
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28	443 INDUSTRIAL					
29	25 General Service	24,571	-2,573,336	286	85,021	-0.1047
30	26 Comm / Ind Dual Fuel Inter	636	40,958	8	79,500	0.0644
31	72 Large Light & Power	1,481	269,638	1	1,481,000	0.1753
32	74 Large Power	5,679,380	289,589,980	9	631,042,222	0.0510
33	75 Large Light & Power	633,452	43,424,737	64	9,897,888	0.0686
34	76 Outdoor Ltg. Service	5	927	2	2,500	0.1854
35	77 Area Ltg. Service	277	42,478	50	5,540	0.1534
36	CA Large Power	24,097	1,517,856	1	24,097,000	0.0630
37	Revenue Adjustments		-87,561			
38	Wind Energy					
39	Unbilled	181	99,775			0.5512
40	TOTAL INDUSTRIAL	6,364,080	332,315,252	424	15,009,623	0.0522
41	TOTAL Billed	8,710,203	539,913,932	145,637	59,808	0.0620
42	Total Unbilled Rev.(See Instr. 6)	10,708	2,944,873	0	0	0.2750
43	TOTAL	8,720,911	542,858,805	145,637	59,881	0.0622

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1						
2						
3	444 PUBLIC ST & HWY LIGHTING					
4	25 General Service	785	77,129	78	10,064	0.0983
5	77 Area Ltg. Service	408	50,219	54	7,556	0.1231
6	80 Highway Lighting	2,274	163,773	95	23,937	0.0720
7	83 Overhead Street Lighting	9,082	1,453,556	1,594	5,898	0.1600
8	84 Ornamental Street Lighting	2,610	205,158	343	7,609	0.0788
9	85 International Falls St Ltg	674	50,483	45	14,978	0.0749
10	Revenue Adjustments		-340			
11	Unbilled					
12	TOTAL PUBLIC ST & HWY LTG	15,833	1,999,978	2,209	7,167	0.1263
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15	445 OTHER SALES TO PUB AUTH					
16	25 General Service	1,895	130,102	38	49,888	0.0687
17	76 Outdoor Lighting Service	47	3,204	1	47,000	0.0682
18	77 Area Lighting Service	6	962	6	1,000	0.1603
19	87 Municipal Pumping	42,906	3,403,070	228	188,184	0.0793
20	75 Large Light & Power	17,018	1,137,536	5	3,403,600	0.0668
21	Revenue Adjustments		-4,894			
22	Unbilled	-104	37,252			-0.3582
23	TOTAL OTHER SALES/PUB AUTH	61,768	4,707,232	278	222,187	0.0762
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41	TOTAL Billed	8,710,203	539,913,932	145,637	59,808	0.0620
42	Total Unbilled Rev.(See Instr. 6)	10,708	2,944,873	0	0	0.2750
43	TOTAL	8,720,911	542,858,805	145,637	59,881	0.0622

