

May 21, 2014

Burl W. Haar Executive Secretary Minnesota Public Utilities Commission 121 Seventh Place East, Suite 350 St. Paul, MN 55101-2147 —Via Electronic Filing—

Re: ERRATA PETITION

2014/2015 NATURAL GAS CIP ADJUSTMENT FACTOR

DOCKET NO. G002/M-14-288

Dear Dr. Haar:

Enclosed for filing is an Errata to the April 1, 2014 Petition of Northern States Power Company requesting approval of our 2013 natural gas Conservation Improvement Program (CIP) Tracker account, financial incentive on 2013 performance, and 2014/2015 natural gas CIP Adjustment Factor. In conjunction with this filing, we are filing and Errata to our 2013 CIP Status Report (Docket No. E002/CIP-12-447.06) and an Errata to our 2014/2015 electric CIP Adjustment Factor filing (Docket No. E002/M-14-287), both of which were also filed on April 1, 2014. The purpose of this filing is to replace the original Petition's Attachment A with the attached revised Attachment A.

We have electronically filed this document with the Minnesota Public Utilities Commission, and a Summary of the filing has been served on the parties on the attached service list. Please contact Kelsey Genung at kelsey.genung@xcelenergy or (612) 337-2328 or me at shawn.m.white@xcelenergy.com or (612) 330-6096 if you have any questions regarding this filing.

Sincerely,

/s/

SHAWN WHITE
MANAGER
DSM REGULATORY STRATEGY AND PLANNING

Enclosures c: Service List

CERTIFICATE OF SERVICE

I, Theresa Sarafolean, hereby certify that I have this day served copies of the foregoing document on the attached list of persons.

- <u>xx</u> by depositing a true and correct copy thereof, properly enveloped with postage paid in the United States mail at Minneapolis,
 Minnesota; or
- <u>xx</u> by electronic filing.

Docket No.: E002/M-14-288

Dated this 21st day of May 2014.

/s/
Theresa Sarafolean

Northern States Power Company, a Minnesota corporation 2013 Conservation Improvement Program Status Report Executive Summary

Northern States Power Company, doing business as Xcel Energy, respectfully submits the following comprehensive report of its electric and natural gas Conservation Improvement Program achievements for 2013. This report addresses:

- Overall CIP achievements including participation, expenditures, energy conserved and demand reduced by each segment and program;
- CIP Trackers, including 2013 expenditures and cost recovery by month;
- Calculation of the CIP Adjustment Factors for the period from October 2014 through September 2015, including estimated expenditures, cost recovery, and financial incentives;
- Calculation of the 2013 CIP Financial Incentives;
- Benefit-cost analyses by program, as well as explanations of deviations from goal and changes during 2013; and
- Other compliance reports, as required by the CIP Unit of the Minnesota Department of Commerce, Division of Energy Resources (DER) and the Minnesota Public Utilities Commission (Commission).

Achievements

In 2013, our electric program met and surpassed the state's 1.5% energy savings goal for the third year in a row, achieving over 494 GWh of electric savings or 1.71% of sales. This strong level of performance is a result of our efforts to evolve and re-invent our existing portfolio of programs and signifies a successful launch of our 2013-2015 Triennial Plan. By identifying and targeting new market segments, finding solutions to programs' participation challenges, and reinventing and refreshing our program offers and materials we kept our customers engaged in energy efficiency.

In our electric Business Segment, the success is primarily attributed to the Lighting Efficiency and Process Efficiency programs, which contributed more than 116 GWh of achievement in 2013. Computer Efficiency also saw exceptional performance in 2013 due to more sales of Platinum-level power supplies – which garner higher savings.

In our electric Residential Segment, the top performers were Home Lighting, Residential Cooling, Refrigerator Recycling, and Energy Feedback. The Home Lighting program surpassed its savings goal by approximately 48 GWh, contributing approximately 127 GWh of savings in total. This performance was due to continued strong customer interest and response to Company promotions and event marketing.

The natural gas portfolio improved savings over the 2012 levels and surpassed its filed energy savings goal. In 2013, we achieved 787,918 Dth of natural gas energy savings, which is 113% of the approved regulatory goal or 1.13% of sales. For the Business Segment, programs that offer both electric and natural gas savings opportunities for the most part were quite successful in 2013, with Business New Construction, Commercial Efficiency, Efficiency Controls, and the Recommissioning program all achieving or exceeding their natural gas savings goals. Nearly all of the Residential Segment gas programs exceeded their energy savings goals. We attribute this success to the annual

trainings and frequent trade partner communications provided. The Heating System Rebate program experienced unprecedented participation in the highest efficiency tier, thus driving the average savings per rebated unit above expectations. The Water Heating Rebate program experienced a nearly 50 percent increase in customer participation likely due to a stronger retail promotional presence in Xcel Energy's gas service territory.

The Company spent a total of \$92.4 million to achieve these results, with \$79.6 million spent on electric programs and \$12.8 million spent on gas programs. Electric spending was only 90% of the approved regulatory budget and natural gas spending was 96% of the approved regulatory budget.

The electric programs will provide approximately \$250 million in net benefits to our customers. Net benefits are a measure of the generation, transmission, distribution and energy costs avoided as a result of our conservation programs less the costs to run the programs. The gas programs will provide over \$32 million in net benefits to our customers.

Our 2013 CIP achievements are summarized in Table 1.

Table 1: Xcel Energy's 2013 CIP Expenditures and Energy Savings

Table 1: Acel Energy's 2013 CIP	Experientares and	Energy Savings	
2013	Expenditures (\$)	Energy Savings (kWh or Dth)	Demand Savings (kW)
Total Electric Conservation	\$61,572,778	492,455,367	85,321
Total Load Management	\$6,081,300	789,945	41,350
Total Renewables	\$1,933,004	1,440,978	532
Total Electric Indirect-Impact	\$2,610,014		
Total Other Indirect-Impact	\$7,373,600		
Total Electric CIP	\$79,570,696	494,686,290 kWh	127,203 kW
Total Gas Conservation	\$9,971,828	787,918	
Total Gas Indirect-Impact	\$978,742		
Total Other Indirect-Impact	\$1,830,263		
Total Gas CIP	\$12,780,833	787,918 Dth	
Total MN CIP	\$92,351,530		

As shown in Figure 1, our electric achievements were slightly less than 2012 results but in line with recent historical achievements. The Company's cumulative achievements since 1992 exceeds 6,700 GWh of electric energy saved, 12.5 million Dth and over \$4.9 billion in net benefits achieved, with total spending of \$1.1 billion. The following graphs highlight achievements and spending between 2003 and 2013.

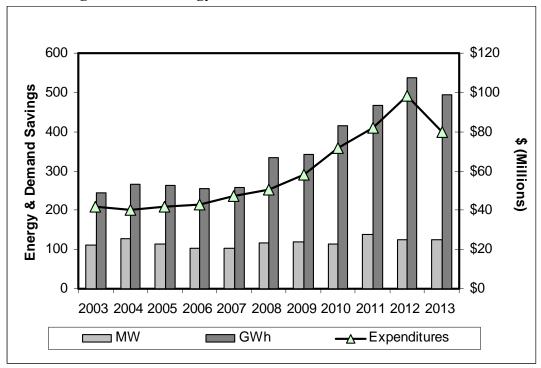
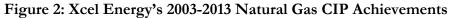
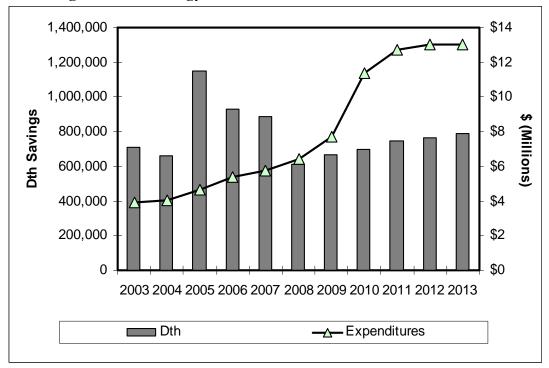


Figure 1: Xcel Energy's 2003-2013 Electric CIP Achievements





The following sections explain in detail the accomplishments of Xcel Energy's 2013 electric and natural gas CIP.

- *Compliance Reporting* This section provides information to satisfy provisions in Minnesota Statutes sections 216B.2401, 216B.241, and 216B.2411, including spending requirements and caps. This section also includes all other ordered compliance requirements, including those required by the Commissioner's October 1, 2012 Decision in this docket.
- Conservation Cost Recovery Report (Docket No. E002/GR-92-1185) Provides the 2013 CIP Trackers. Xcel Energy seeks approval to record \$79,570,695 in electric spending and \$12,780,833 in gas spending in its CIP Tracker accounts.
- *CIP Adjustment Rate Report* (Docket No. E002/M-94-1016) Calculates the electric and gas CIP Adjustment Factors to be applied to customer usage for recovery of 2013 conservation expenditures, effective for the period October 2014 through September 2015. Xcel Energy is proposing new electric and gas CIP Adjustment Factors of \$0.001422 \$0.001253/kWh and \$0.016398/therm, respectively.
- Cost-Effectiveness and Performance Mechanism Report (Docket No. E,G999/CI-08-133 and Docket No. E002/M-11-1101) Details the mechanisms and calculations of Xcel Energy's DSM Financial Incentives. The Company requests approval to record and recover from customers \$42,938,632 \$42,729,930 in electric and \$5,416,936 in gas DSM performance incentives in its CIP Trackers.
- 2013 CIP Status Report Minn. R. 7690.0550 states the information that a utility must include in its annual program status report. This report shows budgets and goals, expenditures, actual energy savings, and participation.
- Cost-Effectiveness Minn. R. 7690.0550, subp. E requires a utility to provide information on the cost-effectiveness of its programs, as calculated from the utility, participant, ratepayer, and societal perspectives. This section includes all cost-effectiveness analyses and detailed technical assumptions by program and by segment. Additional details on program achievements, historically provided in the form of project information sheets, have been entered into the Department's Energy Savings Platform (ESP) and are included as Attachment A to this filing.

