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Samantha C. Norris  
Senior Attorney

Interstate Power and Light Co.  
An Alliant Energy Company

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September 4, 2014

Dr. Burl W. Haar, Executive Secretary  
Minnesota Public Utilities Commission  
121 Seventh Place East, Suite 350  
St. Paul, MN 55101

RE: Interstate Power and Light Company and Southern Minnesota Energy Cooperative  
Docket No. E001, E132, E114, E6521, E142, E135, E115, E140, E105, E139, E124,  
E126, E145/PA-14-322  
Supplemental Response to Commission Additional Question No. 14 for Joint  
Petitioners

Dear Dr. Haar:

Enclosed for eFiling with the Minnesota Public Utilities Commission (Commission) please find Interstate Power and Light Company and Southern Minnesota Energy Cooperative's Supplemental Response to Commission Additional Question No. 14 for Joint Petitioners in the above referenced dockets.

Copies of this filing have been served on the Minnesota Department of Commerce, Division of Energy Resources, the Minnesota Office of Attorney General – Residential and Small Business Utilities Division, and the attached service list.

Very truly yours,

/s/ Samantha C. Norris  
Samantha C. Norris  
Senior Attorney

SCN/kcb  
Enclosures

cc: Service List

STATE OF MINNESOTA

BEFORE THE MINNESOTA PUBLIC UTILITIES COMMISSION

Beverly Jones Heydinger  
David C. Boyd  
Nancy Lange  
Dan Lipschultz  
Betsy Wergin

Chair  
Commissioner  
Commissioner  
Commissioner  
Commissioner

|  |   |
|--|---|
| <p>IN THE MATTER OF A REQUEST FOR APPROVAL OF THE ASSET PURCHASE AND SALE AGREEMENT BETWEEN INTERSTATE POWER AND LIGHT COMPANY AND SOUTHERN MINNESOTA ENERGY COOPERATIVE</p> | <p>DOCKET NO. E001, E132, E114, E6521, E142, E135, E115, E140, E105, E139, E124, E126, E145/PA-14-322</p> |
|--|---|

AFFIDAVIT OF SERVICE

STATE OF IOWA            )  
  ) ss.  
COUNTY OF LINN        )

Kathleen C. Balvanz, being first duly sworn on oath, deposes and states:

That on the 4<sup>th</sup> day of September, 2014, copies of the foregoing Affidavit of Service, together with Interstate Power and Light Company and Southern Minnesota Energy Cooperative’s Supplemental Response to Commission Additional Question No. 14 for Joint Petitioners, were served upon the parties on the attached service list, by e-filing, overnight delivery, electronic mail, facsimile and/or first-class mail, proper postage prepaid from Cedar Rapids, Iowa.

  /s/ Kathleen C. Balvanz    
Kathleen C. Balvanz

Subscribed and Sworn to Before Me  
this 4<sup>th</sup> day of September, 2014.

  /s/ Kathleen J. Faine    
Kathleen J. Faine  
Notary Public  
My Commission Expires on February 20, 2015

| First Name  | Last Name | Email                            | Company Name                       | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|-------------|-----------|----------------------------------|------------------------------------|--|--------------------|-------------------|------------------------|
| Ross        | Abbey     | abbey@fresh-energy.org           | Fresh Energy                       | 408 Saint Peter St Ste 220<br><br>St. Paul,<br>MN<br>55102-1125              | Electronic Service | No                | OFF_SL_14-322_Official |
| Bobby       | Adam      | bobby.adam@conagrafoods.com      | ConAgra                            | Suite 5022<br>11 ConAgra Drive<br>Omaha,<br>NE<br>68102                      | Electronic Service | No                | OFF_SL_14-322_Official |
| Michael     | Allen     | michael.allen@allenergysolar.com | All Energy Solar                   | 721 W 26th st Suite 211<br><br>Minneapolis,<br>Minnesota<br>55405            | Electronic Service | No                | OFF_SL_14-322_Official |
| Julia       | Anderson  | Julia.Anderson@ag.state.mn.us    | Office of the Attorney General-DOC | 1800 BRM Tower<br>445 Minnesota St<br>St. Paul,<br>MN<br>551012134           | Electronic Service | Yes               | OFF_SL_14-322_Official |
| Christopher | Anderson  | canderson@allete.com             | Minnesota Power                    | 30 W Superior St<br><br>Duluth,<br>MN<br>558022191                           | Electronic Service | No                | OFF_SL_14-322_Official |
| John        | Aune      | johna@bluehorizonsolar.com       | Blue Horizon Energy                | 7246 Washington Ave S<br><br>Eden Prairie,<br>MN<br>55344                    | Paper Service      | No                | OFF_SL_14-322_Official |
| Rebecca J.  | Baldwin   |                                  | Spiegel & McDiarmid                | 1333 New Hampshire Avenue NW<br><br>Washington,<br>DC<br>20036               | Paper Service      | No                | OFF_SL_14-322_Official |
| Rick        | Bartz     | rbartz@ibewlocal949.org          | IBEW Local Union 949               | 12908 Nicollet Avenue South<br><br>Burnsville,<br>MN<br>55337                | Electronic Service | No                | OFF_SL_14-322_Official |
| Peter       | Beithon   | pbeithon@otpc.com                | Otter Tail Power Company           | P.O. Box 496<br>215 South Cascade Street<br>Fergus Falls,<br>MN<br>565380496 | Electronic Service | No                | OFF_SL_14-322_Official |
| Sara        | Bergan    | sebergan@stoel.com               | Stoel Rives LLP                    | 33 South Sixth Street<br>Suite 4200<br>Minneapolis,<br>MN<br>55402           | Electronic Service | No                | OFF_SL_14-322_Official |
|             |           |                                  |                                    |  |                    |                   |                        |

