

Discount Parameters: 30% Discount, Applied to first 600 kWh, Eligibility Threshold ≤ 1000/mo.

Present Rates - Impact of IBR to Flat Rates Structure Change

Eligible for Discount

Eligible Low Income Customer (eligible in phase 1 and 2)

Ineligible for Discount

Monthly Usage	IBR Mo. Bill	Phase 1 monthly bill (IBR to flat)				Phase 2 monthly bill (IBR to flat)					
		Flat w/Discount				Flat w/Discount					
		Mo. Bill	\$ change	% change to current		Mo. Bill	\$ change	% change to phase 1		\$ change	% change to current
-	\$ 8.00	\$ 8.00	\$ -			\$ 8.00	\$ -			\$ -	
100	\$ 16.29	\$ 16.45	\$ 0.16	1.0%		\$ 15.53	\$ (0.92)	-5.6%		\$ (0.76)	-4.6%
200	\$ 24.58	\$ 24.90	\$ 0.32	1.3%		\$ 23.07	\$ (1.83)	-7.4%		\$ (1.51)	-6.2%
300	\$ 32.87	\$ 33.35	\$ 0.48	1.5%		\$ 30.60	\$ (2.75)	-8.2%		\$ (2.27)	-6.9%
400	\$ 41.16	\$ 41.80	\$ 0.64	1.6%		\$ 38.14	\$ (3.67)	-8.8%		\$ (3.02)	-7.3%
500	\$ 51.79	\$ 50.25	\$ (1.54)	-3.0%		\$ 45.67	\$ (4.58)	-9.1%		\$ (6.12)	-11.8%
600	\$ 62.43	\$ 58.70	\$ (3.72)	-6.0%		\$ 53.20	\$ (5.50)	-9.4%		\$ (9.22)	-14.8%
700	\$ 73.06	\$ 70.78	\$ (2.29)	-3.1%		\$ 63.97	\$ (6.81)	-9.6%		\$ (9.10)	-12.4%
800	\$ 83.70	\$ 82.85	\$ (0.85)	-1.0%		\$ 74.73	\$ (8.12)	-9.8%		\$ (8.97)	-10.7%
900	\$ 96.68	\$ 94.92	\$ (1.75)	-1.8%		\$ 85.49	\$ (9.43)	-9.9%		\$ (11.18)	-11.6%
1,000	\$ 109.66	\$ 106.99	\$ (2.66)	-2.4%		\$ 96.25	\$ (10.74)	-10.0%		\$ (13.40)	-12.2%
1,100	\$ 122.64	\$ 119.07	\$ (3.57)	-2.9%		\$ 107.02	\$ (12.05)	-10.1%		\$ (15.62)	-12.7%
1,200	\$ 135.62	\$ 131.14	\$ (4.48)	-3.3%		\$ 117.78	\$ (13.36)	-10.2%		\$ (17.84)	-13.2%
1,300	\$ 151.14	\$ 143.21	\$ (7.92)	-5.2%		\$ 128.54	\$ (14.67)	-10.2%		\$ (22.59)	-14.9%
1,400	\$ 166.66	\$ 155.28	\$ (11.37)	-6.8%		\$ 139.30	\$ (15.98)	-10.3%		\$ (27.35)	-16.4%
1,500	\$ 182.18	\$ 167.36	\$ (14.82)	-8.1%		\$ 150.07	\$ (17.29)	-10.3%		\$ (32.11)	-17.6%
1,600	\$ 197.70	\$ 179.43	\$ (18.27)	-9.2%		\$ 160.83	\$ (18.60)	-10.4%		\$ (36.87)	-18.6%
1,700	\$ 213.22	\$ 191.50	\$ (21.72)	-10.2%		\$ 171.59	\$ (19.91)	-10.4%		\$ (41.62)	-19.52%
1,800	\$ 228.74	\$ 203.57	\$ (25.16)	-11.0%		\$ 182.36	\$ (21.22)	-10.4%		\$ (46.38)	-20.3%
1,900	\$ 244.26	\$ 215.65	\$ (28.61)	-11.7%		\$ 193.12	\$ (22.53)	-10.4%		\$ (51.14)	-20.9%
2,000	\$ 259.78	\$ 227.72	\$ (32.06)	-12.3%		\$ 203.88	\$ (23.84)	-10.5%		\$ (55.89)	-21.5%
2,100	\$ 275.30	\$ 239.79	\$ (35.51)	-12.9%		\$ 214.64	\$ (25.15)	-10.5%		\$ (60.65)	-22.0%
2,200	\$ 290.82	\$ 251.86	\$ (38.95)	-13.4%		\$ 225.41	\$ (26.46)	-10.5%		\$ (65.41)	-22.5%
2,300	\$ 306.34	\$ 263.94	\$ (42.40)	-13.8%		\$ 236.17	\$ (27.77)	-10.5%		\$ (70.17)	-22.9%
2,400	\$ 321.86	\$ 276.01	\$ (45.85)	-14.2%		\$ 246.93	\$ (29.08)	-10.5%		\$ (74.92)	-23.3%
2,500	\$ 337.38	\$ 288.08	\$ (49.30)	-14.6%		\$ 257.69	\$ (30.39)	-10.5%		\$ (79.68)	-23.6%
2,600	\$ 352.90	\$ 300.15	\$ (52.74)	-14.9%		\$ 268.46	\$ (31.70)	-10.6%		\$ (84.44)	-23.9%
2,700	\$ 368.42	\$ 312.23	\$ (56.19)	-15.3%		\$ 279.22	\$ (33.01)	-10.6%		\$ (89.20)	-24.2%
2,800	\$ 383.94	\$ 324.30	\$ (59.64)	-15.5%		\$ 289.98	\$ (34.31)	-10.6%		\$ (93.95)	-24.5%
2,900	\$ 399.46	\$ 336.37	\$ (63.09)	-15.8%		\$ 300.75	\$ (35.62)	-10.6%		\$ (98.71)	-24.7%
3,000	\$ 414.98	\$ 348.44	\$ (66.53)	-16.0%		\$ 311.51	\$ (36.93)	-10.6%		\$ (103.47)	-24.9%

Discount Parameters: 30% Discount, Applied to first 600 kWh, Eligibility Threshold ≤ 1000/mo.

Present Rates - Impact of IBR to Flat Rates Structure Change

Eligible for Discount

Eligible Non-Low Income Customer (eligible in phase 1 only)