<u>Table 2: Xcel Energy's Electric and Gas CIP Goals</u>

I—————————————————————————————————————		cer Energy s E	icctife an	u Gas CI	Goals			
2013	Electric Participants	Electric Budget	Customer kW	Generator kW	Generator kWh	Gas Participants	Gas Budget	Dth Savings
Business Segment	1					•		Ò
Business New Construction	53	\$6,145,119	6,412	6,287	26,464,770	14	\$443,688	24,018
Commercial Efficiency	10	\$1,049,963	700	443	4,259,068	4	\$211,178	12,023
Computer Efficiency	2,804	\$1,277,315	1,546		12,098,358			
Cooling Efficiency	1,105	\$1,959,471	1,994		7,097,985			
Custom Efficiency	121	\$3,014,398	3,608		16,816,821	39	\$633,706	25,253
Data Center Efficiency	13	\$753,467	557	398	4,831,078	27	2207.000	20.22
Efficiency Controls	87 451	\$1,378,684 \$1,470,374	2,092 2,006	338 1,977	16,692,249 13,054,622	27	\$206,988	20,324
Fluid Systems Optimization Foodservice Equipment	451	\$1,470,374 \$48,181	102		13,034,622	58	\$92,129	5,388
Heating Efficiency	40	\$40,101	102	/3	491,/33	633	\$1,553,325	190,028
Lighting Efficiency	798	\$6,961,434	10,305	9,000	54,022,924	000	Ų1,000,020	170,020
Motor Efficiency	877	\$4,316,494	7,217	6,057	36,021,638			
Process Efficiency	74	\$6,023,911	10,608	7,752	65,971,934	19	\$815,182	120,014
Recommissioning	119	\$1,105,147	1,771		11,511,765	30	\$126,038	14,071
Self-Direct	10	\$1,870,868	3,220	2,172	9,917,591	2	\$85,738	9,868
Turn Key Services	353	\$1,375,116	1,905	602	6,931,471	49	\$64,402	9,513
Business Segment Energy Efficiency Total	6,921	\$38,749,942	54,045	40,725	286,184,027	875	\$4,232,373	430,500
Electric Rate Savings	90	\$557,534	18,000	9,186	340,347			
Saver's Switch for Business	1,151	\$1,970,791	12,620	3,256	21,090			
Business Segment Load Management Total	1,241	\$2,528,325	30,620	12,441	361,437			
Business Education	14,000	\$247,498				1,900	\$37,412	,
Small Business Lamp Recycling	50,000	\$31,000						
Business Segment Indirect Total	64,000	\$278,498				1,900	\$37,412	
Business Segment Total	72,162	\$41,556,765	84,665	53,167	286,545,465	2,775	\$4,269,785	430,500
Residential Segment								
Energy Efficient Showerheads	1,050	\$14,488	175		360,781	13,950	\$175,502	22,852
Energy Feedback	150,000	\$1,110,027	896		8,570,819	150,000	\$453,245	27,220
ENERGY STAR Homes	860	\$195,622	315		916,126	500	\$742,389	35,485
Heating System Rebates	7,000	\$758,550	1,750	1,343	4,745,263	5,777	\$928,352	82,800
Home Energy Squad	5,500	\$1,188,089	3,461	574	2,820,471	3,000	\$785,723	27,263
Home Lighting	527,877	\$4,463,168	67,206		77,675,154		****	= 1.10
Home Performance with ENERGY STAR®	225	\$97,692	221	141	169,025	225	\$266,823	7,149
Insulation Rebate	288 5,500	\$86,211 \$782,428	453 1,183	231 713	331,717 6,221,426	1,049	\$323,651	14,455
Refrigerator Recycling Residential Cooling		\$4,703,374	9,050	8,921	5,355,937			
School Education Kits	9,859 20,000	\$4,703,374 \$616,858	2,189	181	2,231,297	20,000	\$482,038	21,597
Water Heater Rebate	20,000	2010,030	2,107	101	2,2,31,231	1,330	\$177,146	3,461
Residential Segment Energy Efficiency Total	728,159	\$14,016,508	86,900	23,155	109,398,017	195,831	\$4,334,869	242,281
Residential Segment Load Management - Saver's	720,137	ψ14,010,500	00,700	25,155	107,370,017	175,051	Ψτ,55τ,667	242,201
Switch	20,000	\$4,842,843	60,413	17,690	177,738			
Consumer Education	433,854	\$775,640	,	.,	,	382,912	\$540,806	
Home Energy Audit	3,300	\$557,401				2,500	\$389,380	
Residential Lamp Recycling	300,000	\$186,000				ĺ		
Residential Segment Indirect Total	737,154	\$1,519,041				385,412	\$930,186	
Residential Segment Total	1,485,313	\$20,378,392	147,312	40,845	109,575,754	581,243	\$5,265,055	242,281
Low-Income Segment								
Home Energy Savings Program	2,100	\$1,354,160	584	188	938,843	400	\$1,192,083	9,360
Low-Income Home Energy Squad	1,650	\$386,163	1,365		1,105,499	1,650	\$464,897	14,274
Multi-Family Energy Savings Program	396	\$580,712			557,906			
Low-Income Segment Total	4,146	\$2,321,035	2,315	477	2,602,248	2,050	\$1,656,980	23,635
Planning Segment								
Application Development and Maintenance		\$1,101,600					\$267,246	
Advertising & Promotion CIP Training		\$2,520,000					\$572,000	
Regulatory Affairs		\$125,000 \$408,142					\$40,000 \$131,500	
Planning Segment Total		\$408,142 \$4,154,742					\$131,500 \$1,010,746	
Timming organicine rotati		φ4,134,/42					φ1,010,740	
Research, Evaluations & Pilots Segment								
Market Research		\$1,164,538					\$454,890	
Product Development		\$807,000					\$227,972	
Research, Evaluations & Pilots Segment Total		\$1,971,538					\$682,862	
,		7-37-1-30-0					*****	
PORTFOLIO SUBTOTAL	1,561,621	\$70,382,471	234,293	94,489	398,723,467	586,068	\$12,885,428	696,415
Renewable Energy Segment - SolarRewards	232	\$5,000,000	3,065	1,566	4,242,254			
14 799								
Alternative Filings		***			****			
CEE One-Stop Efficiency Shop	1,128	\$10,400,000	11,011	10,786	35,046,403			
EnerChange		\$418,500					\$46,500	
Energy Smart		\$327,750					\$17,250	
Trillion BTU		\$174,600					\$19,400	
Energy Intelligence Alternative Filings Total	1,128	\$249,228 \$11,570,078	10,230	11 000	25 000 000		\$27,692 \$110,842	
Anternative Finings 10tal	1,128	\$11,570,078	10,230	11,000	35,000,000		\$110,842	
Assessments Segment		\$1,736,000					\$345,600	
rissessments segment		\$1,750,000					\$345,600	
Electric Utility Infrastructure Segment	+		-					
cuity immunitation organism								
PORTFOLIO TOTAL	1,562,981	\$88,688,549	246,056	106,273	435,844,594	586,068	\$13,341,870	696,415
0220 1012	1,302,981	φυο,υοο,549	440,030	100,4/3	755,044,394	200,000	φ13,341,0/U	090,415

<u>Table 3: Xcel Energy's Electric and Gas CIP Achievements</u>

	Electric					Gas		
2013	Participants	Electric Budget	Customer kW	Generator kW	Generator kWh	Participants	Gas Budget	Dth Savings
Business Segment	•	Ü				•		
Business New Construction	125	\$6,954,374	9,910	9,504	35,129,514	53	\$920,508	122,201
Commercial Efficiency	59	\$828,258	1,136	773	3,892,677	8	\$83,678	34,250
Computer Efficiency	8,505	\$1,129,561	2,980	3,204	23,326,026			
Cooling Efficiency	851	\$3,151,000	3,505	3,234	9,221,499			
Custom Efficiency	87	\$2,064,278	3,103	1,510	15,299,932	38	\$281,530	23,550
Data Center Efficiency	28	\$531,377	1,734	815	13,832,884			
Efficiency Controls	91	\$1,103,011	1,748	252	13,974,108	37	\$187,283	26,408
Fluid Systems Optimization	225	\$1,342,401	2,203	1,896	14,756,524			
Foodservice Equipment	9	\$15,466	66	40	273,637	13	\$37,619	4,290
Heating Efficiency						484	\$986,569	130,678
Lighting Efficiency	1,741	\$7,151,194	14,642	12,292	64,594,069			
Motor Efficiency	606	\$3,167,324	6,250	5,034	30,812,678			
Process Efficiency	182	\$4,966,014	7,205	2,879	51,605,063	25	\$639,542	93,744
Recommissioning	128	\$1,061,139	1,783	714	11,161,849	39	\$186,461	31,628
Self-Direct	0	\$11,168	0	0	0	0	\$2,345	(
Turn Key Services	114	\$545,144	205	168	1,517,341	17	\$59,219	395
Business Segment Energy Efficiency Total	12,751	\$34,021,708	56,468	42,316	289,397,802	714	\$3,384,754	467,162
Electric Rate Savings	125	\$528,156	30,253	15,452	573,324			
Saver's Switch for Business	649	\$1,307,413	15,109	4,172	21,799			
Business Segment Load Management Total	774	\$1,835,569	45,362	19,624	595,123			
Business Education	17,162	\$205,978	,502	,021	,120	4,290	\$41,805	
Small Business Lamp Recycling	55,945	\$205,976				4,20	941,000	
Business Segment Indirect Total	73,107	\$240,014				4,290	\$41,805	
Business Segment Total	86,632	\$36,097,291	101,830	61,939	289,992,925	5,004	\$3,426,558	
Zasiness segment rotal	00,032	φ30,097,291	101,830	01,939	407,774,745	5,004	\$3,420,558	407,102
2 14 142								
Residential Segment								
Energy Efficient Showerheads	5,603	\$40,409	8,362		1,321,988	26,434	\$362,026	54,700
Energy Feedback	133,696	\$1,043,285	1,283	1,023	7,118,837	133,696	\$377,704	15,938
ENERGY STAR Homes	1,440	\$599,914	1,067	511	1,701,803	745	\$754,889	52,394
Heating System Rebates	7,069	\$783,563	1,767	1,356	4,781,463	6,133	\$1,660,042	105,501
Home Energy Squad	3,853	\$1,108,110	6,129	1,490	3,350,870	1,810	\$531,361	20,473
Home Lighting	1,057,409	\$4,947,203	115,450	15,894	126,936,589			
Home Performance with ENERGY STAR®	125	\$123,679	209	102	157,410	127	\$229,337	7,001
Insulation Rebate	783	\$92,967	519	244	400,376	1,005	\$261,648	
Refrigerator Recycling	8,494	\$1,130,394	1,800	1,087	9,468,517		•	
Residential Cooling	11,493	\$4,624,979	9,775	9,604	7,711,232			
School Education Kits	23,170	\$542,307	4,099	134	1,859,934	23,170	\$489,641	29,283
Water Heater Rebate	,	,	.,		,,	1,876	\$270,397	4,974
Residential Segment Energy Efficiency Total	1,253,135	\$15,036,811	150,460	31,444	164,809,021	194,996	\$4,937,044	
	1,200,100	\$15,050,011	150,100	02,111	101,007,021	151,550	\$1,757,011	505,57
Residential Segment Load Management - Saver's Switch	22,777	\$4,245,732	68,946	21,726	203,822			
Consumer Education	483,794	\$728,948	00,740	21,720	203,022	395,833	\$487,731	
	2,560	\$460,739				2,043		
Home Energy Audit Residential Lamp Recycling	317,022	\$218,743				2,043	\$347,244	
Residential Segment Indirect Total						205.054	0024.055	
_	803,376	\$1,408,430	***		4/5 040 040	397,876	\$834,975	
Residential Segment Total	2,079,288	\$20,690,973	219,406	53,170	165,012,843	592,872	\$5,772,019	305,374
Low-Income Segment								
Home Energy Savings Program	2,058	\$1,283,480	477	185	847,257	427	\$1,397,930	8,072
Low-Income Home Energy Squad	768	\$246,086	1,073	206	563,051	764	\$252,101	7,310
Multi-Family Energy Savings Program	1,011	\$422,452	373	68	649,170			
Low-Income Segment Total	3,837	\$1,952,017	1,923	460	2,059,478	1,191	\$1,650,032	15,382
Planning Segment							<u> </u>	
Application Development and Maintenance		\$970,332					\$293,253	
Advertising & Promotion		\$2,457,177					\$625,613	
CIP Training		\$66,851					\$22,290	
Regulatory Affairs		\$422,574					\$81,631	
Planning Segment Total		\$3,916,934					\$1,022,787	
Research, Evaluations & Pilots Segment								
Market Research		\$1,113,020					\$316,392	
Product Development		\$604,563					\$180,882	
Research, Evaluations & Pilots Segment Total		\$1,717,582					\$497,274	
, ,		¥1,111,002					Ψ7713 2 14	
PORTFOLIO SUBTOTAL	2,169,757	\$64,374,798	323,159	115,570	457,065,246	599,067	\$12,368,670	787,918
	2,107,737	ψυτ,J/τ,/90	323,139	115,570	737,003,240	377,007	ψ12,300,070	101,910
Renewable Energy Segment - SolarRewards	83	\$1,933,004	492	532	1,440,978			
meneralize Energy beginein - oblainewalus	83	\$1,933,004	492	532	1,440,978	 		
Alternative Filings								
Alternative Filings	4 / -=	840 570 2 11	44 140	44.404	27.400.01			
CEE One-Stop Efficiency Shop	1,447	\$10,562,241	11,439	11,101	36,180,065		***	
EnerChange		\$401,254					\$44,644	
Energy Smart		\$320,770					\$16,586	
Trillion BTU		\$80,000					\$24,380	
Energy Intelligence		\$159,545					\$16,352	
Alternative Filings Total	1,447	\$11,523,811	11,439	11,101	36,180,065		\$101,962	
Assessments Segment		\$1,739,083					\$310,202	
<u> </u>								
Electric Utility Infrastructure Segment								
Electric Utility Infrastructure Segment								

Northern States Power Company a Minnesota corporation 2013 Conservation Cost Recovery Report Reference Docket No. E002/GR-92-1185

Cost-effective conservation benefits all of our customers by reducing the need to build new power plants or other generation facilities to meet our customers' electricity needs. Conservation also has environmental benefits, including a reduction in air pollution and greenhouse gas emissions associated with using fossil fuels. This section reports the actual 2013 spending and cost recovery, as well as the electric tax and rate base factors and calculation of the cost of capital.

Electric Achievements

In 2013, Xcel Energy spent \$79,570,696 on its electric CIP efforts. These expenditures provided an overall reduction of over 494 GWh. Xcel Energy is requesting recovery of \$79,570,696 in 2013 electric CIP expenses. We are also requesting recovery of \$42,938,632 \$42,729,930 in financial incentives earned for our 2013 electric CIP and Solar*Rewards performance for total electric recovery of \$122,509,328 \$122,300,626.

Gas Achievements

Xcel Energy conserved 787,918 Dth through its 2013 natural gas CIP at a cost of \$12,780,833. The Company requests recovery of \$12,780,833 in CIP expenditures, as well as \$5,416,936 in financial incentive earned for our 2013 gas CIP performance for total natural gas recovery of \$18,197,769.

The tables on the following pages include:

- Xcel Energy's 2013 electric (Table 16) and gas (Table 17) CIP Trackers, which document monthly CIP expenditures and recovered costs.
- Summary of the electric tax and rate base factors (Table 18) used in the electric CIP Tracker.
- Calculation of the Cost of Capital (Table 19) provides the tax factors and capital structure used to determine cost recovery and return on rate base in the electric CIP Trackers.

