

SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding data for Sales for Resale which is reported on Pages 310-311.
 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
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 5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

Line No.	Number and rate of rate schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	1440 Residential					
2	10, 12 Residential	269,971	18,325,586	34,874	7,455	0.0705
3	20, 22 Residential	369,035	28,147,803	47,069	8,474	0.0705
4	30, 32 Residential	262,022	18,939,664	22,176	11,816	0.0723
5	11 Res. Dual Fuel Interruptible	9,463	486,537	671	14,103	0.0474
6	21 Res. Dual Fuel Interruptible	26,624	1,263,456	2,025	13,288	0.0471
7	31 Res. Dual Fuel Interruptible	38,647	1,809,897	2,738	14,115	0.0469
8	13 Seasonal Residential	31	3,175	10	3,100	0.1023
9	23 Seasonal Residential	1,296	148,633	644	2,012	0.1156
10	13 Seasonal Residential	7,552	822,304	2,961	2,525	0.1069
11	14 Residential Controlled Access	73	3,249	4	18,250	0.0445
12	24 Residential Controlled Access	892	40,613	74	12,054	0.0457
13	34 Residential Controlled Access	1,345	60,735	107	12,570	0.0452
14	57 Area Ltg. Service	469	78,952	482	953	0.1883
15	76 Outdoor Ltg. Service	1	129	1	1,000	0.1260
16	Wind Energy		67,408			
17	77 Area Ltg. Service	1,775	296,458	2,176	816	0.1670
18	Revenue Adjustments (1)		9,655			
19	Unbilled	3,760	275,587			0.0728
20	TOTAL RESIDENTIAL	1,013,156	70,741,134	116,072	8,729	0.0688
21						
22						
23	442 COMMERCIAL					
24	15 General Service	179,315	12,396,431	4,194	42,755	0.0691
25	25 General Service	304,831	21,102,080	10,080	30,392	0.0692
26	35 General Service	65,847	4,712,110	3,219	20,459	0.0716
27	85 International Falls St. Lghtg.	69	3,223	4	17,250	0.0471
28	16 Comm/Indust Dual Fuel Interr.	16,927	777,626	49	386,289	0.0411
29	26 Comm/Indust Dual Fuel Interr.	18,181	789,396	239	75,987	0.0435
30	36 Comm/Indust Dual Fuel Interr.	3,873	178,298	109	35,532	0.0455
31	17 Comm/Indust Controlled Access	9	491	1	9,000	0.0568
32	27 Comm/Indust Controlled Access	476	22,310	26	18,308	0.0469
33	37 Comm/Indust Controlled Access	337	15,294	14	24,071	0.0454
34	55 Large Light & Power	336,557	17,773,425	176	1,912,256	0.0528
35	75 Large Light & Power	263,755	14,419,521	199	1,325,402	0.0547
36	85 Outdoor Ltg. Service	43	2,945	7	6,143	0.0995
37	78 Outdoor Ltg. Service	13	1,324	4	3,250	0.1172
38	57 Area Ltg. Service	1,556	223,117	400	3,176	0.1434
39	77 Area Ltg. Service	2,828	409,035	1,279	2,211	0.1446
40	Revenue Adjustments		18,550			
41	TOTAL Billed	9,044,721	414,222,665	137,295	65,878	0.0458
42	Total Unbilled Rev (See Instr. 6)	7,221	587,665	0	0	0.0614
43	TOTAL	9,051,942	414,810,330	137,295	65,931	0.0458

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1	Unbilled		3,478		306,263	0.0681
2	TOTAL COMMERCIAL	1,200,075	73,149,634	20,040	59,884	0.0610
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4						
5	443 INDUSTRIAL					
6	15 General Service	6,084	460,509	60	96,971	0.0762
7	25 General Service	18,149	1,284,161	176	103,119	0.0769
8	35/36 General Service	7,990	527,037	76	102,436	0.0690
9	26 Comm/Indust Dual Fuel Interr	19,758	772,868	8	2,469,750	0.0391
10	19 Large Light & Power	8,474	309,665	1	8,474,000	0.0365
11	52/54/74 Large Power	6,955,594	237,143,785	13	474,276,462	0.0385
12	55 Large Light & Power	122,715	6,023,734	17	7,218,529	0.0491
13	75 Large Light & Power	339,329	16,646,210	46	7,376,717	0.0497
14	78 Outdoor Ltg. Service	6	620	2	3,000	0.1367
15	57 Area Ltg. Service	40	5,417	10	4,000	0.1364
16	77 Area Ltg. Service	241	32,388	45	5,356	0.1344
17	CA Large Power	73,380	2,442,594	1	73,380,000	0.0333
18	Revenue Adjustments (1)		16,717			
19	Unbilled	-91	-4,977			0.0547
20	TOTAL INDUSTRIAL	6,781,669	265,865,928	460	14,699,280	0.0393
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23	444 PUBLIC ST & HWY LIGHTING					
24	15 General Service	887	64,378	67	13,239	0.0726
25	25 General Service	144	10,738	15	9,600	0.0746
26	35 General Service	2	186	1	2,000	0.0930
27	77 Area Ltg. Service	403	42,654	44	9,159	0.1058
28	80 Highway Lighting	1,963	106,604	41	4,7378	0.0953
29	80 Highway Lighting	465	32,160	36	11,923	0.0662
30	81 Overhead Street Lighting	2,239	307,999	12	186,333	0.1351
31	3164 Overhead Street Lighting	3	896	1	3,000	0.2987
32	3283 Overhead Street Lighting	7,004	964,776	151	46,384	0.1377
33	3362 Ornamental Street Lighting	157	9,190	6	26,167	0.0565
34	3484 Ornamental Street Lighting	1,716	134,007	70	24,514	0.0781
35	3585 International Falls St Ltg	666	31,143	43	15,488	0.0468
36	Revenue Adjustments		54			
37	TOTAL PUBLIC ST & HWY LTO	15,646	1,700,785	480	31,931	0.1067
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39						
40	445 OTHER SALES TO PUB AUTH					
41	TOTAL Billed	9,044,721	414,222,665	137,295	65,878	0.0458
42	Total Unbilled Rev (See Instr. 6)	7,221	587,665	0	0	0.0614
43	TOTAL	9,051,942	414,810,330	137,295	65,931	0.0458

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1	115 General Service	14	1,082	2	7,000	0.0773
2	25 General Service	620	40,051	19	32,632	0.0649
3	35 General Service	881	56,020	17	51,824	0.0636
4	55 Large Light & Power	15,167	728,887	3	5,055,667	0.0481
5	57 Area Lighting Service	3	479	3	1,000	0.1597
6	77 Area Lighting Service	3	585	4	750	0.1560
7	85 Municipal Pumping	5,776	332,528	31	186,587	0.0575
8	87 Municipal Pumping	20,290	1,083,270	15	1,352,967	0.0534
9	87 Municipal Pumping	16,759	1,010,023	137	122,328	0.0603
10	95 Outdoor Lighting Service	37	2,050	1	37,000	0.0664
11	75 Large Light & Power	1,770	84,280	1	1,770,000	0.0476
12	Revenue Adjustments (1)		804			
13	Unbilled	74	12,792			0.1729
14	TOTAL OTHER SALES/PUB AUTH	61,398	3,352,848	230	263,502	0.0549
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41	TOTAL Billed	9,044,721	414,222,665	137,295	65,878	0.0458
42	Total Unbilled Rev (See Instr. 6)	7,221	587,665	0	0	0.0614
43	TOTAL	9,051,942	414,810,330	137,295	65,931	0.0458

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1	440 RESIDENTIAL					
2	10, 12 Residential	265,552	20,640,228	36,628	7,453	0.0773
3	20, 22 Residential	411,937	31,910,224	47,875	8,604	0.0775
4	30, 32 Residential	269,301	21,303,318	22,773	11,825	0.0791
5	11 Res. Dual Fuel Interruptible	10,072	532,802	717	14,047	0.0529
6	21 Res. Dual Fuel Interruptible	30,383	1,593,896	2,334	13,018	0.0525
7	13 Res. Dual Fuel Interruptible	42,993	2,247,488	3,086	13,918	0.0523
8	13 Seasonal Residential	40	4,402	11	3,836	0.1101
9	23 Seasonal Residential	1,389	166,537	584	2,378	0.1192
10	13 Seasonal Residential	7,842	885,792	2,935	2,994	0.1156
11	14 Residential Controlled Access	179	8,713	8	22,000	0.0495
12	24 Residential Controlled Access	1,381	66,351	101	13,973	0.0502
13	34 Residential Controlled Access	1,605	81,267	124	12,944	0.0506
14	67 Area Ltg. Service	519	87,956	507	1,024	0.1695
15	76 Outdoor Ltg. Service	1	132	1	1,000	0.1320
16	Wind Energy		70,462			
17	77 Area Ltg. Service	1,770	307,624	2,183	811	0.1738
18	Revenue Adjustments		-21,405			
19	Unbilled	6,662	1,191,226			0.1788
20	TOTAL RESIDENTIAL	1,051,443	80,978,958	118,870	8,845	0.0770
21						
22	442 COMMERCIAL					
23	15 General Service	180,823	13,757,566	4,248	42,590	0.0760
24	25 General Service	312,249	23,936,264	10,266	30,407	0.0767
25	35 General Service	70,653	5,599,147	3,455	20,449	0.0792
26	27 Intermational Falls St. Lghtg.	71	3,754	4	17,763	0.0529
27	18 Comm/Indust Dual Fuel Interr.	13,432	642,551	44	305,273	0.0475
28	28 Comm/Indust Dual Fuel Interr.	18,694	951,209	282	66,265	0.0509
29	30 Comm/Indust Dual Fuel Interr.	4,598	239,041	135	34,044	0.0520
30	31 Comm/Indust Controlled Access	11	644	1	11,000	0.0585
31	32 Comm/Indust Controlled Access	517	27,216	30	17,233	0.0526
32	37 Comm/Indust Controlled Access	277	14,362	14	19,789	0.0520
33	65 Large Light & Power	347,317	20,964,931	191	1,818,414	0.0604
34	75 Large Light & Power	288,493	17,865,527	211	1,372,005	0.0621
35	38 Outdoor Ltg. Service	94	4,534	7	9,143	0.0706
36	37 Outdoor Ltg. Service	10	1,285	5	2,000	0.1285
37	67 Area Ltg. Service	1,518	228,198	477	3,182	0.1503
38	77 Area Ltg. Service	2,853	425,206	1,257	2,270	0.1490
39	Revenue Adjustments		-35,490			
40						
41	TOTAL Billed	8,991,732	489,145,417	140,724	63,896	0.0544
42	Total Unbilled Rev (See Instr. 6)	9,510	2,206,961	0	0	0.2321
43	TOTAL	9,001,242	491,352,378	140,724	63,964	0.0549

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1	Unbilled		2,262	867,992		0.3837
2	TOTAL COMMERCIAL	1,244,930	85,614,956	20,630	60,348	0.0688
3						
4	444 INDUSTRIAL					
5	15 General Service	6,364	517,875	60	106,087	0.0814
6	25 General Service	19,257	1,409,731	195	109,993	0.0772
7	35 General Service	2,706	299,259	71	52,107	0.0507
8	20 Comm / Ind Dual Fuel Interr.	11,399	542,576	8	1,424,500	0.0476
9	10 Comm / Dual Fuel / Standard	279	13,716	1	276,000	0.0497
10	19 Large Light & Power					
11	12 52/54/74 Large Power	6,127,319	287,087,637	12	510,609,917	0.0499
12	15 55 Large Light & Power	122,080	7,232,555	18	6,782,222	0.0562
13	14 75 Large Light & Power	287,771	17,909,669	44	6,540,250	0.0622
14	18 76 Outdoor Ltg. Service	6	948	2	2,500	0.1962
15	14 57 Area Ltg. Service	39	6,652	10	3,900	0.1431
16	17 77 Area Ltg. Service	241	33,397	42	5,738	0.1386
17	18 CA Large Power	44,604	3,668,590	1	44,604,000	0.0822
18	Revenue Adjustments		226			
19	Unbilled	-7	86,171			-12.3101
20	TOTAL INDUSTRIAL	6,822,051	318,807,820	435	15,223,106	0.0481
21						
22						
23	24 444 PUBLIC ST & HWY LIGHTING					
24	15 General Service	788	62,695	67	11,731	0.0789
25	20 General Service	143	11,699	14	10,214	0.0818
26	27 General Service	1	137	2	500	0.1370
27	77 Area Ltg. Service	397	44,260	46	8,030	0.1115
28	60 Highway Lighting	1,743	108,530	41	42,439	0.0624
29	30 Highway Lighting	483	36,404	42	11,500	0.0754
30	61 Overhead Street Lighting	2,238	314,214	14	159,857	0.1404
31	64 Overhead Street Lighting	3	808	1	3,000	0.2683
32	33 Overhead Street Lighting	7,011	1,003,702	168	41,732	0.1432
33	62 Ornamental Street Lighting	500	34,868	37	15,135	0.0623
34	34 Ornamental Street Lighting	1,773	160,344	73	24,288	0.0848
35	85 Intermational Falls St Ltg	617	32,978	43	14,349	0.0634
36	Revenue Adjustments		-111			
37	Unbilled					
38	TOTAL PUBLIC ST & HWY LTG	15,742	1,799,983	548	28,744	0.1143
39						
40						
41	TOTAL Billed	8,991,732	489,145,417	140,724	63,896	0.0544
42	Total Unbilled Rev (See Instr. 6)	9,510	2,206,961	0	0	0.2321
43	TOTAL	9,001,242	491,352,378	140,724	63,964	0.0549