Ineligible for Discount

Monthly Usage	IBR Mo. Bill	Phase 1 monthly bill (IBR to flat)			Phase 2 monthly bill (IBR to flat)				
		Flat w/Discount Mo. Bill	\$ change	% change to current	Flat w/o discount Mo. Bill	\$ change	% change to phase 1	\$ change	% change to current
-	\$ 8.00	\$ 8.00	\$ -		\$ 8.00	\$ -		\$ -	
100	\$ 16.29	\$ 16.45	\$ 0.16	1.0%	\$ 18.76	\$ 2.31	14.1%	\$ 2.47	15.2%
200	\$ 24.58	\$ 24.90	\$ 0.32	1.3%	\$ 29.53	\$ 4.62	18.6%	\$ 4.95	20.1%
300	\$ 32.87	\$ 33.35	\$ 0.48	1.5%	\$ 40.29	\$ 6.94	20.8%	\$ 7.42	22.6%
400	\$ 41.16	\$ 41.80	\$ 0.64	1.6%	\$ 51.05	\$ 9.25	22.1%	\$ 9.89	24.0%
500	\$ 51.79	\$ 50.25	\$ (1.54)	-3.0%	\$ 61.81	\$ 11.56	23.0%	\$ 10.02	19.3%
600	\$ 62.43	\$ 58.70	\$ (3.72)	-6.0%	\$ 72.58	\$ 13.87	23.6%	\$ 10.15	16.3%
700	\$ 73.06	\$ 70.78	\$ (2.29)	-3.1%	\$ 83.34	\$ 12.56	17.7%	\$ 10.28	14.1%
800	\$ 83.70	\$ 82.85	\$ (0.85)	-1.0%	\$ 94.10	\$ 11.25	13.6%	\$ 10.41	12.4%
900	\$ 96.68	\$ 94.92	\$ (1.75)	-1.8%	\$ 104.86	\$ 9.94	10.5%	\$ 8.19	8.5%
1,000	\$ 109.66	\$ 106.99	\$ (2.66)	-2.4%	\$ 115.63	\$ 8.63	8.1%	\$ 5.97	5.4%
1,100	\$ 122.64	\$ 119.07	\$ (3.57)	-2.9%	\$ 126.39	\$ 7.32	6.2%	\$ 3.75	3.1%
1,200	\$ 135.62	\$ 131.14	\$ (4.48)	-3.3%	\$ 137.15	\$ 6.01	4.6%	\$ 1.54	1.1%
1,300	\$ 151.14	\$ 143.21	\$ (7.92)	-5.2%	\$ 147.92	\$ 4.70	3.3%	\$ (3.22)	-2.1%
1,400	\$ 166.66	\$ 155.28	\$ (11.37)	-6.8%	\$ 158.68	\$ 3.39	2.2%	\$ (7.98)	-4.8%
1,500	\$ 182.18	\$ 167.36	\$ (14.82)	-8.1%	\$ 169.44	\$ 2.08	1.2%	\$ (12.74)	-7.0%
1,600	\$ 197.70	\$ 179.43	\$ (18.27)	-9.2%	\$ 180.20	\$ 0.77	0.4%	\$ (17.49)	-8.8%
1,700	\$ 213.22	\$ 191.50	\$ (21.72)	-10.2%	\$ 190.97	\$ (0.54)	-0.3%	\$ (22.25)	-10.4%
1,800	\$ 228.74	\$ 203.57	\$ (25.16)	-11.0%	\$ 201.73	\$ (1.84)	-0.9%	\$ (27.01)	-11.8%
1,900	\$ 244.26	\$ 215.65	\$ (28.61)	-11.7%	\$ 212.49	\$ (3.15)	-1.5%	\$ (31.76)	-13.0%
2,000	\$ 259.78	\$ 227.72	\$ (32.06)	-12.3%	\$ 223.25	\$ (4.46)	-2.0%	\$ (36.52)	-14.1%
2,100	\$ 275.30	\$ 239.79	\$ (35.51)	-12.9%	\$ 234.02	\$ (5.77)	-2.4%	\$ (41.28)	-15.0%
2,200	\$ 290.82	\$ 251.86	\$ (38.95)	-13.4%	\$ 244.78	\$ (7.08)	-2.8%	\$ (46.04)	-15.8%
2,300	\$ 306.34	\$ 263.94	\$ (42.40)	-13.8%	\$ 255.54	\$ (8.39)	-3.2%	\$ (50.79)	-16.6%
2,400	\$ 321.86	\$ 276.01	\$ (45.85)	-14.2%	\$ 266.30	\$ (9.70)	-3.5%	\$ (55.55)	-17.3%
2,500	\$ 337.38	\$ 288.08	\$ (49.30)	-14.6%	\$ 277.07	\$ (11.01)	-3.8%	\$ (60.31)	-17.9%
2,600	\$ 352.90	\$ 300.15	\$ (52.74)	-14.9%	\$ 287.83	\$ (12.32)	-4.1%	\$ (65.07)	-18.4%
2,700	\$ 368.42	\$ 312.23	\$ (56.19)	-15.3%	\$ 298.59	\$ (13.63)	-4.4%	\$ (69.82)	-19.0%
2,800	\$ 383.94	\$ 324.30	\$ (59.64)	-15.5%	\$ 309.36	\$ (14.94)	-4.6%	\$ (74.58)	-19.4%
2,900	\$ 399.46	\$ 336.37	\$ (63.09)	-15.8%	\$ 320.12	\$ (16.25)	-4.8%	\$ (79.34)	-19.9%
3,000	\$ 414.98	\$ 348.44	\$ (66.53)	-16.0%	\$ 330.88	\$ (17.56)	-5.0%	\$ (84.10)	-20.3%

Discount Parameters: 30% Discount, Applied to first 600 kWh, Eligibility Threshold ≤ 1000/mo.