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1	4400 RESIDENTIAL					
2	20, 22 Residential	961,088	91,900,631	107,035	8,979	0.0956
3	21 Res. Dual Fuel Interruptible	101,367	7,200,256	7,217	14,046	0.0710
4	23 Seasonal Residential	9,086	1,258,001	3,434	2,646	0.1385
5	24 Residential Controlled Access	4,411	286,922	301	14,654	0.0650
6	76 Outdoor Lighting Service	1	146	1	1,000	0.1460
7	Wind Energy		18,645	657		
8	77 Area Ltg. Service	2,168	423,520	2,808	832	0.1954
9	Revenue Adjustments		41,633			
10	Provision for Surcharge		648,742			
11	Unbilled	-8,265	-1,472,053			0.1781
12	TOTAL RESIDENTIAL	1,069,856	100,306,443	121,251	8,823	0.0938
13						
14	4420 COMMERCIAL					
15	25 General Service	555,881	52,544,493	18,844	29,499	0.0945
16	26 Comm/Indust Dual Fuel Interr.	34,120	2,236,647	533	64,015	0.0656
17	27 Comm/Indust Controlled Access	895	59,945	58	15,431	0.0670
18	75 Large Light & Power	633,756	45,166,119	401	1,580,439	0.0713
19	76 Outdoor Ltg. Service	118	10,689	27	4,370	0.0906
20	77 Area Ltg. Service	4,149	701,052	1,739	2,388	0.1690
21	85 International Falls Street Lig	32	2,391	1	32,000	0.0747
22	Wind Energy		-6,640			
23	Revenue Adjustments		68,490			
24	Provision for Surcharge		353,675			
25	Unbilled	-2,777	-737,587			0.2656
26	TOTAL COMMERCIAL	1,226,174	100,399,274	21,603	56,759	0.0819
27						
28	4430 INDUSTRIAL					
29	25 General Service	26,131	2,524,507	288	91,367	0.0966
30	26 Comm / Ind Dual Fuel Inter	776	50,252	8	97,000	0.0648
31	54 & 74 Large Power	6,157,319	308,597,687	9	684,146,556	0.0501
32	55 & 75 Large Light & Power	634,815	42,684,515	65	9,766,385	0.0672
33	76 Outdoor Ltg. Service	5	943	2	2,500	0.1886
34	77 Area Ltg. Service	263	41,315	50	5,260	0.1571
35	CA Large Power	94,345	4,419,990	1	94,345,000	0.0468
36	Revenue Adjustments		56,790			
37	Provision for Surcharge		2,296,405			
38	Unbilled	-8	-41,779			6.9832
39	TOTAL INDUSTRIAL	6,913,648	360,630,625	421	16,421,967	0.0522
40						
41	TOTAL Billed	9,299,676	570,422,308	148,891	62,460	0.0613
42	Total Unbilled Rev.(See Instr. 6)	-11,120	-2,275,405	0	0	0.2046
43	TOTAL	9,288,556	568,146,903	148,891	62,385	0.0612

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1	4440 PUBLIC ST & HWY LIGHTING					
2	25 General Service	788	70,023	74	10,649	0.0889
3	77 Area Ltg. Service	307	41,736	56	5,482	0.1359
4	80 Highway Lighting	2,664	190,699	106	25,132	0.0716
5	83 Overhead Street Lighting	8,739	1,449,967	4,552	1,920	0.1659
6	84 Ornamental Street Lighting	3,577	279,139	528	6,775	0.0780
7	85 International Falls St Ltg	345	26,188	19	18,158	0.0759
8	Revenue Adjustments		261			
9	Provision for Surcharge		18,913			
10	Unbilled					
11	TOTAL PUBLIC ST & HWY LTG	16,420	2,076,926	5,335	3,078	0.1265
12						
13	445 OTHER SALES TO PUB AUTH					
14	25 General Service	1,906	160,503	37	51,514	0.0842
15	76 Outdoor Lighting Service	47	3,184	1	47,000	0.0677
16	77 Area Lighting Service	6	950	6	1,000	0.1583
17	87 Municipal Pumping	43,665	3,443,259	232	188,211	0.0789
18	75 Large Light & Power	16,908	1,127,559	5	3,381,200	0.0667
19	Revenue Adjustments		3,051			
20	Provision for Surcharge		19,114			
21	Unbilled	-72	-23,986			0.3331
22	TOTAL OTHER SALES/PUB AUTH	62,458	4,733,634	281	222,270	0.0758
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30						
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41	TOTAL Billed	9,299,676	570,422,308	148,891	62,460	0.0613
42	Total Unbilled Rev.(See Instr. 6)	-11,120	-2,275,405	0	0	0.2046
43	TOTAL	9,288,556	568,146,903	148,891	62,385	0.0612

