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March 27, 2014

#### VIA ELECTRONIC FILING

Burl W. Haar Executive Secretary Minnesota Public Utilities Commission 121 Seventh Place East, Suite 350 St. Paul, MN 55101

> Re: In the Matter of the Application of Minnesota Energy Resources Corporation for Authority to Increase Rates for Natural Gas Service in Minnesota, Docket No. G-007,011/GR-10-977

Compliance Filing Revenue Decoupling Evaluation Report for 2013

Dear Dr. Haar:

On July 13, 2012, the Minnesota Public Utilities Commission (the Commission) issued its Findings of Fact, Conclusions and Order in the above referenced matter. The Commission's Order approved Minnesota Energy Resources Corporation's (MERC) pilot Revenue Decoupling Program, effective with the implementation of final rates on January 1, 2013. Order Point 11.A. required that MERC file annual reports to the Commission that specify the Revenue Decoupling Mechanism (RDM) adjustment to be applied to each rate class for the billing period and demonstrate annual progress toward achieving the 1.5% energy efficiency goal set forth in Minn. Stat. §216B.241, along with an evaluation plan similar to the one used in CenterPoint's decoupling pilot.

MERC submits this Compliance Filing in accordance with the Commission's July 13, 2012 and December 21, 2012 Orders in the above referenced docket. It should be noted that the pre-decoupling time period proposed in the Sample Evaluation Plan submitted with Rebuttal Testimony in Docket No. G-007,011/GR-10-977 differs from the time period referenced in the attached Plan because the Commission did not approve MERC's RDM until an effective date of January 1, 2013.

Attachment A to the Report is a copy of the Moody's Report submitted in response to Part I.1 of the Report. Attachment B is MERC's 2012 Annual Gas Service Quality Report to serve as the "baseline" service quality level prior to implementation of the pilot program in accordance with Section I.2.e of the Report. Attachment C is a summary of the RDM adjustment to be applied to each rate class for the billing period along with supporting data for the calculations.

Please feel free to contact me at (612) 340-2881 if you have any questions regarding this matter.

Sincerely yours,

/s/ Michael J. Ahern

Michael J. Ahern

cc: Service List

## Minnesota Energy Resources Corporation Revenue Decoupling Evaluation

March 31, 2014

#### Evaluation Plan Minnesota Energy Resources Corporation's (MERC) Revenue Decoupling Mechanism (RDM)

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### A. Proposed Timeline for Evaluation

#### Proposed Timeline

- December 31, 2013: End of first evaluation period.
- March 31, 2014: MERC submits first evaluation report for year 2013.
- December 31, 2014: End of second evaluation period.
- March 1, 2015: MERC submits the second evaluation report for the calendar year 2014.
- December 31, 2015: End of the third evaluation period.
- March 1, 2016: MERC submits the third evaluation report for the calendar year 2015.
- March 1, 2017: MERC submits a final report showing any prior year amounts that need to be recovered or refunded.

**B. Evaluation of MERC CIP Programs and Savings from 2010-** B. Evaluation of MERC CIP Programs and Savings from 2010-2013. Information related to MERC's CIP programs and activities will be examined: the evaluation will use the 2010-2012 CIP program activities for the baseline period <u>prior</u> to decoupling and will use the 2013-2015 CIP program activities for the <u>post</u>-decoupling implementation timeframe. The baseline for comparison is the average energy savings achieved for Residential and Commercial & Industrial customers for the period 2010-2012.