Present Rates - Impact of IBR to Flat Rates Structure Change

Eligible for Discount

Ineligible Customer

Ineligible for Discount

Monthly Usage	IBR Mo. Bill	Phase 1 monthly bill (IBR to flat)			Phase 2 monthly bill (IBR to flat)					
		Flat w/o discount Mo. Bill	\$ change	% change to current	Flat w/o discount Mo. Bill	\$ change	% change to phase 1	\$ change	% change to current	
-	\$ 8.00	\$ 8.00	\$ -		\$ 8.00	\$ -		\$ -		
100	\$ 16.29	\$ 20.07	\$ 3.78	23.2%	\$ 18.76	\$ (1.31)	-6.5%	\$ 2.47	15.2%	
200	\$ 24.58	\$ 32.14	\$ 7.56	30.8%	\$ 29.53	\$ (2.62)	-8.1%	\$ 4.95	20.1%	
300	\$ 32.87	\$ 44.22	\$ 11.35	34.5%	\$ 40.29	\$ (3.93)	-8.9%	\$ 7.42	22.6%	
400	\$ 41.16	\$ 56.29	\$ 15.13	36.8%	\$ 51.05	\$ (5.24)	-9.3%	\$ 9.89	24.0%	
500	\$ 51.79	\$ 68.36	\$ 16.57	32.0%	\$ 61.81	\$ (6.55)	-9.6%	\$ 10.02	19.3%	
600	\$ 62.43	\$ 80.43	\$ 18.01	28.8%	\$ 72.58	\$ (7.86)	-9.8%	\$ 10.15	16.3%	
700	\$ 73.06	\$ 92.51	\$ 19.44	26.6%	\$ 83.34	\$ (9.17)	-9.9%	\$ 10.28	14.1%	
800	\$ 83.70	\$ 104.58	\$ 20.88	25.0%	\$ 94.10	\$ (10.48)	-10.0%	\$ 10.41	12.4%	
900	\$ 96.68	\$ 116.65	\$ 19.98	20.7%	\$ 104.86	\$ (11.79)	-10.1%	\$ 8.19	8.5%	
1,000	\$ 109.66	\$ 128.72	\$ 19.07	17.4%	\$ 115.63	\$ (13.10)	-10.2%	\$ 5.97	5.4%	
1,100	\$ 122.64	\$ 140.80	\$ 18.16	14.8%	\$ 126.39	\$ (14.41)	-10.2%	\$ 3.75	3.1%	
1,200	\$ 135.62	\$ 152.87	\$ 17.25	12.7%	\$ 137.15	\$ (15.72)	-10.3%	\$ 1.54	1.1%	
1,300	\$ 151.14	\$ 164.94	\$ 13.81	9.1%	\$ 147.92	\$ (17.03)	-10.3%	\$ (3.22)	-2.1%	
1,400	\$ 166.66	\$ 177.01	\$ 10.36	6.2%	\$ 158.68	\$ (18.34)	-10.4%	\$ (7.98)	-4.8%	
1,500	\$ 182.18	\$ 189.09	\$ 6.91	3.8%	\$ 169.44	\$ (19.65)	-10.4%	\$ (12.74)	-7.0%	
1,600	\$ 197.70	\$ 201.16	\$ 3.46	1.8%	\$ 180.20	\$ (20.96)	-10.4%	\$ (17.49)	-8.8%	
1,700	\$ 213.22	\$ 213.23	\$ 0.02	0.0%	\$ 190.97	\$ (22.27)	-10.4%	\$ (22.25)	-10.4%	
1,800	\$ 228.74	\$ 225.30	\$ (3.43)	-1.5%	\$ 201.73	\$ (23.58)	-10.5%	\$ (27.01)	-11.8%	
1,900	\$ 244.26	\$ 237.38	\$ (6.88)	-2.8%	\$ 212.49	\$ (24.88)	-10.5%	\$ (31.76)	-13.0%	
2,000	\$ 259.78	\$ 249.45	\$ (10.33)	-4.0%	\$ 223.25	\$ (26.19)	-10.5%	\$ (36.52)	-14.1%	
2,100	\$ 275.30	\$ 261.52	\$ (13.78)	-5.0%	\$ 234.02	\$ (27.50)	-10.5%	\$ (41.28)	-15.0%	
2,200	\$ 290.82	\$ 273.59	\$ (17.22)	-5.9%	\$ 244.78	\$ (28.81)	-10.5%	\$ (46.04)	-15.8%	
2,300	\$ 306.34	\$ 285.67	\$ (20.67)	-6.7%	\$ 255.54	\$ (30.12)	-10.5%	\$ (50.79)	-16.6%	
2,400	\$ 321.86	\$ 297.74	\$ (24.12)	-7.5%	\$ 266.30	\$ (31.43)	-10.6%	\$ (55.55)	-17.3%	
2,500	\$ 337.38	\$ 309.81	\$ (27.57)	-8.2%	\$ 277.07	\$ (32.74)	-10.6%	\$ (60.31)	-17.9%	
2,600	\$ 352.90	\$ 321.88	\$ (31.01)	-8.8%	\$ 287.83	\$ (34.05)	-10.6%	\$ (65.07)	-18.4%	
2,700	\$ 368.42	\$ 333.96	\$ (34.46)	-9.4%	\$ 298.59	\$ (35.36)	-10.6%	\$ (69.82)	-19.0%	
2,800	\$ 383.94	\$ 346.03	\$ (37.91)	-9.9%	\$ 309.36	\$ (36.67)	-10.6%	\$ (74.58)	-19.4%	
2,900	\$ 399.46	\$ 358.10	\$ (41.36)	-10.4%	\$ 320.12	\$ (37.98)	-10.6%	\$ (79.34)	-19.9%	
3,000	\$ 414.98	\$ 370.17	\$ (44.80)	-10.8%	\$ 330.88	\$ (39.29)	-10.6%	\$ (84.10)	-20.3%	

Impact of IBR to Flat rate with low-income usage qualified discount
IBR Reflects Present Rates (2019 Rate Case Resolution)

Phase 2									
Billing Example 1 Customer w/ High Usage All Year	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	Non-Eligible		Eligible	
						\$ Change	% Change	\$ Change	% Change
Jan	3,200	\$ 446.02	\$ 352.41	NA	NA	\$ (93.61)	-21.0%	NA	NA
Feb	3,000	\$ 414.98	\$ 330.88	NA	NA	\$ (84.10)	-20.3%	NA	NA
Mar	2,500	\$ 337.38	\$ 277.07	NA	NA	\$ (60.31)	-17.9%	NA	NA
Apr	1,900	\$ 244.26	\$ 212.49	NA	NA	\$ (31.76)	-13.0%	NA	NA
May	1,300	\$ 151.14	\$ 147.92	NA	NA	\$ (3.22)	-2.1%	NA	NA
June	700	\$ 73.06	\$ 83.34	NA	NA	\$ 10.28	14.1%	NA	NA
Jul	800	\$ 83.70	\$ 94.10	NA	NA	\$ 10.41	12.4%	NA	NA
Aug	900	\$ 96.68	\$ 104.86	NA	NA	\$ 8.19	8.5%	NA	NA
Sep	700	\$ 73.06	\$ 83.34	NA	NA	\$ 10.28	14.1%	NA	NA
Oct	1,000	\$ 109.66	\$ 115.63	NA	NA	\$ 5.97	5.4%	NA	NA
Nov	1,700	\$ 213.22	\$ 190.97	NA	NA	\$ (22.25)	-10.4%	NA	NA
Dec	2,200	\$ 290.82	\$ 244.78	NA	NA	\$ (46.04)	-15.8%	NA	NA
Total	19,900	\$ 2,533.94	\$ 2,237.78			\$ (296.17)	-11.7%		
Average	1,658	\$ 211.16	\$ 186.48			\$ (24.68)	-11.7%		

Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
Billing Example 2						Non-Eligible		Eligible	
Customer w/ High Winter, Low Summer Usage	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	\$ Change	% Change	\$ Change	% Change
Jan	2,800	\$ 383.94	\$ 309.36	NA	NA	\$ (74.58)	-19.4%	NA	NA
Feb	2,500	\$ 337.38	\$ 277.07	NA	NA	\$ (60.31)	-17.9%	NA	NA
Mar	1,800	\$ 228.74	\$ 201.73	NA	NA	\$ (27.01)	-11.8%	NA	NA
Apr	1,200	\$ 135.62	\$ 137.15	NA	NA	\$ 1.54	1.1%	NA	NA
May	600	\$ 62.43	\$ 72.58	NA	NA	\$ 10.15	16.3%	NA	NA
June	400	\$ 41.16	\$ 51.05	NA	NA	\$ 9.89	24.0%	NA	NA
Jul	500	\$ 51.79	\$ 61.81	NA	NA	\$ 10.02	19.3%	NA	NA
Aug	500	\$ 51.79	\$ 61.81	NA	NA	\$ 10.02	19.3%	NA	NA
Sep	600	\$ 62.43	\$ 72.58	NA	NA	\$ 10.15	16.3%	NA	NA
Oct	900	\$ 96.68	\$ 104.86	NA	NA	\$ 8.19	8.5%	NA	NA
Nov	1,300	\$ 151.14	\$ 147.92	NA	NA	\$ (3.22)	-2.1%	NA	NA
Dec	1,700	\$ 213.22	\$ 190.97	NA	NA	\$ (22.25)	-10.4%	NA	NA
Total	14,800	\$ 1,816.30	\$ 1,688.88			\$ (127.42)	-7.0%		
Average	1,233	\$ 151.36	\$ 140.74			\$ (10.62)	-7.0%		

Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
<u>Billing</u> Example 3						Non-Eligible		Eligible	
Customer w/ Med- High Usage All Year	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	\$ Change	% Change	\$ Change	% Change
Jan	1,100	\$ 122.64	\$ 126.39	\$ (19.37)	\$ 107.02	\$ 3.75	3.1%	\$ (15.62)	-12.7%
Feb	1,000	\$ 109.66	\$ 115.63	\$ (19.37)	\$ 96.25	\$ 5.97	5.4%	\$ (13.40)	-12.2%
Mar	900	\$ 96.68	\$ 104.86	\$ (19.37)	\$ 85.49	\$ 8.19	8.5%	\$ (11.18)	-11.6%
Apr	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
May	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
June	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Jul	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Aug	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Sep	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Oct	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Nov	900	\$ 96.68	\$ 104.86	\$ (19.37)	\$ 85.49	\$ 8.19	8.5%	\$ (11.18)	-11.6%
Dec	1,000	\$ 109.66	\$ 115.63	\$ (19.37)	\$ 96.25	\$ 5.97	5.4%	\$ (13.40)	-12.2%
Total	10,000	\$ 1,068.00	\$ 1,172.27	\$ (232.47)	\$ 939.80	\$ 104.27	9.8%	\$ (128.21)	-12.0%
Average	833	\$ 89.00	\$ 97.69	\$ (19.37)	\$ 78.32	\$ 8.69	9.8%	\$ (10.68)	-12.0%

Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
Billing Example 4						Non-Eligible		Eligible	
Customer w/ High Summer, Low Winter	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	\$ Change	% Change	\$ Change	% Change
Jan	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Feb	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Mar	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Apr	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
May	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
June	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Jul	900	\$ 96.68	\$ 104.86	\$ (19.37)	\$ 85.49	\$ 8.19	8.5%	\$ (11.18)	-11.6%
Aug	900	\$ 96.68	\$ 104.86	\$ (19.37)	\$ 85.49	\$ 8.19	8.5%	\$ (11.18)	-11.6%
Sep	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Oct	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Nov	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Dec	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Total	7,900	\$ 828.27	\$ 946.25	\$ (219.56)	\$ 726.69	\$ 117.99	14.2%	\$ (101.57)	-12.3%
Average	658	\$ 69.02	\$ 78.85	\$ (18.30)	\$ 60.56	\$ 9.83	14.2%	\$ (8.46)	-12.3%

Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
<u>Billing Example 5</u> Customer w/ Avg Year Round Usage	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	Non-Eligible		Eligible	
						\$ Change	% Change	\$ Change	% Change
Jan	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Feb	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Mar	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Apr	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
May	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
June	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Jul	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Aug	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Sep	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Oct	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Nov	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Dec	800	\$ 83.70	\$ 94.10	\$ (19.37)	\$ 74.73	\$ 10.41	12.4%	\$ (8.97)	-10.7%
Total	8,600	\$ 898.01	\$ 1,021.59	\$ (232.47)	\$ 789.12	\$ 123.58	13.8%	\$ (108.89)	-12.1%
Average	717	\$ 74.83	\$ 85.13	\$ (19.37)	\$ 65.76	\$ 10.30	13.8%	\$ (9.07)	-12.1%

Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
<u>Billing</u> <u>Example 6</u>						Non-Eligible		Eligible	
Customer w/ Avg-Low	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	\$ Change	% Change	\$ Change	% Change
Jan	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Feb	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Mar	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Apr	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
May	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
June	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Jul	700	\$ 73.06	\$ 83.34	\$ (19.37)	\$ 63.97	\$ 10.28	14.1%	\$ (9.10)	-12.4%
Aug	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Sep	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Oct	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Nov	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Dec	600	\$ 62.43	\$ 72.58	\$ (19.37)	\$ 53.20	\$ 10.15	16.3%	\$ (9.22)	-14.8%
Total	6,700	\$ 695.97	\$ 817.10	\$ (213.10)	\$ 604.00	\$ 121.13	17.4%	\$ (91.97)	-13.2%
Average	558	\$ 58.00	\$ 68.09	\$ (17.76)	\$ 50.33	\$ 10.09	17.4%	\$ (7.66)	-13.2%

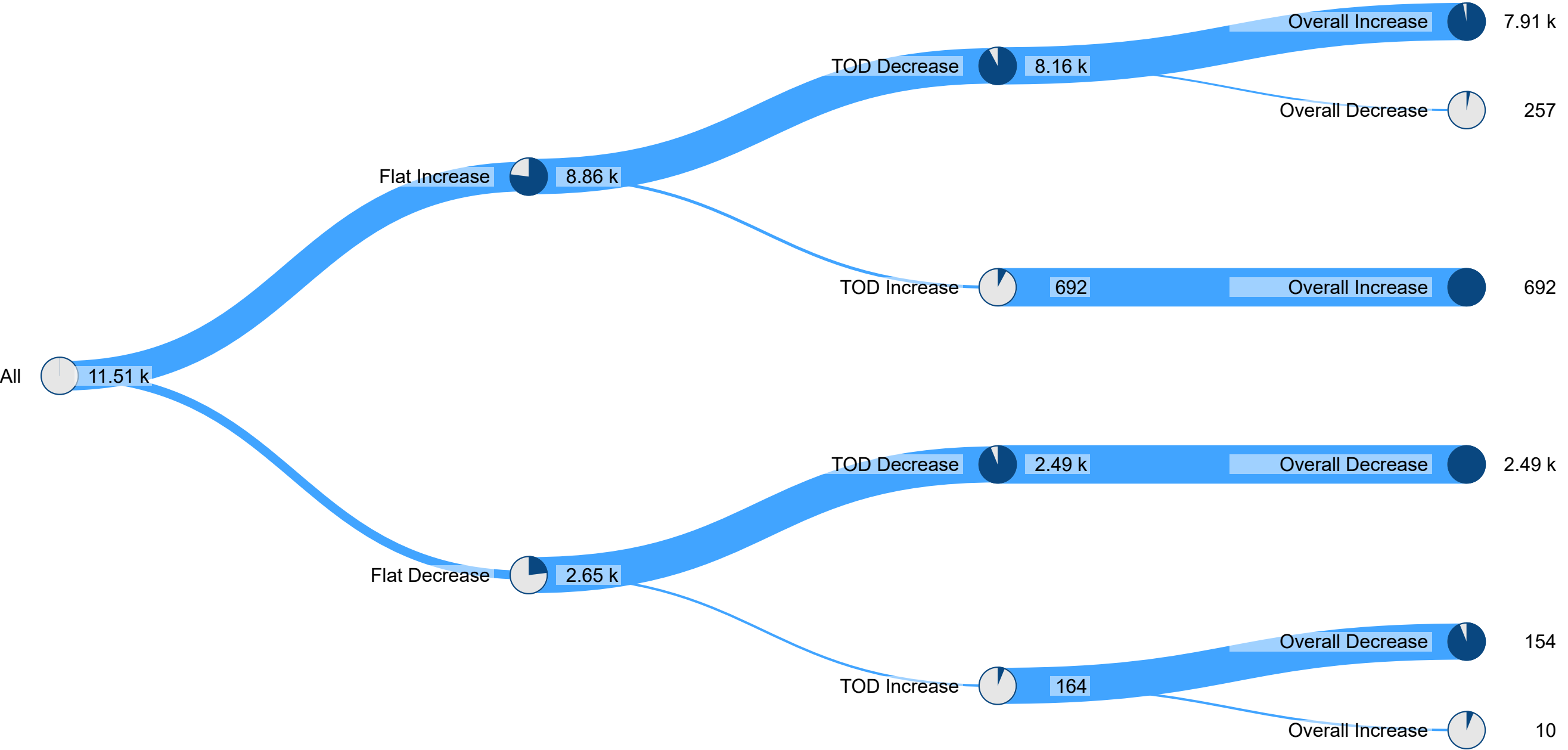
Impact of IBR to Flat rate with low-income usage qualified discount