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1	4400 RESIDENTIAL					
2	20, 22 Residential	937,881	86,586,833	107,163	8,752	0.0923
3	21 Res. Dual Fuel Interruptible	85,879	6,484,919	7,237	11,867	0.0755
4	23 Seasonal Residential	8,981	1,271,742	3,419	2,627	0.1418
5	24 Residential Controlled Access	3,788	252,295	304	12,461	0.0666
6	76 Outdoor Lighting Service	1	150	1	1,000	0.1500
7	77 Area Ltg. Service	2,119	429,859	2,573	824	0.2029
8	Revenue Adjustments		76,326			
9	Windsense Program Tracker		-34,903			
10	Unbilled	4,632	726,567			0.1569
11	TOTAL RESIDENTIAL	1,043,281	95,793,788	120,697	8,644	0.0918
12						
13	4420 COMMERCIAL					
14	25 General Service	564,410	49,189,690	18,873	29,906	0.0872
15	26 Comm/Indust Dual Fuel Interr.	31,068	2,167,584	530	58,619	0.0698
16	27 Comm/Indust Controlled Access	944	63,226	60	15,733	0.0670
17	75 Large Light & Power	633,696	47,518,937	397	1,596,198	0.0750
18	76 Outdoor Ltg. Service	127	13,408	26	4,885	0.1056
19	77 Area Ltg. Service	3,957	695,453	1,728	2,290	0.1758
20	Revenue Adjustments		39,103			
21	Windsense Program Tracker		-6,183			
22	Unbilled	3,194	577,877			0.1809
23	TOTAL COMMERCIAL	1,237,386	100,259,094	21,614	57,249	0.0810
24						
25	4430 INDUSTRIAL					
26	25 General Service	24,095	2,401,006	276	87,301	0.0996
27	28 Comm / Ind Dual Fuel Inter	576	39,747	8	72,000	0.0690
28	54 & 74 Large Power	6,181,536	311,207,826	6	686,837,333	0.0503
29	55 & 75 Large Light & Power	638,314	44,469,511	66	9,671,424	0.0697
30	76 Outdoor Ltg. Service	5	857	2	2,500	0.1714
31	77 Area Ltg. Service	213	34,165	49	4,347	0.1604
32	CA Large Power	192,700	7,404,403	1	192,700,000	0.0384
33	Revenue Adjustments		33,875			
34	Unbilled	404	56,472			0.1398
35	TOTAL INDUSTRIAL	7,037,843	365,647,862	411	17,123,706	0.0520
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41	TOTAL Billed	9,380,138	566,458,233	149,406	62,783	0.0604
42	Total Unbilled Rev.(See Instr. 6)	8,400	1,385,749	0	0	0.1650
43	TOTAL	9,388,538	567,843,982	149,406	62,839	0.0605

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1	4440 PUBLIC ST & HWY LIGHTING					
2	25 General Service	796	81,636	71	11,070	0.1039
3	77 Area Ltg. Service	-150	-11,142	85	-1,765	0.0743
4	80 Highway Lighting	2,694	207,189	132	20,409	0.0789
5	83 Overhead Street Lighting	9,068	1,458,878	5,538	1,637	0.1609
6	84 Ornamental Street Lighting	3,557	293,629	588	6,049	0.0825
7	Revenue Adjustments		168			
8	Unbilled					
9	TOTAL PUBLIC ST & HWY LTG	15,955	2,030,358	6,414	2,488	0.1273
10						
11	445 OTHER SALES TO PUB AUTH					
12	25 General Service	1,930	163,174	36	53,611	0.0845
13	76 Outdoor Lighting Service	45	3,267	1	45,000	0.0726
14	77 Area Lighting Service	6	1,008	6	1,000	0.1680
15	87 Municipal Pumping	35,137	2,738,772	227	154,789	0.0779
16	75 Large Light & Power	16,786	1,180,332	5	3,357,200	0.0703
17	Revenue Adjustments		1,494			
18	Unbilled	170	24,833			0.1461
19	TOTAL OTHER SALES/PUB AUTH	54,074	4,112,880	275	196,633	0.0761
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41	TOTAL Billed	9,380,138	566,458,233	149,406	62,783	0.0604
42	Total Unbilled Rev.(See Instr. 6)	8,400	1,385,749	0	0	0.1650
43	TOTAL	9,388,538	567,843,982	149,406	62,839	0.0605