#### Introduction

The following provides an evaluation of the MERC CIP Program and Savings from 2010 through 2013. Several things should be noted in this report:

- Savings were captured in MCFs for the 2010-2012 Triennial Plan period ("Base Years"). Starting with the 2013-2015 Plan period ("Post Years"), savings are reported in Dekatherms (Dth). For simplicity, we use the terms interchangeably and savings were not recalculated based on BTU content or any other calculation.
- In the Base Years, CIP Program portfolios, budget, and savings goals for Peoples Natural Gas (PNG) and Northern Minnesota Utilities (NMU) were separate. Starting with the Post Years, they were combined. We have reported accomplishments for both PNG and NMU separately and we have also combined them for ease of comparison as the Post Years no longer track them separately.
- In the Base Years, Low Income programs were considered part of residential programs. However, because the Low Income Sector has been separated out for the Post Years, it has been separated out for the Base Years as well.
- Low Income programs in the Base Years consisted only of Low Income Weatherization. Starting with the Post Years, Low Income Sector programs included both Low Income Weatherization and the 4U2 program. For ease of comparison, 4U2 has been incorporated into the Low Income Sector for the Base Years. It should also be noted that in the 2010 program year, the 4U2 Project was a pilot and only offered through four Community Action Agencies in the PNG service territory.
- To minimize the impact of portfolio level costs from changes in programs, they have been reported separately. These costs include actual spending for CIP Support (marketing, fulfillment and data entry into the tracking system, planning, legal, preparing filings and reports, DER assessments, etc.).
- Due to the timing of this report, numbers for 2013 have not been finalized and are all preliminary numbers. If a discrepancy in any record keeping or background calculation is found, it will be corrected and filed as a supplement.

- While the decoupling mechanism was approved in 2012 and implemented effective January 1, 2013, the initial activity surrounding increasing CIP commitment as a result of the decoupling started in 2012 with one-on-one meetings with a variety of stakeholders to obtain input on project ideas. These stakeholders included the Department of Commerce, Division of Energy Resources, the Isaak Walton League of America, the Minnesota Center for Environmental Advocacy, and the Clean Energy Resource Team. Efforts to meet with other organizations did not materialize due to a variety of reasons. Based on these meetings, MERC made a modification filing in March 2013 to add two new measures and two new projects to the Post Years. These additions, proposed as a result of the decoupling pilot agreement, were approved in April 2013.
- CIP activity changes from year to year, especially for small utilities with large customers. For instance, in NMU for 2011, the C/I Sector achieved 132.7% of sector energy savings goal and in 2012, the C/I Sector achieved 232.8% of goal. In PNG however, the Residential Sector achieved 106.2% of energy savings goal in 2011 and 89.1% in 2012 whereas the C/I Sector achieved approximately 70% in both 2011 and 2012. Due to the customer class makeup of NMU, the C/I Sector normally carried the energy savings, while for PNG, the opposite is true – the Residential Sector normally carried the bulk of the savings. To smooth out the impacts that can be made by large projects, the analysis has included an average over the 3-year Base Years. As Post Years progress, the analysis can compare year-to-year trends as well as averages.
- One change in the Post Years is the addition of an online energy audit tool. While this tool does not produce energy savings, we believe the educational value and the potential for lead generation fulfills a need for our portfolio as well as for our customers.
- One of the major changes to the Post Years from the Base Years is the discontinuance of behavior-based projects. While the C/I project was very small and therefore did not have a large impact, the residential project was large and had significant impact on results. Therefore, when relevant, we have provided two charts – one including the residential behavior project and one excluding the residential behavior project. The second chart better compares Base and Post Year activity, costs, and savings.

In addition to the discontinuance of the behavior-based projects, goals decreased significantly for 2013-2015 due to several factors:

- The discontinuance of the behavior projects
- A significant increase in large customers who opted out
- A decrease in the O&M savings allowed for the Building Operator Certification project
- A saturation of the potential market for the large customer Turn-Key Efficiency project.

A more detailed analysis of this is provided on pages 3-5 in our 2013-2015 Triennial CIP Plan.