Phase 2									
<u>Billing</u> <u>Example 7</u>						Non-Eligible		Eligible	
Customer w/ Low year	Usage	Present Monthly Bill (IBR)	Proposed Monthly Bill (Flat)	Proposed Low Income Discount	Proposed Monthly Bill (Flat w/Low Income Discount)	\$ Change	% Change	\$ Change	% Change
Jan	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Feb	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Mar	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Apr	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
May	300	\$ 32.87	\$ 40.29	\$ (9.69)	\$ 30.60	\$ 7.42	22.6%	\$ (2.27)	-6.9%
June	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Jul	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Aug	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Sep	300	\$ 32.87	\$ 40.29	\$ (9.69)	\$ 30.60	\$ 7.42	22.6%	\$ (2.27)	-6.9%
Oct	400	\$ 41.16	\$ 51.05	\$ (12.92)	\$ 38.14	\$ 9.89	24.0%	\$ (3.02)	-7.3%
Nov	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Dec	500	\$ 51.79	\$ 61.81	\$ (16.14)	\$ 45.67	\$ 10.02	19.3%	\$ (6.12)	-11.8%
Total	4,900	\$ 509.24	\$ 623.37	\$ (158.21)	\$ 465.16	\$ 114.13	22.4%	\$ (44.08)	-8.7%
Average	408	\$ 42.44	\$ 51.95	\$ (13.18)	\$ 38.76	\$ 9.51	22.4%	\$ (3.67)	-8.7%

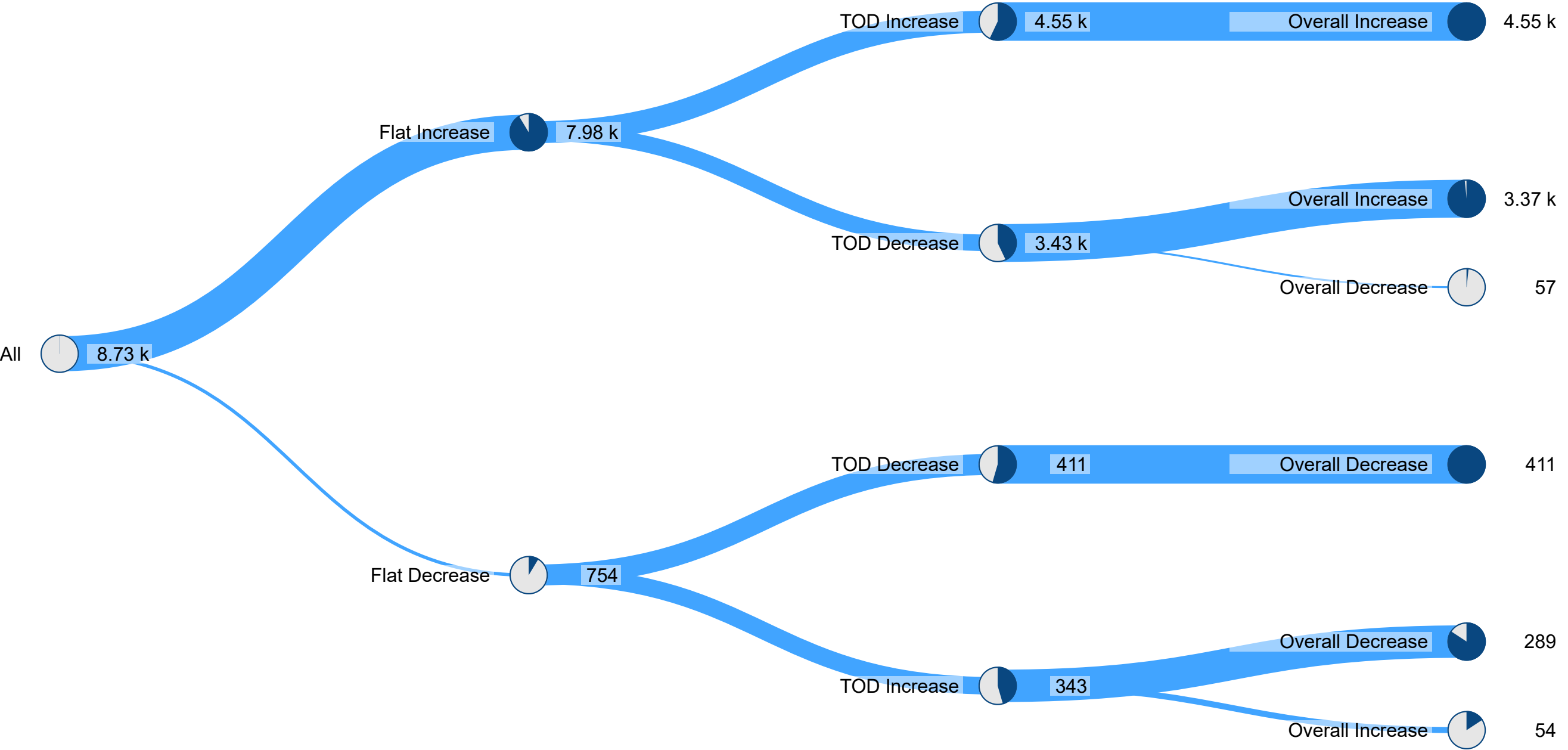
Cluster	Bill Impact Direction Path			Number Customers			
	IBR to Flat	Flat to TOD 2:1	Overall IBR to TOD	Non-LIHEAP	LIHEAP	Non-LIHEAP	LIHEAP
1	Dec	Dec	Dec	2,486	344	22%	85%
1	Dec	Inc	Dec	154	52	1%	13%
1	Dec	Inc	Inc	10	-	0%	0%
1	Inc	Dec	Dec	257	5	2%	1%
1	Inc	Dec	Inc	7,906	5	69%	1%
1	Inc	Inc	Inc	692	1	6%	0%
2	Dec	Dec	Dec	411	62	5%	28%
2	Dec	Inc	Dec	289	153	3%	69%
2	Dec	Inc	Inc	54	2	1%	1%
2	Inc	Dec	Dec	57	-	1%	0%
2	Inc	Dec	Inc	3,372	2	39%	1%
2	Inc	Inc	Inc	4,552	4	52%	2%
3	Dec	Dec	Dec	953	176	5%	27%
3	Dec	Inc	Dec	987	444	6%	68%
3	Dec	Inc	Inc	135	6	1%	1%
3	Inc	Dec	Dec	85	3	0%	0%
3	Inc	Dec	Inc	6,144	7	35%	1%
3	Inc	Inc	Inc	9,152	15	52%	2%
All	Decrease	Decrease	Decrease	3,850	582	10%	45%
All	Decrease	Increase	Decrease	1,430	649	4%	51%
All	Decrease	Increase	Increase	199	8	1%	1%
All	Increase	Decrease	Decrease	399	8	1%	1%
All	Increase	Decrease	Increase	17,422	14	46%	1%
All	Increase	Increase	Increase	14,396	20	38%	2%