Table 16: 2013 Electric CIP Tracker (DSM Cost Recovery)

	Northern States Power Minnesota State of Minnesota - Electric Utility CIP Cost Recovery and Incentive Mechanism Tracker and Balance (\$) 2013 Actuals	£												
	EXPENSES	Jan	Feb	Mar	Apr	May	Jun	Inc	Aug	Sep	Oct	Nov	Dec	Annual
- :	1. Beginning Balance	31,925,410 23,806,958	23,806,958	20,219,716	16,549,962 13,145,047	13,145,047	9,054,588	5,833,606	(2,087,405)	(9,627,866)	(12,978,295) (17,541,687) (21,278,748)	(17,541,687)	(21,278,748)	
7	CIP Monthly Program Expenses	2,784,228	2,784,228 5,975,397	6,948,736	6,298,499	6,039,934	7,893,854	5,103,623	5,402,439	7,972,489	5,964,748	6,792,291	12,394,457	79,570,696
က်	Commision Approved Performance Incentive												54,085,980	54,085,980
4.	TOTAL EXPENSES (Line 1 + 2 + 3)	34,709,638	29,782,356	27,168,452	34,709,638 29,782,356 27,168,452 22,848,461 19,184,981		16,948,442	10,937,229	3,315,034	(1,655,377)	(7,013,547)	(7,013,547) (10,749,395) 45,201,690	45,201,690	
S	RECOVERY Conservation Cost Recovery Charge (CCRC) CCRC Rate (\$ / MWh)	2.647	2.647	2.647	2.647	2.647	2.647	2.647	2.647	2.647	2.647	2.647	3.051	
9	Total CCRC Recovery	6,481,609	5,682,782	6,290,812	5,742,171	5,979,474	6,547,043	7,642,608	7,569,783	6,607,324	6,125,522	6,113,932	7,535,224	78,318,284
7.	CIP Recovery Adjustment (Rider) CIP Recovery Adjustment Rate (\$ / MWH)	1.860	1.860	1.860	1.860	1.860	1.860	1.860	1.860	1.860	1.860	1.860	2.935	
œ	CIP Adjustment Rate Recovery	4,554,512	3,993,190	4,420,442	4,034,922	4,201,670	4,600,491	5,370,325	5,319,153	4,642,849	4,304,296	4,296,151	7,198,874	56,936,876
6	임	11,036,120	9,675,973	10,711,254	9,777,093	9,777,093 10,181,145	11,147,534	13,012,933	12,888,936	11,250,173	10,429,817	10,410,083	14,734,098 135,255,160	135,255,160
10.	(Line b + 8) 10. Sub-Balance	23,673,518	23,673,518 20,106,383	16,457,198	13,071,368	9,003,836	5,800,908	(2,075,705)	(9,573,901)	12,905,550)	(9,573,901) (12,905,550) (17,443,364)	(21,159,478)	30,467,591	
ξ.	(Line 4 - 9) 11. Accumulated Deferred Income Tax	9,793,734	8,318,011	6,808,343	5,407,625	3,724,887	2,399,836	(858,719)	(3,960,723)	(5,339,026)	(7,216,320)	(8,753,676)	12,604,443	
12.	(Line 10 * 41.37%) 12. Net Investment	13,879,784 11,788,372	11,788,372	9,648,855	7,663,743	5,278,949	3,401,072	(1,216,986)		(7,566,524)	(5,613,178) (7,566,524) (10,227,044) (12,405,802)	(12,405,802)	17,863,148	
	(Line 10 - 11)													
13.	13. Carring Charge Rate (%)	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.9614%	0.8809%	
14.	14. Total Carrying Charges	133,440	113,333	92,764	73,679	50,752	32,698	(11,700)	(53,965)	(72,745)	(98,323)	(119,269)	157,356	298,021
Ļ	(Line 12 * 13)	0.00	070	2000	1	200	600	(107 100 0)	, (330 203 0)	100 040	17 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	010		
15.	15. End of Month Balance	23,806,958 20,219,716	20,219,716	16,549,962	13,145,047	9,054,588	5,833,606	(2,087,405)	(9,627,866)	(12,978,295)	(9,627,866) (12,978,295) (17,541,687)	(21,278,748)	30,624,948	

Table 17: 2013 Gas CIP Tracker (DSM Cost Recovery) (Revised for Errata)

Machanism Feb Mar Abr Jun Jul Aug Sept Oct New Dec New Dec New	L	Northern States Power Minnesota													
Jan Feb Mar Abr Jun Jul Aug Jun Jul Aug Sept Sept Oct No. 20 Dec Abr Aug Sept Aug Sept Con Sept Sept Con Sept S		State of Minnesota - Gas Utility													
Jan Feb Mar Adr May Jun Jul Aug Sed Got		CIP Cost Recovery and Incentive Mechanism													
Jan Feb Mar Aug Jun		Tracker and Balance (\$)													
Lange Lang		2013 Actuals													
(46-48-913) (3-479-682) (5-194-339) (5-545-163) (7.023-369) (7.213-565) (6-104-25) (6-303-391) (5-303-391) (5-645-163) (7.023-369) (7.213-565) (6-104-25) (6-303-391) (5-303-391) (5-303-691) (7.13-15-4) (6-305-14) (6-305-		EXPENSES	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Annual
T74,994 837,091 1,010,952 1,151,594 805,547 1,157,378 845,701 992,210 1,1028,452 1,338,433 1,143,583 1,100,899 arithmenic lincentive [2,833,206] Multi- 1,040,713 (2,642,591) (4,183,987) (5,383,569) (6,220,404) (6,065,187) (5,864,724) (5,321,721) (4,781,023) (3,970,489) (1,190,379	_	1. Beginning Balance		(3,479,682)	(5, 194, 939)		(7,029,950)	(7,213,565)				(5,308,922)		(3,166,781)	
2.832.206 1.040,713 (2.642,591) (4.183,987) (5.393,569) (6.220,404) (6.056,187) (5.864,724) (5.221,721) (4.781,023) (3.970,499) (1.190,37	7	_	774,994	837,091	1,010,952	1,151,594	809,547	1,157,378	845,701	982,210	1,028,452	1,338,433	1,143,583	1,700,899	12,780,833
1,040,713 (2,642,591) (4,183,987) (5,393,569) (6,220,404) (6,056,187) (5,864,724) (5,321,721) (4,781,023) (3,970,489) (1,190,379) (1,146,888) 1,146,688	က	_	2,833,206										2,682,879		5,516,085
National Correction	4		(1,040,713)	(2,642,591)	(4,183,987)	(5,393,569)	(6,220,404)	(6,056,187)	(5,864,724)	(5,321,721)	(4,781,023)	(3,970,489)		(1,465,883)	
view Charge (OCRE) 0.0654 0.0524		(Line 1 + 2 + 3)													
weby Charge (CCRC) 0.0524		RECOVERY													
0.0524 0.		Conservation Cost Recovery Charge (CCRC)													
rind Rider) 0.14636 562,220 508,752 349,558 208,582 135,027 88,466 99,689 109,080 222,886 414,405 674,565 ment Rate (\$ / Dth) 0.14636 0.18706	2		0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524			0.0524	
THE REAL PARTIES NOT	9		637,913	552,220	508,750	349,558	208,582	135,027	88,466	689'66	109,080	222,886	414,405	674,565	4,001,140
ment Rate (\$ / Dth) 0.14636 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18706 0.18709 0.		CIP Recovery Adjustment (Rider)													
1,781,774 1,971,341 1,816,158 1,247,868 744,606 482,027 315,809 355,873 389,400 795,667 1,544,449 2,514,042 2,419,686 2,523,561 2,324,908 1,597,426 953,188 617,054 404,275 455,562 498,481 1,018,553 1,958,854 3,188,607 3,460,400 (5,166,152) (6,508,895) (7,173,592) (7,773,592) (6,508,895) (7,773,592) (6,508,895) (7,773,592) (7,793,702) (2,028,832) (3,028,915) (3,028	7		0.14636	0.18706	0.18706	0.18706	0.18706	0.18706	0.18706	0.18706	0.18706	0.18706	0.19529	0.19529	
2,419,686 2,523,561 2,324,908 1,597,426 953,188 617,054 404,275 455,562 498,481 1,018,553 1,958,854 3,188,607 (3,460,400) (5,166,152) (6,508,895) (7,173,592) (7,773,592) (6,673,240) (6,673,240) (5,777,283) (5,777,283) (5,777,283) (5,777,283) (5,777,283) (5,777,283) (5,777,283) (4,989,042) (7,173,592) (7,173,592) (6,677,15) (2,760,720) (2,593,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,302,838) (1,302,834) (4,098,821,75) (2,967,715) (2,760,720) (2,593,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,302,838) (1,302,838) (2,172,13) (3,912,521) (3,912,521) (3,912,21) (3,912,13) (3,912,13) (3,912,13) (3,912,13) (3,912,13) (4,913,13) (4,9	ω	•	1,781,774	1,971,341	1,816,158	1,247,868	744,606	482,027	315,809	355,873	389,400	795,667	1,544,449	2,514,042	13,959,015
(3,460,400) (5,166,152) (6,508,895) (7,173,592) (6,673,240) (6,268,999) (5,777,283) (5,279,503) (4,989,042) (3,149,233) (4,654,490) (6,268,999) (5,777,283) (5,279,503) (4,989,042) (3,149,233) (4,654,490) (1,431,567) (2,137,237) (2,692,730) (2,892,175) (2,967,715) (2,760,720) (2,593,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,302,563) (1,925,563) (2,028,832) (3,028,915) (3,816,165) (4,098,821) (4,205,877) (3,912,521) (3,675,514) (3,387,221) (3,095,373) (2,925,075) (1,846,395) (2,728,928) (2,780,090,48) (2,950,48) (2,950,48) (3,950,48) (3,973) (3,7185) (3,933,475) (3,932,475) (5,9418) (2,780,92) (6,545,163) (7,223,565) (7,713,565) (6,710,425) (6,303,931) (5,809,475) (5,308,922) (5,016,842) (3,166,781) (4,680,426)	6		2,419,686	2,523,561	2,324,908	1,597,426	953,188	617,054	404,275	455,562	498,481	1,018,553	1,958,854	3,188,607	17,960,155
(3,460,400) (5,166,162) (6,508,895) (7,173,592) (7,173,592) (6,673,240) (6,268,999) (5,777,283) (5,777,283) (5,779,503) (4,989,042) (3,149,233) (4,654,490) (7,173,592) (7,173,592) (7,173,592) (6,673,175) (2,967,715) (2,967,715) (2,783,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,302,563) (1,302,838) (1,302,563) (1,302,838) (1,302,563) (1,302,838) (1,302,563) (1,302,838) (1,302,563) (1,302,838) (1,302,639) (6,545,163) (7,213,565) (6,710,425) (6,303,931) (5,803,475) (5,308,922) (5,016,842) (3,106,781) (4,680,426)		(Line 6 + 8)													
(2,028,832) (3,028,915) (2,892,730) (2,892,175) (2,967,715) (2,760,720) (2,593,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,925,563) (2,728,928) (2,028,832) (3,028,915) (3,816,165) (4,098,821) (4,205,877) (3,912,521) (3,675,514) (3,387,221) (3,095,373) (2,925,075) (1,846,395) (2,728,928) (2,728,928) (3,9504% 0.950	ĭ		(3,460,400)	5,166,152)	(6,508,895)	(966'066'9)	(7,173,592)	(6,673,240)	(6,268,999)	(5,777,283)	(5,279,503)	(4,989,042)	(3,149,233)	(4,654,490)	
1,431,567) (2,137,237) (2,692,730) (2,892,175) (2,967,715) (2,760,720) (2,593,485) (2,390,062) (2,184,130) (2,063,967) (1,302,838) (1,925,563) (1,302,838) (1,302,838) (1,925,563) (1,302,838) (1,302,838) (1,925,663) (1,302,838) (1,302,		(Line 4 - 9)													
(2,028,832) (3,028,915) (3,816,165) (4,098,821) (4,205,877) (3,912,521) (3,675,514) (3,387,221) (3,095,373) (2,925,075) (1,846,395) (2,728,928) (2,728,928) (0.9504% 0	÷	 Accumulated Deferred Income Tax 	(1,431,567)		(2,692,730)	(2,892,175)			(2,593,485)	(2,390,062)	(2,184,130)	(2,063,967)	(1,302,838)	(1,925,563)	
(2,028,832) (3,028,915) (3,816,165) (4,098,821) (4,205,877) (3,912,521) (3,675,514) (3,387,221) (3,095,373) (2,925,075) (1,846,395) (2,728,928) (2,728,928) (3,7185) (3,938,973) (3,9564% 0.9504% 0.95		(Line 10 * 41.37%)													
0.9504% 0.9504	7	2. Net Investment	(2,028,832)	3,028,915)	(3,816,165)	(4,098,821)	(4,205,877)	(3,912,521)	(3,675,514)	(3,387,221)	(3,095,373)	(2,925,075)	(1,846,395)	(2,728,928)	
0.9504% 0.9504		(Line 10 - 11)													
(19,282) (28,787) (36,269) (38,955) (39,973) (37,185) (34,932) (32,192) (29,418) (27,800) (17,548) (25,936) (25,936) (3,479,682) (5,194,939) (6,545,163) (7,029,950) (7,213,565) (6,710,425) (6,303,931) (5,809,475) (5,308,922) (5,016,842) (3,166,781) (4,680,426)	÷	3. Carrying Charge Rate	0.9504%	0.9504%	0.9504%	0.9504%	0.9504%	0.9504%	0.9504%	0.9504%	0.9504%		0.9504%	0.9504%	
(3,479,682) (5,194,939) (6,545,163) (7,202,950) (7,213,565) (6,710,425) (6,303,931) (5,809,475) (5,308,922) (5,016,842) (3,166,781) (4,680,426)	~	4. Total Carrying Charges	(19,282)	(28,787)	(36,269)	(38,955)	(39,973)	(37,185)	(34,932)	(32, 192)	(29,418)		(17,548)		(411,42
		(Line 12 * 13)													(368,277
	7	5. End of Month Balance	(3,479,682)	(5,194,939)	(6,545,163)	(7,029,950)	(7,213,565)	(6,710,425)	(6,303,931)	(5,809,475)	(5,308,922)	(5,016,842)	(3,166,781)	(4,680,426)	

Table 18: Summary of Electric Tax and Rate Base Factors

The following variables are used in the electric CIP Tracker. These values are established in rate cases. Xcel Energy used the rates approved in its 2010 rate case, which was based off of the 2011 test year, (E002/GR-10-971) beginning September 1, 2012. In addition, Xcel Energy used the rates approved in its 2012 rate case, which was based off of the 2013 test year, (E002/GR-12-961) beginning December 1, 2013.