The high increase in customers who were approved to opt out of CIP reduced the throughput on which our goal is calculated. In spite of this, MERC continues to increase the energy savings goal as a percent of retail sales as demonstrated in the chart below, demonstrating MERC's strong commitment to energy efficiency:

	Energy Sav	ings Goals	Percent of	Retail Sales
	PNG	NMU	PNG	NMU
2010	330,253	89,202	0.79%	0.68%
2011	387,583	103,796	0.93%	0.79%
2012	444,903	120,038	1.07%	0.90%
2013	394,	948	1.1	L <b>2</b> %

#### **Executive Summary**

As a result of the Revenue Decoupling Mechanism and the input from various stakeholders, MERC implemented two new measures and two new programs in 2013:

- A residential heating system tune-up was implemented
- A retro-commissioning measure was included as part of the C/I Custom Rebate
- A Multifamily Direct Install Plus project was launched in July 2013
- A Small Business Direct Install Plus project was launched in August 2013

The residential heating system tune-up measure is projected to achieve 1.8 Dth of savings per unit. We estimated 2,000 participants for 2013, 4,000 for 2014, and 6,000 for 2015. This would provide 3,200 Dths of savings in 2013, 6,400 Dths in 2014 and 9,600 Dths in 2015.

The retro-commissioning measure is not a high-demand measure. Therefore, MERC estimated 2 participants in 2013, increasing to 6 in 2014 and 8 in 2015. Savings were estimated at 4,000 Dth per participant. In 2013, there were no requests for retro-commissioning even though the Turnkey implementation contractor provided information on the availability of this measure to all C/I customers with whom they were in contact.

MERC issued an RFP for an implementation contractor for the Multifamily and Small Business projects. The vendor was selected in the summer of 2013 and the projects were implemented late-summer. We are extremely pleased that the Multifamily project exceeded its energy saving goal, even though the project was in start-up mode. The Small Business project only achieved approximately 30% of goal; however, word is reaching small business customers and the pipeline is starting to get populated. The market is also providing valuable information and learnings. It should be noted, however, that the Multifamily and Small Business projects combined have a budget of \$158,572 due to uncertainty over market potential. Not including portfolio level costs, the total budget (including Multifamily and Small Business) is \$7,949,482. Therefore, the budgets for these two new projects are only 2% of the total project budget.

At this time, due to the start date of the new projects and their size, it is highly doubtful that a significant impact can be detected in the results to date. It may also be the same for 2014 and 2015. Regardless, MERC continues to increase its commitment to and support of CIP.

B.1. Based on the results reported in the annual CIP Status Reports, by what amounts did the Company change its CIP program expenditures and its resulting natural gas MCF savings through Company-sponsored programs over the term of the RDM, relative to the 2010-2012 pre-decoupling period? What were the annual CIP savings (completed project basis) for 2013, for Residential and Commercial & Industrial compared to achieved MCF savings in the 2010-2012 (completed project basis) pre-decoupling period?

Changes to CIP Expenditures are detailed in Tables B1(A) and B1(B) below. Table B1(A) provides the information based on all programs, including the residential behavior program. Table B1(B) eliminates the residential behavior program, making the comparison relevant to the portfolio of programs offered in 2013. Both charts also compare 2012 to 2013 and the average of the Base Years to 2013.

Activity for Low Income Weatherization has been declining for the past several years. Had 4U2 not been included in the Low Income Sector, this trend would be most obvious. This issue is discussed more thoroughly in Section H, dealing with Low Income. 4U2 has overcome marketing obstacles and now has a pipeline of customers waiting to be served. However, because 4U2 is unable to leverage Federal Weatherization Assistance Program funding, the total cost of improvements is borne by MERC, thereby increasing actual expenditures.

The Residential sector continues to do well, increasing activity every year during the Base Years. The decrease in expenditures from 2012 to 2013 comes from the shift in spending resulting primarily from the C/I sector due to the reduction in market potential and project opportunities from the impact of opt-outs and the market saturation in our Turnkey customers. Reduced opportunities result in reduced savings and expenditures. Therefore, the result over the entire portfolio is a decrease of 13.3%. However, if the Base Years are averaged, we have increased expenditures in 2013.