Table reflects accounts included as part of the CUB Study & Bill Impact Analysis

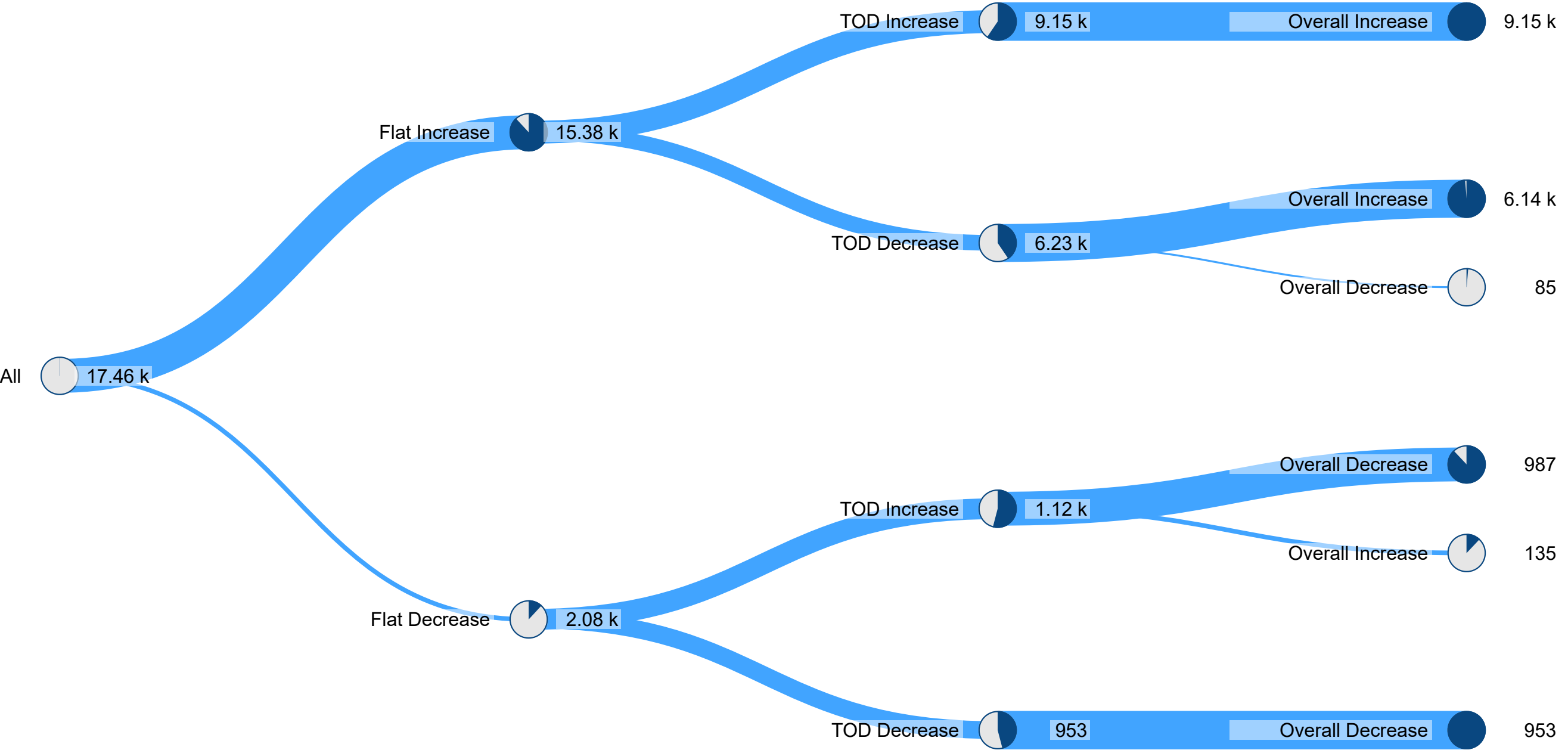
Sample Cust Counts	Non-LIHEAP	LIHEAP	Non-LIHEAP	LIHEAP
Cluster 1	11,505	407	31%	32%
Cluster 2	8,735	223	23%	17%
Cluster 3	17,456	651	46%	51%
All	37,696	1,281		



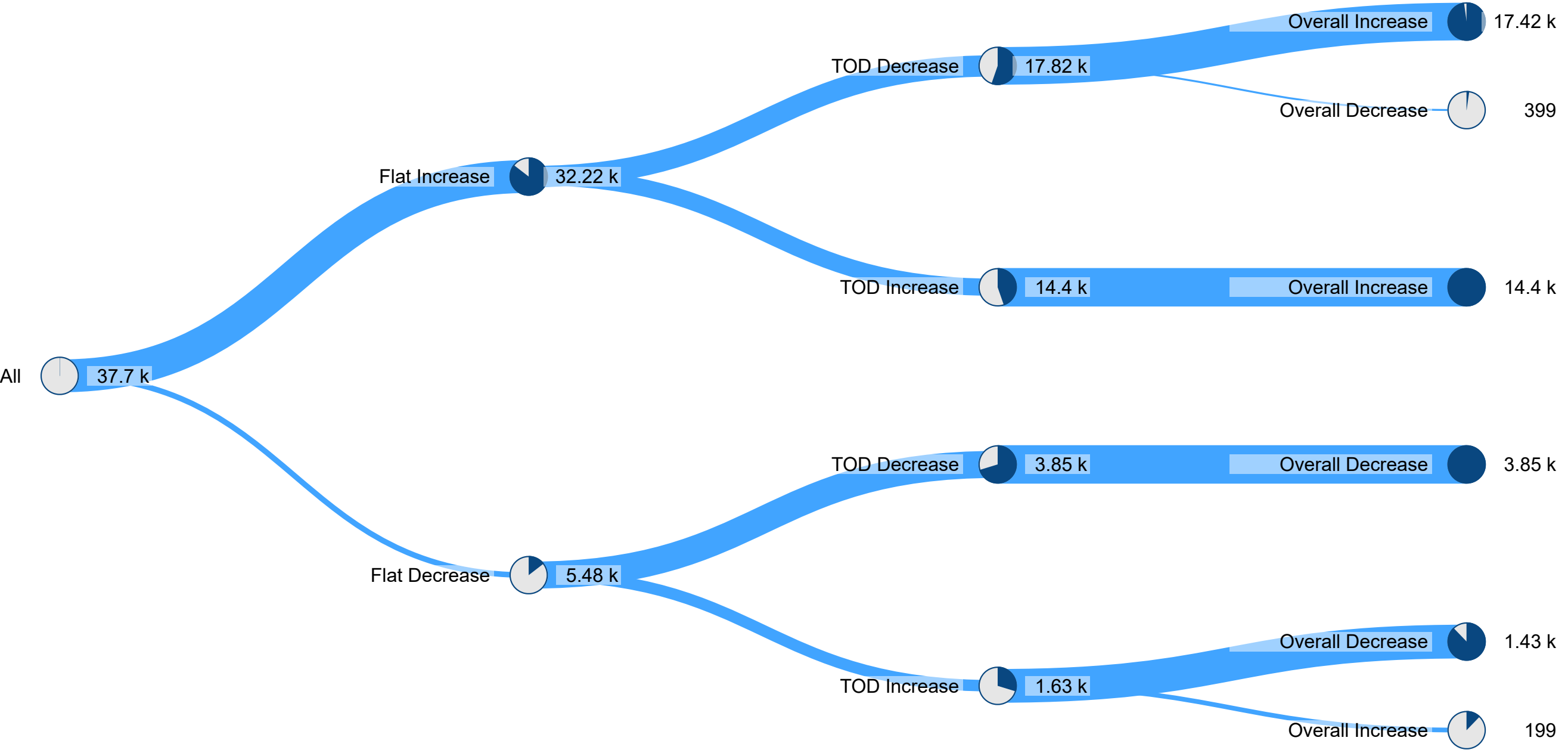
*Figure reflects the 37.7k non-LIHEAP accounts included as part of the CUB Study & Bill Impact Analysis