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1						
2	445 OTHER SALES TO PUB AUTH					
3	15 General Service	9	770	1	9,000	0.0856
4	25 General Service	2,411	172,038	21	114,810	0.0714
5	35 General Service	789	56,172	17	46,412	0.0712
6	65 Large Light & Power	14,999	835,538	3	4,969,667	0.0567
7	75 Area Lighting Service	4	528	3	1,333	0.1320
8	8 77 Area Lighting Service	3	590	4	750	0.1997
9	9 66 Municipal Pumping	6,494	409,066	32	202,625	0.0631
10	10 67 Municipal Pumping	20,505	1,244,952	15	1,367,000	0.0607
11	11 97 Municipal Pumping	19,342	1,268,746	143	135,259	0.0656
12	12 56 Outdoor Lighting Service	52	3,238	1	62,000	0.0922
13	13 75 Large Light & Power	1,894	100,669	1	1,895,000	0.0533
14	Revenue Adjustments		-1,576			
15	Unbilled	563	61,612			0.1094
16	TOTAL OTHER SALES/PUB AUTH	67,056	4,150,681	241	278,241	0.0619
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41	TOTAL Billed	8,991,732	489,145,417	140,724	63,896	0.0544
42	Total Unbilled Rev (See Instr. 6)	9,510	2,206,961	0	0	0.2321
43	TOTAL	9,001,242	491,352,378	140,724	63,964	0.0549

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1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.
 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
 3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
 4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
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 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

Line No.	Number and Title of Rate Schedule (a)	MWH Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	440 RESIDENTIAL					
2	10 12 Residential	272,899	21,590,516	35,375	7,714	0.0791
3	20 22 Residential	414,509	32,772,456	48,016	8,632	0.0791
4	30 32 Residential	278,925	22,385,040	22,971	12,052	0.0858
5	11 Res. Dual Fuel Interruptible	11,464	631,104	718	15,888	0.0540
6	21 Res. Dual Fuel Interruptible	36,138	1,970,524	2,509	14,403	0.0545
7	31 Res. Dual Fuel Interruptible	50,583	2,744,125	3,262	15,507	0.0542
8	13 Seasonal Residential	23	2,480	8	2,875	0.1078
9	23 Seasonal Residential	1,420	172,430	584	2,432	0.1214
10	33 Seasonal Residential	7,695	918,922	2,915	2,640	0.1191
11	14 Residential Controlled Access	173	9,266	3	22,375	0.0519
12	24 Residential Controlled Access	1,856	87,415	114	14,553	0.0527
13	34 Residential Controlled Access	1,925	101,036	138	14,154	0.0525
14	67 Area Ltg. Service	545	93,620	509	1,077	0.1723
15	76 Outdoor Ltg. Service	1	136	1	1,000	0.1360
16	Wind Energy		69,589			
17	77 Area Ltg. Service	1,748	315,023	2,174	804	0.1802
18	Revenue Adjustments		-665,781			
19	Provision for Refund					
20	Unbilled	2,100	219,059			0.1043
21	TOTAL RESIDENTIAL	1,079,837	83,395,000	119,300	9,051	0.0772
22						
23						
24	442 COMMERCIAL					
25	15 General Service	187,425	14,404,637	4,274	43,801	0.0769
26	25 General Service	310,873	24,201,954	10,334	29,775	0.0776
27	35 General Service	70,374	5,699,740	3,597	19,562	0.0805
28	85 International Falls St. Lghtg.	78	4,138	4	19,000	0.0544
29	16 Comm/Indust Dual Fuel Inter.	4,157	208,223	42	98,976	0.0501
30	26 Comm/Indust Dual Fuel Inter.	20,211	1,048,058	297	66,015	0.0519
31	36 Comm/Indust Dual Fuel Inter.	4,859	261,681	143	33,979	0.0539
32	17 Comm/Indust Controlled Access	19	865	1	15,000	0.0577
33	27 Comm/Indust Controlled Access	584	33,140	34	17,471	0.0558
34	37 Comm/Indust Controlled Access	343	18,370	15	22,897	0.0536
35	75 Large Light & Power	357,456	21,786,875	123	1,852,118	0.0600
36	76 Large Light & Power	284,877	17,811,471	208	1,369,601	0.0625
37	66 Outdoor Ltg. Service	98	6,848	7	14,000	0.0696
38	76 Outdoor Ltg. Service	6	795	4	1,500	0.1325
39	67 Area Ltg. Service	1,518	233,938	466	3,268	0.1541
40	77 Area Ltg. Service	2,712	418,470	1,245	2,178	0.1543
41	TOTAL Billed	9,142,066	493,009,001	141,533	64,592	0.0539
42	Total Unbilled Rev.(See Instr. 6)	-3,677	-188,092	0	0	0.0512
43	TOTAL	9,138,389	492,820,909	141,533	64,592	0.0539

Line No.	Number and Title of Rate Schedule (a)	MWH Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	Revenue Adjustments		-946,967			
2	Unbilled	-5,070	-366,472			0.0723
3	TOTAL COMMERCIAL	1,240,324	84,792,564	20,959	59,150	0.0684
4						
5	443 INDUSTRIAL					
6	15 General Service	5,831	483,099	59	98,831	0.0820
7	25 General Service	19,582	1,546,963	168	117,964	0.0790
8	35 General Service	3,727	296,631	68	54,809	0.0804
9	10 Comm / Ind Dual Fuel Inter	608	26,109	7	72,871	0.0514
10	16 Comm / Dual Fuel / Standard	361	17,664	1	361,000	0.0469
11	19 Large Light & Power					
12	525474 Large Power	6,170,722	286,934,109	13	474,670,923	0.0468
13	1455 Large Light & Power	136,577	8,094,309	18	7,587,611	0.0560
14	1972 Large Light & Power	4,133	732,819	2	2,066,500	0.1773
15	75 Large Light & Power	354,635	22,726,510	45	7,880,778	0.0641
16	76 Outdoor Ltg. Service	5	875	2	2,500	0.1750
17	67 Area Ltg. Service	38	5,831	10	3,800	0.1482
18	77 Area Ltg. Service	234	33,119	39	6,000	0.1419
19	CA Large Power	41,745	2,874,974	1	41,746,000	0.0689
20	Revenue Adjustments		-4,895,428			
21	Unbilled	-768	-43,342			0.0569
22	TOTAL INDUSTRIAL	6,737,333	318,775,964	431	15,831,883	0.0473
23						
24						
25	444 PUBLIC ST & HWY LIGHTING					
26	15 General Service	749	61,073	67	11,179	0.0815
27	25 General Service	142	11,777	15	9,407	0.0629
28	35 General Service	3	331	2	1,500	0.1103
29	77 Area Ltg. Service	399	46,491	63	7,528	0.1165
30	60 Highway Lighting	1,823	116,111	41	44,463	0.0837
31	60 Highway Lighting	473	37,527	48	9,854	0.0793
32	61 Overhead Street Lighting	2,243	322,662	14	160,214	0.1439
33	64 Overhead Street Lighting	3	780	1	3,000	0.2000
34	63 Overhead Street Lighting	7,015	1,040,194	184	39,125	0.1483
35	62 Ornamental Street Lighting	555	34,896	39	14,231	0.0826
36	64 Ornamental Street Lighting	1,910	156,666	77	24,805	0.0831
37	85 International Falls St Ltg	668	36,602	44	15,182	0.0548
38	Revenue Adjustments		-11,440			
39	Unbilled					
40						
41	TOTAL Billed	9,142,066	493,009,001	141,533	64,592	0.0539
42	Total Unbilled Rev.(See Instr. 6)	-3,677	-188,092	0	0	0.0512
43	TOTAL	9,138,389	492,820,909	141,533	64,592	0.0539

Line No.	Number and Title of Rate Schedule (a)	MWH Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	TOTAL PUBLIC ST & HWY LTG	15,883	1,855,642	585	27,321	0.1161
2						
3						
4	445 OTHER SALES TO PUB AUTH					
5	General Service	4	338	1	4,000	0.0845
6	25 General Service	2,047	147,944	21	97,478	0.0723
7	35 General Service	799	56,761	16	49,838	0.0710
8	55 Large Light & Power	15,047	838,606	3	5,015,667	0.0557
9	67 Area Lighting Service	3	513	3	1,000	0.1710
10	77 Area Lighting Service	3	522	4	750	0.1740
11	58 Municipal Pumping	6,018	381,358	33	182,394	0.0534
12	67 Municipal Pumping	20,428	1,281,773	15	1,381,867	0.0618
13	67 Municipal Pumping	18,692	1,287,853	148	126,297	0.0673
14	58 Outdoor Lighting Service	37	2,869	1	37,000	0.0640
15	75 Large Light & Power	1,775	103,554	1	1,775,000	0.0583
16	Revenue Adjustments		-52,545			
17	Unbilled	59	2,663			0.0451
18	TOTAL OTHER SALES/PUB AUTH	64,912	4,001,738	246	263,870	0.0618
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41	TOTAL Billed	9,142,066	493,009,001	141,533	64,592	0.0539
42	Total Unbilled Rev.(See Instr. 6)	-3,677	-188,092	0	0	0.0512
43	TOTAL	9,138,389	492,820,909	141,533	64,592	0.0539

Name of Respondent ALLETE, Inc.		This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2010/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
<p>1. Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.</p> <p>2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.</p> <p>3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.</p> <p>4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).</p> <p>5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.</p> <p>6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.</p>						
Line No.	Number and Title of Rate Schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	440 RESIDENTIAL					
2	20, 22 Residential	943,400	91,928,413	107,710	8,759	0.0974
3	21 Res. Dual Fuel Interruptible	91,318	6,634,263	7,128	12,817	0.0716
4	23 Seasonal Residential	8,816	1,280,108	3,462	2,547	0.1452
5	24 Residential Controlled Access	4,071	274,046	302	13,480	0.0673
6	Wind Energy		40,898			
7	77 Area Ltg. Service	2,199	426,301	2,636	834	0.1939
8	Revenue Adjustments		-73,753			
9	Provision for Refund					
10	Unbilled	7,672	1,714,014			0.2234
11	TOTAL RESIDENTIAL	1,057,476	102,124,090	121,235	8,723	0.0966
12						
13						
14	442 COMMERCIAL					
15	25 General Service	548,543	52,524,170	18,769	29,226	0.0958
16	26 Comm/Indust Dual Fuel Interr.	32,578	2,116,877	527	61,818	0.0850
17	27 Comm/Indust Controlled Access	821	56,608	56	14,661	0.0690
18	75 Large Light & Power	632,471	45,309,879	404	1,565,522	0.0716
19	76 Outdoor Ltg. Service	114	9,809	18	6,333	0.0843
20	77 Area Ltg. Service	4,193	700,955	1,713	2,448	0.1672
21	85 International Falls Street Lig	75	5,323	4	18,750	0.0710
22	Wind Energy (Non-utility)		6,715			
23	Revenue Adjustments		-111,715			
24	Unbilled	2,956	1,093,832			0.3697
25	TOTAL COMMERCIAL	1,221,754	101,712,253	21,491	56,850	0.0833
26						
27						
28	443 INDUSTRIAL					
29	25 General Service	24,571	-2,573,336	289	85,021	-0.1047
30	26 Comm / Ind Dual Fuel Inter	636	40,958	8	79,500	0.0644
31	72 Large Light & Power	1,481	269,638	1	1,481,000	0.1753
32	74 Large Power	5,679,380	289,589,980	9	631,042,222	0.0510
33	75 Large Light & Power	633,452	43,424,737	64	9,897,888	0.0686
34	76 Outdoor Ltg. Service	5	927	2	2,500	0.1854
35	77 Area Ltg. Service	277	42,478	50	5,540	0.1534
36	CA Large Power	24,097	1,517,856	1	24,097,000	0.0630
37	Revenue Adjustments		-87,561			
38	Wind Energy					
39	Unbilled	181	99,775			0.5512
40	TOTAL INDUSTRIAL	6,364,080	332,315,252	424	15,009,623	0.0522
41	TOTAL Billed	8,710,203	539,913,932	145,637	59,808	0.0620
42	Total Unbilled Rev.(See Instr. 6)	10,708	2,944,873	0	0	0.2750
43	TOTAL	8,720,911	542,858,805	145,637	59,881	0.0622

Name of Respondent ALLETE, Inc.		This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2010/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
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1						
2						
3	444 PUBLIC ST & HWY LIGHTING					
4	25 General Service	785	77,129	78	10,064	0.0983
5	77 Area Ltg. Service	408	50,219	54	7,556	0.1231
6	80 Highway Lighting	2,274	163,773	95	23,937	0.0720
7	83 Overhead Street Lighting	9,082	1,453,556	1,594	5,898	0.1600
8	84 Ornamental Street Lighting	2,610	205,158	343	7,609	0.0788
9	85 International Falls St Ltg	674	50,483	45	14,978	0.0749
10	Revenue Adjustments		-340			
11	Unbilled					
12	TOTAL PUBLIC ST & HWY LTG	15,833	1,999,978	2,209	7,167	0.1263
13						
14						
15	445 OTHER SALES TO PUB AUTH					
16	25 General Service	1,895	130,102	38	49,888	0.0687
17	76 Outdoor Lighting Service	47	3,204	1	47,000	0.0682
18	77 Area Lighting Service	6	962	6	1,000	0.1603
19	87 Municipal Pumping	42,906	3,403,070	228	188,184	0.0793
20	75 Large Light & Power	17,018	1,137,536	5	3,403,600	0.0668
21	Revenue Adjustments		-4,894			
22	Unbilled	-104	37,252			-0.3582
23	TOTAL OTHER SALES/PUB AUTH	61,768	4,707,232	278	222,187	0.0762
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41	TOTAL Billed	8,710,203	539,913,932	145,637	59,808	0.0620
42	Total Unbilled Rev.(See Instr. 6)	10,708	2,944,873	0	0	0.2750
43	TOTAL	8,720,911	542,858,805	145,637	59,881	0.0622

