



414 Nicollet Mall  
Minneapolis, MN 55401

October 7, 2014

—Via Electronic Filing—

Burl W. Haar  
Executive Secretary  
Minnesota Public Utilities Commission  
121 7<sup>th</sup> Place East, Suite 350  
St. Paul, MN 55101

RE: COMPLIANCE  
COMMUNITY SOLAR GARDENS PROGRAM  
DOCKET NO. E002/M-13-867

Dear Dr. Haar:

Northern States Power Company, doing business as Xcel Energy, submits the attached Compliance Report in response to the Commission's April 7, 2014 Order (Order Point 25) submitted in the above-noted docket.

We note that the Company is looking forward to making this program available to our customers in the near term and we are proceeding on pace with the launch timeframe set forth in statute. As we move closer to the implementation date, we note that to the extent questions remain about how the mechanics of the program will work, we are guided by our understanding of what the legislature intended with this program. Solar\*Rewards Community is a community offering that makes solar participation a viable option for customers who would otherwise experience barriers related to upfront costs or site access.

In its September 17, 2014 Order at page 14, the Commission discusses instances where multiple gardens are located adjacent to one another. We note that we do intend to work with parties to facilitate interconnection, and we do so guided by our understanding of the legislature's intended application of this program: to encourage solar participation by those with traditional barriers. To the extent we observe applications of this program beyond the legislative intent, we will keep the Commission informed of developments in program uptake.

We have electronically filed this document with the Minnesota Public Utilities Commission, and copies have been served on the parties on the attached service list.

Please contact Jessie Peterson at [jessica.k.peterson@xcelenergy.com](mailto:jessica.k.peterson@xcelenergy.com) or 612-330-6850 if you have any questions regarding this filing.

Sincerely,

/s/

CHRIS CLARK  
REGIONAL VICE PRESIDENT  
RATES & REGULATORY AFFAIRS

Enclosures  
c: Service List

STATE OF MINNESOTA  
BEFORE THE  
MINNESOTA PUBLIC UTILITIES COMMISSION

Beverly Jones Heydinger	Chair
David C. Boyd	Commissioner
Nancy Lange	Commissioner
Dan Lipschultz	Commissioner
Betsy Wergin	Commissioner

IN THE MATTER OF THE PETITION OF  
NORTHERN STATES POWER COMPANY  
FOR APPROVAL OF ITS PROPOSED  
COMMUNITY SOLAR GARDENS PROGRAM

DOCKET No. E002/M-13-867

**COMPLIANCE FILING**

**OVERVIEW**

Northern States Power Company, doing business as Xcel Energy, submits to the Minnesota Public Utilities Commission this compliance filing for the Company's Solar\*Rewards Community program, as required by the Commission's April 7, 2014 Order in Docket No. E002/M-13-867.

The Company and industry stakeholders have actively engaged in discussion around a variety of topics pertaining to implementation of the Solar\*Rewards Community program. We are pleased to inform the Commission that this collaboration has made significant progress to date and the Company will continue to meet and encourage further discussion leading to the smooth implementation of our Solar\*Rewards Community program. The Company has expended a considerable amount of effort in readying its billing and program application system to launch the program in the near term. Stakeholder recommendations will inform the Company as to any additional modifications that could be done to improve the process.

We note that the Commission's April 7, 2014 Order in this docket encouraged continued collaboration among Xcel Energy, solar-garden developers, the Department of Commerce, Division of Energy Resources (Department), the Office of the Attorney General – Antitrust and Utilities Division (OAG), and other interested parties. This is our first compliance filing regarding the stakeholder process. We will make another filing by April 7, 2015, reporting on continued progress of these discussions.

Xcel Energy has actively sought and coordinated stakeholder engagement since it began development of Solar\*Rewards Community in 2013. During development we sought input from stakeholders, including individual and group meetings with installers, developers, and manufacturers to discuss program design features. Approximately 100 individuals attended these preliminary meetings, which guided the early scoping work for the application review and processing systems, increased channels for customer communication, and early planning for protections for customers that encourage viable projects from committed developers.

Continuing our commitment in engaging stakeholders and directly following the Commission's August 7, 2014 hearing in this Docket, the Company reached out to key stakeholders to develop a program implementation working group. The Solar\*Rewards Community Implementation Working Group (S\*RC Workgroup) was developed in collaboration with the Minnesota Solar Energy Industries Association (MnSEIA). Through this working group, we hope to work towards jointly proposed recommendations to support (1) smooth implementation of Xcel Energy's Solar\*Rewards Community program and (2) a positive customer and garden operator experience.