| First Name | Last Name | Email                        | Company Name                         | Address   | Delivery Method    | View Trade Secret | Service List Name      |
|------------|-----------|------------------------------|--------------------------------------|---|--------------------|-------------------|------------------------|
| Kathryn J. | Bergstrom |                              | Gray Plant Mooty                     | 500 IDS Center<br>80 South Eighth Street<br>Minneapolis,<br>MN<br>550423796 | Paper Service      | No                | OFF_SL_14-322_Official |
| James J.   | Bertrand  | james.bertrand@leonard.com   | Leonard Street & Deinard             | 150 South Fifth Street,<br>Suite 2300<br><br>Minneapolis,<br>MN<br>55402    | Electronic Service | No                | OFF_SL_14-322_Official |
| William    | Black     | bblack@mmua.org              | MMUA                                 | Suite 400<br>3025 Harbor Lane North<br>Plymouth,<br>MN<br>554475142         | Electronic Service | No                | OFF_SL_14-322_Official |
| William A. | Blazar    | bblazar@mncchamber.com       | Minnesota Chamber Of<br>Commerce     | Suite 1500<br>400 Robert Street North<br>St. Paul,<br>MN<br>55101           | Electronic Service | No                | OFF_SL_14-322_Official |
| Michael    | Bradley   | mike.bradley@lawmoss.com     | Moss & Barnett                       | 150 S. 5th Street, #1200<br><br>Minneapolis,<br>MN<br>55402                 | Electronic Service | No                | OFF_SL_14-322_Official |
| B. Andrew  | Brown     | brown.andrew@dorsey.com      | Dorsey & Whitney LLP                 | Suite 1500<br>50 South Sixth Street<br>Minneapolis,<br>MN<br>554021498      | Electronic Service | No                | OFF_SL_14-322_Official |
| Michael J. | Bull      | mbull@mncee.org              | Center for Energy and<br>Environment | 212 Third Ave N Ste 560<br><br>Minneapolis,<br>MN<br>55401                  | Electronic Service | No                | OFF_SL_14-322_Official |
| Joel       | Cannon    | jcannon@tenksolar.com        | Tenk Solar, Inc.                     | 9549 Penn Avenue S<br><br>Bloomington,<br>MN<br>55431                       | Electronic Service | No                | OFF_SL_14-322_Official |
| John J.    | Carroll   | jcarroll@newportpartners.com | Newport Partners, LLC                | 9 Cushing, Suite 200<br><br>Irvine,<br>California<br>92618                  | Electronic Service | No                | OFF_SL_14-322_Official |
| Steve W.   | Chriss    | Stephen.chriss@walmart.com   | Wal-Mart                             | 2001 Southeast 10th St.<br><br>Bentonville,<br>AZ<br>72716-5530             | Paper Service      | No                | OFF_SL_14-322_Official |

| First Name | Last Name | Email                                 | Company Name                             | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|-----------|---------------------------------------|--|--|--------------------|-------------------|------------------------|
| City       | Clerk     | sschulte@ci.albertlea.mn.us           | City of Albert Lea                       | 221 E Clark St<br><br>Albert Lea,<br>MN<br>56007   | Electronic Service | No                | OFF_SL_14-322_Official |
| Steve      | Coleman   | scoleman@appliedenergyinnovations.org | Applied Energy Innovations               | 4000 Minnehaha Ave S<br><br>Minneapolis,<br>MN<br>55406  | Electronic Service | No                | OFF_SL_14-322_Official |
| Joan       | Conrad    | N/A                                   | Iowa Utilities Board                     | 1375 E. Court Avenue,<br>Room 69<br><br>Des Moines,<br>IA<br>50319-0069                              | Paper Service      | No                | OFF_SL_14-322_Official |
| Lisa       | Crum      | lisa.crum@ag.state.mn.us              | Office of the Attorney General-PUC       | 445 Minnesota Street, 1100 BRM<br><br>Saint Paul,<br>MN<br>55101                                     | Electronic Service | No                | OFF_SL_14-322_Official |
| Lisa       | Daniels   | lisadaniels@windustry.org             | Windustry                                | 201 Ridgewood Avenue<br><br>Minneapolis,<br>MN<br>55403  | Paper Service      | No                | OFF_SL_14-322_Official |
| Dustin     | Denison   | dustin@appliedenergyinnovations.org   | Applied Energy Innovations               | 4000 Minnehaha Ave S<br><br>Minneapolis,<br>MN<br>55406  | Electronic Service | No                | OFF_SL_14-322_Official |
| Executive  | Director  |                                       | League Of MN Cities                      | 145 University Avenue West<br><br>St Paul,<br>MN<br>551032044  | Paper Service      | No                | OFF_SL_14-322_Official |
| Ian        | Dobson    | ian.dobson@ag.state.mn.us             | Office of the Attorney General-RUD       | Antitrust and Utilities Division<br>445 Minnesota Street, 1400 BRM Tower<br>St. Paul,<br>MN<br>55101 | Electronic Service | No                | OFF_SL_14-322_Official |
| Dan        | Donkers   | N/A                                   | Saint Paul - Ramsey County Public Health | Environmental Health Section<br>2785 White Bear Ave.<br>Suite 350<br>Maplewood,<br>MN<br>55109       | Paper Service      | No                | OFF_SL_14-322_Official |