Minnesota Power
2013 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,279,800	\$1,308,447	\$1,086,370	\$910,221	\$611,719	\$306,567	\$150,838	\$120,460	\$126,091	\$181,616	\$534,450	\$1,040,619	\$7,657,200
23	\$101,527	\$103,132	\$88,965	\$85,390	\$81,814	\$112,312	\$141,418	\$138,808	\$136,399	\$105,606	\$97,999	\$100,001	\$1,293,372
24	\$49,755	\$50,382	\$41,719	\$33,908	\$22,014	\$10,097	\$5,708	\$5,215	\$4,774	\$8,695	\$21,693	\$42,298	\$296,256
25	\$5,477,923	\$5,170,340	\$4,796,064	\$4,731,485	\$4,429,534	\$4,407,442	\$4,860,483	\$4,846,365	\$5,051,873	\$4,470,196	\$4,498,487	\$5,016,860	\$57,757,051
26	\$265,324	\$249,125	\$214,894	\$208,239	\$160,451	\$130,854	\$133,128	\$136,145	\$134,347	\$129,672	\$161,755	\$224,149	\$2,148,083
27	\$11,578	\$12,377	\$9,549	\$8,118	\$4,668	\$2,087	\$1,701	\$1,682	\$1,688	\$1,948	\$3,313	\$9,378	\$68,087
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$28,459,737	\$26,176,766	\$27,054,469	\$24,607,409	\$25,668,666	\$26,364,451	\$27,670,467	\$27,184,038	\$26,249,792	\$25,831,982	\$27,363,330	\$27,374,026	\$320,005,131
75	\$8,050,171	\$7,966,839	\$7,992,162	\$7,158,943	\$7,219,402	\$7,478,277	\$7,991,753	\$8,019,339	\$8,048,025	\$7,954,885	\$7,732,114	\$7,847,095	\$93,459,006
76	\$1,508	\$1,390	\$1,242	\$1,243	\$988	\$1,119	\$1,052	\$1,059	\$1,183	\$1,317	\$2,112	\$2,474	\$16,688
77	\$103,032	\$105,003	\$96,673	\$96,526	\$95,717	\$94,986	\$95,133	\$95,850	\$96,389	\$95,089	\$97,665	\$98,825	\$1,170,889
80	\$22,539	\$20,984	\$18,773	\$17,562	\$15,140	\$14,047	\$13,119	\$13,624	\$14,841	\$12,293	\$18,461	\$18,729	\$200,112
83	\$135,780	\$132,068	\$130,116	\$119,894	\$126,072	\$112,583	\$125,374	\$129,883	\$130,772	\$133,162	\$135,250	\$137,864	\$1,548,819
84	\$32,679	\$27,639	\$25,986	\$23,828	\$27,692	\$21,292	\$7,520	\$19,294	\$20,824	\$22,756	\$12,382	\$22,712	\$264,604
87	\$268,777	\$244,331	\$231,033	\$218,432	\$175,059	\$201,923	\$236,510	\$247,857	\$238,289	\$212,938	\$202,993	\$233,781	\$2,711,921
CA	\$26,040	\$204,676	\$29,097	\$30,194	\$56,414	\$112,605	\$28,403	\$28,265	\$398,979	\$27,622	\$26,398	\$72,733	\$1,041,426
Revenue Adjustments	\$(12,610)	\$(7,703)	\$(749)	\$1,137	\$(32,141)	\$69,965	\$2,364	\$(14,774)	\$274	\$5,811	\$5,783	\$(12,984)	\$4,373
Windsense	\$3,450	\$3,326	\$3,301	\$3,286	\$3,271	\$3,150	\$3,264	\$3,188	\$3,158	\$3,135	\$3,143	\$3,142	\$38,814
Unbilled	\$597,426	\$(2,499,072)	\$347,224	\$(1,499,168)	\$(1,086,052)	\$(212,157)	\$808,841	\$557,467	\$(325,852)	\$(918,514)	\$2,230,841	\$2,481,075	\$482,059
	\$54,661,720	\$48,654,303	\$50,291,745	\$44,579,955	\$44,407,680	\$45,351,936	\$49,131,659	\$48,011,846	\$47,613,392	\$44,268,827	\$50,029,026	\$53,382,014	\$580,384,102