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ALLETE, Inc.		(1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	(Mo, Da, Yr) / /	End of 2011/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
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1	4400 RESIDENTIAL					
2	20, 22 Residential	961,088	91,900,631	107,035	8,979	0.0956
3	21 Res. Dual Fuel Interruptible	101,367	7,200,256	7,217	14,046	0.0710
4	23 Seasonal Residential	9,086	1,258,001	3,434	2,646	0.1385
5	24 Residential Controlled Access	4,411	286,922	301	14,654	0.0650
6	76 Outdoor Lighting Service	1	146	1	1,000	0.1460
7	Wind Energy		18,645	657		
8	77 Area Ltg. Service	2,168	423,520	2,808	832	0.1954
9	Revenue Adjustments		41,633			
10	Provision for Surcharge		648,742			
11	Unbilled	-8,265	-1,472,053			0.1781
12	TOTAL RESIDENTIAL	1,069,856	100,306,443	121,251	8,823	0.0938
13						
14	4420 COMMERCIAL					
15	25 General Service	555,881	52,544,493	18,844	29,499	0.0945
16	26 Comm/Indust Dual Fuel Interr.	34,120	2,236,647	533	64,015	0.0656
17	27 Comm/Indust Controlled Access	895	59,945	58	15,431	0.0670
18	75 Large Light & Power	633,756	45,166,119	401	1,580,439	0.0713
19	76 Outdoor Ltg. Service	118	10,689	27	4,370	0.0906
20	77 Area Ltg. Service	4,149	701,052	1,739	2,388	0.1690
21	85 International Falls Street Lig	32	2,391	1	32,000	0.0747
22	Wind Energy		-6,640			
23	Revenue Adjustments		68,490			
24	Provision for Surcharge		353,675			
25	Unbilled	-2,777	-737,587			0.2656
26	TOTAL COMMERCIAL	1,226,174	100,399,274	21,603	56,759	0.0819
27						
28	4430 INDUSTRIAL					
29	25 General Service	26,131	2,524,507	288	91,367	0.0966
30	26 Comm / Ind Dual Fuel Inter	776	50,252	8	97,000	0.0648
31	54 & 74 Large Power	6,157,319	308,597,687	9	684,146,556	0.0501
32	55 & 75 Large Light & Power	634,815	42,684,515	65	9,766,385	0.0672
33	76 Outdoor Ltg. Service	5	943	2	2,500	0.1886
34	77 Area Ltg. Service	263	41,315	50	5,260	0.1571
35	CA Large Power	94,345	4,419,990	1	94,345,000	0.0468
36	Revenue Adjustments		56,790			
37	Provision for Surcharge		2,296,405			
38	Unbilled	-8	-41,779			6.9832
39	TOTAL INDUSTRIAL	6,913,648	360,630,625	421	16,421,967	0.0522
40						
41	TOTAL Billed	9,299,676	570,422,308	148,891	62,460	0.0613
42	Total Unbilled Rev.(See Instr. 6)	-11,120	-2,275,405	0	0	0.2046
43	TOTAL	9,288,556	568,146,903	148,891	62,385	0.0612

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1	4440 PUBLIC ST & HWY LIGHTING					
2	25 General Service	788	70,023	74	10,649	0.0889
3	77 Area Ltg. Service	307	41,736	56	5,482	0.1359
4	80 Highway Lighting	2,664	190,699	106	25,132	0.0716
5	83 Overhead Street Lighting	8,739	1,449,967	4,552	1,920	0.1659
6	84 Ornamental Street Lighting	3,577	279,139	528	6,775	0.0780
7	85 International Falls St Ltg	345	26,188	19	18,158	0.0759
8	Revenue Adjustments		261			
9	Provision for Surcharge		18,913			
10	Unbilled					
11	TOTAL PUBLIC ST & HWY LTG	16,420	2,076,926	5,335	3,078	0.1265
12						
13	445 OTHER SALES TO PUB AUTH					
14	25 General Service	1,906	160,503	37	51,514	0.0842
15	76 Outdoor Lighting Service	47	3,184	1	47,000	0.0677
16	77 Area Lighting Service	6	950	6	1,000	0.1583
17	87 Municipal Pumping	43,665	3,443,259	232	188,211	0.0789
18	75 Large Light & Power	16,908	1,127,559	5	3,381,200	0.0667
19	Revenue Adjustments		3,051			
20	Provision for Surcharge		19,114			
21	Unbilled	-72	-23,986			0.3331
22	TOTAL OTHER SALES/PUB AUTH	62,458	4,733,634	281	222,270	0.0758
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41	TOTAL Billed	9,299,676	570,422,308	148,891	62,460	0.0613
42	Total Unbilled Rev.(See Instr. 6)	-11,120	-2,275,405	0	0	0.2046
43	TOTAL	9,288,556	568,146,903	148,891	62,385	0.0612

Name of Respondent ALLETE, Inc.		This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2012/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
<p>1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.</p> <p>2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.</p> <p>3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.</p> <p>4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).</p> <p>5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.</p> <p>6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.</p>						
Line No.	Number and Title of Rate Schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	kWh of Sales Per Customer (e)	Revenue Per kWh Sold (f)
1	4400 RESIDENTIAL					
2	20, 22 Residential	937,881	86,586,833	107,163	8,752	0.0923
3	21 Res. Dual Fuel Interruptible	85,879	6,484,919	7,237	11,867	0.0755
4	23 Seasonal Residential	8,981	1,271,742	3,419	2,627	0.1418
5	24 Residential Controlled Access	3,788	252,295	304	12,461	0.0666
6	76 Outdoor Lighting Service	1	150	1	1,000	0.1500
7	77 Area Ltg. Service	2,119	429,859	2,573	824	0.2029
8	Revenue Adjustments		76,326			
9	Windsense Program Tracker		-34,903			
10	Unbilled	4,632	726,567			0.1569
11	TOTAL RESIDENTIAL	1,043,281	95,793,788	120,697	8,644	0.0918
12						
13	4420 COMMERCIAL					
14	25 General Service	564,410	49,189,690	18,873	29,908	0.0872
15	26 Comm/Indust Dual Fuel Interr.	31,068	2,167,584	530	58,619	0.0698
16	27 Comm/Indust Controlled Access	944	63,226	60	15,733	0.0670
17	75 Large Light & Power	633,686	47,518,937	397	1,596,188	0.0750
18	76 Outdoor Ltg. Service	127	13,408	26	4,885	0.1056
19	77 Area Ltg. Service	3,957	695,453	1,728	2,290	0.1758
20	Revenue Adjustments		39,103			
21	Windsense Program Tracker		-6,183			
22	Unbilled	3,194	577,877			0.1809
23	TOTAL COMMERCIAL	1,237,386	100,259,094	21,614	57,249	0.0810
24						
25	4430 INDUSTRIAL					
26	25 General Service	24,095	2,401,006	276	87,301	0.0996
27	28 Comm / Ind Dual Fuel Inter	576	39,747	8	72,000	0.0690
28	54 & 74 Large Power	6,181,536	311,207,826	6	686,837,333	0.0503
29	55 & 75 Large Light & Power	638,314	44,469,511	66	9,671,424	0.0697
30	76 Outdoor Ltg. Service	5	857	2	2,500	0.1714
31	77 Area Ltg. Service	213	34,165	49	4,347	0.1604
32	CA Large Power	192,700	7,404,403	1	192,700,000	0.0384
33	Revenue Adjustments		33,875			
34	Unbilled	404	56,472			0.1398
35	TOTAL INDUSTRIAL	7,037,843	365,647,862	411	17,123,706	0.0520
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41	TOTAL Billed	9,380,138	566,458,233	149,406	62,783	0.0604
42	Total Unbilled Rev.(See Instr. 6)	8,400	1,385,749	0	0	0.1650
43	TOTAL	9,388,538	567,843,982	149,406	62,839	0.0605

Name of Respondent ALLETE, Inc.		This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2012/Q4		
SALES OF ELECTRICITY BY RATE SCHEDULES						
<p>1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.</p> <p>2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.</p> <p>3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.</p> <p>4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).</p> <p>5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.</p> <p>6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.</p>						
Line No.	Number and Title of Rate Schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	kWh of Sales Per Customer (e)	Revenue Per kWh Sold (f)
1	4440 PUBLIC ST & HWY LIGHTING					
2	25 General Service	798	81,636	71	11,070	0.1039
3	77 Area Ltg. Service	-150	-11,142	85	-1,765	0.0743
4	80 Highway Lighting	2,694	207,189	132	20,409	0.0789
5	83 Overhead Street Lighting	9,068	1,458,878	5,538	1,637	0.1609
6	84 Ornamental Street Lighting	3,557	293,629	588	6,049	0.0825
7	Revenue Adjustments		168			
8	Unbilled					
9	TOTAL PUBLIC ST & HWY LTG	15,955	2,030,358	6,414	2,488	0.1273
10						
11	445 OTHER SALES TO PUB AUTH					
12	25 General Service	1,930	163,174	36	53,611	0.0845
13	76 Outdoor Lighting Service	45	3,267	1	45,000	0.0726
14	77 Area Lighting Service	6	1,008	6	1,000	0.1680
15	87 Municipal Pumping	35,137	2,738,772	227	154,789	0.0779
16	75 Large Light & Power	16,786	1,180,332	5	3,357,200	0.0703
17	Revenue Adjustments		1,494			
18	Unbilled	170	24,833			0.1461
19	TOTAL OTHER SALES/PUB AUTH	54,074	4,112,880	275	196,633	0.0761
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41	TOTAL Billed	9,380,138	566,458,233	149,406	62,783	0.0604
42	Total Unbilled Rev.(See Instr. 6)	8,400	1,385,749	0	0	0.1650
43	TOTAL	9,388,538	567,843,982	149,406	62,839	0.0605