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Projects-PNG	\$595,445	\$467,377	\$564,803	\$542,542				
Low Income Projects-NMU	\$173,617	\$105,824	\$193,307	\$157,583				
Low Income Projects-Total	\$769,062	\$573,201	\$758,110	\$700,124	\$1,044,422			\$1,044,422
Residential Projects-PNG	\$2,874,197	\$3,558,117	\$4,021,906	\$3,484,740				
Residential Projects-NMU	\$449,292	\$459,060	\$471,925	\$460,092				
Residential Projects-Total	\$3,323,489	\$4,017,176	\$4,493,831	\$3,944,832	\$4,259,150			\$4,259,150
C/I Projects-PNG	\$2,082,270	\$1,694,020	\$1,871,669	\$1,882,653				
C/I Projects-NMU	\$514,180	\$925,118	\$1,543,768	\$994,355				
C/I Projects-Total	\$2,596,450	\$2,619,138	\$3,415,437	\$2,877,008	\$2,230,960			\$2,230,960
Portfolio Level Expenses-PNG	\$652,607	\$651,263	\$975,455	\$759,775				
Portfolio Level Expenses-NMU	\$207,651	\$206,396	\$308,184	\$240,744				
Portfolio Level Expenses-Total	\$860,258	\$857,659	\$1,283,639	\$1,000,519	\$1,095,706			\$1,095,706
Total Expenditures-PNG	\$6,204,519	\$6,370,776	\$7,433,833	\$6,669,709				
Total Expenditures-NMU	\$1,344,740	\$1,696,397	\$2,517,185	\$1,852,774				
Total Expenditures-Total	\$7,549,259	\$8,067,174	\$9,951,017	\$8,522,483	\$8,630,240			\$8,630,240
Change 2012 to 2013:				(\$1,320,778)	-13.3%			
Change Base Years Average to 2013:				\$107,756	101.3%			

#### Table B1 (A) - CIP Expenditures

Table B1 (B) - CIP Expenditures								
Projects Without Residential				Base Years				Post Years
Behavior Project	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Projects-PNG	\$595,445	\$467,377	\$564,803	\$542,542				
Low Income Projects-NMU	\$173,617	\$105,824	\$193,307	\$157,583				
Low Income Projects-Total	\$769,062	\$573,201	\$758,110	\$700,124	\$1,044,422			\$1,044,422
Residential Projects-PNG	\$2,445,335	\$3,120,519	\$3,466,413	\$3,010,756				
Residential Projects-NMU	\$326,918	\$348,137	\$314,502	\$329,852				
Residential Projects-Total	\$2,772,253	\$3,468,656	\$3,780,916	\$3,340,608	\$4,259,150			\$4,259,150
C/I Projects-PNG	\$2,082,270	\$1,694,020	\$1,871,669	\$1,882,653				
C/I Projects-NMU	\$514,180	\$925,118	\$1,543,768	\$994,355				
C/I Projects-Total	\$2,596,450	\$2,619,138	\$3,415,437	\$2,877,008	\$2,230,960			\$2,230,960
Portfolio Level Expenses-PNG	\$652,607	\$651,263	\$975,455	\$759,775				
Portfolio Level Expenses-NMU	\$207,651	\$206,396	\$308,184	\$240,744				
Portfolio Level Expenses-Total	\$860,258	\$857,659	\$1,283,639	\$1,000,519	\$1,095,706			\$1,095,706
Total Expenditures-PNG	\$5,775,657	\$5,933,179	\$6,878,340	\$6,195,725				
Total Expenditures-NMU	\$1,222,366	\$1,585,475	\$2,359,762	\$1,722,534				
Total Expenditures-Total	\$6,998,023	\$7,518,654	\$9,238,102	\$7,918,260	\$8,630,240			\$8,630,240
Change 2012 to 2013:				(\$607,862)	-6.6%			
Change Base Years Average to 2013:				\$711,980	109.0%			

Changes to CIP Savings are detailed in Tables B1(C) and B1(D) below. Table B1(C) provides the information based on all projects, including the residential behavior project. Table B1(D) eliminates the residential behavior project, making the comparison relevant to the portfolio of projects offered in 2013. Both charts also compare 2012 to 2013 and the average of the Base Years to 2013.