<u>Variables</u>	2011	<u>2013</u>	Tax Rates	2011	2013
Number of Months =	12	12	Tax Factor =	3.85%	3.65%
Monthly Carrying Charge =	0.9614%	0.8809%			
Annual Amortization Fctr =	20.00%	20.00%	Accumulated Deferred Tax =	41.37%	41.37%
			Tax Rate =	41.37%	41.37%
Common Equity % =	52.56%	52.56%			
Preferred Equity % =	0.00%	0.00%	Rate Base Factor =	12.17%	11.10%
Total Debt % =	47.44%	47.44%			
Weighted Cost Common Equity =	5.45%	5.17%			
Weighted Cost Pref Equity =	0.00%	0.00%			
Weighted Cost Total Debt =	2.87%	2.28%			
Normal ROI =	8.32%	7.45%			
CCRC (\$/MWh)	\$2.647	\$3.051			

Table 19: Calculation of the Cost of Capital

This table shows the tax factors and capital structure used for the electric cost recovery and return on rate base calculations in Tables 16 (2013 Electric CIP Tracker) and 18 (Summary of Electric Tax and Rate Base Factors).

Capital Structure	Capita	lization	Cost of	Capital	Weighted	l Average
	2011 Test Yr	2013 Test Yr	2011 Test Yr	2013 Test Yr	2011 Test Yr	2013 Test Yr
Long-Term Debt Short-Term Debt	46.88% 0.56%					
TOTAL DEBT	47.44%	47.44%	8.53%	5.70%	2.87%	2.28%
Preferred Equity Common Equity	0.00% 52.56%		· · · · · · · · · · · · · · · · · · ·			
TOTAL EQUITY	52.56%	52.56%			5.45%	5.17%
TOTAL CAPITAL	100.00%	100.00%			8.32%	7.45%
MN Tax Rate =					41.37%	41.37%
Normal Return =					8.32%	7.45%
Rate Base Factor =	{ROI - (WTD	Cost Debt x Ta	x Rate)} / (1-Ta	ax Rate)	12.17%	11.10%
Tax Factor =	Rate Base Facto	or - ROI			3.85%	3.65%
Monthly Carrying Charge Rate	e Calculation					
Annual Revenue Requirement		Cost Debt x Ta	x Rate)} / (1-Ta	ax Rate)	12.17%	11.10%
Monthly Revenue Requiremen		e Factor) to the	1/12 Power} -1		0.9614%	0.8809%
CCRC Tracker Rate (\$/MWh))				\$ 2.647	\$ 3.051

Northern States Power Company a Minnesota corporation 2013 Electric and Natural Gas CIP Adjustment Rate Report

On March 20, 1995, the Commission approved Xcel Energy's request to implement a CIP Adjustment Factor (Docket No. E002/M-94-1016). This bill rider, adjusted annually, provides the Company with a secondary cost recovery method above the amounts included in base rates (Conservation Cost Recovery Charge or CCRC). The CIP Adjustment Factor is normally approved by the Commission for a 12-month period beginning in the month following the Commission's approval, and is calculated by dividing the forecasted CIP tracker balance by the forecasted sales (kWh or therms) for the period over which the adjustment will be in place. Xcel Energy is required to file a recalculation of its CIP Adjustment Factors each April in conjunction with its financial incentive and CIP status report filings.

The current electric CIP Adjustment Factor of \$0.002935 per customer kWh was approved by the Commission on November 25, 2013 in Docket No. E002/M-13-247. This rate was implemented on December 1, 2013 and is designed to reduce the electric CIP Tracker balance to \$0 by September 30, 2014. The current natural gas CIP Adjustment Factor of \$0.019529 per therm was approved by the Commission on October 15, 2013 in Docket No. G002/M-13-248 and implemented on November 1, 2013. It was also designed to reduce the natural gas CIP Tracker to \$0 by September 30, 2014.

Xcel Energy submits this compliance filing and report to support our request of the following:

- Recovery of \$42,938,632 \$42,729,930 for our 2013 electric DSM financial incentives;
- Recovery of \$5,416,936 for our 2013 natural gas DSM financial incentive;
- A change in the electric CIP Adjustment Factor from \$0.002935 to \$0.001422 \$0.001253 per kWh effective the first billing cycle beginning in October 2014 through September 2015; and
- A change in the natural gas CIP Adjustment Factor from \$0.019529 per therm to \$0.016398 per therm effective the first billing cycle beginning in October 2014 through September 2015.

Proposed Electric CIP Adjustment Factor for Period October 2014 Through September 2015

Xcel Energy requests a new electric CIP Adjustment Factor of \$0.001422 \$0.001253 per customer kWh to be effective with the first billing cycle of October 2014 and to remain in effect through the September 2015 billing period. This is a decrease of \$0.001513 \$0.001682 per kWh or 52 57 percent. This proposed factor is calculated to reduce the electric CIP Tracker balance to \$0 by the end of September 2015. It is based on the forecasted September 2015 unrecovered balance in the Company's electric CIP Tracker account. This forecasted balance is \$41.2 \$36.4 million, based on the forecasted October 1 beginning balance, October 2014 through September 2015 approved and projected expenditures, forecasted 2014 incentives and forecasted CCRC recovery at the current CCRC rate. The inputs and calculation are shown below.

Forecasted beginning balance (Oct 2014)	\$5,004,471 \$3,782,105
Approved expenditures (Oct 2013 - Sept 2014)	\$92,538,108 <u>\$88,955,403</u>
Forecasted 2014 incentive	\$30,684,930
Less forecasted CCRC recovery (Oct 2014-Sept 2015)	\$86,989,939
Forecasted Oct 2015 balance	\$41,237,570 <u>\$36,432,499</u>

As in the past, Xcel Energy will include a message referencing the change in the CIP Adjustment Factor in customers' bills. In the event that Commission approval of the proposed adjustment is delayed beyond September 20, 2014 (in order to implement the rate change by October 1), the Company will continue to apply the current CIP Adjustment of \$0.002935 per kWh up to the first cycle of the first full billing period following Commission approval of a revised factor.

Calculation of Revised Electric CIP Adjustment Factor

(1) Forecasted Sept 2015 Electric CIP Tracker Balance
(2) Forecasted Electric Sales (MWh)— Oct 2014 through Sept 2015
(3) Recalculated Electric CIP Adjustment Rate = (1)/(2)

\$\frac{\$41,237,570}{28,511,943}\$\$\$\$ 28,511,943\$\$\$\$ (3) Recalculated Electric CIP Adjustment Rate = (1)/(2)

\$\frac{\$1.446}{\$0.001278}\$\$ \frac{\$0.001278}{\$Wh}\$\$\$\$\$\$

Our above forecasted balance does not include carrying charges. To get as close as possible to a \$0 balance by Sept 30, 2015, the calculated rate of \$0.001446 \$0.001278 per kWh was incrementally decreased to incorporate the effect of carrying charges. We determined the final rate by decreasing the calculated rate until the September 2015 forecasted CIP Tracker balance approached zero (\$0) without going negative. The resulting rate is \$0.001253 per kWh. As shown in Table 21, this rate results in a forecasted September 30, 2015 Tracker balance of \$11,650 \$10,412.

<u>Proposed Natural Gas CIP Adjustment Factor for Period October 2014 Through September 2015</u>

Xcel Energy requests a new natural gas CIP Adjustment Factor of \$0.016398 per therm to be effective with the first billing cycle of October 2014 and remaining in effect through the September 2015 billing period. This is a decrease of \$0.0031 per therm or 16 percent from the current factor. The proposed factor is based on the forecasted September 2015 unrecovered balance in the Company's gas CIP Tracker account. This forecasted balance is \$11.8 million, based on the forecasted October 1 beginning balance, October 2014 through September 2015 approved and projected expenditures, forecasted 2014 incentive and forecasted CCRC recovery at the current CCRC rate. The inputs and calculation are shown below.

Forecasted beginning balance (Oct 2014)	(\$2,202,720)
Approved expenditures (Oct 2014 - Sept 2015)	\$14,031,665
Forecasted 2014 incentive	\$3,612,523
Less forecasted CCRC recovery (Oct 2014-Sept 2015)	\$3,673,716
Forecasted Sept 2015 balance	\$11,767,752

As done in the past, Xcel Energy will include in customers' bills a message referencing the change in the CIP Adjustment Factor. In the event that Commission approval of the proposed factor is delayed beyond September 20, 2014 (in order to implement the rate change by October 1), the Company will continue to apply the current CIP Adjustment Factor of \$0.019529 per therm up to the first cycle of the first full billing period following Commission approval of a revised factor.

¹ Forecasted sales exclude the customers exempted from electric CIP charges.

Calculation of Revised Gas CIP Adjustment Rate

(1) Forecasted Sept 2015 Natural Gas CIP Tracker Balance	\$11,767,752
(2) Forecasted Gas Sales ² – October 2014 through September 2015	70,109,089
(3) Recalculated Gas CIP Adjustment Rate = $(1)/(2)$	\$0.16785/ dth
	\$0.016785/therm

Our above forecasted balance does not include carrying charges. To get as close as possible to a \$0 balance by Sept 30, 2015, the calculated rate of \$0.016785 per therm was incrementally decreased to incorporate the effect of carrying charges, which are projected to be negative for several months. We determined the final rate by decreasing the calculated rate until the September 2015 forecasted CIP Tracker balance approached zero (\$0) without going negative. The resulting rate is \$0.016398 per therm. As shown in Table 23, this rate results in a forecasted September 30, 2015 Tracker balance of \$432.

² Forecasted sales exclude the exempt customers and gas sales to qualifying large energy facilities.

Table 20: 2014 Electric CIP Tracker Forecast, With Cost Recovery in 2014 (Revised for Errata)

Northern States Power Company, a Minnesota corporation State of Minnesota- Electric Utility DSM Cost Recovery & Incentive Mechanism - Total 2014 Forecast - Revised for Supplemental Filing	ı corporation Total ıg												
EXPENSES	Jan	Feb	Mar	Apr	May	<u>Jun</u>	미	Aug	Sep	Ö	Nov	Dec	Annual
1. Balance	30,624,948	18,650,491	10,463,685	2,824,980	(3,469,130)	(10,265,299)	(15,216,470)	(25,382,013)	(33,552,583)	3,782,105	1,881,299	28,964	
2. CIP Program Expenditures	2,579,295	4,802,824	6,048,001	6,492,707	6,403,766	9,694,590	6,759,531	8,360,472	8,805,178	8,093,648	7,915,766	12,985,414	88,941,192
3. 2013 Performance Incentives									42,729,930				42,729,930
4. Total Expenses (Line 1 + 2 + 3)	33,204,243	23,453,315	16,511,686	9,317,687	2,934,636	(570,709)	(8,456,939)	(17,021,541)	17,982,525	11,875,753	9,797,065	13,014,378	
RECOVERY													
5. CCRC Rate (\$/MWh)	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	
6. CCRC Cost Recovery	7,466,735	6,648,078	6,983,365	6,508,218	6,700,981	7,424,938	8,560,056	8,337,825	7,247,706	7,091,676	6,924,472	7,270,997	87,165,048
7. CIP Adjustment Factor Rate (\$/MWh)	2.935	2.935	2.935	2.935	2.935	2.935	2.935	2.935	2.935	1.253	1.253	1.253	
8. CIP Adjustment Factor Recovery	7,182,847	6,395,316	6,717,856	6,260,774	6,446,208	7,142,639	8,234,600	8,020,818	6,972,146	2,912,445	2,843,777	2,986,090	72,115,516
9. Total Recovery	14,649,582	13,043,394	13,701,221	12,768,992	13,147,189	14,567,577	16,794,656	16,358,643	14,219,853	10,004,121	9,768,249	10,257,086	
10. Sub-Balance (Line 4 - 6 - 8)	18,554,661	10,409,921	2,810,465	(3,451,305)	(10,212,554)	(15,138,285)	(25,251,596)	(33,380,184)	3,762,672	1,871,633	28,816	2,757,292	
 Accum Deferred Tax (Line 10 * 41.37%) 	7,676,063	4,306,584	1,162,689	(1,427,805)	(4,224,933)	(6,262,709)	(10,446,585)	(13,809,382)	1,556,618	774,294	11,921	1,140,692	
12. Net Investment (Line 10 - 11)	10,878,598	6,103,336	1,647,776	(2,023,500)	(5,987,620)	(8,875,577)	(14,805,011)	(19,570,802)	2,206,055	1,097,338	16,895	1,616,600	
13. Carrying Charge (Line 12 * 0.8809%)	95,830	53,764	14,515	(17,825)	(52,745)	(78,185)	(130,417)	(172,399)	19,433	9,666	149	14,241	(243,973)
14. End of Month Balance (Line 10 + 13)	18,650,491	10,463,685	2,824,980	(3,469,130)	(10,265,299)	(15,216,470)	(25,382,013)	(33,552,583)	3,782,105	1,881,299	28,964	2,771,533	

Table 21: 2015 Electric CIP Tracker Forecast, With Cost Recovery in 2015 (Revised for Errata)