**Minnesota Power
2013 Actual**

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Residential													
20 & 22 General Residential	\$9,787,284	\$9,384,253	\$8,124,857	\$7,823,310	\$6,827,253	\$6,120,334	\$6,854,583	\$6,478,079	\$7,281,548	\$5,988,618	\$6,880,857	\$8,669,236	\$90,220,212
21 Residential Dual Fuel Interruptible	\$1,279,800	\$1,308,447	\$1,086,370	\$910,221	\$611,719	\$306,567	\$150,838	\$120,460	\$126,091	\$181,616	\$534,450	\$1,040,619	\$7,657,200
23 Seasonal Residential	\$101,527	\$103,132	\$88,965	\$85,390	\$81,814	\$112,312	\$141,418	\$138,808	\$136,399	\$105,606	\$97,999	\$100,001	\$1,293,372
24 Residential Controlled Access	\$49,755	\$50,382	\$41,719	\$33,908	\$22,014	\$10,097	\$5,708	\$5,215	\$4,774	\$8,695	\$21,693	\$42,298	\$296,256
28 Residential Off-Peak Electric Vehicle													-
76 Outdoor Lighting Service	\$13	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$13	\$13	\$148
77 Area Ltg. Service	\$37,075	\$35,688	\$35,566	\$35,107	\$34,592	\$34,606	\$34,313	\$34,267	\$34,515	\$34,846	\$34,693	\$35,398	\$420,666
Revenue Adjustments	\$(3,630)	\$(2,294)	\$(208)	\$306	\$(5,516)	\$61,998	\$525	\$(2,712)	\$66	\$1,283	\$1,451	\$(3,831)	\$47,438
Windsense Program Tracker	\$2,843	\$2,819	\$2,794	\$2,778	\$2,763	\$2,742	\$2,756	\$2,730	\$2,700	\$2,678	\$2,685	\$2,684	\$32,974
	\$11,254,666	\$10,882,439	\$9,380,075	\$8,891,032	\$7,574,651	\$6,648,668	\$7,190,154	\$6,776,860	\$7,586,106	\$6,323,354	\$7,573,842	\$9,886,419	\$99,968,267
Unbilled	\$1,076,715	\$(1,656,109)	\$(685,957)	\$(648,698)	\$(820,759)	\$(648,358)	\$948,562	\$286,134	\$(229,454)	\$(396,202)	\$1,896,586	\$1,412,587	\$535,047
	\$12,331,381	\$9,226,330	\$8,694,118	\$8,242,334	\$6,753,892	\$6,000,310	\$8,138,716	\$7,062,994	\$7,356,652	\$5,927,152	\$9,470,428	\$11,299,006	\$100,503,314
Commercial													
25 General Service	\$5,226,919	\$4,934,265	\$4,558,339	\$4,492,913	\$4,216,546	\$4,219,198	\$4,668,811	\$4,653,606	\$4,855,297	\$4,262,459	\$4,267,015	\$4,766,858	\$55,122,224
26 Commercial / Industrial Dual Fuel Interruptible	\$261,714	\$245,366	\$211,474	\$205,175	\$157,672	\$128,650	\$131,801	\$133,451	\$132,305	\$127,577	\$159,312	\$221,285	\$2,115,781
27 Commercial / Industrial Controlled Access	\$11,578	\$12,377	\$9,549	\$8,118	\$4,668	\$2,087	\$1,701	\$1,682	\$1,688	\$1,948	\$3,313	\$9,378	\$68,087
29 Commercial Electric Vehicle													-
75 Large Light & Power	\$3,916,316	\$3,980,957	\$3,594,609	\$3,604,355	\$3,541,257	\$3,661,903	\$4,034,578	\$4,034,260	\$4,184,908	\$3,830,956	\$3,689,177	\$3,729,053	\$45,802,329
76 Outdoor Lighting Service	\$1,126	\$1,053	\$967	\$884	\$1,084	\$985	\$843	\$913	\$966	\$1,283	\$1,451	\$2,090	\$13,701
77 Area Ltg. Service	\$61,135	\$64,615	\$56,404	\$56,728	\$56,100	\$56,123	\$55,549	\$56,277	\$56,518	\$54,788	\$57,421	\$57,874	\$689,532
Revenue Adjustments	\$(5,043)	\$(3,076)	\$(295)	\$449	\$(19,373)	\$(86,755)	\$1,014	\$(7,839)	\$116	\$2,410	\$2,325	\$(4,930)	\$(120,997)
Windsense Program Tracker	\$608	\$508	\$508	\$508	\$508	\$508	\$508	\$508	\$458	\$458	\$458	\$458	\$5,840
	\$9,474,352	\$9,236,064	\$8,431,555	\$8,369,237	\$7,958,262	\$7,982,696	\$8,894,945	\$8,872,737	\$9,232,203	\$8,281,591	\$8,180,789	\$8,782,065	\$103,696,497
Unbilled	\$(366,459)	\$(752,056)	\$908,306	\$(788,322)	\$(244,695)	\$384,530	\$(76,170)	\$250,996	\$(63,366)	\$(658,616)	\$596,968	\$797,561	\$(11,323)
	\$9,107,893	\$8,484,008	\$9,339,861	\$7,580,915	\$7,713,567	\$8,367,226	\$8,818,775	\$9,123,733	\$9,168,837	\$7,622,975	\$8,777,757	\$9,579,626	\$103,685,174
Industrial													
25 General Service	\$228,498	\$213,413	\$216,221	\$218,079	\$193,837	\$170,611	\$171,394	\$173,349	\$177,114	\$188,173	\$211,412	\$230,828	\$2,392,930
26 Commercial / Industrial Dual Fuel Interruptible	\$3,610	\$3,759	\$3,419	\$3,065	\$2,779	\$2,204	\$1,327	\$2,695	\$2,042	\$2,096	\$2,443	\$2,864	\$32,302
74 Large Power	\$28,459,737	\$26,176,766	\$27,054,469	\$24,607,409	\$25,668,666	\$26,364,451	\$27,670,467	\$27,184,038	\$26,249,792	\$25,831,982	\$27,363,330	\$27,374,026	\$320,005,131
75 Large Light & Power	\$4,026,872	\$3,883,695	\$4,302,397	\$3,458,544	\$3,584,129	\$3,724,645	\$3,860,425	\$3,888,535	\$3,762,989	\$4,027,210	\$3,945,375	\$4,021,998	\$46,486,813
76 Outdoor Lighting Service	\$25	\$24	\$24	\$24	\$23	\$23	\$23	\$24	\$24	\$24	\$24	\$25	\$287
77 Area Ltg. Service	\$2,808	\$2,763	\$2,751	\$2,706	\$2,675	\$2,673	\$2,205	\$2,345	\$2,362	\$2,402	\$2,427	\$2,458	\$30,576
CA Large Power	\$26,040	\$204,676	\$29,097	\$30,194	\$56,414	\$112,605	\$28,403	\$28,265	\$398,979	\$27,622	\$26,398	\$72,733	\$1,041,426
Revenue Adjustments	\$(3,708)	\$(2,194)	\$(234)	\$363	\$(6,984)	\$90,621	\$782	\$(3,994)	\$85	\$1,995	\$1,892	\$(3,950)	\$74,674
	\$32,743,882	\$30,482,902	\$31,608,145	\$28,320,383	\$29,501,539	\$30,467,833	\$31,735,027	\$31,275,257	\$30,593,386	\$30,081,504	\$31,553,300	\$31,700,982	\$370,064,139
Unbilled	\$(68,873)	\$(74,360)	\$113,647	\$(53,798)	\$22,866	\$(8,143)	\$(56,695)	\$21,901	\$(25,978)	\$159,450	\$(270,292)	\$200,763	\$(39,512)
	\$32,675,009	\$30,408,542	\$31,721,792	\$28,266,585	\$29,524,405	\$30,459,690	\$31,678,332	\$31,297,158	\$30,567,408	\$30,240,954	\$31,283,008	\$31,901,745	\$370,024,627
Street Lighting													
25 General Service	\$7,885	\$7,517	\$6,877	\$6,093	\$5,607	\$5,242	\$5,543	\$5,628	\$5,664	\$6,081	\$6,357	\$6,709	\$75,202
77 Area Ltg. Service	\$1,929	\$1,854	\$1,869	\$1,903	\$2,269	\$1,503	\$2,985	\$2,879	\$2,913	\$2,969	\$3,040	\$3,010	\$29,123
80 Highway Lighting	\$22,539	\$20,984	\$18,773	\$17,562	\$15,140	\$14,047	\$13,119	\$13,624	\$14,841	\$12,293	\$18,461	\$18,729	\$200,112
83 Overhead St. Lighting	\$135,780	\$132,068	\$130,116	\$119,894	\$126,072	\$112,583	\$125,374	\$129,883	\$130,772	\$133,162	\$135,250	\$137,864	\$1,548,819
84 Ornamental St. Lighting	\$32,679	\$27,639	\$25,986	\$23,828	\$27,692	\$21,292	\$7,520	\$19,294	\$20,824	\$22,756	\$12,382	\$22,712	\$264,604
Revenue Adjustments	\$(26)	\$(15)	\$(1)	\$2	\$(38)	\$448	\$3	\$(19)	\$1	\$32	\$32	\$(68)	\$350
	\$200,786	\$190,046	\$183,620	\$169,281	\$176,742	\$155,116	\$154,544	\$171,290	\$175,015	\$177,292	\$175,523	\$188,956	\$2,118,211
Unbilled	-	-	-	-	-	-	-	-	-	-	-	-	-
	\$200,786	\$190,046	\$183,620	\$169,281	\$176,742	\$155,116	\$154,544	\$171,290	\$175,015	\$177,292	\$175,523	\$188,956	\$2,118,211
Public Authorities													
25 General Service	\$14,621	\$15,145	\$14,627	\$14,401	\$13,545	\$12,391	\$14,735	\$13,782	\$13,798	\$13,483	\$13,703	\$12,464	\$166,696
75 Large Light & Power	\$106,984	\$102,187	\$95,157	\$96,044	\$94,016	\$91,730	\$96,750	\$96,544	\$100,128	\$96,719	\$97,562	\$96,044	\$1,169,864
76 Outdoor Lighting Service	\$345	\$301	\$238	\$216	\$68	-	\$32	\$180	\$233	\$284	\$306	\$347	\$2,551
77 Area Lighting Service	\$85	\$83	\$83	\$82	\$81	\$81	\$81	\$81	\$82	\$83	\$84	\$85	\$991
87 Municipal Pumping	\$268,777	\$244,331	\$231,033	\$218,432	\$175,059	\$201,923	\$236,510	\$247,857	\$238,289	\$212,938	\$202,993	\$233,781	\$2,711,921
Revenue Adjustments	\$(204)	\$(124)	\$(12)	\$17	\$(229)	\$3,654	\$40	\$(211)	\$5	\$93	\$84	\$(205)	\$2,907
	\$390,608	\$361,924	\$341,126	\$329,190	\$282,539	\$309,779	\$348,148	\$358,234	\$352,534	\$323,599	\$314,732	\$342,516	\$4,054,929
Unbilled	\$(43,957)	\$(16,547)	\$11,228	\$(8,350)	\$(43,464)	\$59,814	\$(6,856)	\$(1,564)	\$(7,054)	\$(23,146)	\$7,579	\$70,164	\$(2,153)
	\$346,651	\$345,377	\$352,354	\$320,840	\$239,075	\$369,593	\$341,292	\$356,670	\$345,480	\$300,453	\$322,311	\$412,680	\$4,052,776
Retail Sales -- Billed													
Retail Sales -- Billed	\$54,064,294	\$51,153,375	\$49,944,521	\$46,079,123	\$45,493,732	\$45,564,093	\$48,322,818	\$47,454,379	\$47,939,244	\$45,187,341	\$47,798,185	\$50,900,939	\$579,902,043
Retail Sales -- Unbilled	\$597,426	\$(2,499,072)	\$347,224	\$(1,499,168)	\$(1,086,052)	\$(2,112,157)	\$808,841	\$557,467	\$(325,852)	\$(918,514)	\$2,230,841	\$2,481,075	\$482,059
Retail Sales -- Total	\$54,661,720	\$48,654,303	\$50,291,745	\$44,579,955	\$44,407,680	\$43,351,936	\$49,131,659	\$48,011,846	\$47,613,392	\$44,268,827	\$50,029,026	\$53,382,014	\$580,384,102
Rate Schedule													
20-22	\$9,787,284	\$9,384,253	\$8,124,857	\$7,823,310	\$6,827,253	\$6,120,334	\$6,854,583	\$6,478,079	\$7,281,548	\$5,988,618	\$6,880,857	\$8,669,236	\$90,220,212

Minnesota Power
2013 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,279,800	\$1,308,447	\$1,086,370	\$910,221	\$611,719	\$306,567	\$150,838	\$120,460	\$126,091	\$181,616	\$534,450	\$1,040,619	\$7,657,200
23	\$101,527	\$103,132	\$88,965	\$85,390	\$81,814	\$112,312	\$141,418	\$138,808	\$136,399	\$105,606	\$97,999	\$100,001	\$1,293,372
24	\$49,755	\$50,382	\$41,719	\$33,908	\$22,014	\$10,097	\$5,708	\$5,215	\$4,774	\$8,695	\$21,693	\$42,298	\$296,256
25	\$5,477,923	\$5,170,340	\$4,796,064	\$4,731,485	\$4,429,534	\$4,407,442	\$4,860,483	\$4,846,365	\$5,051,873	\$4,470,196	\$4,498,487	\$5,016,860	\$57,757,051
26	\$265,324	\$249,125	\$214,894	\$208,239	\$160,451	\$130,854	\$133,128	\$136,145	\$134,347	\$129,672	\$161,755	\$224,149	\$2,148,083
27	\$11,578	\$12,377	\$9,549	\$8,118	\$4,668	\$2,087	\$1,701	\$1,682	\$1,688	\$1,948	\$3,313	\$9,378	\$68,087
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$28,459,737	\$26,176,766	\$27,054,469	\$24,607,409	\$25,668,666	\$26,364,451	\$27,670,467	\$27,184,038	\$26,249,792	\$25,831,982	\$27,363,330	\$27,374,026	\$320,005,131
75	\$8,050,171	\$7,966,839	\$7,992,162	\$7,158,943	\$7,219,402	\$7,478,277	\$7,991,753	\$8,019,339	\$8,048,025	\$7,954,885	\$7,732,114	\$7,847,095	\$93,459,006
76	\$1,508	\$1,390	\$1,242	\$1,243	\$988	\$1,119	\$1,052	\$1,059	\$1,183	\$1,317	\$2,112	\$2,474	\$16,688
77	\$103,032	\$105,003	\$96,673	\$96,526	\$95,717	\$94,986	\$95,133	\$95,850	\$96,389	\$95,089	\$97,665	\$98,825	\$1,170,889
80	\$22,539	\$20,984	\$18,773	\$17,562	\$15,140	\$14,047	\$13,119	\$13,624	\$14,841	\$12,293	\$18,461	\$18,729	\$200,112
83	\$135,780	\$132,068	\$130,116	\$119,894	\$126,072	\$112,583	\$125,374	\$129,883	\$130,772	\$133,162	\$135,250	\$137,864	\$1,548,819
84	\$32,679	\$27,639	\$25,986	\$23,828	\$27,692	\$21,292	\$7,520	\$19,294	\$20,824	\$22,756	\$12,382	\$22,712	\$264,604
87	\$268,777	\$244,331	\$231,033	\$218,432	\$175,059	\$201,923	\$236,510	\$247,857	\$238,289	\$212,938	\$202,993	\$233,781	\$2,711,921
CA	\$26,040	\$204,676	\$29,097	\$30,194	\$56,414	\$112,605	\$28,403	\$28,265	\$398,979	\$27,622	\$26,398	\$72,733	\$1,041,426
Revenue Adjustments	\$(12,610)	\$(7,703)	\$(749)	\$1,137	\$(32,141)	\$69,965	\$2,364	\$(14,774)	\$274	\$5,811	\$5,783	\$(12,984)	\$4,373
Windsense	\$3,450	\$3,326	\$3,301	\$3,286	\$3,271	\$3,150	\$3,264	\$3,188	\$3,158	\$3,135	\$3,143	\$3,142	\$38,814
Unbilled	\$597,426	\$(2,499,072)	\$347,224	\$(1,499,168)	\$(1,086,052)	\$(212,157)	\$808,841	\$557,467	\$(325,852)	\$(918,514)	\$2,230,841	\$2,481,075	\$482,059
	\$54,661,720	\$48,654,303	\$50,291,745	\$44,579,955	\$44,407,680	\$45,351,936	\$49,131,659	\$48,011,846	\$47,613,392	\$44,268,827	\$50,029,026	\$53,382,014	\$580,384,102