Activity increased in the Low Income Sector primarily from the success of 4U2. Low Income Weatherization activity continues to have difficulties. The Residential Sector enjoyed an increase in energy savings in 2013. This increase is based primarily on attic insulation and air sealing measure and on the Home Energy Excellence project. Due to undesired practices by some insulation contractors, MERC implemented an Authorized Insulation Contractor requirement for all insulation measures starting September 1, 2013. This process requires specific high quality workmanship and business practices as well as BPI certification. Due to this requirement, it is expected that the number of rebate applications for attic insulation and air sealing will decrease. On the flip side, the improvement in the economy is increasing housing starts and the Home Energy Excellence new construction project has significantly exceeded goals. Activity in the C/I Sector decreased in 2013 as compared to 2012. Overall, however, 2013 improved over the average of the Base Years.

Even without the impact of the residential behavior project, energy savings decreased from 2012 to 2013. In addition to the discontinuance of the behavior-based projects, goals decreased significantly for 2013-2015 due to the factors mentioned in the Introduction above.

#### Table B1 (C) - CIP Savings

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Projects-PNG	8,337	6,009	5,710	6,685				
Low Income Projects-NMU	2,231	1,235	1,954	1,806				
Low Income Projects-Total	10,567	7,244	7,664	8,492	11,207			11,207
Residential Projects-PNG	194,455	205,978	200,156	200,196				
Residential Projects-NMU	37,754	34,504	31,933	34,731				
Residential Projects-Total	232,209	240,482	232,090	234,927	208,071			208,071
C/I Projects-PNG	146,083	144,398	153,171	147,884				
C/I Projects-NMU	56,977	65,624	141,671	88,091				
C/I Projects-Total	203,060	210,022	294,842	235,975	205,542			205,542
Total Savings-PNG	348,874	356,384	359,038	354,765				
Total Savings-NMU	96,962	101,363	175,558	124,628				
Total Savings	445,836	457,748	534,596	479,393	424,821			424,821
Change 2012 to 2013:				(109,775)	-20.5%			
Change Base Years Average - 2013:				(54,573)	-11.4%			

#### Table B1 (D) - CIP Savings

Projects Without Residential				Base Years				Post Years
Behavior Project	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Projects-PNG	8,337	6,009	5,710	6,685				
Low Income Projects-NMU	2,231	1,235	1,954	1,806				
Low Income Projects-Total	10,567	7,244	7,664	8,492	11,207			11,207
Residential Projects-PNG	132,951	162,492	144,721	146,721				
Residential Projects-NMU	20,329	22,624	18,156	20,369				
Residential Projects-Total	153,280	185,116	162,877	167,091	208,071			208,071
C/I Projects-PNG	146,083	144,398	153,171	147,884				
C/I Projects-NMU	56,977	65,624	141,671	88,091				
C/I Projects-Total	203,060	210,022	294,842	235,975	205,542			205,542
Total Savings-PNG	287,370	312,898	303,602	301,290				
Total Savings-NMU	79,536	89,483	161,781	110,267				
Total Savings	366,907	402,382	465,383	411,557	424,821			424,821
Change 2012 to 2013:				(40,562)	-8.7%			
Change Base Years Average - 2013:				13,264	3.2%			

It is important to note that although savings is down from base years as a result of opt-outs, spending is down at a lesser rate. In other words, the cost of producing energy savings is increasing, most likely due to rising costs in general, the elimination of the Residential behavior based project which was a low cost per Dth saved project, and the diminishing low hanging fruit. It is also due to the establishment of new projects that, although still cost effective, have a higher cost per Dth. For example, the approved cost per Dth for the Low Income sector in 2010 was \$72.78 but has risen to \$93.19 in 2013. One of the reasons for this is the increase in non-energy saving producing requirements and costs for health and safety measures. The approved cost per Dth for the direct-install based Multifamily project for 2013 is \$49.46, going down to \$30.77 for 2014 and \$27.47 in 2015 and the Small Business project is \$31.55 for 2013, \$27.35 in 2014 and \$27.33 in 2015. In comparison, the more mature and less labor intensive rebate projects have approved cost per Dth saved is \$13.47 for 2013, \$13.41 for 2014, and \$13.35 for 2015, even with the analysis-intensive Turnkey and Custom Rebate activities. Therefore, increased cost per Dth saved is not necessarily indicative of the lack of efficacy of decoupling. Charts highlighting Cost per Dth Saved are provided below in Table B11© and B11(D)