Minnesota Power
2014 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,767,438	\$1,452,275	\$1,165,446	\$1,101,091	\$532,058	\$313,180	\$150,688	\$120,115	\$130,833	\$228,090	\$464,371	\$1,002,227	\$8,427,812
23	\$115,906	\$108,322	\$102,606	\$90,433	\$87,289	\$112,697	\$142,673	\$139,848	\$132,224	\$107,964	\$92,702	\$100,494	\$1,333,158
24	\$64,929	\$52,976	\$48,358	\$37,537	\$20,914	\$10,428	\$5,260	\$4,812	\$5,566	\$10,202	\$20,910	\$41,015	\$322,897
25	\$6,223,256	\$5,254,475	\$4,611,077	\$5,513,824	\$3,826,716	\$4,595,858	\$4,850,985	\$4,942,096	\$4,697,973	\$4,434,159	\$4,347,971	\$4,987,992	\$58,286,381
26	\$338,258	\$265,354	\$300,114	\$243,859	\$129,178	\$141,878	\$137,456	\$132,036	\$130,281	\$128,749	\$146,073	\$199,046	\$2,292,284
27	\$13,743	\$12,463	\$9,094	\$6,340	\$2,830	\$1,899	\$1,812	\$1,692	\$1,698	\$1,902	\$2,800	\$6,729	\$63,002
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$26,800,821	\$25,145,954	\$28,445,320	\$25,258,332	\$25,667,682	\$25,687,400	\$27,587,751	\$26,907,405	\$26,618,868	\$27,079,891	\$27,505,229	\$27,506,041	\$320,210,693
75	\$9,213,778	\$8,180,576	\$7,598,017	\$8,849,346	\$7,144,889	\$8,300,262	\$8,517,171	\$8,629,523	\$8,270,820	\$8,215,198	\$7,794,985	\$8,097,807	\$98,812,372
76	\$2,079	\$1,944	\$2,110	\$1,822	\$1,604	\$1,616	\$1,762	\$1,689	\$1,719	\$1,785	\$1,889	\$1,878	\$21,897
77	\$107,712	\$96,157	\$87,242	\$104,292	\$84,446	\$93,758	\$94,269	\$94,463	\$94,024	\$95,156	\$94,968	\$96,543	\$1,143,031
80	\$19,942	\$18,662	\$15,978	\$15,760	\$13,723	\$9,214	\$11,912	\$12,955	\$13,687	\$18,161	\$16,203	\$18,001	\$184,198
83	\$174,558	\$135,334	\$99,196	\$169,630	\$96,726	\$131,992	\$133,235	\$133,322	\$132,898	\$134,538	\$135,038	\$137,475	\$1,613,944
84	\$37,693	\$27,134	\$19,533	\$29,335	\$16,380	\$20,395	\$20,043	\$19,635	\$19,568	\$21,885	\$23,638	\$24,129	\$279,357
87	\$300,641	\$254,375	\$198,974	\$285,135	\$89,356	\$146,894	\$145,596	\$137,445	\$135,635	\$130,910	\$122,719	\$132,806	\$2,080,484
CA	\$32,764	\$456,593	\$916,591	\$67,964	\$34,777	\$43,571	\$67,017	\$33,548	\$594,933	\$31,440	\$35,034	\$573,343	\$2,887,572
Revenue Adjustments	\$(37,784)	\$(22,503)	\$(15,008)	\$(18,004)	\$3,125	\$(4,956)	\$(6,740)	\$(10,404)	\$(6,346)	\$(5,838)	\$(3,193)	\$(2,142)	\$(129,795)
Windsense	\$3,272	\$3,102	\$2,818	\$3,378	\$2,773	\$3,064	\$2,938	\$2,961	\$2,710	\$2,850	\$2,857	\$2,865	\$35,586
Unbilled	\$(3,565,151)	\$(164,563)	\$3,118,726	\$(4,350,818)	\$705,244	\$(304,490)	\$(680,508)	\$826,479	\$(155,572)	\$(15,835)	\$1,118,851	\$3,661,493	\$193,856
	\$53,483,632	\$51,066,282	\$55,069,628	\$46,126,621	\$44,522,629	\$45,892,117	\$47,931,048	\$48,863,058	\$47,282,440	\$46,622,949	\$48,139,346	\$54,898,214	\$589,897,962