Given the group's objectives, attendance to the S\*RC Workgroup is generally limited to the potential solar garden developers and operators who have been active in this docket<sup>1</sup>. To-date this stakeholder group consists of 14 participating companies. The S\*RC Workgroup has met every two weeks since September 4, 2014. It is likely that these meetings will become more frequent closer to program launch and then monthly after operators become more familiar with the application process.

Further, the Company hosted an additional meeting outside the S\*RC Workgroup on topics of interest to a broader group of stakeholders on October 1, 2014. Our Compliance includes comments and discussion within this stakeholder discussion as well.

## **PROGRAM REPORT**

This Compliance filing is intended to provide background on the intent of the continued collaboration between stakeholders, an overview of continued discussion and jointly proposed recommendations for implementation of the Solar\*Rewards Community program.

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<sup>1</sup> Active participating companies include: Xcel Energy, the Department, TruNorth Solar, Innovative Power Solutions, Sundial Solar, MnSEIA, MN Interfaith Power and Light, SunEdison, Novel Energy Systems, Able Energy, SoCore Energy, SunShare & Clean Energy Collective.

## **A. Commission Order**

The Commission's April 7, 2014 Order encouraged continued collaboration among stakeholders prior to the launch of Solar\*Rewards Community. Specifically, the Commission highlighted the following topics:

- Ensure the smooth implementation of Xcel Energy's solar-gardens program;
- Clarify and streamline the application process, interconnection, and bill crediting;
- Discuss uniform subscriber disclosure forms;
- Clarify what information a solar-garden developer must make available on its website;
- Discuss limitations on promotional activities and materials;
- Discuss uniform standards for solar-garden production estimates; and
- Develop and implement best practices for solar gardens in Minnesota.

The Company appreciates the participation of stakeholders in continued dialogue around matters related to implementing the Solar\*Rewards Community program.

## **B. Ensuring Smooth Implementation of Solar\*Rewards Community**

Several discussion points can be attributed to ensuring the smooth implementation of the program. Below are topics resulting in recommendations the Company is working to incorporate into launch.

### *1. Defining a Subscriber*

Stakeholders have discussed the Commission's action in defining eligible subscribers to the program. Within this process the Company took the opportunity to further explain the definition of subscriber as supported by the September 17, 2014 Commission Order.

As stated in our June 19, 2014 Reply Comments on our Compliance Filing, we note that an eligible subscriber is a retail customer. A retail customer is identified at the highest level of its organizational structure. Affiliates are considered the same entity. To clarify, state agencies frequently apply for electric service in the name of an individual state agency, which is consistent with the statute equating any political subdivision or agency as being defined as a corporation<sup>2</sup>. We view each state agency

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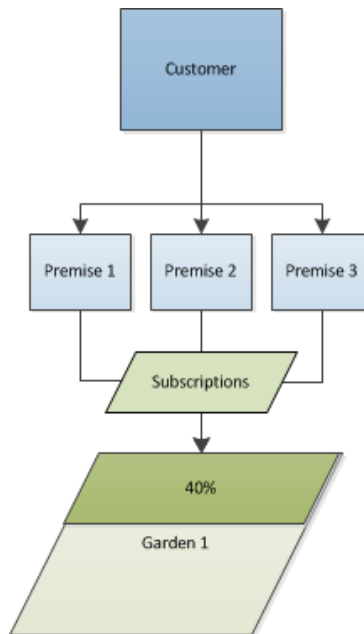
<sup>2</sup> See, Minn. Stat §216B.02, Subd. 2.

to be a separate retail customer/subscriber of the Company for purposes of applying the 40% rule<sup>3</sup>.

The example provided, as detailed in Figure 1 below, shows one customer/subscriber with several premises subscribing to a solar garden. The aggregated subscriptions for a specific customer premise cannot exceed 120% of premise usage and all subscriptions of a subscriber cannot exceed 40% of the garden capacity. However, a subscriber can also have more than one subscription to a specific garden and could subscribe to more than one garden. Subscriptions are assigned by customer premise and a single premise can be assigned to multiple subscriptions in one or more gardens. The minimum size of a subscription is 200W DC.