#### B.2. What is the proportion of MCF savings from Company-sponsored CIP programs compared to overall weather normalized sales volumes, in total, and for Residential and Commercial & Industrial customers for each year 2010, 2011, 2012, and 2013?

The savings numbers for the Base Years are from the combination of PNG and NMU CIP Status Reports. The sales numbers have been taken from the combination of PNG and NMU Jurisdictional Reports with numbers adjusted to remove the sales of customers who were approved to opt-out of the CIP program and charges.

Changes to CIP Savings as a Percent of Sales are detailed in Table B2 below. A second table removing the impact of the residential behavior program was not included as the difference did not significantly change the final result.

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Residential Savings-PNG	202,792	211,987	205,867	206,882				
Residential Savings-NMU	39,985	35,739	33,887	36,537				
Residential Savings-Total	242,777	247,726	239,754	243,419	219,278			219,278
Residential Sales-PNG	12,957,760	13,355,185	13,392,025	13,234,990				
Residential Sales-NMU	3,055,724	3,168,605	3,122,275	3,115,535				
Residential Sales-Total	16,013,484	16,523,790	16,514,300	16,350,525	16,719,590			16,719,590
Percent of Residential Sales-PNG	1.57%	1.59%	1.54%	1.56%				
Percent of Residential Sales-NMU	1.31%	1.13%	1.09%	1.17%				
Percent of Residential Sales-Total	1.52%	1.50%	1.45%	1.49%	1.3%			1.39
C/I Savings-PNG	146,083	144,398	153,171	147,884				
C/I Savings-NMU	56,977	65,624	141,671	88,091				
C/I Savings-Total	203,060	210,022	294,842	235,975	205,542			205,542
C/I Sales-PNG	15,209,724	15,129,845	17,794,685	16,044,751				
C/I Sales-NMU	5,212,682	5,212,682	4,752,405	5,059,257				
C/I Sales-Total	20,422,406	20,342,527	22,547,090	21,104,008	23,969,753			23,969,753
Percent of C/I Sales-PNG	0.96%	0.95%	0.86%	0.92%				
Percent of C/I Sales-NMU	1.09%	1.26%	2.98%	1.74%				
Percent of C/I Sales-Total	0.99%	1.03%	1.31%	1.12%	0.9%			0.9%
Total Savings-PNG	348,874	356,384	359,038	354,765				
Total Savings-NMU	96,962	101,363	175,558	124,628				
Total Savings-Total	445,836	457,748	534,596	479,393	424,821			424,821
Total Sales-PNG	28,167,484	28,485,030	31,186,710	29,279,741				
Total Sales-NMU	8,268,406	8,381,287	7,874,680	8,174,791				
Total Sales-Total	36,435,890	36,866,317	39,061,390	37,454,533	40,689,342			40,689,342
Percent of Sales-PNG	1.24%	1.25%	1.15%	1.21%				
Percent of Sales-NMU	1.17%	1.21%	2.23%	1.54%				
Percent of Sales-Total	1.22%	1.24%	1.37%	1.28%	1.0%			1.09

The sales included in Table B2 are the weather normalized sales.

Low Income and Residential Savings are combined. C/I Sales are adjusted for large customer opt-outs

#### What were the associated lost margins from Company sponsored CIP, Residential and **B.3**. Commercial & Industrial customers for each year 2010, 2011, 2012, and 2013?

Lost margins for all projects are provided in Table B3(A) and include all projects. These lost margins correspond to the savings detailed in Table B1(C).