**Minnesota Power
2014 Actual**

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Residential													
20 & 22 General Residential	\$11,869,780	\$9,787,654	\$8,343,436	\$8,717,363	\$6,062,921	\$6,587,457	\$6,747,729	\$6,733,438	\$6,460,941	\$6,001,741	\$6,216,303	\$8,310,473	\$91,839,235
21 Residential Dual Fuel Interruptible	\$1,767,438	\$1,452,275	\$1,165,446	\$1,101,091	\$532,058	\$313,180	\$150,688	\$120,115	\$130,833	\$228,090	\$464,371	\$1,002,227	\$8,427,812
23 Seasonal Residential	\$115,906	\$108,322	\$102,606	\$90,433	\$87,289	\$112,697	\$142,673	\$139,848	\$132,224	\$107,964	\$92,702	\$100,494	\$1,333,158
24 Residential Controlled Access	\$64,929	\$52,976	\$48,358	\$37,537	\$20,914	\$10,428	\$5,260	\$4,812	\$5,556	\$10,202	\$20,910	\$41,015	\$322,897
28 Residential Off-Peak Electric Vehicle													-
76 Outdoor Lighting Service	\$13	\$12	\$13	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$148
77 Area Ltg. Service	\$39,367	\$34,506	\$31,024	\$37,782	\$30,083	\$33,797	\$33,838	\$33,795	\$32,582	\$33,553	\$33,501	\$34,018	\$407,846
Revenue Adjustments	\$(12,004)	\$(6,939)	\$(4,236)	\$(4,830)	\$695	\$(1,166)	\$(1,488)	\$(2,352)	\$(1,449)	\$(1,318)	\$(764)	\$(626)	\$(36,476)
Windsense Program Tracker	\$2,739	\$2,644	\$2,435	\$2,845	\$2,390	\$2,582	\$2,555	\$2,528	\$2,528	\$2,467	\$2,475	\$2,482	\$30,671
	\$13,848,168	\$11,431,450	\$9,689,082	\$9,982,234	\$6,736,361	\$7,058,987	\$7,081,267	\$7,032,197	\$6,763,227	\$6,382,712	\$6,829,510	\$9,490,096	\$102,325,291
Unbilled	\$(1,324,709)	\$(328,933)	\$896,835	\$(2,095,057)	\$32,393	\$(709,286)	\$(34,277)	\$349,776	\$(61,402)	\$225,352	\$962,584	\$2,256,405	\$169,681
	\$12,523,459	\$11,102,517	\$10,585,917	\$7,887,177	\$6,768,754	\$6,349,701	\$7,046,990	\$7,381,973	\$6,701,825	\$6,608,064	\$7,792,094	\$11,746,501	\$102,494,972
Commercial													
25 General Service	\$5,915,803	\$4,993,956	\$4,387,515	\$5,226,175	\$3,641,444	\$4,406,942	\$4,654,725	\$4,747,826	\$4,484,394	\$4,220,458	\$4,141,902	\$4,738,160	\$55,559,301
26 Commercial / Industrial Dual Fuel Interruptible	\$333,851	\$259,288	\$295,225	\$239,385	\$124,696	\$138,357	\$133,791	\$130,334	\$128,478	\$126,552	\$143,697	\$196,226	\$2,249,880
27 Commercial / Industrial Controlled Access	\$13,743	\$12,463	\$9,094	\$6,340	\$2,830	\$1,899	\$1,812	\$1,692	\$1,698	\$1,902	\$2,800	\$6,729	\$63,002
29 Commercial Electric Vehicle													-
75 Large Light & Power	\$4,726,758	\$3,837,670	\$3,220,506	\$4,401,215	\$3,037,960	\$3,878,353	\$4,025,337	\$4,118,056	\$3,993,925	\$3,816,698	\$3,610,231	\$2,913,252	\$45,579,960
76 Outdoor Lighting Service	\$1,984	\$1,868	\$1,794	\$1,786	\$1,568	\$1,581	\$1,726	\$1,653	\$1,684	\$1,749	\$1,853	\$1,842	\$21,086
77 Area Ltg. Service	\$62,584	\$56,171	\$52,283	\$61,463	\$49,693	\$55,135	\$55,586	\$55,774	\$56,368	\$56,644	\$56,279	\$57,347	\$675,327
Revenue Adjustments	\$(15,065)	\$(8,656)	\$(5,500)	\$(7,416)	\$1,251	\$(2,083)	\$(2,888)	\$(4,516)	\$(2,793)	\$(2,515)	\$(1,329)	\$(673)	\$(52,182)
Windsense Program Tracker	\$533	\$458	\$383	\$533	\$433	\$433	\$383	\$433	\$183	\$383	\$383	\$383	\$4,915
	\$11,040,190	\$9,153,218	\$7,961,299	\$9,929,481	\$6,859,825	\$8,480,667	\$8,870,471	\$9,051,251	\$8,663,935	\$8,221,872	\$7,955,814	\$7,913,266	\$104,101,289
Unbilled	\$(1,887,055)	\$35,391	\$1,980,438	\$(1,989,125)	\$704,404	\$262,556	\$(446,697)	\$347,041	\$(95,087)	\$(117,158)	\$166,829	\$1,070,783	\$32,320
	\$9,153,135	\$9,188,609	\$9,941,737	\$7,940,356	\$7,564,229	\$8,743,223	\$8,423,774	\$9,398,292	\$8,568,848	\$8,104,714	\$8,122,643	\$8,984,049	\$104,133,609
Industrial													
25 General Service	\$275,156	\$239,796	\$212,687	\$260,590	\$174,595	\$170,909	\$176,429	\$173,888	\$194,575	\$195,669	\$188,410	\$232,681	\$2,495,385
26 Commercial / Industrial Dual Fuel Interruptible	\$4,407	\$6,066	\$4,889	\$4,474	\$4,483	\$3,522	\$3,665	\$1,702	\$1,803	\$2,197	\$2,376	\$2,820	\$42,404
74 Large Power	\$26,800,821	\$25,145,954	\$28,445,320	\$25,258,332	\$25,667,682	\$25,687,400	\$27,587,751	\$26,907,405	\$26,618,868	\$27,079,891	\$27,505,229	\$27,506,041	\$320,210,693
75 Large Light & Power	\$4,321,148	\$4,243,755	\$4,351,431	\$4,277,122	\$4,083,692	\$4,327,204	\$4,392,820	\$4,411,010	\$4,181,211	\$4,302,386	\$4,092,067	\$4,366,173	\$51,350,020
76 Outdoor Lighting Service	\$24	\$24	\$24	\$24	\$23	\$23	\$24	\$24	\$24	\$24	\$24	\$24	\$286
77 Area Ltg. Service	\$2,573	\$2,411	\$893	\$1,978	\$1,695	\$1,813	\$1,821	\$1,855	\$1,828	\$1,844	\$1,839	\$1,857	\$22,406
CA Large Power	\$32,764	\$456,593	\$916,591	\$67,964	\$34,777	\$43,571	\$67,011	\$33,548	\$594,933	\$31,440	\$35,034	\$573,343	\$2,887,572
Revenue Adjustments	\$(9,795)	\$(6,424)	\$(5,038)	\$(5,330)	\$1,167	\$(1,661)	\$(2,302)	\$(3,439)	\$(2,045)	\$(1,944)	\$(1,068)	\$(614)	\$(38,492)
	\$31,427,099	\$30,088,174	\$33,926,796	\$29,865,155	\$29,968,115	\$30,232,781	\$32,227,224	\$31,525,993	\$31,591,195	\$31,611,507	\$31,823,911	\$32,682,325	\$376,970,274
Unbilled	\$(242,013)	\$128,529	\$152,331	\$(181,603)	\$(58,127)	\$151,735	\$(157,208)	\$126,489	\$(22,841)	\$(98,251)	\$(26,941)	\$32,612	\$37,712
	\$31,185,086	\$30,216,703	\$34,079,127	\$29,683,552	\$29,909,988	\$30,384,516	\$32,070,016	\$31,652,482	\$31,568,354	\$31,513,256	\$31,796,970	\$32,946,937	\$377,006,986
Street Lighting													
25 General Service	\$13,397	\$6,795	\$1,238	\$10,894	\$825	\$5,176	\$5,532	\$5,422	\$5,504	\$6,024	\$6,108	\$6,281	\$73,196
77 Area Ltg. Service	\$3,055	\$2,986	\$3,006	\$2,939	\$2,941	\$2,932	\$2,943	\$2,958	\$3,165	\$3,033	\$3,267	\$3,237	\$36,461
80 Highway Lighting	\$19,942	\$18,662	\$15,978	\$15,760	\$13,723	\$9,214	\$11,912	\$12,955	\$13,687	\$18,161	\$16,203	\$18,001	\$184,198
83 Overhead St. Lighting	\$174,558	\$135,334	\$99,196	\$169,630	\$96,726	\$131,992	\$133,235	\$133,322	\$132,898	\$134,538	\$135,038	\$137,475	\$1,613,944
84 Ornamental St. Lighting	\$37,693	\$27,134	\$19,533	\$29,335	\$16,380	\$20,395	\$20,043	\$19,635	\$19,558	\$21,885	\$23,638	\$24,129	\$279,357
Revenue Adjustments	\$(263)	\$(110)	\$(28)	\$(140)	\$7	\$(21)	\$(31)	\$(51)	\$(33)	\$(34)	\$(18)	\$(11)	\$(735)
	\$248,381	\$190,801	\$138,923	\$228,418	\$130,601	\$169,687	\$173,634	\$174,242	\$174,780	\$183,607	\$184,237	\$189,111	\$2,186,422
Unbilled	-	-	-	-	-	-	-	-	-	-	-	-	-
	\$248,381	\$190,801	\$138,923	\$228,418	\$130,601	\$169,687	\$173,634	\$174,242	\$174,780	\$183,607	\$184,237	\$189,111	\$2,186,422
Public Authorities													
25 General Service	\$18,900	\$13,927	\$9,638	\$16,165	\$9,851	\$12,831	\$14,300	\$14,959	\$13,500	\$12,008	\$11,550	\$10,870	\$158,500
75 Large Light & Power	\$165,872	\$99,151	\$26,081	\$171,009	\$23,236	\$94,705	\$99,014	\$100,457	\$95,685	\$96,113	\$92,687	\$818,382	\$1,882,392
76 Outdoor Lighting Service	\$57	\$39	\$279	-	-	-	-	-	-	-	-	-	\$376
77 Area Lighting Service	\$132	\$84	\$36	\$129	\$35	\$81	\$82	\$82	\$81	\$83	\$83	\$83	\$990
87 Municipal Pumping	\$300,641	\$254,375	\$198,974	\$285,135	\$89,356	\$146,894	\$145,596	\$137,445	\$135,635	\$130,910	\$122,719	\$132,806	\$2,080,484
Revenue Adjustments	\$(657)	\$(375)	\$(206)	\$(288)	\$5	\$(25)	\$(32)	\$(48)	\$(26)	\$(28)	\$(15)	\$(218)	\$(1,911)
	\$484,946	\$367,202	\$234,801	\$472,151	\$122,483	\$254,486	\$258,959	\$252,896	\$244,875	\$239,086	\$227,024	\$961,922	\$4,120,831
Unbilled	\$(111,374)	\$450	\$89,122	\$(85,033)	\$26,574	\$(9,495)	\$(42,326)	\$3,173	\$23,758	\$(25,778)	\$16,379	\$69,693	\$(44,857)
	\$373,572	\$367,652	\$323,923	\$387,118	\$149,057	\$244,991	\$216,633	\$256,069	\$268,633	\$213,308	\$243,403	\$1,031,615	\$4,075,974
Retail Sales -- Billed	\$57,048,783	\$51,230,845	\$51,950,902	\$50,477,439	\$43,817,385	\$46,196,607	\$48,611,556	\$48,036,579	\$47,438,012	\$46,638,784	\$47,020,495	\$51,236,721	\$589,704,106
Retail Sales -- Unbilled	\$(3,565,151)	\$(164,563)	\$3,118,726	\$(4,350,818)	\$705,244	\$(304,490)	\$(680,508)	\$826,479	\$(155,572)	\$(15,835)	\$1,118,851	\$3,661,493	\$193,856
Retail Sales -- Total	\$53,483,632	\$51,066,282	\$55,069,628	\$46,126,621	\$44,522,629	\$45,892,117	\$47,931,048	\$48,863,058	\$47,282,440	\$46,622,949	\$48,139,346	\$54,898,214	\$589,897,962
Rate Schedule													
20-22	\$11,869,780	\$9,787,654	\$8,343,436	\$8,717,363	\$6,062,921	\$6,587,457	\$6,747,729	\$6,733,438	\$6,460,941	\$6,001,741	\$6,216,303	\$8,310,473	\$91,839,235