| First Name | Last Name  | Email                       | Company Name                            | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|------------|-----------------------------|---|--|--------------------|-------------------|------------------------|
| Steve      | Downer     | sdowner@mmua.org            | MMUA                                    | 3025 Harbor Ln N Ste 400<br><br>Plymouth,<br>MN<br>554475142             | Electronic Service | No                | OFF_SL_14-322_Official |
| Bill       | Droessler  | N/A                         | Izaak Walton League of<br>America-MWO   | 1619 Dayton Ave Ste 202<br><br>Saint Paul,<br>MN<br>55104                | Paper Service      | No                | OFF_SL_14-322_Official |
| Betsy      | Engelking  | betsy@geronimoenergy.com    | Geronimo Energy                         | 7650 Edinborough Way<br>Suite 725<br>Edina,<br>MN<br>55435               | Electronic Service | No                | OFF_SL_14-322_Official |
| Sharon     | Ferguson   | sharon.ferguson@state.mn.us | Department of Commerce                  | 85 7th Place E Ste 500<br><br>Saint Paul,<br>MN<br>551012198             | Electronic Service | No                | OFF_SL_14-322_Official |
| Nathan     | Franzen    | nathan@geronimoenergy.com   | Geronimo Energy                         | 7650 Edinborough Way<br>Suite 725<br>Edina,<br>MN<br>55435               | Electronic Service | No                | OFF_SL_14-322_Official |
| Doug       | Franzen    | djf@franzen-mn.com          | Franzen & Associates, LLC               | 1675 Highland Pkwy<br><br>St. Paul,<br>MN<br>55116                       | Paper Service      | No                | OFF_SL_14-322_Official |
| Benjamin   | Gerber     | bgerber@mnchamber.com       | Minnesota Chamber of<br>Commerce        | 400 Robert Street North<br>Suite 1500<br>St. Paul,<br>Minnesota<br>55101 | Electronic Service | No                | OFF_SL_14-322_Official |
| Bruce      | Gerhardson | bgerhardson@otpc.com        | Otter Tail Power Company                | PO Box 496<br>215 S Cascade St<br>Fergus Falls,<br>MN<br>565380496       | Electronic Service | No                | OFF_SL_14-322_Official |
| Elizabeth  | Goodpaster | bgoodpaster@mncenter.org    | MN Center for<br>Environmental Advocacy | Suite 206<br>26 East Exchange Street<br>St. Paul,<br>MN<br>551011667     | Electronic Service | Yes               | OFF_SL_14-322_Official |
| Bill       | Grant      | Bill.Grant@state.mn.us      | Minnesota Department of<br>Commerce     | 85 7th Place East, Suite<br>500<br><br>St. Paul,<br>MN<br>55101          | Electronic Service | No                | OFF_SL_14-322_Official |

| First Name | Last Name | Email                                  | Company Name                                     | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|-----------|--|--|--|--------------------|-------------------|------------------------|
| David      | Grover    | dgrover@itctransco.com                 | ITC Midwest                                      | 901 Marquette Avenue<br>Suite 1950<br>Minneapolis,<br>MN<br>55402          | Electronic Service | No                | OFF_SL_14-322_Official |
| Burl W.    | Haar      | burl.haar@state.mn.us                  | Public Utilities Commission                      | Suite 350<br>121 7th Place East<br>St. Paul,<br>MN<br>551012147            | Electronic Service | Yes               | OFF_SL_14-322_Official |
| Tony       | Hainault  | anthony.hainault@co.henn<br>epin.mn.us | Hennepin County DES                              | 701 4th Ave S Ste 700<br><br>Minneapolis,<br>MN<br>55415-1842              | Electronic Service | No                | OFF_SL_14-322_Official |
| J Drake    | Hamilton  | hamilton@fresh-energy.org              | Fresh Energy                                     | 408 St Peter St<br><br>Saint Paul,<br>MN<br>55101                          | Electronic Service | No                | OFF_SL_14-322_Official |
| Samuel     | Hanson    | N/A                                    | Briggs And Morgan, P.A.                          | 2200 IDS Center E<br>80 South Eighth Street<br>Minneapolis,<br>MN<br>55402 | Paper Service      | No                | OFF_SL_14-322_Official |
| Jack       | Hays      | jack.hays@westwoodps.co<br>m           | Westwood Professional<br>Services                | 7699 Anagram Drive<br><br>Eden Prairie,<br>MN<br>55344                     | Electronic Service | No                | OFF_SL_14-322_Official |
| Brandon    | Heath     | bheath@misoenergy.org                  | MISO Energy                                      | 1125 Energy Park Drive<br><br>St. Paul,<br>MN<br>55108-5001                | Electronic Service | No                | OFF_SL_14-322_Official |
| Annete     | Henkel    | mui@mutilityinvestors.org              | Minnesota Utility Investors                      | 413 Wacouta Street<br>#230<br>St.Paul,<br>MN<br>55101                      | Electronic Service | No                | OFF_SL_14-322_Official |
| Richard J. | Hettwer   | rj.hettwer@smmpa.org                   | SMMPA  | 500 First Avenue, SW<br><br>Rochester,<br>MN<br>559023303                  | Electronic Service | No                | OFF_SL_14-322_Official |
| Lynn       | Hinkle    | lhinkle@mnseia.org                     | Minnesota Solar Energy<br>Industries Association | 2512 33rd Ave South #2<br><br>Minneapolis,<br>MN<br>55406                  | Electronic Service | No                | OFF_SL_14-322_Official |

