

	UCT	MN Test
Net Benefits Cap (Input %)	10.00%	4.50%
2024-2026 AVG Financial Incentive	\$7,394,320	\$7,703,644

REFERENCE:

Historic Planned Incentive (2021-2022):	\$6,787,725	-->	\$7,738,006.10
Historic Actual Incentive (2021-2022):	\$7,722,556	-->	\$8,803,713.27

Estimated (Historic Performance Assumed to be Static)

Source: Inflation of 14% from CPI Inflation Calculator for Jan. 2021 to Jan. 2023.

CAUTION: Please note that in order for this model to correctly incorporate the financial incentive as a cost, a user needs to make sure that circular reference calculations are allowed under File --> Options --> Formulas --> Click the check box saying "enable iterative calculations."

1. **Project Information**
Project Name: [Project Name]
Client: [Client Name]
Start Date: [Start Date]
End Date: [End Date]
Project Manager: [Project Manager Name]

Category	Item	Value
Revenue	Revenue	1000000
	Subscriptions	800000
	One-time fees	150000
	Partnerships	50000
	Other	100000
Expenses	Salaries	400000
	Marketing	150000
	Development	200000
	Operations	100000
	Other	150000
Total		1000000

Month	Q1	Q2	Q3	Q4	Annual
Revenue	250000	250000	250000	250000	1000000
Expenses	100000	100000	100000	100000	400000
Profit	150000	150000	150000	150000	600000

Department	Revenue	Expenses	Profit
Marketing	150000	100000	50000
Development	200000	150000	50000
Operations	100000	80000	20000
Other	100000	100000	0

Region	Revenue	Expenses	Profit
North America	300000	150000	150000
Europe	250000	120000	130000
Asia	200000	100000	100000
South America	100000	50000	50000
Africa	50000	20000	30000

Product Line	Revenue	Expenses	Profit
Software	700000	300000	400000
Hardware	150000	100000	50000
Services	150000	100000	50000

Customer Segment	Revenue	Expenses	Profit
Enterprise	400000	200000	200000
Small Business	300000	150000	150000
Individual	300000	150000	150000

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DO NOT CHANGE HERE! COPY FROM TRIENNIAL SPREADSHEET!!

	2024 Admin Costs	2025 Admin Costs	2026 Admin Costs	2024 Incentive Costs	2025 Incentive Costs	2026 Incentive Costs	2024 Participant Costs Total	2025 Participant Costs Total	2026 Participant Costs Total	2024 Life	2025 Life	2026 Life	2024 Participants	2025 Participants	2026 Participants	2024 Energy Saved	2025 Energy Saved	2026 Energy Saved	2024 Lifetime Energy Savings	2025 Lifetime Energy Savings	2026 Lifetime Energy Savings	2024 Electricity Use	2025 Electricity Use	2026 Electricity Use	2024 Electricity Savings	2025 Electricity Savings	2026 Electricity Savings
Total CIP, EFS, & MN ETA EFS Full Savings	\$28,311,327	\$31,076,750	\$33,228,848	\$21,731,724	\$22,429,104	\$23,372,949	\$69,622,334	\$71,570,414	\$73,550,027	10.5	10.5	10.8	339,782	343,658	346,471	2,055,355	2,085,425	2,167,958	21,523,986	21,987,225	23,521,598	952,012	1,921,814	2,941,628	153,692	308,284	467,068