Minnesota Power
2014 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,767,438	\$1,452,275	\$1,165,446	\$1,101,091	\$532,058	\$313,180	\$150,688	\$120,115	\$130,833	\$228,090	\$464,371	\$1,002,227	\$8,427,812
23	\$115,906	\$108,322	\$102,606	\$90,433	\$87,289	\$112,697	\$142,673	\$139,848	\$132,224	\$107,964	\$92,702	\$100,494	\$1,333,158
24	\$64,929	\$52,976	\$48,358	\$37,537	\$20,914	\$10,428	\$5,260	\$4,812	\$5,566	\$10,202	\$20,910	\$41,015	\$322,897
25	\$6,223,256	\$5,254,475	\$4,611,077	\$5,513,824	\$3,826,716	\$4,595,858	\$4,850,985	\$4,942,096	\$4,697,973	\$4,434,159	\$4,347,971	\$4,987,992	\$58,286,381
26	\$338,258	\$265,354	\$300,114	\$243,859	\$129,178	\$141,878	\$137,456	\$132,036	\$130,281	\$128,749	\$146,073	\$199,046	\$2,292,284
27	\$13,743	\$12,463	\$9,094	\$6,340	\$2,830	\$1,899	\$1,812	\$1,692	\$1,698	\$1,902	\$2,800	\$6,729	\$63,002
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$26,800,821	\$25,145,954	\$28,445,320	\$25,258,332	\$25,667,682	\$25,687,400	\$27,587,751	\$26,907,405	\$26,618,868	\$27,079,891	\$27,505,229	\$27,506,041	\$320,210,693
75	\$9,213,778	\$8,180,576	\$7,598,017	\$8,849,346	\$7,144,889	\$8,300,262	\$8,517,171	\$8,629,523	\$8,270,820	\$8,215,198	\$7,794,985	\$8,097,807	\$98,812,372
76	\$2,079	\$1,944	\$2,110	\$1,822	\$1,604	\$1,616	\$1,762	\$1,689	\$1,719	\$1,785	\$1,889	\$1,878	\$21,897
77	\$107,712	\$96,157	\$87,242	\$104,292	\$84,446	\$93,758	\$94,269	\$94,463	\$94,024	\$95,156	\$94,968	\$96,543	\$1,143,031
80	\$19,942	\$18,662	\$15,978	\$15,760	\$13,723	\$9,214	\$11,912	\$12,955	\$13,687	\$18,161	\$16,203	\$18,001	\$184,198
83	\$174,558	\$135,334	\$99,196	\$169,630	\$96,726	\$131,992	\$133,235	\$133,322	\$132,898	\$134,538	\$135,038	\$137,475	\$1,613,944
84	\$37,693	\$27,134	\$19,533	\$29,335	\$16,380	\$20,395	\$20,043	\$19,635	\$19,568	\$21,885	\$23,638	\$24,129	\$279,357
87	\$300,641	\$254,375	\$198,974	\$285,135	\$89,356	\$146,894	\$145,596	\$137,445	\$135,635	\$130,910	\$122,719	\$132,806	\$2,080,484
CA	\$32,764	\$456,593	\$916,591	\$67,964	\$34,777	\$43,571	\$67,017	\$33,548	\$594,933	\$31,440	\$35,034	\$573,343	\$2,887,572
Revenue Adjustments	\$(37,784)	\$(22,503)	\$(15,008)	\$(18,004)	\$3,125	\$(4,956)	\$(6,740)	\$(10,404)	\$(6,346)	\$(5,838)	\$(3,193)	\$(2,142)	\$(129,795)
Windsense	\$3,272	\$3,102	\$2,818	\$3,378	\$2,773	\$3,064	\$2,938	\$2,961	\$2,710	\$2,850	\$2,857	\$2,865	\$35,586
Unbilled	\$(3,565,151)	\$(164,563)	\$3,118,726	\$(4,350,818)	\$705,244	\$(304,490)	\$(680,508)	\$826,479	\$(155,572)	\$(15,835)	\$1,118,851	\$3,661,493	\$193,856
	\$53,483,632	\$51,066,282	\$55,069,628	\$46,126,621	\$44,522,629	\$45,892,117	\$47,931,048	\$48,863,058	\$47,282,440	\$46,622,949	\$48,139,346	\$54,898,214	\$589,897,962

**Minnesota Power
2015 Actual**

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Residential													
20 & 22 General Residential	\$9,682,372	\$8,299,430	\$7,976,097	\$6,630,178	\$6,199,544	\$5,437,078	\$6,312,484	\$7,000,956	\$6,736,127	\$5,887,054	\$6,314,073	\$6,906,511	\$83,381,904
21 Residential Dual Fuel Interruptible	\$1,237,112	\$1,143,930	\$1,142,250	\$692,374	\$455,338	\$242,590	\$137,186	\$118,579	\$121,626	\$165,616	\$377,930	\$638,813	\$6,473,345
23 Seasonal Residential	\$104,677	\$92,068	\$93,280	\$78,608	\$82,677	\$105,234	\$128,853	\$143,649	\$136,012	\$104,759	\$90,427	\$81,793	\$1,242,036
24 Residential Controlled Access	\$49,059	\$43,401	\$42,779	\$26,428	\$16,782	\$8,115	\$5,278	\$4,786	\$5,064	\$7,996	\$17,082	\$28,529	\$255,299
28 Residential Off-Peak Electric Vehicle													-
76 Outdoor Lighting Service	\$12	\$12	\$12	\$12	\$12	\$34	\$61	\$80	\$110	\$113	\$137	\$172	\$768
77 Area Ltg. Service	\$34,135	\$33,165	\$32,673	\$32,925	\$32,817	\$32,199	\$32,211	\$31,995	\$32,247	\$32,976	\$32,273	\$32,733	\$392,350
Revenue Adjustments	\$(1,741)	\$(810)	\$743	\$2,093	\$2,265	\$2,443	\$593	\$(711)	\$337,606	\$19,130	\$28,712	\$39,484	\$429,807
Windsense Program Tracker	\$2,462	\$2,432	\$2,414	\$2,405	\$2,417	\$2,400	\$2,365	\$2,370	\$2,350	\$2,299	\$2,287	\$2,266	\$28,467
	\$11,108,088	\$9,613,629	\$9,290,247	\$7,465,023	\$6,791,853	\$5,830,093	\$6,619,031	\$7,301,703	\$7,371,142	\$6,219,944	\$6,862,921	\$7,730,302	\$92,203,975
Unbilled	\$212,573	\$(1,921,431)	\$81,386	\$(1,135,842)	\$(621,051)	\$(102,477)	\$1,127,573	\$(219,978)	\$(826,631)	\$758,127	\$347,337	\$991,850	\$(1,308,563)
	\$11,320,661	\$7,692,198	\$9,371,633	\$6,329,181	\$6,170,802	\$5,727,616	\$7,746,604	\$7,081,725	\$6,544,511	\$6,978,071	\$7,210,259	\$8,722,151	\$90,895,413
Commercial													
25 General Service	\$5,071,609	\$4,732,833	\$4,536,441	\$4,274,884	\$4,182,116	\$3,909,988	\$4,524,623	\$4,689,277	\$4,634,755	\$4,333,549	\$4,276,619	\$4,252,992	\$53,419,686
26 Commercial / Industrial Dual Fuel Interruptible	\$228,247	\$215,946	\$204,575	\$156,183	\$141,423	\$109,656	\$122,018	\$129,336	\$129,984	\$123,682	\$130,007	\$154,496	\$1,845,553
27 Commercial / Industrial Controlled Access	\$8,723	\$8,222	\$7,582	\$4,112	\$2,337	\$1,655	\$1,485	\$1,531	\$1,633	\$1,607	\$5,647	\$4,637	\$49,169
29 Commercial Electric Vehicle													-
75 Large Light & Power	\$3,734,355	\$3,582,846	\$3,415,311	\$3,359,177	\$3,361,391	\$3,306,716	\$3,614,159	\$3,787,486	\$3,881,226	\$3,741,744	\$3,433,597	\$3,285,476	\$42,503,484
76 Outdoor Lighting Service	\$2,120	\$2,128	\$1,984	\$1,846	\$1,846	\$1,784	\$1,730	\$1,796	\$1,944	\$2,019	\$2,291	\$2,248	\$23,826
77 Area Ltg. Service	\$57,647	\$55,621	\$53,988	\$56,049	\$55,333	\$54,110	\$54,963	\$54,773	\$54,881	\$56,163	\$55,664	\$55,336	\$664,528
Revenue Adjustments	\$(2,185)	\$(985)	\$1,037	\$3,370	\$3,803	\$4,548	\$1,104	\$(1,248)	\$(734,182)	\$(18,688)	\$(16,944)	\$(16,690)	\$(777,060)
Windsense Program Tracker	\$383	\$383	\$383	\$433	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$5,060
	\$9,100,898	\$8,596,993	\$8,221,301	\$7,856,141	\$7,748,684	\$7,388,892	\$8,320,516	\$8,663,386	\$7,970,675	\$8,240,511	\$7,887,316	\$7,738,932	\$97,734,246
Unbilled	\$(627,701)	\$(709,105)	\$1,017,822	\$(237,156)	\$3,955	\$226,407	\$802,124	\$(204,142)	\$(205,529)	\$44,452	\$(175,294)	\$449,895	\$385,728
	\$8,473,197	\$7,887,888	\$9,239,123	\$7,618,985	\$7,752,639	\$7,615,299	\$9,122,640	\$8,459,244	\$7,765,146	\$8,284,962	\$7,712,022	\$8,188,827	\$98,119,973
Industrial													
25 General Service	\$228,325	\$241,325	\$227,642	\$214,453	\$180,966	\$153,799	\$166,953	\$166,228	\$161,735	\$166,906	\$165,986	\$198,245	\$2,272,565
26 Commercial / Industrial Dual Fuel Interruptible	\$3,783	\$3,280	\$3,347	\$3,107	\$2,149	\$1,851	\$2,047	\$2,497	\$1,908	\$1,547	\$2,084	\$2,404	\$30,003
74 Large Power	\$26,823,530	\$25,655,860	\$25,608,645	\$24,347,382	\$22,817,577	\$20,873,255	\$22,740,845	\$22,271,478	\$20,550,566	\$22,589,590	\$22,666,794	\$22,150,863	\$279,096,385
75 Large Light & Power	\$4,562,620	\$3,938,783	\$3,921,372	\$3,958,359	\$3,902,707	\$3,712,771	\$4,178,311	\$4,272,899	\$4,082,522	\$4,169,761	\$3,952,490	\$4,250,660	\$48,903,255
76 Outdoor Lighting Service	\$24	\$23	\$23	\$40	\$40	\$40	\$40	\$40	\$40	\$41	\$41	\$41	\$434
77 Area Ltg. Service	\$1,870	\$1,810	\$1,790	\$1,794	\$1,789	\$1,763	\$1,776	\$1,824	\$1,630	\$1,740	\$1,642	\$1,675	\$21,102
CA Large Power	\$779,321	\$790,124	\$395,208	\$47,328	\$32,063	\$31,987	\$29,601	\$252,124	\$605,314	\$813,226	\$97,000	\$25,000	\$3,898,294
Revenue Adjustments	\$(1,579)	\$(685)	\$800	\$2,714	\$3,062	\$3,993	\$850	\$(917)	\$(375,711)	\$(13,519)	\$(12,101)	\$(11,813)	\$(404,907)
	\$32,397,893	\$30,630,521	\$30,158,826	\$28,575,177	\$26,940,354	\$24,779,459	\$27,120,422	\$26,966,172	\$25,028,003	\$27,729,292	\$26,873,936	\$26,617,075	\$333,817,131
Unbilled	\$(92,283)	\$(95,901)	\$110,137	\$(42,987)	\$22,588	\$205,430	\$(176,509)	\$5,919	\$(46,944)	\$41,691	\$(64,791)	\$71,954	\$(61,696)
	\$32,305,610	\$30,534,620	\$30,268,963	\$28,532,190	\$26,962,942	\$24,984,889	\$26,943,914	\$26,972,091	\$24,981,059	\$27,770,984	\$26,809,145	\$26,689,029	\$333,755,435
Street Lighting													
25 General Service	\$6,999	\$6,475	\$6,119	\$5,624	\$5,472	\$4,886	\$4,955	\$4,984	\$5,076	\$5,623	\$5,476	\$5,333	\$67,021
77 Area Ltg. Service	\$3,327	\$3,236	\$3,168	\$3,447	\$3,274	\$3,231	\$3,270	\$3,283	\$3,277	\$3,371	\$3,350	\$3,081	\$39,315
80 Highway Lighting	\$19,121	\$17,849	\$14,885	\$14,897	\$13,367	\$11,545	\$11,018	\$11,822	\$12,707	\$13,975	\$15,885	\$13,999	\$171,069
83 Overhead St. Lighting	\$137,178	\$131,779	\$132,590	\$132,444	\$132,643	\$135,688	\$132,464	\$153,579	\$135,584	\$134,458	\$137,854	\$132,197	\$1,628,457
84 Ornamental St. Lighting	\$29,049	\$24,094	\$22,827	\$21,497	\$20,493	\$17,720	\$17,863	\$17,539	\$18,751	\$20,817	\$21,605	\$21,526	\$253,781
Revenue Adjustments	\$(30)	\$(13)	\$13	\$44	\$51	\$16	\$3	\$(4)	\$(2,180)	\$(54)	\$(47)	\$(43)	\$(2,243)
	\$195,644	\$183,419	\$179,602	\$177,953	\$175,299	\$173,085	\$169,574	\$191,202	\$173,214	\$178,191	\$184,123	\$176,093	\$2,157,399
Unbilled	-	-	-	-	-	-	-	-	-	-	-	-	-
	\$195,644	\$183,419	\$179,602	\$177,953	\$175,299	\$173,085	\$169,574	\$191,202	\$173,214	\$178,191	\$184,123	\$176,093	\$2,157,399
Public Authorities													
25 General Service	\$14,015	\$12,098	\$12,663	\$14,249	\$11,278	\$14,478	\$15,844	\$13,521	\$11,660	\$12,994	\$9,739	\$10,603	\$153,141
75 Large Light & Power	\$185,674	\$179,190	\$166,062	\$177,286	\$173,889	\$174,111	\$177,570	\$180,841	\$219,149	\$209,158	\$207,794	\$197,964	\$2,248,689
76 Outdoor Lighting Service	-	-	-	-	-	-	-	-	-	-	-	-	-
77 Area Ltg. Service	\$83	\$81	\$81	\$81	\$81	\$80	\$80	\$80	\$80	\$82	\$81	\$81	\$970
87 Municipal Pumping	\$139,041	\$134,135	\$132,347	\$127,699	\$129,363	\$116,149	\$129,188	\$124,457	\$102,795	\$97,548	\$99,352	\$94,949	\$1,427,023
Revenue Adjustments	\$(82)	\$(38)	\$39	\$136	\$149	\$195	\$44	\$(46)	\$(10,658)	\$(364)	\$(301)	\$(288)	\$(11,214)
	\$338,731	\$325,467	\$311,191	\$319,450	\$314,760	\$305,014	\$322,725	\$318,852	\$323,026	\$319,418	\$316,665	\$303,309	\$3,818,609
Unbilled	\$(9,275)	\$(29,610)	\$32,565	\$45,553	\$9,183	\$(85,828)	\$109,443	\$(24,820)	\$9,729	\$(1,979)	\$(95,296)	\$99,279	\$58,945
	\$329,456	\$295,857	\$343,756	\$365,003	\$323,943	\$219,186	\$432,169	\$294,033	\$332,755	\$317,439	\$221,370	\$402,588	\$3,877,554
Retail Sales -- Billed	\$53,141,255	\$49,350,029	\$48,161,168	\$44,393,745	\$41,970,950	\$38,476,543	\$42,552,268	\$43,441,316	\$40,866,060	\$42,687,355	\$42,124,961	\$42,565,710	\$529,731,360
Retail Sales -- Unbilled	\$(516,686)	\$(2,756,047)	\$1,241,910	\$(1,370,432)	\$(585,325)	\$243,532	\$1,862,632	\$(443,021)	\$(1,069,375)	\$842,291	\$11,957	\$1,612,978	\$(925,586)
Retail Sales -- Total	\$52,624,569	\$46,593,982	\$49,403,078	\$43,023,313	\$41,385,625	\$38,720,074	\$44,414,901	\$42,998,295	\$39,796,685	\$43,529,646	\$42,136,918	\$44,178,689	\$528,805,774
Rate Schedule													
20-22	\$9,682,372	\$8,299,430	\$7,976,097	\$6,630,178	\$6,199,544	\$5,437,078	\$6,312,484	\$7,000,956	\$6,736,127	\$5,887,054	\$6,314,073	\$6,906,511	\$83,381,904