| First Name   | Last Name | Email                          | Company Name                                      | Address   | Delivery Method    | View Trade Secret | Service List Name      |
|--------------|-----------|--------------------------------|---|---|--------------------|-------------------|------------------------|
| Holly        | Hinman    | holly.r.hinman@xcelenergy.com  | Xcel Energy                                       | 414 Nicollet Mall, 7th Floor<br>Minneapolis,<br>MN<br>55401                 | Electronic Service | No                | OFF_SL_14-322_Official |
| Margaret     | Hodnik    | mhodnik@mnpower.com            | Minnesota Power                                   | 30 West Superior Street<br>Duluth,<br>MN<br>55802                           | Electronic Service | No                | OFF_SL_14-322_Official |
| Anne         | Hunt      | anne.hunt@ci.stpaul.mn.us      | City of Saint Paul                                | 390 City Hall<br>15 West Kellogg Boulevard<br>Saint Paul,<br>MN<br>55102    | Electronic Service | No                | OFF_SL_14-322_Official |
| Dwight       | Jelle     | dkjelle@gmail.com              | Best Power International, LLC                     | P.O. 5126<br>Hopkins,<br>MN<br>55343  | Electronic Service | No                | OFF_SL_14-322_Official |
| Alan         | Jenkins   | aj@jenkinsatlaw.com            | Jenkins at Law                                    | 2265 Roswell Road<br>Suite 100<br>Marietta,<br>GA<br>30062                  | Electronic Service | No                | OFF_SL_14-322_Official |
| Linda        | Jensen    | linda.s.jensen@ag.state.mn.us  | Office of the Attorney General-DOC                | 1800 BRM Tower 445<br>Minnesota Street<br>St. Paul,<br>MN<br>551012134      | Electronic Service | No                | OFF_SL_14-322_Official |
| Paula        | Johnson   | paulajohnson@alliantenergy.com | Alliant Energy-Interstate Power and Light Company | P.O. Box 351<br>200 First Street, SE<br>Cedar Rapids,<br>IA<br>524060351    | Electronic Service | No                | OFF_SL_14-322_Official |
| Richard      | Johnson   | Rick.Johnson@lawmoss.com       | Moss & Barnett                                    | 150 S. 5th Street<br>Suite 1200<br>Minneapolis,<br>MN<br>55402              | Electronic Service | No                | OFF_SL_14-322_Official |
| Elizabeth M. | Jones     | elizabeth.jones@ag.state.mn.us | Office of the Attorney General-PUC                | 445 Minnesota Street<br>Suite 1100 Bremer Tower<br>St. Paul,<br>MN<br>55101 | Electronic Service | No                | OFF_SL_14-322_Official |
| Mara         | Koeller   | mara.n.koeller@xcelenergy.com  | Xcel Energy                                       | 414 Nicollet Mall<br>5th Floor<br>Minneapolis,<br>MN<br>55401               | Electronic Service | No                | OFF_SL_14-322_Official |



| First Name | Last Name     | Email                                | Company Name                          | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|---------------|--------------------------------------|---------------------------------------|--|--------------------|-------------------|------------------------|
| Brian      | Krambeer      | bkrambeer@tec.coop                   | Tri-County Electric Cooperative       | PO Box 626<br>31110 Cooperative Way<br>Rushford,<br>MN<br>55971            | Electronic Service | No                | OFF_SL_14-322_Official |
| Jon        | Kramer        | jk2surf@aol.com                      | Sundial Solar                         | 4708 york ave. S<br><br>Minneapolis,<br>MN<br>55410                        | Electronic Service | No                | OFF_SL_14-322_Official |
| Jim        | Krueger       | jkrueger@fmcs.coop                   | Freeborn-Mower Cooperative Services   | Box 611<br><br>Albert Lea,<br>MN<br>56007                                  | Electronic Service | No                | OFF_SL_14-322_Official |
| Allen      | Krug          | allen.krug@xcelenergy.com            | Xcel Energy                           | 414 Nicollet Mall-7th fl<br><br>Minneapolis,<br>MN<br>55401                | Electronic Service | No                | OFF_SL_14-322_Official |
| Jeffrey L. | Landsman      | jlandsman@wheelerlaw.com             | Wheeler, Van Sickle & Anderson, S.C.  | Suite 801<br>25 West Main Street<br>Madison,<br>WI<br>537033398            | Electronic Service | No                | OFF_SL_14-322_Official |
| Harold     | LeVander, Jr. | hlevander@felhaber.com               | Felhaber, Larson, Fenton & Vogt, P.A. | Suite 2100<br>444 Cedar Street<br>St. Paul,<br>MN<br>551012136             | Electronic Service | No                | OFF_SL_14-322_Official |
| John       | Lindell       | agorud.ecf@ag.state.mn.us            | Office of the Attorney General-RUD    | 1400 BRM Tower<br>445 Minnesota St<br>St. Paul,<br>MN<br>551012130         | Electronic Service | Yes               | OFF_SL_14-322_Official |
| Bob        | Long          | rlong@larkinhoffman.com              | Larkin Hoffman (Silicon Energy)       | 1500 Wells Fargo Plaza<br>7900 Xerxes Ave S<br>Bloomington,<br>MN<br>55431 | Paper Service      | No                | OFF_SL_14-322_Official |
| Rebecca    | Lundberg      | rebecca.lundberg@powerfullygreen.com | Powerfully Green                      | 11451 Oregon Ave N<br><br>Champlin,<br>MN<br>55316                         | Electronic Service | No                | OFF_SL_14-322_Official |
| Casey      | MacCallum     | casey@appliedenergyinnovations.org   | Applied Energy Innovations            | 4000 Minnehaha Ave S<br><br>Minneapolis,<br>MN<br>55406                    | Electronic Service | No                | OFF_SL_14-322_Official |