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Low Income-PNG	\$14,795	\$11,668	\$11,087	\$12,517				
Low Income-NMU	\$4,854	\$2,987	\$4,727	\$4,189				
Low Income Projects-Total	\$19,649	\$14,655	\$15,814	\$16,706	\$22,138			\$22,138
Residential-PNG	\$345,080	\$399,947	\$388,643	\$377,890				
Residential-NMU	\$82,149	\$83,462	\$77,243	\$80,951				
Residential Projects-Total	\$427,229	\$483,409	\$465,886	\$458,841	\$411,023			\$411,023
SCI Projects-PNG	\$21,725	\$21,907	\$21,073	\$21,568				
LCI Projects-PNG	\$197,221	\$214,889	\$230,105	\$214,072				
SCI Projects-NMU	\$10,471	\$12,500	\$24,471	\$15,814				
LCI Projects-NMU	\$100,927	\$130,189	\$283,720	\$171,612				
SCI Projects-Total	\$32,196	\$34,407	\$45,544	\$37,382	\$42,798			\$42,798
LCI Projects-Total	\$298,148	\$345,078	\$513,825	\$385,684	\$337,968			\$337,968
Total Lost Margins-PNG	\$578,821	\$648,411	\$650,908	\$626,047				
Total Lost Margins-NMU	\$198,401	\$229,138	\$390,161	\$272,567				
Total Lost Margins	\$777,222	\$877,549	\$559,369	\$738,047	\$453,821	\$0	\$0	\$151,274

## B.4. During the 2010-2012 pre-decoupling time period as compared to the post-decoupling implementation time period of 2013, did the Company change the scope or magnitude of any of its natural gas CIP programs?

MERC did not change the scope or magnitude of any one CIP project. The implementation of the Authorized Insulation Contractor requirement in September 2013 has and will continue to decrease the number of insulation rebate applications MERC receives. Other changes are detailed in the Executive Summary.

B.5. What incremental program changes or expansions were implemented, and when, for the pre-decoupling time period of 2010-2012 as compared to the post-decoupling implementation time period of 2013? Identify and describe each new, revised or expanded programmatic changes for Residential and Commercial & Industrial customers.

Behavior projects were discontinued after the Base Years. This included the Residential Home Energy Reports project by Opower and the Schools for Energy Efficiency project by Hallberg Engineering.

The Company made the following changes in the CIP Programs for the Post Years. The changes were made for improvement in the overall efficiency of the programs.

- The Residential Online Energy Audit was added as part of the Residential Sector Support project. This is an easy-to-use online audit that generates leads for other programs. It is free to all participants and based on their score, leads are targeted to different projects within the residential portfolio.
- Direct installation of low cost measures was added to In-Home Energy Audits. MERC's residential auditors now install up to 2 low flow showerheads, up to 2 bathroom faucet aerators, a low flow kitchen faucet aerator, and up to six-feet of pipe insulation as appropriate for the home.

- 4U2 now performs air sealing work during the initial audit. The auditor does a blower door test and checks the entire home, including the attic, for energy efficiency improvement opportunities. It is therefore very cost effective to perform air sealing at this point in the process, rather than return at a future date, especially if the home does not need major work.
- Residential Dishwasher rebates were added. Dishwashers must be Energy Star to qualify for a rebate.
- Residential Authorized Insulation Contractor ("AIC") program was introduced in September 2013. This program provides for quality insulation and air sealing work by a cadre of insulation contractors who have 1) agreed to program rules for customer service and marketing tactics, 2) passed Residential Building Envelope Whole House Air Leakage Control Installer BPI Certification, 3) taken combustion air training through the Center for Energy and Environment, and 4) passed a stringent quality control process on their initial insulation jobs. Random quality control inspections will continue. Only insulation jobs performed by an AIC contractor will be eligible for a rebate. This requirement has drastically reduced the number of insulation rebates issued in the last quarter of 2013 and this reduction is expected to continue throughout 2014 and 2015.