We note that the responsibility to verify that each subscriber is eligible remains with the garden operator as part of their process.<sup>4</sup> The S\*RC workgroup and recent subgroup recommended that Xcel Energy continue to be transparent on subscriber definitions. The Company is committed to being clear on our process and definitions, such as subscriber.

**Figure 1**  
**Defining a Subscriber and Subscriptions for Solar\*Rewards Community**



<sup>3</sup> See Xcel Energy Reply Comments dated June 19, 2014, Docket No. E002/M-13-867.

<sup>4</sup> See, Company Tariff Section 9, Sheet 80 “The Community Solar Garden Operator shall verify that each Subscriber is eligible to be a Subscriber in the Community Solar Garden and that the Community Solar Garden Statutory Requirements are met.”

## 2. *Timing of Application*

The application process was discussed at length with stakeholders. Parties continue to discuss specifics of the Solar\*Rewards Community Program and the timing of a completed application. The tariff language states, “Xcel Energy shall determine within 30 days whether it is complete. Once Xcel finds an application complete, Xcel shall approve or reject it within 60 days unless the solar-garden operator has agreed to an extension.”<sup>5</sup>

The Company also clarified that there is a 15-day window for engineering review prior to the beginning of the 60 days. We note that the timing of the application sequence steps will be largely driven by how much and to what detail information is provided and uploaded into the application system by garden operators.

Another aspect beyond this timeline is the sequence in which parties supply information for completeness. S\*RC Workgroup members described why it is difficult for them to in all circumstances provide evidence of subscriptions early in the application process. While the Company understands this, it wants to balance the interest of the Commission and other parties in requiring a solar operator to show diligence in obtaining subscribers early in the process. The Company is exploring how it could suppress this requirement in the online application system until a later stage.

Additionally, significant uncertainty remains on the submission volume of applications in the infancy of the program. Stakeholders continue to discuss options in managing this uncertainty.

## 3. *Garden Operators’ Annual Reporting Obligations*

Stakeholders have questioned the necessary requirements in the garden operators’ annual reporting requirement. The tariff contract requires, “The Solar Garden Operator shall issue (and provide the Company and each Subscriber) public annual reports as of the end of the calendar or other fiscal year containing, at a minimum, the energy produced by the Community Solar Garden; audited financial statements including a balance sheet, income statement, and sources uses of funds statement; and the management and Operatorship of the Community Solar Garden Operator.”<sup>6</sup> It was suggested that providing audited financial statements and balance sheets may be unnecessary.

The S\*RC Workgroup was unanimous in the recommendation that this language should be adjusted. The Company suggests this be addressed in a negotiated

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<sup>5</sup> April 7, 2014 Commission Order, Docket No. E-002/M-13-867

<sup>6</sup> See, Company Tariff Section 9, Sheet 77.

amendment to individual contracts which would be subject to filing and review by the Commission.

### **C. Streamline Application Process**

We provided a guided tour of the online application system to the S\*RC Workgroup members. The workgroup reviewed in detail the protocols for entering information into the system, uploading documents, and various other aspects of the interface. The Company will be hosting training in coming weeks to provide an in depth experience for potential garden operators and providing training materials via our website.

### **D. Production Estimates**

The Company provided an explanation of how the online application system will use the standard PV Watts calculation combined with tracking and orientation to produce a production estimate in order to enforce the 120% rule. The 120% rule is enforced at the time of initial subscription.

The system automatically checks the 120% rule when the size of a subscription is entered or changed by a garden operator or when the premise associated with a subscription changes (when a subscriber relocates, for example). If a subscription is no longer in compliance with the 120% rule at any of these automatic check points, the system will flag the subscription as non-compliant for the garden operator to resolve.

The Company notes it uses the same tool in Solar\*Rewards and Solar\*Rewards Community to estimate usage where usage history doesn't exist. In cases where there is less than four months of consumption history, home usage can be estimated based on the historical average energy use of a home of similar size<sup>7</sup>. The Company has developed a kWh calculator based on square footage in order to simplify this process. The calculator is based on data from the Company's *Home Usage Study* which provides the Company with residential energy usage and saturation levels for various technologies. The study sample exceeds over 3,000 residential customers including various home segments and is updated every two years. The estimates within this tool can be found on our website.<sup>8</sup> For commercial properties and all properties over 4,500 square feet with less than four months of consumption history, the subscriber must submit an energy audit or load calculations for the property stating the estimated annual consumption.