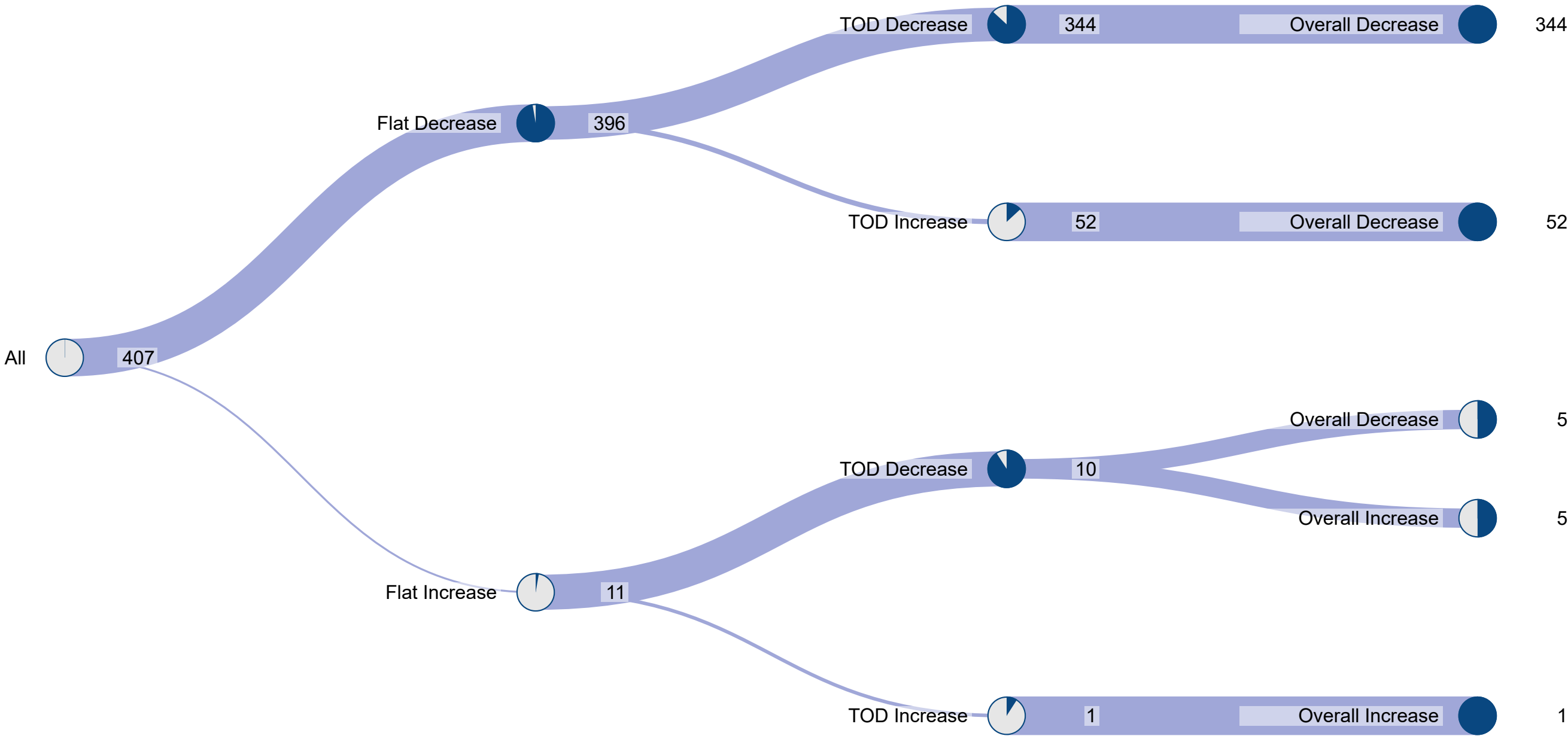
*Figure reflects the 37.7k non-LIHEAP accounts included as part of the CUB Study & Bill Impact Analysis



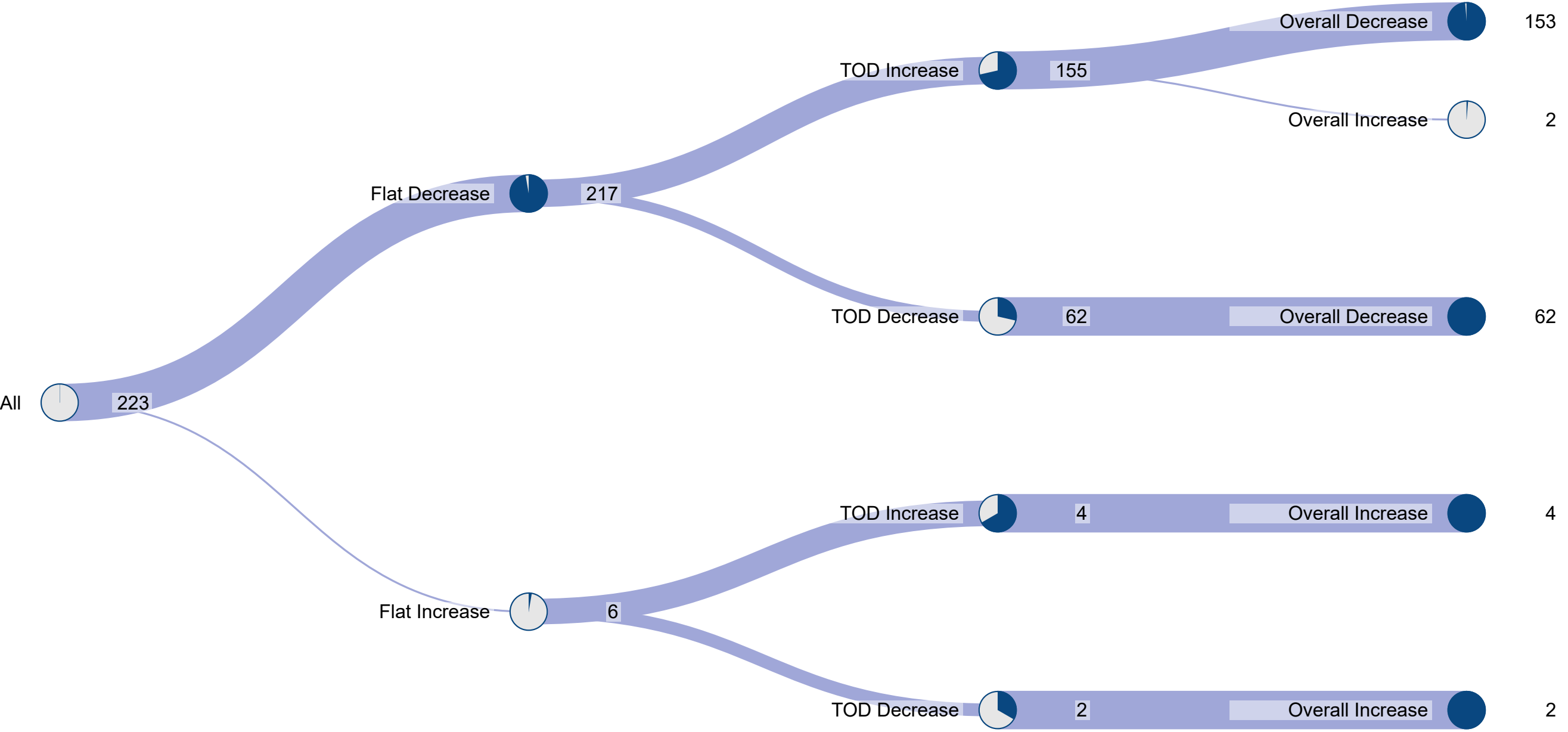
*Figure reflects the 37.7k non-LIHEAP accounts included as part of the CUB Study & Bill Impact Analysis