| First Name | Last Name | Email                              | Company Name                    | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|-----------|------------------------------------|---------------------------------|--|--------------------|-------------------|------------------------|
| Paula      | Maccabee  | Pmaccabee@justchangela<br>w.com    | Just Change Law Offices         | 1961 Selby Avenue<br><br>St. Paul,<br>MN<br>55104                  | Paper Service      | No                | OFF_SL_14-322_Official |
| Erik       | Madsen    | ErikMadsen@alliantenergy.<br>com   | Alliant Energy                  | 200 First St SE<br><br>Cedar Rapid,<br>IA<br>52401                 | Electronic Service | No                | OFF_SL_14-322_Official |
| Kavita     | Maini     | kmains@wi.rr.com                   | KM Energy Consulting LLC        | 961 N Lost Woods Rd<br><br>Oconomowoc,<br>WI<br>53066              | Electronic Service | No                | OFF_SL_14-322_Official |
| Pam        | Marshall  | pam@energycents.org                | Energy CENTS Coalition          | 823 7th St E<br><br>St. Paul,<br>MN<br>55106                       | Electronic Service | No                | OFF_SL_14-322_Official |
| Natalie    | McIntire  | natalie.mcintire@gmail.com         | Wind on the Wires               | 570 Asbury St Ste 201<br><br>St. Paul,<br>MN<br>55104-1850         | Paper Service      | No                | OFF_SL_14-322_Official |
| Valerie    | Means     | valerie.means@lawmoss.c<br>om      | Moss & Barnett                  | 150 S. 5th Street, #1200<br><br>Minneapolis,<br>MN<br>55402        | Electronic Service | No                | OFF_SL_14-322_Official |
| Brian      | Meloy     | brian.meloy@stinsonleona<br>rd.com | Stinson, Leonard, Street<br>LLP | 150 S 5th St Ste 2300<br><br>Minneapolis,<br>MN<br>55402           | Electronic Service | No                | OFF_SL_14-322_Official |
| Gregory R. | Merz      | gregory.merz@gpmlaw.co<br>m        | Gray, Plant, Mooty              | 80 S 8th St Ste 500<br><br>Minneapolis,<br>MN<br>55402-5383        | Electronic Service | No                | OFF_SL_14-322_Official |
| David      | Moeller   | dmoeller@allete.com                | Minnesota Power                 | 30 W Superior St<br><br>Duluth,<br>MN<br>558022093                 | Electronic Service | No                | OFF_SL_14-322_Official |
| Andrew     | Moratzka  | apmoratzka@stoel.com               | Stoel Rives LLP                 | 33 South Sixth Street<br>Suite 4200<br>Minneapolis,<br>MN<br>55402 | Electronic Service | No                | OFF_SL_14-322_Official |

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|------------|-----------|----------------------------------|-----------------------------------|---|--------------------|-------------------|------------------------|
| Martin     | Morud     | mmorud@trunorthsolar.com         | Tru North Solar                   | 5115 45th Ave S<br>Minneapolis,<br>MN<br>55417                            | Electronic Service | No                | OFF_SL_14-322_Official |
| Carl       | Nelson    | cnelson@mncee.org                | Center for Energy and Environment | 212 3rd Ave N Ste 560<br>Minneapolis,<br>MN<br>55401                      | Electronic Service | No                | OFF_SL_14-322_Official |
| Michael    | Noble     | noble@fresh-energy.org           | Fresh Energy                      | Hamm Bldg., Suite 220<br>408 St. Peter Street<br>St. Paul,<br>MN<br>55102 | Electronic Service | No                | OFF_SL_14-322_Official |
| Rolf       | Nordstrom | rnordstrom@gpisd.net             | Great Plains Institute            | 2801 21ST AVE S STE 220<br>Minneapolis,<br>MN<br>55407-1229               | Electronic Service | No                | OFF_SL_14-322_Official |
| Samantha   | Norris    | samanthanorris@alliantenergy.com | Alliant Energy                    | 200 1st Street SE<br>PO Box 351<br>Cedar Rapids,<br>IA<br>52406-0351      | Electronic Service | No                | OFF_SL_14-322_Official |
| Steven     | Nyhus     | swnyhus@flaherty-hood.com        | Flaherty & Hood PA                | 525 Park St Ste 470<br>Saint Paul,<br>MN<br>55103                         | Electronic Service | No                | OFF_SL_14-322_Official |
| Priti R.   | Patel     | pritti.r.patel@xcelenergy.com    | Xcel Energy                       | 414 Nicollet Mall<br>MP 800<br>Minneapolis,<br>MN<br>55401                | Electronic Service | No                | OFF_SL_14-322_Official |
| Charlie    | Pickard   | cpickard@aladdinsolar.com        | Aladdin Solar                     | 1215 Lilac Lane<br>Excelsior,<br>MN<br>55331                              | Electronic Service | No                | OFF_SL_14-322_Official |
| Donna      | Pickard   | dpickard@aladdinsolar.com        | Aladdin Solar                     | 1215 Lilac Lane<br>Excelsior,<br>MN<br>55331                              | Electronic Service | No                | OFF_SL_14-322_Official |
| David E.   | Pomper    |                                  | Spiegel & McDiarmid               | 1333 New Hampshire Avenue NW<br>Washington,<br>DC<br>20036                | Paper Service      | No                | OFF_SL_14-322_Official |