Nort State DSM 2015	Northern States Power Company, a Minnesota corr State of Minnesota- Electric Utility DSM Cost Recovery & Incentive Mechanism - Total 2015 Forecast - Revised for Supplemental Filing	rporation								
	EXPENSES	<u>Jan</u>	Feb	Mar	Apr	<u>May</u>	<u>un</u>	<u>n</u>	Ang	Sep
- :	Balance	2,771,533	-5,199,711	-9,819,379	-13,683,146	-16,442,532	-19,568,053	-20,416,579	-25,821,492	-29,318,908
7.	CIP Program Expenditures	2,579,906	4,803,963	6,049,435	6,494,246	6,405,284	9,696,888	6,761,133	8,362,454	8,807,266
က်	2014 Performance Incentive									30,684,930
4	Total Expenses (Line 1 + 2 + 3)	5,351,439	-395,748	-3,769,944	-7,188,900	-10,037,247	-9,871,164	-13,655,446	-17,459,038	10,173,288
	RECOVERY									
5.	CCRC Rate (\$/MWh)	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051	3.051
9.	CCRC Cost Recovery	7,460,512	6,644,415	6,977,388	6,499,783	6,684,881	7,401,022	8,530,161	8,300,382	7,204,251
7.	CIP Adjustment Factor Rate (\$/MWh)	1.253	1.253	1.253	1.253	1.253	1.253	1.253	1.253	1.253
ωi	CIP Adjustment Factor Recovery	3,063,920	2,728,762	2,865,509	2,669,364	2,745,380	3,039,489	3,503,209	3,408,842	2,958,678
6	Total Recovery	10,524,432	9,373,177	9,842,896	9,169,147	9,430,261	10,440,510	12,033,371	11,709,224	10,162,929
10.	Sub-Balance (Line 4 - 6 - 8)	-5,172,994	-9,768,925	-13,612,840	-16,358,047	-19,467,508	-20,311,675	-25,688,816	-29,168,262	10,359
1.	Accum Deferred Tax (Line 10 * 41.37%)	-2,140,067	-4,041,404	-5,631,632	-6,767,324	-8,053,708	-8,402,940	-10,627,463	-12,066,910	4,285
15.	Net Investment (Line 10 - 11)	-3,032,926	-5,727,521	-7,981,208	-9,590,723	-11,413,800	-11,908,735	-15,061,353	-17,101,352	6,073
13.	Carrying Charge (Line 12 * 0.8809%)	-26,717	-50,454	-70,306	-84,485	-100,544	-104,904	-132,675	-150,646	54
14.	End of Month Balance (Line 10 + 13)	-5,199,711	-9,819,379	-13,683,146	-16,442,532	-19,568,053	-20,416,579	-25,821,492	-29,318,908	10,412

Table 22: 2014 Gas CIP Tracker Forecast, With Cost Recovery in 2014

Northern States Power Company, a Minnesota corporation State of Minnesota - Gas Utility DSM Cost Recovery and Incentive Mechanism Tracker and Balance (\$)	sota corporation ism												
EXPENSES 1. Balance	Jan (\$4,680,426)	Feb (\$7,136,342)	<u>Mar</u> (\$8,455,230)	Apr (\$9,469,321)	May (\$9,572,337)	Jun (\$9,637,394)	Jul (\$9,122,692)	Aug (\$8,570,386)	Sept (\$8,180,933)	Oct (\$2,202,720)	Nov (\$1,829,703)	<u>Dec</u> (\$2,275,237)	Total
2. CIP Program Expenditures	623,709	1,304,538	1,179,124	1,274,345	811,487	1,061,700	1,070,056	925,525	1,107,263	1,242,834	1,170,455	2,271,476	14,042,511
3. 2013 Performance Incentive									5,416,936				5,416,936
4. Total Expenses (Line 1 + 2 + 3)	(4,056,716)	(5,831,804)	(7,276,106)	(8,194,977)	(8,760,850)	(8,575,694)	(8,052,635)	(7,644,861)	(1,656,734)	(959,887)	(659,248)	(3,762)	
RECOVERY													
5. CCRC Rate (\$/Dth)	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	
6. CCRC Cost Recovery	643,144	545,086	452,884	280,166	174,139	105,025	99,486	103,818	112,924	208,185	388,285	565,633	3,678,775
7. CIP Adjustment Factor Rate (\$/Dth)	0.19529	0.19529	0.19529	0.19529	0.19529	0.19529	0.19529	0.19529	0.19529	0.16398	0.16398	0.16398	
8. CIP Adjustment Factor Recovery	2,396,937	2,031,487	1,687,858	1,044,151	649,001	391,420	370,774	386,921	420,857	651,492	1,215,096	1,770,086	13,016,080
9. Total Recovery	3,040,081	2,576,574	2,140,743	1,324,317	823,140	496,446	470,259	490,739	533,781	859,677	1,603,381	2,335,719	16,694,855
(Line 0 + 9)	0	0	0	0	0	0	0	0	0	0	0	0	
11. Sub-Balance (Line 4-9)	(7,096,797)	(8,408,377)	(9,416,849)	(9,519,293)	(9,583,990)	(9,072,140)	(8,522,894)	(8,135,600)	(2,190,514)	(1,819,564)	(2,262,630)	(2,339,481)	
12. Accum Deferred Tax (Line 11 * 41.37%)	(2,935,945)	(3,478,546)	(3,895,750)	(3,938,132)	(3,964,897)	(3,753,144)	(3,525,921)	(3,365,698)	(906,216)	(752,754)	(936,050)	(967,843)	
13. Net Investment (Line 11-12)	(4,160,852)	(4,929,832)	(5,521,098)	(5,581,162)	(5,619,093)	(5,318,996)	(4,996,973)	(4,769,902)	(1,284,299)	(1,066,810)	(1,326,580)	(1,371,638)	
 Carrying Charge (a) (Line 13 * Carrying Charge Rate) 	(39,545)	(46,853)	(52,473)	(53,043)	(53,404)	(50,552)	(47,491)	(45,333)	(12,206)	(10,139)	(12,608)	(13,036)	(436,683)
15. End of Month Balance (Line 11+14)	(7,136,342)	(8,455,230)	(9,469,321)	(9,572,337)	(9,637,394)	(9,122,692)	(8,570,386)	(8,180,933)	(2,202,720)	(1,829,703)	(2,275,237)	(2,352,517)	

Table 23: 2015 Gas CIP Tracker Forecast, With Cost Recovery in 2015

Northern States Power Company, a Minnesota corporation State of Minnesota - Gas Utility DSM Cost Recovery and Incentive Mechanism Tracker and Balance (\$) 2015 Forecast	sota corporatio nism	<u> </u>							
	<u>Jan</u>	Feb	Mar	Apr	May	<u>Jun</u>	Jul	Ang	Sept
1. Balance	(\$2,352,517)	(\$4,438,793)	(\$5,427,684)	(\$6,131,478)	(\$6,055,365)	(\$5,991,127)	(\$5,379,426)	(\$4,736,991)	(\$4,257,010)
2. CIP Program Expenditures	622,987	1,303,026	1,177,757	1,272,868	810,546	1,060,469	1,068,816	924,452	1,105,980
3. 2014 Performance Incentive									3,612,523
 Total Expenses (Line 1 + 2 + 3) 	(1,729,530)	(3,135,767)	(4,249,927)	(4,858,610)	(5,244,819)	(4,930,658)	(4,310,609)	(3,812,539)	461,493
RECOVERY									
5. CCRC Rate (\$/Dth)	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524	0.0524
6. CCRC Cost Recovery	650,136	547,742	447,421	281,688	172,691	101,458	668'96	101,924	111,654
7. CIP Adjustment Factor Rate (\$/Dth)	0.16398	0.16398	0.16398	0.16398	0.16398	0.16398	0.16398	0.16398	0.16398
8. CIP Adjustment Factor Recovery	2,034,530	1,714,098	1,400,154	881,512	540,418	317,501	303,234	318,958	349,409
9. Total Recovery	2684666	2261841	1847575	1163200	713109	418959	400132	420882	461063
10. Rate Refund	0	0	0	0	0	0	0	0	0
11. Sub-Balance (Line 4-9)	(4,414,196)	(5,397,607)	(6,097,502)	(6,021,811)	(5,957,928)	(5,349,616)	(4,710,742)	(4,233,421)	430
12. Accum Deferred Tax (Line 11 * 41.37%)	(1,826,153)	(2,232,990)	(2,522,536)	(2,491,223)	(2,464,795)	(2,213,136)	(1,948,834)	(1,751,366)	178
13. Net Investment (Line 11-12)	(2,588,043)	(3,164,617)	(3,574,965)	(3,530,588)	(3,493,133)	(3,136,480)	(2,761,908)	(2,482,055)	252
 Carrying Charge (a) (Line 13 * Carrying Charge Rate) 	(24,597)	(30,077)	(33,976)	(33,555)	(33,199)	(29,809)	(26,249)	(23,589)	2
15. End of Month Balance (Line 11+14)	(4,438,793)	(5,427,684)	(6,131,478)	(6,055,365)	(5,991,127)	(5,379,426)	(4,736,991)	(4,257,010)	432

Northern States Power Company a Minnesota corporation 2013 CIP Financial Incentive Calculations Cost-Effectiveness & Performance Mechanism Report Reference Docket Nos. E,G999/CI-08-133 & E002/M-11-1101

In 2010, the Commission approved a new Shared Savings Incentive Mechanism (Docket No. E,G999/CI-08-133). The shared savings incentive mechanism awards a percentage of the net benefits created by a utility's energy conservation program, beginning once a utility surpasses its earnings threshold. This incentive mechanism ties the incentive to the pursuit of the 1.5% of sales savings goal. The model sets a specific dollar award per unit of energy saved at the 1.5% savings level, which is referred to as the incentive calibration. The per unit incentive increases as achievements increase, up to a cap. In its March 30, 2012 ORDER REMOVING NON-LINEAR ADJUSTMENT FROM THE SHARED SAVINGS DSM FINANCIAL INCENTIVE in the same docket listed above, the Commission revised the incentive mechanism with the removal of the non-linear adjustment. Soon after, on December 20, 2012, the Commission approved additional modifications to the incentive mechanism based on the Department's July 9, 2012 REPORT ON THE IMPACTS OF THE 2011 NEW SHARED SAVINGS DSM FINANCIAL INCENTIVE ON INVESTOR-OWNED UTILITY CONSERVATION ACHIEVEMENTS AND CUSTOMER COSTS. This modified incentive mechanism is effective for the length of each utility's current triennial plan. For Xcel Energy, it applies to the 2013-2015 program years. Lastly, during the 2013 Legislature, a provision was added to MN Statute 216B.241, subdivision 7, which allows utilities the option to exclude the net benefits of low-income programs, if negative, from the calculation of the DSM financial incentive.

In addition, a Solar*Rewards financial incentive mechanism was granted by the Commission in the March 12, 2012 ORDER APPROVING PERFORMANCE INCENTIVE AS MODIFIED, AND REQUIRING EVALUATION REPORT (Docket No. E002/M-11-1101). The Solar*Rewards incentive mechanism is designed to award the utility \$0.035 for every kWh of solar energy produced during the first year of operation. The incentive applies to all solar installations rebated between the date of the Commission's Order (March 12, 2012) and December 31, 2015.

Xcel Energy's 2013 CIP portfolio achieved electric energy savings of over 494 GWh which will provide net benefits of approximately \$250 million to Xcel Energy electric customers. Of that, 1.4 GWh were achieved through our Solar*Rewards program. The Company also achieved gas savings of 787,918 Dth, which will provide Xcel Energy customers with net benefits of over \$32 million. As a result of these achievements, we request approval of a 2013 CIP electric financial incentive of \$42,888,198 \$42,679,496, a 2013 electric Solar*Rewards financial incentive of \$50,434 and a 2013 natural gas financial incentive of \$5,416,936.

The performance measurements of Xcel Energy's individual electric and natural gas CIP programs, including indirect impact programs, are reported in Tables 2 and 3, respectively. The cost-effectiveness of individual programs is reported in the Cost-Effectiveness Report included in this filing.

Northern States Power Company a Minnesota corporation 2013 Financial Incentive Calculations

In accordance with the Minnesota PUC Orders dated January 27, 2010, March 30, 2012 and December 20,2012 (Docket No. E,G999/CI-08-133), and the Minnesota PUC Order dated March 12, 2012 (Docket No. E-002/M-11-1101), Xcel Energy respectfully submits these financial incentive calculations.

In 2013, the Company achieved electric energy savings of 494,686,290 kWh at the generator (113% of goal) at a cost of \$79,570,696 (90% of budget). Of that, 1,440,978 kWh came from our Solar*Rewards program at the cost of \$1,933,004. As a result, we respectfully request approval of our CIP electric financial incentive in the amount of \$42,888,198 \$42,679,496 and our Solar*Rewards financial incentive in the amount of \$50,434, totaling \$42,938,632 \$42,729,930.

CIP Electric Financial Incentive Calculation

In the October 1, 2012 Decision and subsequently in the August 16, 2013 Summary Decision, both in Docket No. E,G002/CIP-12-447, Xcel Energy was approved to spend a total of \$88,688,550 in 2013. According to the Order in Docket No. E,G999/CI-08-133, certain expenses and savings are excluded from the incentive calculation, including regulatory assessments, electric utility infrastructure projects, qualifying solar projects, and third party projects not selected for inclusion in the annual incentive compliance filing. As stated in our January 30, 2013 incentive compliance filing, we elected to include the One Stop Shop program administered by the Center for Energy and the Environment (CEE). The indirect impact third party programs—Enerchange, Energy Intelligence, Energy Smart, and Trillion Btu—are not included in the calculation of the incentive. In addition, during the 2013 Legislature, a provision was added to MN Statute 216B.241, subdivision 7, which allows utilities to exclude the net benefits of low-income programs from the calculation of net benefits for the incentive if the net benefits are negative. The net benefits from our low-income segment are included in both our pre-year inputs and 2013 achievement. The calculation of the Pre-Year Inputs is shown below.