Minnesota Power
2015 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,237,112	\$1,143,930	\$1,142,250	\$692,374	\$455,338	\$242,590	\$137,186	\$118,579	\$121,626	\$165,616	\$377,930	\$638,813	\$6,473,345
23	\$104,677	\$92,068	\$93,280	\$78,608	\$82,677	\$105,234	\$128,853	\$143,649	\$136,012	\$104,759	\$90,427	\$81,793	\$1,242,036
24	\$49,059	\$43,401	\$42,779	\$26,428	\$16,782	\$8,115	\$5,278	\$4,786	\$5,064	\$7,996	\$17,082	\$28,529	\$255,299
25	\$5,320,948	\$4,992,730	\$4,782,865	\$4,509,210	\$4,379,832	\$4,083,151	\$4,712,375	\$4,874,009	\$4,813,226	\$4,519,073	\$4,457,820	\$4,467,174	\$55,912,413
26	\$232,030	\$219,226	\$207,922	\$159,290	\$143,572	\$111,508	\$124,065	\$131,833	\$131,891	\$125,229	\$132,091	\$156,900	\$1,875,556
27	\$8,723	\$8,222	\$7,582	\$4,112	\$2,337	\$1,655	\$1,485	\$1,531	\$1,633	\$1,607	\$5,647	\$4,637	\$49,169
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$26,823,530	\$25,655,860	\$25,608,645	\$24,347,382	\$22,817,577	\$20,873,255	\$22,740,845	\$22,271,478	\$20,550,566	\$22,589,590	\$22,666,794	\$22,150,863	\$279,096,385
75	\$8,482,649	\$7,700,818	\$7,502,745	\$7,494,822	\$7,437,988	\$7,193,598	\$7,970,039	\$8,241,226	\$8,182,898	\$8,120,663	\$7,593,881	\$7,734,100	\$93,655,428
76	\$2,157	\$2,164	\$2,020	\$1,986	\$1,898	\$1,857	\$1,831	\$1,916	\$2,095	\$2,173	\$2,469	\$2,461	\$25,028
77	\$97,062	\$93,914	\$91,700	\$94,295	\$93,294	\$91,383	\$92,300	\$91,955	\$92,115	\$94,332	\$93,010	\$92,907	\$1,118,265
80	\$19,121	\$17,849	\$14,885	\$14,897	\$13,367	\$11,545	\$11,018	\$11,822	\$12,707	\$13,975	\$15,885	\$13,999	\$171,069
83	\$137,178	\$131,779	\$132,590	\$132,444	\$132,643	\$135,688	\$132,464	\$153,579	\$135,584	\$134,458	\$137,854	\$132,197	\$1,628,457
84	\$29,049	\$24,094	\$22,827	\$21,497	\$20,493	\$17,720	\$17,863	\$17,539	\$18,751	\$20,817	\$21,605	\$21,526	\$253,781
87	\$139,041	\$134,135	\$132,347	\$127,699	\$129,363	\$116,149	\$129,188	\$124,457	\$102,795	\$97,548	\$99,352	\$94,949	\$1,427,023
CA	\$779,321	\$790,124	\$395,208	\$47,328	\$32,063	\$31,987	\$29,601	\$252,124	\$605,312	\$813,226	\$97,000	\$25,000	\$3,898,294
Revenue Adjustments	\$(5,617)	\$(2,531)	\$2,632	\$8,357	\$9,330	\$11,196	\$2,594	\$(2,926)	\$(785,127)	\$(13,494)	\$(681)	\$10,650	\$(765,618)
Windsense	\$2,845	\$2,815	\$2,797	\$2,837	\$2,852	\$2,835	\$2,800	\$2,805	\$2,785	\$2,734	\$2,722	\$2,701	\$33,527
Unbilled	\$(516,686)	\$(2,756,047)	\$1,241,910	\$(1,370,432)	\$(585,325)	\$243,532	\$1,862,632	\$(443,021)	\$(1,069,375)	\$842,291	\$11,957	\$1,612,978	\$(925,586)
	\$52,624,569	\$46,593,982	\$49,403,078	\$43,023,313	\$41,385,625	\$38,720,074	\$44,414,901	\$42,998,295	\$39,796,685	\$43,529,646	\$42,136,918	\$44,178,689	\$528,805,774