| First Name  | Last Name      | Email                          | Company Name                            | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|-------------|----------------|--------------------------------|---|--|--------------------|-------------------|------------------------|
| Benjamin L. | Porath         |                                | Dairyland Power Cooperative             | 3200 East Avenue South<br>PO Box 817<br>La Crosse,<br>WI<br>546020817  | Paper Service      | No                | OFF_SL_14-322_Official |
| Gayle       | Prest          | gayle.prest@minneapolismn.gov  | City of Mpls Sustainability             | 350 South 5th St, #315<br><br>Minneapolis,<br>MN<br>55415              | Electronic Service | No                | OFF_SL_14-322_Official |
| Enio        | Ricci          | ericci@invenergyllc.com        | Invenergy LLC                           | 17830 New Hampshire Ave<br>Ste 300<br><br>Ashton,<br>MD<br>20861       | Paper Service      | No                | OFF_SL_14-322_Official |
| Michelle    | Rosier         | michelle.rosier@sierraclub.org | Sierra Club                             | 2327 E. Franklin Avenue<br><br>Minneapolis,<br>MN<br>554061024         | Paper Service      | No                | OFF_SL_14-322_Official |
| Dan L.      | Sanford        | N/A                            | American Transmission Company LLC       | W234 N2000 Ridgeview<br>Pkw Court<br><br>Waukesha,<br>WI<br>53188-1022 | Paper Service      | No                | OFF_SL_14-322_Official |
| Richard     | Savelkoul      | rsavelkoul@martinsquires.com   | Martin & Squires, P.A.                  | 332 Minnesota Street Ste<br>W2750<br><br>St. Paul,<br>MN<br>55101      | Electronic Service | No                | OFF_SL_14-322_Official |
| Kevin       | Saville        | kevin.saville@ftr.com          | Citizens/Frontier Communications        | 2378 Wilshire Blvd.<br><br>Mound,<br>MN<br>55364                       | Electronic Service | No                | OFF_SL_14-322_Official |
| Larry L.    | Schedin        | Larry@LLSResources.com         | LLS Resources, LLC                      | 12 S 6th St Ste 1137<br><br>Minneapolis,<br>MN<br>55402                | Electronic Service | No                | OFF_SL_14-322_Official |
| Matthew J.  | Schuerger P.E. | mjsreg@earthlink.net           | Energy Systems Consulting Services, LLC | PO Box 16129<br><br>St. Paul,<br>MN<br>55116                           | Electronic Service | No                | OFF_SL_14-322_Official |
|             |                |                                |   |  |                    |                   |                        |

| First Name | Last Name      | Email                        | Company Name                   | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|----------------|------------------------------|--------------------------------|--|--------------------|-------------------|------------------------|
| Janet      | Shaddix Elling | jshaddix@janetshaddix.com    | Shaddix And Associates         | Ste 122<br>9100 W Bloomington Frwy<br>Bloomington,<br>MN<br>55431            | Paper Service      | No                | OFF_SL_14-322_Official |
| Gary       | Shaver         | N/A                          | Silicon Energy                 | 3506 124th St NE<br><br>Marysville,<br>WA<br>98271                           | Paper Service      | No                | OFF_SL_14-322_Official |
| Erin       | Shea           | eshea@silicon-energy.com     | Silicon Energy                 | PO Box 376<br>8787 Silicon Way<br>Mt Iron,<br>MN<br>55768                    | Electronic Service | No                | OFF_SL_14-322_Official |
| Doug       | Shoemaker      | dougs@mnRenewables.org       | MRES                           | 2928 5th Avenue South<br><br>Minneapolis,<br>MN<br>55408                     | Paper Service      | No                | OFF_SL_14-322_Official |
| Ron        | Spangler, Jr.  | rlspangler@otpc.com          | Otter Tail Power Company       | 215 So. Cascade St.<br>PO Box 496<br>Fergus Falls,<br>MN<br>565380496        | Electronic Service | No                | OFF_SL_14-322_Official |
| Kristin    | Stastny        | stastny.kristin@dorsey.com   | Dorsey & Whitney LLP           | 50 South 6th Street<br>Suite 1500<br>Minneapolis,<br>MN<br>55402             | Electronic Service | No                | OFF_SL_14-322_Official |
| Donna      | Stephenson     | dstephenson@greenergy.com    | Great River Energy             | 12300 Elm Creek<br>Boulevard<br><br>Maple Grove,<br>MN<br>55369              | Electronic Service | No                | OFF_SL_14-322_Official |
| Erin       | Stojan Ruccolo | ruccolo@fresh-energy.org     | Fresh Energy                   | 408 Saint Peter St Ste 220<br><br>Saint Paul,<br>MN<br>55102-1125            | Electronic Service | No                | OFF_SL_14-322_Official |
| James M.   | Strommen       | jstrommen@kennedy-graven.com | Kennedy & Graven,<br>Chartered | 470 U.S. Bank Plaza<br>200 South Sixth Street<br>Minneapolis,<br>MN<br>55402 | Electronic Service | No                | OFF_SL_14-322_Official |
| Deb        | Sundin         | deb.sundin@xcelenergy.com    | Xcel Energy                    | 414 Nicollet Mall<br><br>Minneapolis,<br>MN<br>55401                         | Electronic Service | No                | OFF_SL_14-322_Official |

| First Name | Last Name | Email                             | Company Name                            | Address  | Delivery Method    | View Trade Secret | Service List Name      |
|------------|-----------|-----------------------------------|---|--|--------------------|-------------------|------------------------|
| JoAnn      | Thompson  | jthompson@otpc.com                | Otter Tail Power Company                | P.O. Box 496<br>215 South Cascade Street<br>Fergus Falls,<br>MN<br>565380496 | Electronic Service | No                | OFF_SL_14-322_Official |
| SaGonna    | Thompson  | Regulatory.Records@xcelenergy.com | Xcel Energy                             | 414 Nicollet Mall FL 7<br><br>Minneapolis,<br>MN<br>554011993                | Electronic Service | No                | OFF_SL_14-322_Official |
| Stephen J. | Videto    |                                   | ITC Holding Corp.                       | 27175 Energy Way, Fifth<br>Floor<br><br>Novi,<br>MI<br>48377                 | Paper Service      | No                | OFF_SL_14-322_Official |
| Denis R.   | Vogel     | vmele@wheelerlaw.com              | Wheeler, Van Sickle &<br>Anderson, S.C. | 25 W. Main Street Suite<br>801<br><br>Madison,<br>WI<br>53703                | Electronic Service | No                | OFF_SL_14-322_Official |
| Marya      | White     | mwhite@misoenergy.org             | MISO                                    | 1125 Energy Park Dr<br><br>St. Paul,<br>MN<br>55108                          | Electronic Service | No                | OFF_SL_14-322_Official |
| Daniel     | Williams  | DanWilliams.mg@gmail.com          | Powerfully Green                        | 11451 Oregon Avenue N<br><br>Champlin,<br>MN<br>55316                        | Electronic Service | No                | OFF_SL_14-322_Official |
| Robyn      | Woeste    | robynwoeste@alliantenergy.com     | Interstate Power and Light<br>Company   | 200 First St SE<br><br>Cedar Rapids,<br>IA<br>52401                          | Electronic Service | No                | OFF_SL_14-322_Official |