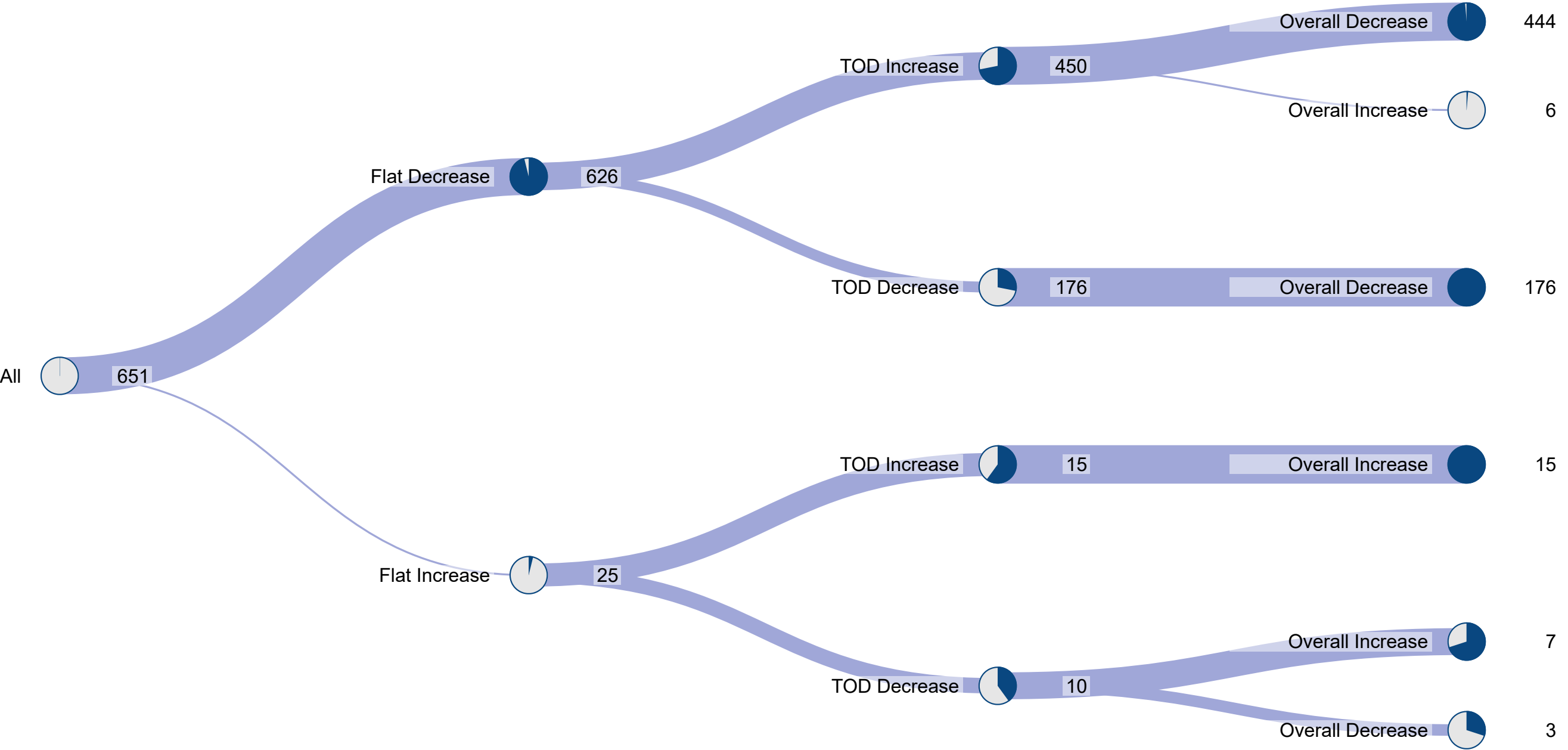
*Figure reflects the 37.7k non-LIHEAP accounts included as part of the CUB Study & Bill Impact Analysis



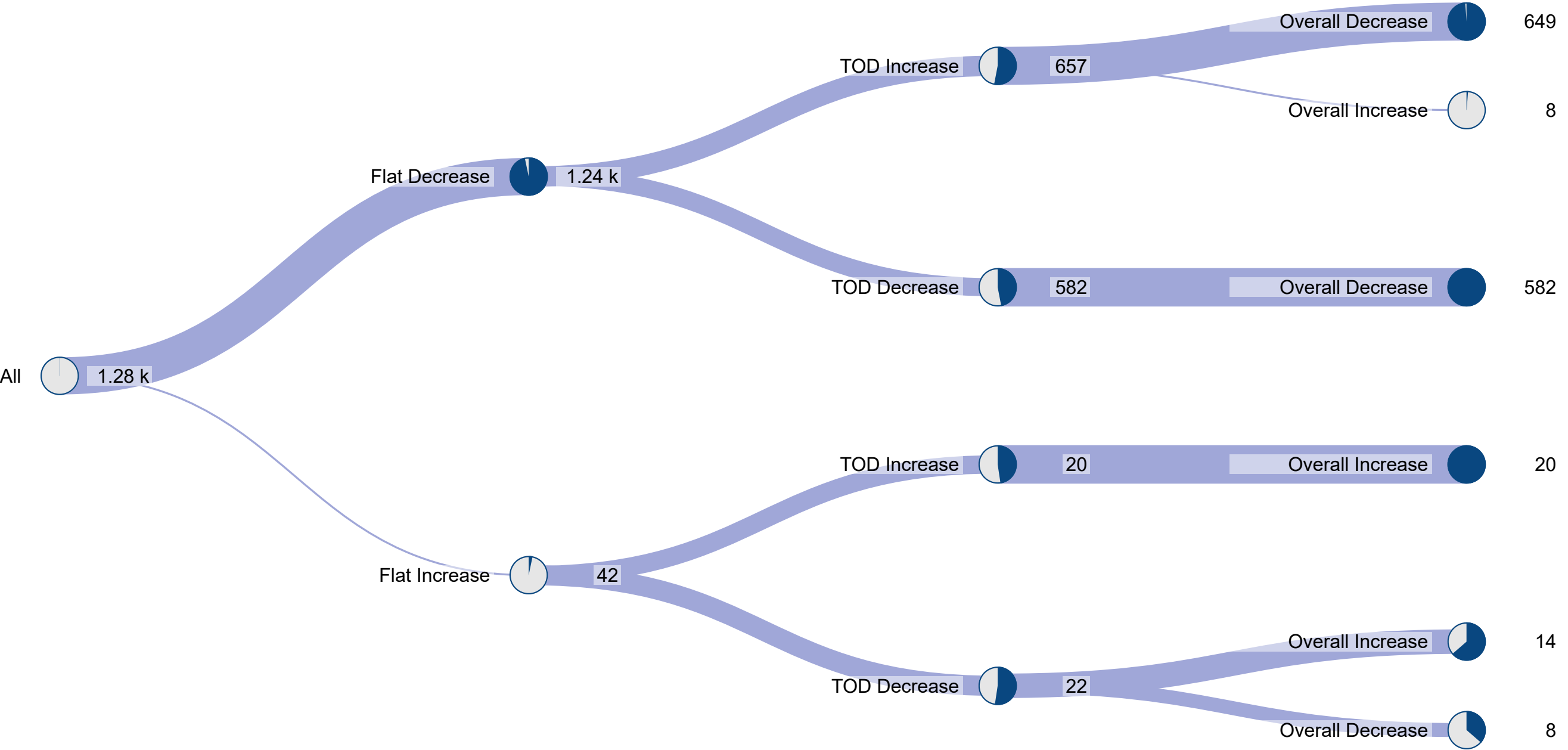
*Figure reflects the 1,281 non-LIHEAP accounts included as part of the CUB Study & Bill Impact Analysis



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