**Minnesota Power
2015 Actual**

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	523,331,840	497,565,290	536,725,720	484,440,180	417,932,170	344,604,550	397,239,290	385,437,120	388,643,680	411,199,670	398,559,990	398,112,750	5,183,792,250
75	127,194,147	118,557,210	118,355,286	115,916,353	114,491,347	110,577,561	124,469,688	130,058,501	126,676,941	120,642,582	113,299,351	120,572,375	1,440,811,342
76	23,126	21,847	19,690	17,382	16,199	13,697	13,212	14,953	17,775	19,274	25,083	25,655	227,893
77	697,623	563,829	534,626	456,198	456,527	335,613	377,183	403,391	462,568	528,991	622,744	647,710	6,087,003
80	276,439	262,456	220,739	216,012	193,224	165,274	158,230	170,766	184,312	199,720	233,439	209,910	2,490,521
83	1,037,823	831,190	817,170	668,263	701,372	506,703	560,044	640,892	694,924	786,896	944,709	944,997	9,134,983
84	400,933	327,220	303,008	264,859	252,629	195,090	204,710	202,721	229,977	264,654	291,485	302,476	3,239,762
87	1,642,082	1,615,302	1,622,892	1,512,948	1,532,693	1,332,828	1,521,266	1,463,850	1,156,579	1,066,904	1,053,412	1,057,562	16,578,318
CA	16,977,900	15,616,000	8,592,700	611,900	127,400	139,000	96,100	5,088,200	12,043,400	16,923,500	1,616,800	-	77,832,900
Unbilled	(4,822,862)	(27,820,083)	16,002,207	(18,517,584)	(8,437,270)	5,936,106	20,243,314	(4,343,020)	(15,096,035)	4,768,926	816,340	24,401,173	(6,868,788)
	853,866,050	779,132,008	850,813,019	723,596,823	654,815,640	575,565,710	673,633,046	658,061,795	649,125,059	674,213,405	644,126,586	687,730,527	8,424,679,668

Minnesota Power

2016 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	415,390,610	394,256,190	422,601,990	369,337,150	403,824,480	374,436,570	386,170,110	393,249,530	404,954,580	424,972,350	414,541,490	416,357,502	4,820,092,552
75	121,382,639	118,783,758	118,037,746	112,488,465	105,589,167	112,019,485	117,486,277	120,729,411	117,572,424	112,700,124	110,874,383	109,445,528	1,377,109,407
76	29,051	24,065	22,721	20,120	15,660	15,004	14,050	16,632	19,194	17,875	20,894	22,028	237,294
77	743,818	587,410	555,958	523,271	404,427	369,287	376,479	368,062	505,116	520,548	596,912	664,563	6,215,851
80	221,350	241,254	201,207	184,792	155,200	141,020	153,162	152,592	169,040	201,896	199,317	215,975	2,236,805
83	1,137,649	887,833	833,532	772,283	638,065	561,671	552,518	551,069	737,446	793,807	886,645	988,365	9,340,883
84	440,899	310,649	272,387	275,897	213,797	204,960	194,095	176,052	223,502	227,047	256,996	317,774	3,114,055
87	1,175,557	1,133,790	1,287,759	1,233,761	1,230,844	1,165,167	1,180,638	1,115,634	1,160,359	981,186	918,908	1,006,672	13,590,275
CA	-	-	-	24,800	2,745,900	37,633,500	37,760,900	37,392,600	39,292,200	38,543,200	37,490,100	40,643,600	271,526,800
Unbilled	14,697,602	(20,679,707)	(10,656,404)	(11,564,958)	(3,192,265)	1,293,526	13,238,087	9,725,770	(25,418,083)	4,139,252	5,146,443	34,723,509	11,452,772
	726,772,425	662,331,721	687,625,429	612,835,586	634,527,391	648,888,032	688,005,603	698,524,178	677,667,361	702,422,909	692,657,868	749,123,311	8,181,381,814