Calculation of Pre-Year Inputs

	Spending	Energy Goal (kWh)	Net Benefits
2013 Portfolio Subtotal ²	\$70,382,471	398,723,467	\$180,145,116
CEE One Stop Shop	\$10,400,000	35,046,403	\$27,569,016
Total Pre-Year Inputs	\$80,782,471	433,769,870	\$207,714,132

Model Year Inputs

Earnings Threshold (% of Sales)	0.4%
Earnings Threshold (kWh Savings)	115,948,937
Award Zero Point (% of Sales)	0.3%
Award Zero Point (kWh Savings)	86,961,703
Steps From Zero Point to 1.5%	12
Size of Steps in Energy Savings	28,987,234

¹ Docket No. E,G999/CI-08-133 and Docket No. E,G002/CI-10-81.

² Excludes NGEA assessments, Solar*Rewards, Enerchange, Energy Intelligence, Energy Smart, and Trillion Btu.

Incentive Calibration

Average Incentive per Unit at 1.5%	\$0.07
Incentive Cap	\$0.0875
Energy Savings at 1.5%	434,808,513
Targeted Incentive at 1.5%	\$30,436,596
Multiplier (Percent of Net Benefits Received for Every 0.1% of Sales)	0.01218

Pre-Year Inputs

Approved CIP Budget for Incentive	\$80,782,471
Goal Energy Savings (kWh)	433,769,870
Goal Utility Test Net Benefits (Based On Approved Triennial Plan)	\$207,714,132

Summary of 2013 Achievements

Actual Spending for Incentive ³	\$74,937,039
Actual Energy Savings (kWh) ⁴	493,245,311
Net Benefits Achieved ⁵	\$249,969,276

2013 Financial Incentive Mechanism

In order to calculate the CIP financial incentive, it is necessary to calculate the percent of net benefits awarded. The following calculations and incentive table detail Xcel Energy's financial incentive.

Steps Above Zero Point =

= 14.01595 Steps

Percent of Net Benefits Awarded =

Steps Above Zero Point x Multiplier = 14.06566 14.01595 x 0.01218

$= \frac{17.1574}{17.0739\%^6}$

Incentive Awarded =

Net Benefits Achieved x Percent of Net Benefits Awarded = \$249,969,276 x 17.1574 17.0739%

= \$42,888,198 \$42,679,496

Based on the above calculation, Xcel Energy respectfully requests approval of a CIP financial incentive of \$42,888,198 \$42,679,496.⁷

³ Portfolio Subtotal spend plus CEE One-Stop Shop spend.

⁴ Portfolio Subtotal energy savings plus CEE One-Stop Shop energy savings.

⁵ The net benefits are equal to the utility test net benefits shown on Electric CIP Total cost-benefit analysis plus the utility test net benefits shown on the CEE One Stop Shop cost-benefit analysis, included in the Cost-Effectiveness Section. Includes low-income net benefits.

⁶ From 2013 incentive model approved by Department in Docket No. E002/CI-10-81. Difference due to rounding.

Table 24: Xcel Energy's 2013 Electric Financial Incentive Mechanism (Revised for Errata)

Achievement Level (% of sales)	Energy Saved	Percent of Benefits Awarded	Estimated Benefits Achieved	Incentive Award	Average Incentive per unit Saved
0.0%	0	0.00%	\$0	\$0	\$0.000
0.1%	28,987,234	0.00%	\$13,880,766	\$0	\$0.000
0.2%	57,974,468	0.00%	\$27,761,533	\$0	\$0.000
0.3%	86,961,703	0.00%	\$41,642,299	\$0	\$0.000
0.4%	115,948,937	0.00%	\$55,523,065	\$0	\$0.000
0.5%	144,936,171	2.44%	\$69,403,831	\$1,690,922	\$0.012
0.6%	173,923,405	3.65%	\$83,284,598	\$3,043,660	\$0.018
0.7%	202,910,639	4.87%	\$97,165,364	\$4,734,582	\$0.023
0.8%	231,897,873	6.09%	\$111,046,130	\$6,763,688	\$0.029
0.9%	260,885,108	7.31%	\$124,926,897	\$9,130,979	\$0.035
1.0%	289,872,342	8.53%	\$138,807,663	\$11,836,454	\$0.041
1.1%	318,859,576	9.75%	\$152,688,429	\$14,880,114	\$0.047
1.2%	347,846,810	10.96%	\$166,569,195	\$18,261,958	\$0.053
1.3%	376,834,044	12.18%	\$180,449,962	\$21,981,986	\$0.058
1.4%	405,821,279	13.40%	\$194,330,728	\$26,040,199	\$0.064
Approved Goal	433,769,870	14.57%	\$207,714,132	\$30,273,227	\$0.070
1.5%	434,808,513	14.62%	\$208,211,494	\$30,436,596	\$0.070
1.6%	463,795,747	15.84%	\$222,092,261	\$35,171,177	\$0.076
1.7%	492,782,981	17.05%	\$235,973,027	\$40,243,943	\$0.082
1.8%	521,770,215	18.27%	\$249,853,793	\$45,654,894	\$0.088
1.9%	550,757,449	19.49%	\$263,734,559	\$48,191,277	\$0.088
2.0%	579,744,684	20.00%	\$277,615,326	\$50,727,660	\$0.088

 $^{^{7}}$ From 2013 incentive model approved by Department in Docket No. E002/CI-10-81. Small difference due to rounding. The final incentive model is available upon request.

Solar*Rewards Electric Financial Incentive Calculation

The Commissioner's March 12, 2012 Order approved an incentive of \$0.035 for every kWh of solar energy produced during the first year of operation of the systems installed under our Solar*Rewards program. The Order clarifies that the incentive plan applies to solar energy generated after the date of the Order (March 12, 2012) through December 31, 2015. We calculated the Solar*Rewards incentive using the following interpretation of "energy produced during the first year of operation." First-year generation is calculated the same as first-year savings for our CIP programs, where the savings are estimated based on a full year of operation regardless of when the equipment was installed. The calculation of the Solar*Rewards financial calculation is shown below.

Summary of 2013 Achievements

First-year Generation (Gen kWh) - 2013 Total = 1,440,978

2013 Financial Incentive Mechanism

The Solar*Rewards financial incentive is calculated by multiplying the total kWh of first-year generation achieved by the approved incentive of \$0.035 per kWh.

First-year Generation x $0.035 = 1,440,978 \times 0.035 = $50,434$

Based on the above calculation, Xcel Energy respectfully requests approval of a Solar*Rewards financial incentive of \$50,434.

Northern States Power Company a Minnesota corporation 2013 Natural Gas Incentive Calculation

In accordance with the Minnesota PUC Orders dated January 27, 2010 and March 30, 2012 (Docket No. E,G999/CI-08-133), Xcel Energy respectfully submits this CIP Financial Incentive calculation.

In 2013, Xcel Energy achieved energy savings of 787,918 Dth (113% of goal) at a cost of \$12,780,833 (96% of budget). As a result, we respectfully request approval of our financial incentive in the amount of \$5,416,936.

In the October 1, 2012 Decision and subsequently in the August 16, 2013 Summary Decision, both in Docket No. E,G002/CIP-12-447, Xcel Energy was approved to spend a total of \$13,341,870 in 2013. According to the Order in Docket No. E,G999/CI-08-133, certain expenses and savings are excluded from the natural gas incentive calculation, including regulatory assessments and third party projects not selected for inclusion in the annual incentive compliance filing. As stated in our January 30, 2013 incentive compliance filing, we elected not to include any of the natural gas third party programs in the calculation of the incentive.⁸

Calculation of Pre-Year Inputs

	Spending	Energy Goal (Dth)	Net Benefits
2013 Portfolio Subtotal ⁹	\$12,885,428	696,415	\$22,624,337
Total Pre-Year Inputs	\$12,885,428	696,415	\$22,624,337

Model Year Inputs	
Earnings Threshold (% of Sales)	0.4%
Earnings Threshold (Dth Savings)	277,834
Award Zero Point (% of Sales)	0.3%
Award Zero Point (Dth Savings)	208,375

Steps From Zero Point to 1.5% 12
Size of Steps in Energy Savings 69,458

Incentive Calibration

Average Incentive per Unit at 1.5%	\$9.00
Incentive Cap	\$6.875
Energy Savings at 1.5%	1,041,876
Targeted Incentive at 1.5%	\$9,376,887
Multiplier (Percent of Net Benefits Received for Every 0.1% of Sales)	0.02309

Pre-Year Inputs

Approved CIP Budget for Incentive	\$12,885,428
Goal Energy Savings (Dth)	696,415
Goal Utility Test Net Benefits (Based On Approved Triennial Plan)	\$22,624,337

⁸ Docket No. E,G999/CI-08-133 and Docket No. G002/M-10-82.

⁹ Excludes NGEA assessments, Enerchange, Energy Intelligence, Energy Smart, and Trillion Btu.

Summary of 2013 Achievements

Actual Spending for Incentive Actual Energy Savings (Dth) Net Benefits Achieved¹⁰ \$12,780,833 \$12,368,670 787,918 \$32,085,609

2013 Financial Incentive Mechanism

In order to calculate the financial incentive achieved, it is necessary to calculate the percent of net benefits awarded. The following calculations and incentive table detail Xcel Energy's financial incentive.

Steps Above Zero Point =

Energy Saved - Award Zero Point (Dth Savings) = 787,918 – 208,375 Size of Steps in Energy Savings 69,458

= 8.34374 Steps

Percent of Net Benefits Awarded =

Steps Above Zero Point x Multiplier = 8.34374 x 0.02309

 $= 19.2626\%^{11}$

Incentive Awarded =

Net Benefits Achieved x Percent of Net Benefits Awarded = \$32,085,609 x 19.2626%

<u>= \$6,180,512</u>

Since this incentive goes beyond the incentive cap of \$6.875 per Dth achieved, the final requested incentive is calculated as follows:

Total Dth achieved x $$6.875 = 787,918 \times 6.875

= \$5,416,936

Based on the above calculation, Xcel Energy respectfully requests approval of a financial incentive of \$5,416,936.¹²

¹⁰ The net benefits are equal to the utility test net benefits shown on the Total Gas CIP with Indirect Participants BENCOST sheet included in the Cost-Effectiveness section.

¹¹ From 2013 incentive model approved by Department in Docket No. E002/M-10-82. Small difference due to rounding.

¹² From 2013 incentive model approved by Department in Docket No. E002/M-10-82. Small difference due to rounding. The final incentive model is available upon request.

Table 25: Xcel Energy's 2013 Natural Gas Financial Incentive Mechanism (Revised for Errata)

Achievement Level (% of sales)	Energy Saved	Percent of Benefits Awarded	Estimated Benefits Achieved	Incentive Award	Average Incentive per unit Saved
0.0%	0	0.00000%	\$0	\$0	\$0.000
0.1%	69,458	0.00000%	\$2,256,486	\$0	\$0.000
0.2%	138,917	0.00000%	\$4,512,971	\$0	\$0.000
0.3%	208,375	0.00000%	\$6,769,457	\$0	\$0.000
0.4%	277,834	0.00000%	\$9,025,942	\$0	\$0.000
0.5%	347,292	4.61725%	\$11,282,428	\$520,938	\$1.500
0.6%	416,751	6.92588%	\$13,538,913	\$937,689	\$2.250
0.7%	486,209	9.23450%	\$15,795,399	\$1,458,627	\$3.000
0.8%	555,667	11.54313%	\$18,051,884	\$2,083,753	\$3.750
0.9%	625,126	13.85176%	\$20,308,370	\$2,813,066	\$4.500
1.0%	694,584	16.16038%	\$22,564,855	\$3,646,567	\$5.250
Approved Goal	696,415	16.22124%	\$22,624,337	\$3,669,948	\$5.270
1.1%	764,043	18.46901%	\$24,821,341	\$4,584,256	\$6.000
1.2%	833,501	20.00000%	\$27,077,826	\$5,415,565	\$6.497
1.3%	902,959	20.00000%	\$29,334,312	\$5,866,862	\$6.497
1.4%	972,418	20.00000%	\$31,590,797	\$6,318,159	\$6.497
1.5%	1,041,876	20.00000%	\$33,847,283	\$6,769,457	\$6.497
1.6%	1,111,335	20.00000%	\$36,103,768	\$7,220,754	\$6.497
1.7%	1,180,793	20.00000%	\$38,360,254	\$7,672,051	\$6.497
1.8%	1,250,252	20.00000%	\$40,616,739	\$8,123,348	\$6.497
1.9%	1,319,710	20.00000%	\$42,873,225	\$8,574,645	\$6.497
2.0%	1,389,168	20.00000%	\$45,129,710	\$9,025,942	\$6.497