Minnesota Power
2015 Actual

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
21	\$1,237,112	\$1,143,930	\$1,142,250	\$692,374	\$455,338	\$242,590	\$137,186	\$118,579	\$121,626	\$165,616	\$377,930	\$638,813	\$6,473,345
23	\$104,677	\$92,068	\$93,280	\$78,608	\$82,677	\$105,234	\$128,853	\$143,649	\$136,012	\$104,759	\$90,427	\$81,793	\$1,242,036
24	\$49,059	\$43,401	\$42,779	\$26,428	\$16,782	\$8,115	\$5,278	\$4,786	\$5,064	\$7,996	\$17,082	\$28,529	\$255,299
25	\$5,320,948	\$4,992,730	\$4,782,865	\$4,509,210	\$4,379,832	\$4,083,151	\$4,712,375	\$4,874,009	\$4,813,226	\$4,519,073	\$4,457,820	\$4,467,174	\$55,912,413
26	\$232,030	\$219,226	\$207,922	\$159,290	\$143,572	\$111,508	\$124,065	\$131,833	\$131,891	\$125,229	\$132,091	\$156,900	\$1,875,556
27	\$8,723	\$8,222	\$7,582	\$4,112	\$2,337	\$1,655	\$1,485	\$1,531	\$1,633	\$1,607	\$5,647	\$4,637	\$49,169
28	-	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-	-
74	\$26,823,530	\$25,655,860	\$25,608,645	\$24,347,382	\$22,817,577	\$20,873,255	\$22,740,845	\$22,271,478	\$20,550,566	\$22,589,590	\$22,666,794	\$22,150,863	\$279,096,385
75	\$8,482,649	\$7,700,818	\$7,502,745	\$7,494,822	\$7,437,988	\$7,193,598	\$7,970,039	\$8,241,226	\$8,182,898	\$8,120,663	\$7,593,881	\$7,734,100	\$93,655,428
76	\$2,157	\$2,164	\$2,020	\$1,986	\$1,898	\$1,857	\$1,831	\$1,916	\$2,095	\$2,173	\$2,469	\$2,461	\$25,028
77	\$97,062	\$93,914	\$91,700	\$94,295	\$93,294	\$91,383	\$92,300	\$91,955	\$92,115	\$94,332	\$93,010	\$92,907	\$1,118,265
80	\$19,121	\$17,849	\$14,885	\$14,897	\$13,367	\$11,545	\$11,018	\$11,822	\$12,707	\$13,975	\$15,885	\$13,999	\$171,069
83	\$137,178	\$131,779	\$132,590	\$132,444	\$132,643	\$135,688	\$132,464	\$153,579	\$135,584	\$134,458	\$137,854	\$132,197	\$1,628,457
84	\$29,049	\$24,094	\$22,827	\$21,497	\$20,493	\$17,720	\$17,863	\$17,539	\$18,751	\$20,817	\$21,605	\$21,526	\$253,781
87	\$139,041	\$134,135	\$132,347	\$127,699	\$129,363	\$116,149	\$129,188	\$124,457	\$102,795	\$97,548	\$99,352	\$94,949	\$1,427,023
CA	\$779,321	\$790,124	\$395,208	\$47,328	\$32,063	\$31,987	\$29,601	\$252,124	\$605,312	\$813,226	\$97,000	\$25,000	\$3,898,294
Revenue Adjustments	\$(5,617)	\$(2,531)	\$2,632	\$8,357	\$9,330	\$11,196	\$2,594	\$(2,926)	\$(785,127)	\$(13,494)	\$(681)	\$10,650	\$(765,618)
Windsense	\$2,845	\$2,815	\$2,797	\$2,837	\$2,852	\$2,835	\$2,800	\$2,805	\$2,785	\$2,734	\$2,722	\$2,701	\$33,527
Unbilled	\$(516,686)	\$(2,756,047)	\$1,241,910	\$(1,370,432)	\$(585,325)	\$243,532	\$1,862,632	\$(443,021)	\$(1,069,375)	\$842,291	\$11,957	\$1,612,978	\$(925,586)
	\$52,624,569	\$46,593,982	\$49,403,078	\$43,023,313	\$41,385,625	\$38,720,074	\$44,414,901	\$42,998,295	\$39,796,685	\$43,529,646	\$42,136,918	\$44,178,689	\$528,805,774

Minnesota Power

2015 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	523,331,840	497,565,290	536,725,720	484,440,180	417,932,170	344,604,550	397,239,290	385,437,120	388,643,680	411,199,670	398,559,990	398,112,750	5,183,792,250
75	127,194,147	118,557,210	118,355,286	115,916,353	114,491,347	110,577,561	124,469,688	130,058,501	126,676,941	120,642,582	113,299,351	120,572,375	1,440,811,342
76	23,126	21,847	19,690	17,382	16,199	13,697	13,212	14,953	17,775	19,274	25,083	25,655	227,893
77	697,623	563,829	534,626	456,198	456,527	335,613	377,183	403,391	462,568	528,991	622,744	647,710	6,087,003
80	276,439	262,456	220,739	216,012	193,224	165,274	158,230	170,766	184,312	199,720	233,439	209,910	2,490,521
83	1,037,823	831,190	817,170	668,263	701,372	506,703	560,044	640,892	694,924	786,896	944,709	944,997	9,134,983
84	400,933	327,220	303,008	264,859	252,629	195,090	204,710	202,721	229,977	264,654	291,485	302,476	3,239,762
87	1,642,082	1,615,302	1,622,892	1,512,948	1,532,693	1,332,828	1,521,266	1,463,850	1,156,579	1,066,904	1,053,412	1,057,562	16,578,318
CA	16,977,900	15,616,000	8,592,700	611,900	127,400	139,000	96,100	5,088,200	12,043,400	16,923,500	1,616,800	-	77,832,900
Unbilled	(4,822,862)	(27,820,083)	16,002,207	(18,517,584)	(8,437,270)	5,936,106	20,243,314	(4,343,020)	(15,096,035)	4,768,926	816,340	24,401,173	(6,868,788)
	853,866,050	779,132,008	850,813,019	723,596,823	654,815,640	575,565,710	673,633,046	658,061,795	649,125,059	674,213,405	644,126,586	687,730,527	8,424,679,668