**STATE OF MINNESOTA**

**BEFORE THE MINNESOTA PUBLIC UTILITIES COMMISSION**

**Beverly Jones Heydinger  
David C. Boyd  
Nancy Lange  
Dan Lipschultz  
Betsy Wergin**

**Chair  
Commissioner  
Commissioner  
Commissioner  
Commissioner**

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**IN THE MATTER OF A REQUEST FOR  
APPROVAL OF THE ASSET  
PURCHASE AND SALE AGREEMENT  
BETWEEN INTERSTATE POWER  
AND LIGHT COMPANY AND  
SOUTHERN MINNESOTA ENERGY  
COOPERATIVE**

**DOCKET NOS. E001, E132, E114,  
E6521, E142, E135,  
E115, E140, E105,  
E139, E124, E126,  
E145/PA-14-322**

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**SUPPLEMENTAL RESPONSE TO COMMISSION ADDITIONAL  
QUESTION NO. 14 FOR JOINT PETITIONERS**

On August 1, 2014, Interstate Power and Light Company (IPL) and Southern Minnesota Energy Cooperative (SMEC) (collectively Joint Petitioners) filed their *Response to Commission Additional Questions for Petitioners* (August 1 Response) with the Minnesota Public Utilities Commission (Commission) in the above-referenced dockets.

Joint Petitioners' August 1 Response addressed the Commission's July 14, 2014, Additional Questions, however, in response to Question No. 14, the Joint Petitioners stated that they would gather information to provide a thorough response to this question and supplement the record accordingly.

Commission Question No. 14 asks:

*Are there any programs that benefit current IPL customers for which they would not be eligible if the transaction were approved.*

Joint Petitioners submit this Supplemental Response to provide additional information to the Commission's question above.

**Supplemental Response to Commission Question No. 14:**

Joint Participants have focused on energy efficiency programs for purposes of responding to this question. IPL's energy efficiency programs, provided through its Conservation Improvement Plan (CIP), when compared to the SMEC Member Cooperatives, do have some differences. These differences are described by customer segment or program in Attachment A, which reflects a matrix comparison of the following five programs between current IPL and Member Cooperative offerings:

- Residential Prescriptive Rebates
- Home Energy Assessment
- Residential Appliance Recycling
- Non-Residential Prescriptive Rebates
- Agricultural

The Residential CIP programs are quite similar between IPL and the Member Cooperatives, each offering key energy efficiency programs of home energy audits and prescriptive rebates, with slight variations in the depth of the program offerings.

Both Agricultural and Nonresidential CIP programs have a greater design differences as compared to the residential programs. For these segments, IPL offers a wide array of prescriptive rebate measures, while the SMEC Member Cooperatives' prescriptive rebates primarily cover lighting, HVAC, motors and water heating. For IPL's program offerings such as Shared Savings, Commercial New Construction and Small Business Direct Install Programs; SMEC Member Cooperatives do not specify these



programs as individual programs but rather the cooperatives key accounts representatives work with customers to identify their energy efficiency needs and spending opportunities, directing them to customized rebates as well as grant/financing opportunities.

Overall, customers currently served by IPL will continue to have access to its CIP programs and thus benefit from rebate incentives throughout the transition of the distribution asset sale transaction. After the Transaction closes, the SMEC Member Cooperatives, for a period of time, will honor payment of IPL's measures and programs.

Dated this 4<sup>th</sup> day of September, 2014.

INTERSTATE POWER AND LIGHT  
COMPANY

SOUTHERN MINNESOTA ENERGY  
COOPERATIVE

By: /s/ Samantha C. Norris  
Samantha C. Norris  
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Attorneys on Behalf of Interstate Power  
and Light Company