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<sup>7</sup> See Company Tariff Section 9, Sheet 65.

<sup>8</sup> <http://www.xcelenergy.com/staticfiles/xcel/Marketing/Files/MN-Res-Solar-Rewards-FAQs.pdf>



## **E. Best Practices**

The Company appreciates all the recommendations provided by stakeholders. Several best practices are developing as a result of this collaboration and we hope to continue engagement on these efforts.

### *1. Protecting Customers*

Stakeholders are open to further discussions about the best practices for garden operators and the best means of protecting consumers through oversight and accountability. We believe the OAG is a critical partner in this discussion, and we look forward to further developments on garden operator best practices and oversight. The Company encourages parties to develop a list of FAQs for potential subscribers to help them anticipate their experience and evaluate the claims of garden operators. The Company volunteers to incorporate those FAQs which it believes to be appropriate as part of its postings of FAQs on its website.

### *2. Interconnection*

The S\*RC Workgroup had several discussions addressing program implementation, sign-up and Section 10 interconnection agreements. Parties are concerned as to how the first-ready, first-served process would work in practice and how existing interconnection applications will be treated.

The first-ready, first-served process was first proposed as part of the Company's original petition in this matter in conjunction with the Company's proposal to moderate rollout with quarterly maximums on participation. The Company proposed the first-ready, first-served as the simplest and most transparent way to select projects for participation in the garden program. As this docket progressed, the concept of a maximum participation level was discarded, and this diminished the importance of the first-ready, first-served process. As reflected in our compliance tariff, the first-come, first-served process helps define when a garden's application will be "accepted and processed."

The discussion at the S\*RC Workgroup used the term "first-ready, first-served" to turn to a different issue as to whether there is a queue for interconnection applications which have been accepted for processing, and whether the first application which has been accepted for processing will be the first application to have all of the Company's distribution engineering work completed so as to allow interconnection.

We will continue to engage stakeholders in conversation and discussion on this issue in the hopes of determining a resolution to set expectations prior to program launch.

The Company intends to follow-up in a subsequent filing with the Commission regarding this resolution.

Stakeholders also raised questions about the Company's protocols for handling existing interconnection applications. The Company will process any interconnection requests made outside of the Solar\*Rewards Community application process per Section 10 of the Electric Rate Book, consistent with other distributed generation applications. If an interconnection customer eventually wants to use an existing interconnection requests for the Solar\*Rewards Community program, the process when the program opens is as follows:

1. Complete online application process for the Solar\*Rewards Community program in the program application system (Salesforce).
2. Pay Solar\*Rewards Community fees, regardless of previous fees paid for this project.
3. The Company will assign the interconnection request to Solar\*Rewards Community queue per system application date.
4. Consistent with the Section 10 Interconnection Tariff, the actual costs for engineering studies will need to be paid for systems above a certain size. This includes any additional engineering review which may be needed based on later associating the interconnection request with the Solar\*Rewards Community program.

Our interconnection tariff, which applies to garden and non-garden interconnection application requests, does not provide different treatment depending on whether the interconnection application is for a solar garden. The Company proposes to process any pending interconnection application per the above discussion.

### *3. Multiple Gardens*

For instances where multiple gardens are sited in close proximity to one another, we have communicated to stakeholders that each solar garden must have its own metering, its own program application and separate interconnection agreements.

## CONCLUSION

We appreciate the opportunity to report on our progress in resolving implementation questions with stakeholders as we plan for the launch of our Solar\*Rewards Community program. The work of the S\*RC Workgroup will continue in this collaborative process as the Company continues development of its systems. The Company looks forward to further stakeholder engagement and the near term launch of this anticipated program.

Dated: October 7, 2014

Northern States Power Company

## CERTIFICATE OF SERVICE

I, SaGonna Thompson, hereby certify that I have this day served copies of the foregoing document on the attached list of persons.

xx by depositing a true and correct copy thereof, properly enveloped with postage paid in the United States mail at Minneapolis, Minnesota

xx electronic filing

**Docket No.        E002/M-13-867**

Dated this 7th day of October 2014

/s/

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SaGonna Thompson  
Regulatory Administrator

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