**Minnesota Power
2016 Actual**

Sales Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Residential													
20 & 22 General Residential	\$8,274,312	\$7,679,110	\$7,086,006	\$6,568,730	\$5,668,642	\$5,610,086	\$6,361,093	\$6,843,577	\$7,046,598	\$6,005,991	\$5,994,685	\$7,271,686	\$80,410,516
21 Residential Dual Fuel Interruptible	\$918,057	\$999,525	\$849,157	\$628,206	\$429,547	\$222,335	\$135,602	\$116,238	\$120,122	\$173,334	\$348,384	\$658,544	\$5,599,051
23 Seasonal Residential	\$91,212	\$89,327	\$82,936	\$74,777	\$77,777	\$104,350	\$129,141	\$134,898	\$130,116	\$103,534	\$87,855	\$83,046	\$1,188,970
24 Residential Controlled Access	\$39,610	\$39,741	\$32,288	\$24,924	\$15,799	\$8,039	\$5,234	\$4,713	\$5,085	\$8,496	\$16,177	\$31,182	\$231,288
28 Residential Off-Peak Electric Vehicle													-
76 Outdoor Lighting Service	\$178	\$181	\$187	\$188	\$186	\$202	\$211	\$219	\$245	\$239	\$246	\$247	\$2,529
77 Area Ltg. Service	\$32,576	\$31,972	\$32,187	\$32,293	\$31,770	\$31,637	\$32,045	\$32,042	\$32,662	\$32,123	\$32,450	\$32,554	\$386,311
Revenue Adjustments	\$64,668	\$55,335	\$43,570	\$36,854	\$23,986	\$23,559	\$25,722	\$14,594	\$14,594	\$5,741	\$7,005	\$19,005	\$339,860
Windsense Program Tracker	\$2,266	\$2,241	\$2,241	\$2,191	\$2,216	\$2,201	\$2,201	\$2,181	\$2,181	\$2,174	\$2,171	\$2,164	\$26,430
	\$9,422,879	\$8,897,432	\$8,128,573	\$7,368,163	\$6,249,923	\$6,002,409	\$6,691,249	\$7,153,688	\$7,351,603	\$6,331,633	\$6,488,972	\$8,098,428	\$88,184,953
Unbilled	\$165,990	\$(800,987)	\$(526,210)	\$(594,365)	\$(335,510)	\$(49,063)	\$559,330	\$523,244	\$(1,157,773)	\$441,640	\$637,111	\$2,067,266	\$930,673
	\$9,588,869	\$8,096,445	\$7,602,363	\$6,773,798	\$5,914,413	\$5,953,346	\$7,250,579	\$7,676,933	\$6,193,829	\$6,773,274	\$7,126,083	\$10,165,695	\$89,115,626
Commercial													
25 General Service	\$4,626,636	\$4,398,666	\$4,413,581	\$4,225,842	\$4,015,329	\$4,198,062	\$4,507,817	\$4,779,077	\$4,959,218	\$4,432,047	\$4,252,464	\$4,532,841	\$53,341,581
26 Commercial / Industrial Dual Fuel Interruptible	\$187,134	\$189,123	\$168,628	\$143,783	\$122,988	\$113,704	\$123,127	\$126,087	\$131,280	\$122,555	\$117,210	\$157,855	\$1,703,474
27 Commercial / Industrial Controlled Access	\$7,147	\$6,713	\$5,126	\$3,738	\$2,500	\$1,597	\$1,694	\$1,509	\$1,717	\$2,091	\$2,710	\$5,495	\$42,038
29 Commercial Electric Vehicle													-
75 Large Light & Power	\$3,356,046	\$3,265,341	\$3,212,741	\$3,194,037	\$3,141,203	\$3,164,941	\$3,450,721	\$3,813,770	\$3,862,496	\$3,604,959	\$3,357,938	\$3,316,499	\$40,740,691
76 Outdoor Lighting Service	\$2,320	\$2,148	\$2,217	\$2,030	\$1,891	\$1,900	\$1,844	\$2,072	\$2,074	\$2,068	\$2,068	\$2,068	\$24,563
77 Area Ltg. Service	\$55,322	\$53,665	\$54,736	\$54,308	\$53,922	\$53,754	\$54,312	\$54,357	\$55,923	\$55,486	\$55,918	\$56,038	\$657,741
Revenue Adjustments	\$(19,292)	\$(17,495)	\$(17,123)	\$(17,083)	\$(15,165)	\$(12,175)	\$(17,123)	\$(19,503)	\$(20,944)	\$(17,866)	\$(16,764)	\$(18,831)	\$(209,363)
Windsense Program Tracker	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$435	\$5,220
	\$8,215,749	\$7,898,595	\$7,840,341	\$7,607,090	\$7,323,103	\$7,522,217	\$8,122,827	\$8,757,805	\$8,992,199	\$8,201,661	\$7,771,979	\$8,052,377	\$96,305,943
Unbilled	\$252,535	\$(877,112)	\$(121,437)	\$(47,232)	\$118,028	\$66,249	\$616,030	\$595,056	\$(968,042)	\$63,489	\$(220,624)	\$823,688	\$300,628
	\$8,468,284	\$7,021,483	\$7,718,904	\$7,559,858	\$7,441,131	\$7,588,466	\$8,738,857	\$9,352,861	\$8,024,157	\$8,265,150	\$7,551,356	\$8,876,065	\$96,606,571
Industrial													
25 General Service	\$210,724	\$205,564	\$215,011	\$168,177	\$148,878	\$147,966	\$158,346	\$164,736	\$173,498	\$168,594	\$194,568	\$191,361	\$2,147,422
26 Commercial / Industrial Dual Fuel Interruptible	\$2,427	\$2,632	\$2,600	\$2,030	\$1,684	\$1,836	\$1,676	\$1,428	\$1,747	\$2,022	\$2,213	\$2,484	\$24,778
74 Large Power	\$21,039,708	\$20,170,627	\$21,392,985	\$19,331,390	\$20,009,223	\$19,127,980	\$20,081,672	\$21,503,131	\$21,698,384	\$22,652,032	\$21,990,587	\$22,275,842	\$251,273,562
75 Large Light & Power	\$4,123,504	\$3,826,574	\$3,935,484	\$3,750,767	\$3,436,961	\$3,635,695	\$3,874,307	\$3,960,406	\$3,816,397	\$3,923,783	\$3,924,866	\$3,839,049	\$46,047,794
76 Outdoor Lighting Service	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$41	\$41	\$41	\$41	\$484
77 Area Ltg. Service	\$1,790	\$1,712	\$1,724	\$1,567	\$1,736	\$1,748	\$1,753	\$1,793	\$1,807	\$1,820	\$2,042	\$1,838	\$21,329
CA Large Power	\$25,000	\$25,000	\$25,000	\$25,943	\$123,841	\$1,497,157	\$1,755,278	\$1,612,881	\$1,717,932	\$1,674,418	\$1,618,065	\$1,764,648	\$11,865,165
Revenue Adjustments	\$(12,462)	\$(11,358)	\$(11,009)	\$(10,999)	\$(9,400)	\$(6,377)	\$(10,939)	\$(12,830)	\$(13,674)	\$(11,567)	\$(10,586)	\$(12,274)	\$(133,474)
	\$25,390,731	\$24,220,791	\$25,561,835	\$23,268,916	\$23,712,963	\$24,406,044	\$25,862,133	\$27,231,586	\$27,396,132	\$28,411,143	\$27,721,798	\$28,062,990	\$311,247,060
Unbilled	\$(11,649)	\$(53,697)	\$35,179	\$213	\$(9,194)	\$(8,569)	\$43,433	\$60,267	\$(41,251)	\$118,372	\$(53,899)	\$87,477	\$166,883
	\$25,379,082	\$24,167,094	\$25,597,014	\$23,269,129	\$23,703,769	\$24,397,474	\$25,905,566	\$27,291,853	\$27,354,881	\$28,529,515	\$27,667,899	\$28,150,467	\$311,413,743
Street Lighting													
25 General Service	\$6,873	\$5,797	\$5,629	\$5,257	\$4,663	\$4,840	\$4,466	\$4,183	\$4,512	\$5,175	\$5,164	\$5,432	\$61,990
77 Area Ltg. Service	\$3,466	\$3,254	\$3,275	\$3,286	\$3,245	\$3,224	\$3,253	\$3,596	\$3,423	\$3,451	\$3,458	\$3,395	\$40,327
80 Highway Lighting	\$14,340	\$15,246	\$12,914	\$11,985	\$10,031	\$9,134	\$10,099	\$10,412	\$11,558	\$13,927	\$13,553	\$14,675	\$147,872
83 Overhead St. Lighting	\$138,554	\$133,715	\$136,028	\$132,531	\$138,485	\$135,131	\$135,404	\$136,877	\$139,221	\$140,753	\$143,521	\$142,577	\$1,652,796
84 Ornamental St. Lighting	\$29,129	\$21,692	\$19,280	\$20,396	\$17,306	\$16,889	\$16,283	\$15,526	\$17,736	\$17,997	\$18,743	\$22,702	\$233,680
Revenue Adjustments	\$(59)	\$(51)	\$(48)	\$(49)	\$(42)	\$(34)	\$(49)	\$(54)	\$(59)	\$(50)	\$(45)	\$(55)	\$(593)
	\$192,303	\$179,652	\$177,078	\$173,407	\$173,687	\$169,184	\$169,457	\$170,540	\$176,390	\$181,254	\$184,393	\$188,727	\$2,136,073
Unbilled													-
	\$192,303	\$179,652	\$177,078	\$173,407	\$173,687	\$169,184	\$169,457	\$170,540	\$176,390	\$181,254	\$184,393	\$188,727	\$2,136,073
Public Authorities													
25 General Service	\$11,860	\$12,400	\$12,435	\$15,334	\$7,743	\$13,023	\$13,564	\$13,078	\$13,214	\$12,199	\$11,949	\$11,036	\$147,835
75 Large Light & Power	\$186,882	\$193,231	\$182,383	\$164,773	\$175,772	\$196,915	\$201,168	\$204,984	\$203,670	\$212,301	\$211,092	\$199,853	\$2,333,024
77 Area Lighting Service	\$81	\$79	\$80	\$80	\$79	\$79	\$79	\$80	\$81	\$82	\$82	\$83	\$965
87 Municipal Pumping	\$100,974	\$93,665	\$110,229	\$106,902	\$105,585	\$102,438	\$96,427	\$102,703	\$105,925	\$91,886	\$86,262	\$92,469	\$1,195,466
Revenue Adjustments	\$(378)	\$(323)	\$(307)	\$(306)	\$(240)	\$(89)	\$(303)	\$(395)	\$(423)	\$(332)	\$(289)	\$(372)	\$(3,756)
	\$299,417	\$299,053	\$304,820	\$286,783	\$288,940	\$312,366	\$310,936	\$320,451	\$322,467	\$316,136	\$309,096	\$303,069	\$3,673,534
Unbilled	\$(23,091)	\$(2,977)	\$3,232	\$(14,863)	\$17,949	\$10,590	\$11,166	\$17,260	\$(31,554)	\$14,797	\$(13,605)	\$2,109	\$(8,987)
	\$276,326	\$296,076	\$308,052	\$271,920	\$306,889	\$322,957	\$322,103	\$337,710	\$290,913	\$330,933	\$295,491	\$305,177	\$3,664,546
Retail Sales -- Billed	\$43,521,079	\$41,495,524	\$42,012,646	\$38,704,358	\$37,748,616	\$38,412,221	\$41,156,603	\$43,634,070	\$44,238,791	\$43,441,827	\$42,476,238	\$44,705,591	\$501,547,563
Retail Sales -- Unbilled	\$383,786	\$(1,734,773)	\$(609,236)	\$(656,246)	\$(208,727)	\$19,207	\$1,229,958	\$1,195,827	\$(2,198,620)	\$638,299	\$348,984	\$2,980,539	\$1,388,996
Retail Sales -- Total	\$43,904,865	\$39,760,750	\$41,403,410	\$38,048,112	\$37,539,889	\$38,431,427	\$42,386,561	\$44,829,897	\$42,040,171	\$44,080,125	\$42,825,222	\$47,686,131	\$502,936,559
Rate Schedule													
20-22	\$8,274,312	\$7,679,110	\$7,086,006	\$6,568,730	\$5,668,642	\$5,610,086	\$6,361,093	\$6,843,577	\$7,046,598	\$6,005,991	\$5,994,685	\$7,271,686	\$80,410,516
21	\$918,057	\$999,525	\$849,157	\$628,206	\$429,547	\$222,335	\$135,602	\$116,238	\$120,122	\$173,334	\$348,384	\$658,544	\$5,599,051

Minnesota Power

2016 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	415,390,610	394,256,190	422,601,990	369,337,150	403,824,480	374,436,570	386,170,110	393,249,530	404,954,580	424,972,350	414,541,490	416,357,502	4,820,092,552
75	121,382,639	118,783,758	118,037,746	112,488,465	105,589,167	112,019,485	117,486,277	120,729,411	117,572,424	112,700,124	110,874,383	109,445,528	1,377,109,407
76	29,051	24,065	22,721	20,120	15,660	15,004	14,050	16,632	19,194	17,875	20,894	22,028	237,294
77	743,818	587,410	555,958	523,271	404,427	369,287	376,479	368,062	505,116	520,548	596,912	664,563	6,215,851
80	221,350	241,254	201,207	184,792	155,200	141,020	153,162	152,592	169,040	201,896	199,317	215,975	2,236,805
83	1,137,649	887,833	833,532	772,283	638,065	561,671	552,518	551,069	737,446	793,807	886,645	988,365	9,340,883
84	440,899	310,649	272,387	275,897	213,797	204,960	194,095	176,052	223,502	227,047	256,996	317,774	3,114,055
87	1,175,557	1,133,790	1,287,759	1,233,761	1,230,844	1,165,167	1,180,638	1,115,634	1,160,359	981,186	918,908	1,006,672	13,590,275
CA	-	-	-	24,800	2,745,900	37,633,500	37,760,900	37,392,600	39,292,200	38,543,200	37,490,100	40,643,600	271,526,800
Unbilled	14,697,602	(20,679,707)	(10,656,404)	(11,564,958)	(3,192,265)	1,293,526	13,238,087	9,725,770	(25,418,083)	4,139,252	5,146,443	34,723,509	11,452,772
	726,772,425	662,331,721	687,625,429	612,835,586	634,527,391	648,888,032	688,005,603	698,524,178	677,667,361	702,422,909	692,657,868	749,123,311	8,181,381,814

Minnesota Power

2017 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	422,336,480	398,787,736	470,585,024	447,621,212	465,520,644	447,386,960	468,073,930	478,852,300	461,675,410	464,330,990	478,136,320	484,213,410	5,487,520,416
75	117,413,476	113,131,778	116,049,824	111,157,215	111,288,185	107,222,847	108,228,588	113,607,537	113,235,470	109,556,259	108,528,444	109,941,127	1,339,360,750
76	22,523	23,912	21,121	20,484	15,596	15,889	11,183	11,120	14,583	14,468	18,083	17,244	206,206
77	696,532	644,567	528,380	423,956	382,559	380,230	366,957	361,714	493,855	495,163	606,894	655,786	6,036,593
80	220,473	210,276	176,627	213,328	153,995	142,019	143,478	148,005	166,285	175,673	208,006	209,825	2,167,990
83	1,029,732	926,489	773,221	772,453	576,729	566,071	544,278	536,621	705,732	739,032	893,015	959,667	9,023,040
84	331,161	316,136	255,092	241,561	200,875	184,556	172,225	165,080	203,912	218,921	257,546	293,813	2,840,878
87	1,098,990	1,165,187	1,074,858	1,057,541	1,026,051	1,103,394	1,036,224	802,340	1,085,186	1,196,641	1,102,300	1,067,468	12,816,180
CA	39,418,600	35,999,800	39,322,300	36,213,300	39,064,200	42,934,600	38,997,900	40,707,400	38,821,200	38,168,400	37,646,600	40,276,900	467,571,200
Unbilled	(2,998,267)	(28,878,854)	12,662,913	(23,219,068)	3,275,146	(4,130,357)	12,468,847	957,382	(12,195,483)	6,671,816	13,738,003	24,046,749	2,398,807
	759,896,502	690,620,740	785,585,107	718,469,854	739,674,871	717,449,267	758,247,076	766,383,650	729,924,288	738,405,261	774,088,146	818,607,139	8,997,351,901

Minnesota Power

2018 Actual

kWh Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
74	465,525,990	429,312,150	478,717,770	441,408,350	456,891,540	446,698,000	465,971,200	457,364,710	449,861,360	464,799,860	468,812,900	471,658,860	5,497,022,690
75	115,506,845	114,156,376	112,142,836	112,182,544	110,264,133	106,359,159	108,011,448	112,915,303	110,591,449	108,561,997	103,769,480	108,032,645	1,322,494,215
76	21,517	19,569	16,141	14,456	10,855	10,771	9,467	9,255	11,439	14,413	17,636	19,386	174,905
77	685,687	613,575	527,955	484,265	401,663	367,170	342,969	384,922	456,884	493,418	603,376	647,231	6,009,115
80	215,734	204,204	178,244	173,135	152,653	139,585	133,543	126,799	133,494	144,901	161,159	169,660	1,933,111
83	1,015,717	904,001	777,143	713,494	594,261	546,341	494,585	559,333	674,239	721,534	888,054	947,052	8,835,754
84	316,133	281,232	225,889	211,741	201,247	161,313	151,195	160,994	183,600	204,116	244,950	287,620	2,630,030
87	1,196,901	1,194,571	1,162,242	1,106,144	1,107,370	1,049,006	1,011,542	995,570	938,063	963,102	1,035,792	1,118,842	12,879,145
CA	38,636,300	35,094,100	38,032,900	36,414,400	38,048,200	38,162,600	38,774,400	37,458,600	37,638,200	40,725,300	37,681,700	38,191,500	454,858,200
Unbilled	4,776,850	(23,841,644)	(4,366,397)	(10,707,199)	(7,035,659)	4,990,632	13,677,523	(150,209)	(18,845,516)	6,816,919	16,030,391	7,154,178	(11,500,131)
	807,902,943	738,403,301	782,690,058	726,885,779	728,939,045	718,931,006	759,002,500	750,098,128	715,643,824	745,810,756	764,567,490	789,024,106	9,027,898,936