| Residential Prescriptive Rebates | Measures Offered by SMEC Cooperatives |        |           |        |       |         |       |            |       |       |          |         |
|----------------------------------|---------------------------------------|--------|-----------|--------|-------|---------|-------|------------|-------|-------|----------|---------|
| Measures Offered by IPL          | MVEC                                  | Nobles | Federated | Steele | Sioux | Redwood | South | Tri-County | Benco | Brown | Freeborn | Peoples |
| Central AC - Aggregate - 2 tons  | No                                    | Yes    | Yes       | Yes    | No    | Yes     | Yes   | Yes        | No    | No    | Yes      | Yes     |
| Geo Heat Pumps - Agg.            | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Air Source Heat Pumps - Agg.     | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Boilers - Aggregate              | Yes                                   | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Annual Htg System Maintenance    | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Programmable Thermostats         | Yes                                   | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Windows - Assume 10.5 sq ft      | No                                    | No     | No        | No     | Yes   | No      | No    | No         | No    | No    | No       | No      |
| CFLs                             | No                                    | Yes    | Yes       | Yes    | No    | No      | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| LEDs                             | No                                    | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | No    | Yes   | Yes      | Yes     |
| Room AC                          | No                                    | No     | No        | No     | No    | No      | Yes   | Yes        | No    | No    | Yes      | Yes     |
| Water Heaters - electric tank    | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Refrigerators                    | Yes                                   | Yes    | Yes       | Yes    | No    | Yes     | Yes   | Yes        | No    | Yes   | Yes      | Yes     |
| Freezers                         | Yes                                   | Yes    | Yes       | Yes    | No    | Yes     | Yes   | No         | No    | Yes   | No       | No      |
| Light Fixtures 60W-15W           | No                                    | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| Clothes Washers                  | Yes                                   | No     | No        | No     | No    | Yes     | Yes   | Yes        | No    | No    | Yes      | Yes     |
| Dishwashers                      | Yes                                   | No     | No        | No     | No    | Yes     | Yes   | No         | No    | No    | No       | No      |
| ECM Motors                       | Yes                                   | No     | No        | Yes    | No    | No      | Yes   | Yes        | No    | Yes   | Yes      | Yes     |
| Dehumidifiers                    | No                                    | Yes    | No        | Yes    | No    | Yes     | Yes   | Yes        | No    | No    | Yes      | Yes     |



| Res Appliance Recycling | Measures Offered by SMEC Cooperatives |        |           |        |       |         |       |            |       |       |          |         |
|-------------------------|---------------------------------------|--------|-----------|--------|-------|---------|-------|------------|-------|-------|----------|---------|
| Measures Offered by IPL | MVEC                                  | Nobles | Federated | Steele | Sioux | Redwood | South | Tri-County | Benco | Brown | Freeborn | Peoples |
| Refrigerators           | No                                    | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| Freezers                | No                                    | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| AC                      | No                                    | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |

| Non Res Prescriptive Rebates                                   | Measures Offered by SMEC Cooperatives |        |           |        |       |         |       |            |       |       |          |         |
|--|---------------------------------------|--------|-----------|--------|-------|---------|-------|------------|-------|-------|----------|---------|
| Measures Offered by IPL  | MVEC                                  | Nobles | Federated | Steele | Sioux | Redwood | South | Tri-County | Benco | Brown | Freeborn | Peoples |
| Central AC - 3 tons  | No                                    | Yes    | Yes       | Yes    | Yes   |         | Yes   | Yes        | Yes   | No    | Yes      | Yes     |
| Geothermal Heat Pumps  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Air Source Heat Pumps - Agg.                                   | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Room AC  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| CFLs   | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Light Fixtures 100W-26W  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| T-8 Fluorescent Fixtures with electronic ballasts              | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| High Performance T8  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| T-5 Fluorescent Fixtures with electronic ballasts              | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| High Bay Fluorescent Fixtures above 15 ft                      | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Pulse Start Metal halide (<250 watts in old plan)              | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Metal Halide Replacement Lamp, 360 Watt to replace 400 watt    | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| LED exit sign  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Occupancy sensors  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| LED Lighting - 2014 Except Exterior                            | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| LED Refrigerator case lights - per Foot of Case                | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Time clocks and commercial grade lighting timers               | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Refrigerators  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Freezers   | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Programmable thermostats                                       | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Windows  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Water Heaters - electric tank                                  | Yes                                   | Yes    | Yes       | Yes    | Yes   | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Commercial Food Service - Refrigeration                        | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Commercial Food Service - Ice Machine - assume ice making head | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Commercial Food Service - Refrig and Freezer Doors             | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Commercial Food Service - Cooking - Electric                   | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Commercial Food Service - Dishwashing - Electric               | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Attic Insulation   | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Wall Insulation  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Infiltration   | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Data Center Items  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Audit Direct Install Measures                                  |                                       |        |           |        |       |         |       |            |       |       |          |         |
| CFLs   |                                       |        |           |        |       |         |       |            |       |       |          |         |
| Water Heater Measures - Electric                               | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Retrofit LED Exit sign   | Yes                                   | Yes    | Yes       | Yes    | No    | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Vending Machine controller                                     | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Pre-rinse sprayer - elect WH (1.0 GPM)                         | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Smart strips   | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| Programmable thermostats                                       | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| High Vol low speed fans  | Yes                                   | Yes    | Yes       |        | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| Circulating Fans   | Yes                                   | Yes    | Yes       |        | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| C&I Appliance Recycling  |                                       | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| Clothes Washers  | No                                    | No     | No        | No     | No    | No      | No    | Yes        | No    | No    | Yes      | Yes     |
| Dishwashers  | No                                    | No     | No        | No     | No    | No      | No    | No         | No    | No    | No       | No      |
| ECM OEM Motors   | Yes                                   | No     | No        | Yes    | No    | No      | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |

| Measures Offered by IPL                          | MVEC | Nobles | Federated | Steele | Sioux | Redwood | South | Tri-County | Benco | Brown | Freeborn | Peoples |
|--|------|--------|-----------|--------|-------|---------|-------|------------|-------|-------|----------|---------|
| ECM Retrofit Motors                              | Yes  | No     | No        | Yes    | No    | No      | Yes   | No         | Yes   | Yes   | No       | No      |
| Variable Frequency Drives                        | Yes  | Yes    | Yes       | Yes    | No    | Yes     | Yes   | Yes        | Yes   | Yes   | Yes      | Yes     |
| Motors - Replace on Failure and New Construction | Yes  | No     | No        | Yes    | No    | No      | No    | No         | No    | No    | No       | No      |
| Motors - Retrofit                                | Yes  | No     | No        | Yes    | No    | No      | Yes   | No         | Yes   | Yes   | No       | No      |