Conservation Improvement Program (CIP) GOAL

Societal Cost per Dth

BENEFIT COST FOR GAS CIPS-- Cost-Effectiveness Analysis

Company: Xcel Energy Project: Program

\$3.66

Input Data					First Year	Second Year	Third	Year
1) Retail Rate (\$/Dth) =		\$6.60		Administrative & Operating Costs =	\$8,785,382	\$0		
Escalation Rate =		4.28%		Incentive Costs =	\$4,100,045	\$0		
				16) Total Utility Project Costs =	\$12,885,428	\$0		
2) Non-Gas Fuel Retail Rate (\$/Fuel Unit) =		\$0.000						
Escalation Rate =		2.80%		17) Direct Participant Costs (\$/Part.) =	\$41	\$0		
Non-Gas Fuel Units (ie. kWh,Gallons, etc) =		kWh		40) Destrict New Ferry Costs				
				 Participant Non-Energy Costs (Annual \$/Part.) = 	\$0	\$0		
3) Commodity Cost (\$/Dth) =		\$4.34		Escalation Rate =	1.73%	1.73%		1.7
Escalation Rate =		4.28%						
				Participant Non-Energy Savings				
				(Annual \$/Part) =	\$2	\$0		
4) Demand Cost (\$/Unit/Yr) =		\$74.00		Escalation Rate =	1.73%	1.73%		1.7
Escalation Rate =		4.28%						
				20) Project Life (Years) =	11.3	0.0		
5) Peak Reduction Factor =		1.00%						
2) \/		***		21) Avg. Dth/Part. Saved =	1.19	•		-
6) Variable O&M (\$/Dth) =		\$0.0600		22) Avg Non-Gas Fuel Units/Part. Saved				
Escalation Rate =		4.28%		=	0 kWh	0 kWh		0 kV
				22a) Avg Additional Non-Gas Fuel Units/				
				Part. Used =	0 kWh	0 kWh		0 kV
7) Non-Gas Fuel Cost (\$/Fuel Unit) =		\$0.027						
Escalation Rate =		2.80%		23) Number of Participants =	586,068	-		-
8) Non-Gas Fuel Loss Factor		5.80%		24) Total Annual Dth Saved =	696,415	0		
9) Gas Environmental Damage Factor =		\$0.3500		25) Incentive/Participant =	\$7.00	\$0.00		\$0.0
Escalation Rate =		1.73%						
10) Non Gas Fuel Enviro. Damage Factor (\$/Unit) =		\$0.0213						
Escalation Rate =		1.73%						
11) Participant Discount Rate =		2.67%						
12) Utility Discount Rate =		7.04%						
13) Societal Discount Rate =		2.67%						
14) General Input Data Year =		2012						
15a) Project Analysis Year 1 =		2013						
15b) Project Analysis Year 2 =		2014						
15c) Project Analysis Year 3 =		2015						
					Triannial	Televelel		
Cost Summary	1st Yr	2nd Yr	3rd Yr	Test Results	Triennial NPV	Triennial B/C		
Utility Cost per Participant =	\$21.99 \$53.03	#DIV/0! #DIV/0!	#DIV/0! #DIV/0!	Ratepayer Impact Measure Test	(\$24,849,008)	0.59		
Cost per Participant per Dth =	\$53.03	#DIV/U!	#DIV/0!	Utility Cost Test	\$22,624,337	2.76		
Lifetime Energy Reduction (Dth)	7,867,084				\$20 205 017			
				Societal Tost		2.02		

Societal Test

Participant Test

\$29,395,917

\$61,423,395

2.02

3.52

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
George	Agriesti		Minnesota Power	30 W Superior St Duluth, MN 55802	Paper Service	No	OFF_SL_14-288_M-14-288
Julie Rae	Ambach	jambach@shakopeeutilities .com	Shakopee Public Utilties	255 Sarazin St Shakopee, MN 55379	Electronic Service	No	OFF_SL_14-288_M-14-288
Julia	Anderson	Julia.Anderson@ag.state.m n.us	Office of the Attorney General-DOC	1800 BRM Tower 445 Minnesota St St. Paul, MN 551012134	Electronic Service	Yes	OFF_SL_14-288_M-14-288
Tom	Balster	tombalster@alliantenergy.com	Interstate Power & Light Company	PO Box 351 200 1st St SE Cedar Rapids, IA 524060351	Electronic Service	No	OFF_SL_14-288_M-14-288
William	Black	bblack@mmua.org	MMUA	Suite 400 3025 Harbor Lane No Plymouth, MN 554475142	Electronic Service tth	No	OFF_SL_14-288_M-14-288
Christina	Brusven	cbrusven@fredlaw.com	Fredrikson & Byron, P.A.	200 S 6th St Ste 4000 Minneapolis, MN 554021425	Electronic Service	No	OFF_SL_14-288_M-14-288
Gary	Chesnut	gchesnut@agp.com	AG Processing Inc. a cooperative	12700 West Dodge Road PO Box 2047 Omaha, NE 681032047	Electronic Service	No	OFF_SL_14-288_M-14-288
Gary	Connett		Great River Energy	12300 Elm Creek Blvd N Maple Grove, MN 553694718	Paper Service	No	OFF_SL_14-288_M-14-288
George	Crocker	gwillc@nawo.org	North American Water Office	PO Box 174 Lake Elmo, MN 55042	Electronic Service	No	OFF_SL_14-288_M-14-288
Jill	Curran	jcurran@mnchamber.com	Minnesota Waste Wise	400 Robert Street North Suite 1500 St. Paul, Minnesota 55101	Electronic Service	No	OFF_SL_14-288_M-14-288
Jeffrey A.	Daugherty	jeffrey.daugherty@centerp ointenergy.com	CenterPoint Energy	800 LaSalle Ave Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
lan	Dobson	ian.dobson@ag.state.mn.u s	Office of the Attorney General-RUD	Antitrust and Utilities Division 445 Minnesota Street, BRM Tower St. Paul, MN 55101	Electronic Service 1400	No	OFF_SL_14-288_M-14-288
Steve	Downer	sdowner@mmua.org	MMUA	3025 Harbor Ln N Ste 400 Plymouth, MN 554475142	Electronic Service	No	OFF_SL_14-288_M-14-288
Chris	Duffrin	chrisd@thenec.org	Neighborhood Energy Connection	624 Selby Avenue St. Paul, MN 55104	Electronic Service	No	OFF_SL_14-288_M-14-288
Jim	Erchul		Daytons Bluff Neighborhood Housing Sv.	823 E 7th St St. Paul, MN 55106	Paper Service	No	OFF_SL_14-288_M-14-288
Greg	Ernst	gaernst@q.com	G. A. Ernst & Associates, Inc.	2377 Union Lake Trl Northfield, MN 55057	Electronic Service	No	OFF_SL_14-288_M-14-288
Melissa S	Feine	melissa.feine@semcac.org	SEMCAC	PO Box 549 204 S Elm St Rushford, MN 55971	Electronic Service	No	OFF_SL_14-288_M-14-288
Sharon	Ferguson	sharon.ferguson@state.mn .us	Department of Commerce	85 7th Place E Ste 500 Saint Paul, MN 551012198	Electronic Service	No	OFF_SL_14-288_M-14-288
Kelsey	Genung	kelsey.genung@xcelenergy .com	Xcel Energy	414 Nicollet Mall, Fl. 6 Minneapolis, MN 55401	Electronic Service	No	OFF_SL_14-288_M-14-288
Mark	Glaess		Minnesota Rural Electric Association	11640 73rd Ave N Maple Grove, MN 55369	Paper Service	No	OFF_SL_14-288_M-14-288
Angela E.	Gordon	angela.e.gordon@Imco.co m	Lockheed Martin	1000 Clark Ave. St. Louis, MO 63102	Electronic Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Pat	Green	N/A	N Energy Dev	City Hall 401 E 21st St Hibbing, MN 55746	Paper Service	No	OFF_SL_14-288_M-14-288
Todd J.	Guerrero	todd.guerrero@kutakrock.c om	Kutak Rock LLP	Suite 1750 220 South Sixth Stree Minneapolis, MN 554021425	Electronic Service	No	OFF_SL_14-288_M-14-288
Stephan	Gunn	sgunn@appliedenergygrou p.com	Applied Energy Group	1941 Pike Ln De Pere, WI 54115	Electronic Service	No	OFF_SL_14-288_M-14-288
Burl W.	Haar	burl.haar@state.mn.us	Public Utilities Commission	Suite 350 121 7th Place East St. Paul, MN 551012147	Electronic Service	Yes	OFF_SL_14-288_M-14-288
Tony	Hainault	anthony.hainault@co.henn epin.mn.us	Hennepin County DES	701 4th Ave S Ste 700 Minneapolis, MN 55415-1842	Electronic Service	No	OFF_SL_14-288_M-14-288
Patty	Hanson	phanson@rpu.org	Rochester Public Utilities	4000 E River Rd NE Rochester, MN 55906	Electronic Service	No	OFF_SL_14-288_M-14-288
Norm	Harold	N/A	NKS Consulting	5591 E 180th St Prior Lake, MN 55372	Paper Service	No	OFF_SL_14-288_M-14-288
Jared	Hendricks	hendricksj@owatonnautiliti es.com	Owatonna Public Utilities	PO Box 800 208 S Walnut Ave Owatonna, MN 55060-2940	Electronic Service	No	OFF_SL_14-288_M-14-288
Holly	Hinman	holly.r.hinman@xcelenergy .com	Xcel Energy	414 Nicollet Mall, 6th Floor Minneapolis, MN 55401	Electronic Service	No	OFF_SL_14-288_M-14-288
Karolanne	Hoffman	kmh@dairynet.com	Dairyland Power Cooperative	PO Box 817 La Crosse, WI 54602-0817	Electronic Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Randy	Hoffman	rhoffman@eastriver.coop	East River Electric Power Coop	121 SE 1st St PO Box 227 Madison, SD 57042	Electronic Service	No	OFF_SL_14-288_M-14-288
Sandra	Hofstetter	N/A	MN Chamber of Commerce	7261 County Road H Fremont, WI 54940-9317	Paper Service	No	OFF_SL_14-288_M-14-288
Tom	Holt	tholt@eastriver.coop	East River Electric Power Coop., Inc.	PO Box 227 Madison, SD 57042	Electronic Service	No	OFF_SL_14-288_M-14-288
Michael	Норре	il23@mtn.org	Local Union 23, I.B.E.W.	932 Payne Avenue St. Paul, MN 55130	Electronic Service	No	OFF_SL_14-288_M-14-288
Michael	Ноу	mhoy@dakotaelectric.com	Dakota Electric Association	4300 220th St W Farmington, MN 55024-9583	Electronic Service	No	OFF_SL_14-288_M-14-288
Anne	Hunt	anne.hunt@ci.stpaul.mn.us	City of Saint Paul	390 City Hall 15 West Kellogg Boul Saint Paul, MN 55102	Electronic Service evard	No	OFF_SL_14-288_M-14-288
Eric	Jensen	ejensen@iwla.org	Izaak Walton League of America	Suite 202 1619 Dayton Avenue St. Paul, MN 55104	Electronic Service	No	OFF_SL_14-288_M-14-288
Richard	Johnson	Rick.Johnson@lawmoss.co m	Moss & Barnett	90 South 7th Street Suite #4800 Minneapolis, MN 554024129	Electronic Service	No	OFF_SL_14-288_M-14-288
Dave	Johnson	dave.johnson@aeoa.org	Arrowhead Economic Opportunity Agency	702 3rd Ave S Virginia, MN 55792	Electronic Service	No	OFF_SL_14-288_M-14-288
Dave	Johnson	N/A	Community Action of Minneapolis	2104 Park Ave S Minneapolis, MN 55404	Paper Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Paula	Johnson	paulajohnson@alliantenerg y.com	Alliant Energy-Interstate Power and Light Company	P.O. Box 351 200 First Street, SE Cedar Rapids, IA 524060351	Electronic Service	No	OFF_SL_14-288_M-14-288
Larry	Johnston	lw.johnston@smmpa.org	SMMPA	500 1st Ave SW Rochester, MN 55902-3303	Electronic Service	No	OFF_SL_14-288_M-14-288
Tina	Koecher	tkoecher@mnpower.com	Minnesota Power	30 W Superior St Duluth, MN 558022093	Electronic Service	No	OFF_SL_14-288_M-14-288
Michael	Krikava	mkrikava@briggs.com	Briggs And Morgan, P.A.	2200 IDS Center 80 S 8th St Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
Kelly	Lady	kellyl@austinutilities.com	Austin Utilities	400 4th St NE Austin, MN 55912	Electronic Service	No	OFF_SL_14-288_M-14-288
Martin	Lepak	N/A	Arrowhead Economic Opportunity	702 S 3rd Ave Virginia, MN 55792	Paper Service	No	OFF_SL_14-288_M-14-288
Allan	Lian	alian@mnpower.com	Minnesota Power	30 W Superior St Duluth, MN 55802	Electronic Service	No	OFF_SL_14-288_M-14-288
John	Lindell	agorud.ecf@ag.state.mn.us	Office of the Attorney General-RUD	1400 BRM Tower 445 Minnesota St St. Paul, MN 551012130	Electronic Service	Yes	OFF_SL_14-288_M-14-288
Nick	Mark	nick.mark@centerpointener gy.com	CenterPoint Energy	800 LaSalle Ave Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
Pam	Marshall	pam@energycents.org	Energy CENTS Coalition	823 7th St E St. Paul, MN 55106	Electronic Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Scot	McClure		Interstate Power And Light Company	4902 N Biltmore Ln PO Box 77007 Madison, WI 537071007	Paper Service	No	OFF_SL_14-288_M-14-288
John	McWilliams	jmm@dairynet.com	Dairyland Power Cooperative	3200 East Ave SPO Box 817 La Crosse, WI 54601-7227	Electronic Service	No	OFF_SL_14-288_M-14-288
Brian	Meloy	brian.meloy@stinsonleonar d.com	Stinson,Leonard, Street LLP	150 S 5th St Ste 2300 Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
David	Moeller	dmoeller@allete.com	Minnesota Power	30 W Superior St Duluth, MN 558022093	Electronic Service	No	OFF_SL_14-288_M-14-288
Andrew	Moratzka	apmoratzka@stoel.com	Stoel Rives LLP	33 South Sixth Street Suite 4200 Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
Gary	Myers	garym@hpuc.com	Hibbing Public Utilities	1902 E 6th Ave Hibbing, MN 55746	Electronic Service	No	OFF_SL_14-288_M-14-288
Susan K	Nathan	snathan@appliedenergygro up.com	Applied Energy Group	2215 NE 107th Ter Kansas City, MO 64155-8513	Electronic Service	No	OFF_SL_14-288_M-14-288
Carl	Nelson	cnelson@mncee.org	Center for Energy and Environment	212 3rd Ave N Ste 560 Minneapolis, MN 55401	Electronic Service	No	OFF_SL_14-288_M-14-288
David W.	Niles	david.niles@avantenergy.c om	Minnesota Municipal Power Agency	Suite 300 200 South Sixth Stree Minneapolis, MN 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
Gary	Olson		Product Recovery, Inc.	2605 E Cliff Rd Burnsville, MN 55337	Paper Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Kim	Pederson	kpederson@otpco.com	Otter Tail Power Company	215 S Cascade St PO Box 496 Fergus Falls, MN 565380496	Electronic Service	No	OFF_SL_14-288_M-14-288
Audrey	Peer	audrey.peer@centerpointe nergy.com	CenterPoint Energy	800 Lasalle Avenue - 14th Floor Minneapolis, Minnesota 55402	Electronic Service	No	OFF_SL_14-288_M-14-288
Lisa	Pickard	lpickard@minnkota.com	Minnkota Power Cooperative	1822 Mill Rd PO Box 13200 Grand Forks, ND 582083200	Electronic Service	No	OFF_SL_14-288_M-14-288
Bill	Poppert		Technology North	2433 Highwood Ave St. Paul, MN 55119	Paper Service	No	OFF_SL_14-288_M-14-288
Cindy	Schweitzer Rott	cindy.schweitzer@clearesu lt.com	CLEAResult's	S12637A Merrilee Rd. Spring Green, WI 53588	Electronic Service	No	OFF_SL_14-288_M-14-288
Tom	Smilanich		Passive Concepts	228 6th Ave N South St. Paul, MN 55075	Paper Service	No	OFF_SL_14-288_M-14-288
Ken	Smith	ken.smith@districtenergy.c om	District Energy St. Paul Inc.	76 W Kellogg Blvd St. Paul, MN 55102	Electronic Service	No	OFF_SL_14-288_M-14-288
Leo	Steidel	N/A	The Weidt Group	5800 Baker Rd Minnetonka, MN 55345	Paper Service	No	OFF_SL_14-288_M-14-288
John	Steinhoff		Resource Solutions, Inc.	318 Kensington Drive Madison, WI 53704	Paper Service	No	OFF_SL_14-288_M-14-288
Richard	Szydlowski	N/A	Center for Energy & Environment	212 3rd Ave N Ste 560 Minneapolis, MN 55401-1459	Paper Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
SaGonna	Thompson	Regulatory.Records@xcele nergy.com	Xcel Energy	414 Nicollet Mall FL 7 Minneapolis, MN 554011993	Electronic Service	No	OFF_SL_14-288_M-14-288
Steve	Tomac	N/A	Basin Electric Power Cooperative	1717 E Interstate Ave Bismarck, ND 58501	Paper Service	No	OFF_SL_14-288_M-14-288
Kari L	Valley	kari.l.valley@xcelenergy.co m	Xcel Energy Service Inc.	414 Nicollet Mall FL 5 Minneapolis, MN 55401	Electronic Service	No	OFF_SL_14-288_M-14-288
Lisa	Wilson	lisa.wilson@enbridge.com	Enbridge Energy Company, Inc.	1409 Hammond Ave FL 2 Superior, WI 54880	Electronic Service	No	OFF_SL_14-288_M-14-288
Robyn	Woeste	robynwoeste@alliantenerg y.com	Interstate Power and Light Company	200 First St SE Cedar Rapids, IA 52401	Electronic Service	No	OFF_SL_14-288_M-14-288