Minnesota Power

2017 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	422,336,480	398,787,736	470,585,024	447,621,212	465,520,644	447,386,960	468,073,930	478,852,300	461,675,410	464,330,990	478,136,320	484,213,410	5,487,520,416
75	117,413,476	113,131,778	116,049,824	111,157,215	111,288,185	107,222,847	108,228,588	113,607,537	113,235,470	109,556,259	108,528,444	109,941,127	1,339,360,750
76	22,523	23,912	21,121	20,484	15,596	15,889	11,183	11,120	14,583	14,468	18,083	17,244	206,206
77	696,532	644,567	528,380	423,956	382,559	380,230	366,957	361,714	493,855	495,163	606,894	655,786	6,036,593
80	220,473	210,276	176,627	213,328	153,995	142,019	143,478	148,005	166,285	175,673	208,006	209,825	2,167,990
83	1,029,732	926,489	773,221	772,453	576,729	566,071	544,278	536,621	705,732	739,032	893,015	959,667	9,023,040
84	331,161	316,136	255,092	241,561	200,875	184,556	172,225	165,080	203,912	218,921	257,546	293,813	2,840,878
87	1,098,990	1,165,187	1,074,858	1,057,541	1,026,051	1,103,394	1,036,224	802,340	1,085,186	1,196,641	1,102,300	1,067,468	12,816,180
CA	39,418,600	35,999,800	39,322,300	36,213,300	39,064,200	42,934,600	38,997,900	40,707,400	38,821,200	38,168,400	37,646,600	40,276,900	467,571,200
Unbilled	(2,998,267)	(28,878,854)	12,662,913	(23,219,068)	3,275,146	(4,130,357)	12,468,847	957,382	(12,195,483)	6,671,816	13,738,003	24,046,749	2,398,807
	759,896,502	690,620,740	785,585,107	718,469,854	739,674,871	717,449,267	758,247,076	766,383,650	729,924,288	738,405,261	774,088,146	818,607,139	8,997,351,901

Minnesota Power

2018 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	465,525,990	429,312,150	478,717,770	441,408,350	456,891,540	446,698,000	465,971,200	457,364,710	449,861,360	464,799,860	468,812,900	471,658,860	5,497,022,690
75	115,506,845	114,156,376	112,142,836	112,182,544	110,264,133	106,359,159	108,011,448	112,915,303	110,591,449	108,561,997	103,769,480	108,032,645	1,322,494,215
76	21,517	19,569	16,141	14,456	10,855	10,771	9,467	9,255	11,439	14,413	17,636	19,386	174,905
77	685,687	613,575	527,955	484,265	401,663	367,170	342,969	384,922	456,884	493,418	603,376	647,231	6,009,115
80	215,734	204,204	178,244	173,135	152,653	139,585	133,543	126,799	133,494	144,901	161,159	169,660	1,933,111
83	1,015,717	904,001	777,143	713,494	594,261	546,341	494,585	559,333	674,239	721,534	888,054	947,052	8,835,754
84	316,133	281,232	225,889	211,741	201,247	161,313	151,195	160,994	183,600	204,116	244,950	287,620	2,630,030
87	1,196,901	1,194,571	1,162,242	1,106,144	1,107,370	1,049,006	1,011,542	995,570	938,063	963,102	1,035,792	1,118,842	12,879,145
CA	38,636,300	35,094,100	38,032,900	36,414,400	38,048,200	38,162,600	38,774,400	37,458,600	37,638,200	40,725,300	37,681,700	38,191,500	454,858,200
Unbilled	4,776,850	(23,841,644)	(4,366,397)	(10,707,199)	(7,035,659)	4,990,632	13,677,523	(150,209)	(18,845,516)	6,816,919	16,030,391	7,154,178	(11,500,131)
	807,902,943	738,403,301	782,690,058	726,885,779	728,939,045	718,931,006	759,002,500	750,098,128	715,643,824	745,810,756	764,567,490	789,024,106	9,027,898,936

