

November 21, 2022

Will Seuffert
Executive Secretary
Minnesota Public Utilities Commission
121 7th Place East, Suite 350
St. Paul, Minnesota 55101

RE: Supplemental Comments of the Minnesota Department of Commerce, Division of Energy Resources

Docket No. E002/PA-22-489

Dear Mr. Seuffert:

Attached are the supplemental comments of the Minnesota Department of Commerce, Division of Energy Resources (Department) in the following matter:

Petition for Approval to Sell 348 Acres of Land at Sherco

Bria Shea, Regional Vice President with Northern States Power Company d/b/a Xcel Energy filed the petition on September 1, 2022.

The Department recommends the Minnesota Public Utilities Commission (Commission):

- Approve the instant transaction according to the terms and conditions stated in the Option Agreement.
- Approve the proposed accounting treatment of the sales revenue from the instant transaction so the gain can be passed on to customers as a one-time bill credit only for this transaction.
- Approve the Company's request for a variance.
- Require Xcel to develop and employ a process whereby a significant majority of the future land parcels Xcel identifies as surplus at the Sherco Generating Station would be sold via a competitive bid and the net gain from those sales returned to the ratepayers as quickly as possible.

The Department is available to answer any questions the Commission may have.

Sincerely,

/s/ JOHN KUNDERT Financial Analyst

/s/ HOLLY SODERBECK Financial Analyst

JK/ja Attachment



Before the Minnesota Public Utilities Commission

Supplemental Comments of the Minnesota Department of Commerce Division of Energy Resources

Docket No. E002/PA-22-489

I. INTRODUCTION

On September 2, 2022, Northern States Power Company d/b/a Xcel Energy (Xcel or the Company) filed a petition (Petition) for Minnesota Public Utilities Commission (Commission) approval of the sale of 348 acres surplus land at its Sherburne County Generation Facility (Sherco) in Becker, Minnesota. The Company requested the Commission approve the transaction under Minn. Stat. § 216B.50. In addition, Xcel requested the Commission specifically:

- Approve the instant transaction according to the terms and conditions stated in the Option Agreement.¹
- Approve the proposed accounting treatment of the forecasted sales revenue from the instant transaction so the gain can on the sale of the land can be passed on to ratepayers as a bill credit.
- Approve a variance to Minn. R. 7825.1800, subpart B as it relates to information required under Minn. R. 7825.1400 subparts F through J.
- Consider possibilities for streamlining the approval process for such sales in the future while ensuring the Commission and other stakeholders have the opportunity for a thorough review.

On October 31, 2022, the Minnesota Department of Commerce, Division of Energy Resources (Department) filed comments containing its analysis of the Company's request. The Department:

- Recommended the Commission approve the approve the terms and conditions included in the
 Option Agreement and the proposed accounting treatment of the forecasted sales revenue
 from the potential transaction as a one-time bill credit.
- Requested additional information regarding the Company's request for a variance and the exact amount of land being sold.
- Recommended Xcel develop an alternative process whereby some percentage of the surplus land holdings it identified be sold relatively quickly on a competitive basis.

The Department recommended the competitive-bid land sale process for a portion of the surplus land sales as an innovative mechanism for lowering customer bills.

¹ The counterparty to the Option Agreement is Elk River Technology LLC.

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Analysts assigned: John Kundert and Holly Soderbeck

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On November 14, 2022, Xcel filed Reply Comments. The Company supported the Department's recommendations to approve the Option Agreement and the proposed accounting related to the gain on the sale of the asset. Xcel also:

- Provided additional information regarding the exact amount of land that will be sold.
- Clarified its request for a variance to Minn. R. 7825.1800 subpart B as it relates to information required under Minn. R. 7825.1400, subpart F through J.
- Requested the Commission exclude the Department's request for the development of an alternative competitive bidding land sale process for a portion of surplus land identified.

II. ANALYSIS

The Department appreciates the information the Company provided concerning the parcel affected by the Option Agreement as well as the clarification of Xcel's request for a variance. The additional information and clarification resolve the Department's concerns regarding those two issues.

As to the Company's request the Commission exclude the Department's recommendation to develop an alternative, competitive process for disposing of surplus land, Xcel explained its commitment to the City of Becker and Sherburne County. The Company also identified the potential benefits associated with its economic development efforts.

The Department is supportive of Xcel's efforts to foment economic development in Becker and Sherburne County. At the same time, the Company's process for selling this surplus land appears to be both slow and cumbersome from a ratepayer perspective. Xcel identified the 348-acre parcel at issue in this docket as surplus in 2019. Yet the Department notes:

- It has taken the Company about three years (September 2019 to July 2022) to identify a "qualified" buyer.
- The proposed agreement is only an option to buy. Ratepayers have no assurance they will receive the gain on the potential sale Xcel discussed in the Petition.
- If Elk River Technologies, the "qualified buyer," does not exercise the option for another 18 months, the process for securing a buyer will have taken approximately five years.
- If Elk River Technologies waits until the end of the option period and decides not to exercise its option, the Company will have failed to have successfully market the property for five years.

The Company's efforts in this regard do not occur in a vacuum. Over the three and one half years that will have elapsed while this parcel has been marketed, the tentative option agreement concluded, and potential regulatory approval achieved, the estimated winter heating costs for a residential ratepayer

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using natural gas in the United States will have increased by approximately 72% or 18% annually.² The same figure for a residential customer using electric heating is 21% or slightly over 5% annually.³ Electric and natural gas rates and bills have increased substantially in the past couple of years and will apparently continue to increase in the future due to a number of factors. The Department believes this situation merits the development of alternative means for reducing customer's rates and bills and that the development of a competitive bidding process for surplus land sales may be one small piece of that effort.

III. RECOMMENDATIONS

The Department recommends the Commission:

- Approve the instant transaction according to the terms and conditions stated in the Option Agreement.
- Approve the proposed accounting treatment of the sales revenue from the instant transaction so the gain can be passed on to customers as a one-time bill credit only for this transaction.
- Approve the Company's request for a variance.
- Require Xcel to develop and employ a process whereby a significant majority of the future land parcels Xcel identifies as surplus at the Sherco Generating Station would be sold via a competitive bid and the net gain from those sales returned to the ratepayers as quickly as possible.

² Energy Hardship Report, presented at the National Association of State Utility Consumer Advocates Annual Conference, November 13, 2022. www.nasuca.org/wp-content/uploads/2022/05/Wolfe-NEADA-Energy-Hardship-Report_Final.pdf

³ *Id*.

CERTIFICATE OF SERVICE

I, Sharon Ferguson, hereby certify that I have this day, served copies of the following document on the attached list of persons by electronic filing, certified mail, e-mail, or by depositing a true and correct copy thereof properly enveloped with postage paid in the United States Mail at St. Paul, Minnesota.

Minnesota Department of Commerce Supplemental Comments

Docket No. E002/PA-22-489

Dated this 21st day of November 2022

/s/Sharon Ferguson

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