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
George	Agriesti		Minnesota Power	30 W Superior St Duluth, MN 55802	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Julie Rae	Ambach	jambach@shakopeeutilities .com	Shakopee Public Utilties	255 Sarazin St Shakopee, MN 55379	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Julia	Anderson	Julia.Anderson@ag.state.m n.us	Office of the Attorney General-DOC	1800 BRM Tower 445 Minnesota St St. Paul, MN 551012134	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Tom	Balster	tombalster@alliantenergy.c om	Interstate Power & Light Company	PO Box 351 200 1st St SE Cedar Rapids, IA 524060351	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
William	Black	bblack@mmua.org	MMUA	Suite 400 3025 Harbor Lane No Plymouth, MN 554475142	Electronic Service rth	No	SPL_SL_CIP SPECIAL SERVICE LIST
Christina	Brusven	cbrusven@fredlaw.com	Fredrikson & Byron, P.A.	200 S 6th St Ste 4000 Minneapolis, MN 554021425	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Gary	Chesnut	gchesnut@agp.com	AG Processing Inc. a cooperative	12700 West Dodge Road PO Box 2047 Omaha, NE 681032047	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Gary	Connett		Great River Energy	12300 Elm Creek Blvd N Maple Grove, MN 553694718	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
George	Crocker	gwillc@nawo.org	North American Water Office	PO Box 174 Lake Elmo, MN 55042	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Jill	Curran	jcurran@mnchamber.com	Minnesota Waste Wise	400 Robert Street North Suite 1500 St. Paul, Minnesota 55101	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Jeffrey A.	Daugherty	jeffrey.daugherty@centerp ointenergy.com	CenterPoint Energy	800 LaSalle Ave Minneapolis, MN 55402	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Steve	Downer	sdowner@mmua.org	MMUA	3025 Harbor Ln N Ste 400 Plymouth, MN 554475142	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Chris	Duffrin	chrisd@thenec.org	Neighborhood Energy Connection	624 Selby Avenue St. Paul, MN 55104	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Jim	Erchul		Daytons Bluff Neighborhood Housing Sv.	823 E 7th St St. Paul, MN 55106	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Greg	Ernst	gaernst@q.com	G. A. Ernst & Associates, Inc.	2377 Union Lake Trl Northfield, MN 55057	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Melissa S	Feine	melissa.feine@semcac.org	SEMCAC	PO Box 549 204 S Elm St Rushford, MN 55971	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Sharon	Ferguson	sharon.ferguson@state.mn .us	Department of Commerce	85 7th Place E Ste 500 Saint Paul, MN 551012198	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Kelsey	Genung	kelsey.genung@xcelenergy .com	Xcel Energy	414 Nicollet Mall, Fl. 6 Minneapolis, MN 55401	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Mark	Glaess		Minnesota Rural Electric Association	11640 73rd Ave N Maple Grove, MN 55369	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Angela E.	Gordon	angela.e.gordon@Imco.co m	Lockheed Martin	1000 Clark Ave. St. Louis, MO 63102	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Pat	Green	N/A	N Energy Dev	City Hall 401 E 21st St Hibbing, MN 55746	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Stephan	Gunn	sgunn@appliedenergygrou p.com	Applied Energy Group	1941 Pike Ln De Pere, WI 54115	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Burl W.	Haar	burl.haar@state.mn.us	Public Utilities Commission	Suite 350 121 7th Place East St. Paul, MN 551012147	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Tony	Hainault	anthony.hainault@co.henn epin.mn.us	Hennepin County DES	701 4th Ave S Ste 700 Minneapolis, MN 55415-1842	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Patty	Hanson	phanson@rpu.org	Rochester Public Utilities	4000 E River Rd NE Rochester, MN 55906	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Norm	Harold	N/A	NKS Consulting	5591 E 180th St Prior Lake, MN 55372	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Jared	Hendricks	hendricksj@owatonnautiliti es.com	Owatonna Public Utilities	PO Box 800 208 S Walnut Ave Owatonna, MN 55060-2940	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Holly	Hinman	holly.r.hinman@xcelenergy .com	Xcel Energy	414 Nicollet Mall, 6th Floor Minneapolis, MN 55401	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Randy	Hoffman	rhoffman@eastriver.coop	East River Electric Power Coop	121 SE 1st St PO Box 227 Madison, SD 57042	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Karolanne	Hoffman	kmh@dairynet.com	Dairyland Power Cooperative	PO Box 817 La Crosse, WI 54602-0817	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Tom	Holt	tholt@eastriver.coop	East River Electric Power Coop., Inc.	PO Box 227 Madison, SD 57042	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Michael	Hoy	mhoy@dakotaelectric.com	Dakota Electric Association	4300 220th St W Farmington, MN 55024-9583	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Anne	Hunt	anne.hunt@ci.stpaul.mn.us	City of Saint Paul	390 City Hall 15 West Kellogg Bould Saint Paul, MN 55102	Electronic Service evard	No	SPL_SL_CIP SPECIAL SERVICE LIST
Eric	Jensen	ejensen@iwla.org	Izaak Walton League of America	Suite 202 1619 Dayton Avenue St. Paul, MN 55104	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Dave	Johnson	dave.johnson@aeoa.org	Arrowhead Economic Opportunity Agency	702 3rd Ave S Virginia, MN 55792	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Dave	Johnson	N/A	Community Action of Minneapolis	2104 Park Ave S Minneapolis, MN 55404	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Paula	Johnson	paulajohnson@alliantenerg y.com	Alliant Energy-Interstate Power and Light Company	P.O. Box 351 200 First Street, SE Cedar Rapids, IA 524060351	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Larry	Johnston	lw.johnston@smmpa.org	SMMPA	500 1st Ave SW Rochester, MN 55902-3303	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Tina	Koecher	tkoecher@mnpower.com	Minnesota Power	30 W Superior St Duluth, MN 558022093	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Kelly	Lady	kellyl@austinutilities.com	Austin Utilities	400 4th St NE Austin, MN 55912	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Martin	Lepak	N/A	Arrowhead Economic Opportunity	702 S 3rd Ave Virginia, MN 55792	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Allan	Lian	alian@mnpower.com	Minnesota Power	30 W Superior St Duluth, MN 55802	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
John	Lindell	agorud.ecf@ag.state.mn.us	Office of the Attorney General-RUD	1400 BRM Tower 445 Minnesota St St. Paul, MN 551012130	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Nick	Mark	nick.mark@centerpointener gy.com	CenterPoint Energy	800 LaSalle Ave Minneapolis, MN 55402	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Pam	Marshall	pam@energycents.org	Energy CENTS Coalition	823 7th St E St. Paul, MN 55106	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Scot	McClure		Interstate Power And Light Company	4902 N Biltmore Ln PO Box 77007 Madison, WI 537071007	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
John	McWilliams	jmm@dairynet.com	Dairyland Power Cooperative	3200 East Ave SPO Box 817 La Crosse, WI 54601-7227	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Brian	Meloy	brian.meloy@stinsonleonar d.com	Stinson,Leonard, Street LLP	150 S 5th St Ste 2300 Minneapolis, MN 55402	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
David	Moeller	dmoeller@allete.com	Minnesota Power	30 W Superior St Duluth, MN 558022093	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Andrew	Moratzka	apmoratzka@stoel.com	Stoel Rives LLP	33 South Sixth Street Suite 4200 Minneapolis, MN 55402	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Gary	Myers	garym@hpuc.com	Hibbing Public Utilities	1902 E 6th Ave Hibbing, MN 55746	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Susan K	Nathan	snathan@appliedenergygro up.com	Applied Energy Group	2215 NE 107th Ter Kansas City, MO 64155-8513	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Carl	Nelson	cnelson@mncee.org	Center for Energy and Environment	212 3rd Ave N Ste 560 Minneapolis, MN 55401	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Gary	Olson		Product Recovery, Inc.	2605 E Cliff Rd Burnsville, MN 55337	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Kim	Pederson	kpederson@otpco.com	Otter Tail Power Company	215 S Cascade St PO Box 496 Fergus Falls, MN 565380496	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Audrey	Peer	audrey.peer@centerpointe nergy.com	CenterPoint Energy	800 Lasalle Avenue - 14th Floor Minneapolis, Minnesota 55402	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Lisa	Pickard	lpickard@minnkota.com	Minnkota Power Cooperative	1822 Mill Rd PO Box 13200 Grand Forks, ND 582083200	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Bill	Poppert		Technology North	2433 Highwood Ave St. Paul, MN 55119	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Cindy	Schweitzer Rott	cindy.schweitzer@clearesu lt.com	CLEAResult's	S12637A Merrilee Rd. Spring Green, WI 53588	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Tom	Smilanich		Passive Concepts	228 6th Ave N South St. Paul, MN 55075	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Ken	Smith	ken.smith@districtenergy.c om	District Energy St. Paul Inc.	76 W Kellogg Blvd St. Paul, MN 55102	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Leo	Steidel	N/A	The Weidt Group	5800 Baker Rd Minnetonka, MN 55345	Paper Service	No	SPL_SLCIP SPECIAL SERVICE LIST
John	Steinhoff		Resource Solutions, Inc.	318 Kensington Drive Madison, WI 53704	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Richard	Szydlowski	N/A	Center for Energy & Environment	212 3rd Ave N Ste 560 Minneapolis, MN 55401-1459	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
SaGonna	Thompson	Regulatory.Records@xcele nergy.com	Xcel Energy	414 Nicollet Mall FL 7 Minneapolis, MN 554011993	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Steve	Tomac	N/A	Basin Electric Power Cooperative	1717 E Interstate Ave Bismarck, ND 58501	Paper Service	No	SPL_SL_CIP SPECIAL SERVICE LIST
Lisa	Wilson	lisa.wilson@enbridge.com	Enbridge Energy Company, Inc.	1409 Hammond Ave FL 2 Superior, WI 54880	Electronic Service	No	SPL_SLCIP SPECIAL SERVICE LIST
Robyn	Woeste	robynwoeste@alliantenerg y.com	Interstate Power and Light Company	200 First St SE Cedar Rapids, IA 52401	Electronic Service	No	SPL_SL_CIP SPECIAL SERVICE LIST