The following were added as a direct result of input from stakeholder discussions as required by the decoupling mechanism approval.

- Residential Heating System Tune-Up Rebates were added. This rebate provides \$35 for a 7-point heating system tune-up.
- Retro-Commissioning was added as a measure under C/I Custom Rebates.
- A Small Business project was added. This project targets the hard-to-reach small commercial customer who uses approximately 500 Dth per year or less. This project provides for direct installation of low cost measures such as faucet aerators and prerinse spray valves as appropriate. It installs and programs, or reprograms, setback thermostats to fit the businesses' needs. The project also provides a basic analysis of their energy use and investigates up to 3 additional high value energy saving opportunities. Finally, the project offers assistance for completing these high value savings opportunities.
- A Multifamily project was added. This project targets multifamily buildings with 5 or more units with a central gas meter, central heating, and central or individual water heating systems. It includes low income housing, 55 and over senior housing, assisted living, on-campus college housing, and apartments. The project provides for direct installation of low-flow showerheads and faucet aerators, heating system and other high value energy saving opportunity analysis, programming or re-programming of existing boiler controls, and customer ventilation analysis and improvement as

appropriate. In addition, low income multifamily buildings are eligible for an additional 25% on the standard C/I rebate.

# B.6. What new or revised customer educational, informational and marketing programs related to CIP were implemented by the Company during 2013? What were the primary messages and estimated costs of each of these programs? Were any MCF savings attributed to such programs in the annual CIP Status Report, and if so, how much, and using what assumptions or studies?

As mentioned above, Residential Online Energy Audits were added during 2013. This tool is an easy-to-use online audit that generates leads for other programs. It is free to all participants and based on their score, leads are targeted to different projects within the residential portfolio. As an informational tool, there is no energy savings projected. The primary message is "get started using this easy tool to identify ways you can save energy and what services or rebates may be available through MERC to help you." The cost for MERC to utilize this software tool can be provided separately if desired, as it is a contractual agreement with the software vendor.

MERC invested in updating C/I customer NAICS codes in 2013 to enable C/I customer market segmentation and meaningful direct mail campaigns. The project cost-effectively identified NAICS codes for 85% of the C/I customers. This project was handled internally and was absorbed into the marketing budget.

Trade ally email blasts were also implemented during 2013. Using information from past rebate application forms, MERC targeted specific types of trade allies with information pertinent to their customer base. The costs were mainly labor costs to gather email addresses, develop the email, and send it out.

Residential customer email blasts were also implemented. MERC consolidated information from online energy audit and in home energy audit results and sent emails to customers informing them about the availability of rebates. In order to unsubscribe customers who do not wish to receive these emails, MERC subscribes to Constant Contact, a software tool that tracks numbers of opened emails, click-throughs, and unsubscribe requests. The cost of this service is again minimal (less than \$150 per year). Other costs associated with this effort were labor to develop the template, write the emails, and send them out.

B.7. What were the annual revenues collected in base rates from ratepayers to fund CIP programs by Residential and Commercial & Industrial customers for the predecoupling period of 2010-2012 as compared to the post-decoupling implementation period of 2013?

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Residential - PNG	\$831,723	\$876,866	\$709,447	\$2,418,036				
Residential - NMU	\$278,770	\$304,250	\$262,806	\$845 <i>,</i> 826	\$2,692,461			\$2,692,461
C/I - PNG	\$41,544	\$43,879	\$32,540	\$117,963				
C/I - NMU	\$20,941	\$19,376	\$16,891	\$57,209	\$181,945			\$181,945
Total	\$1,172,978	\$1,244,371	\$1,021,684	\$1,146,344	\$2,874,406			\$2,874,406

Table B7 - Annual Revenues Collected in Base Rates

Revenues are adjusted for large customer opt-outs

B.8. What were actual annual CIP expenditures for 2010-2012? How were such amounts spent each year for Residential and Commercial & Industrial customers? Identify the total expenditures directly distributed to customers (by customer group), and the total expenditures for the administration and program delivery of the programs.

The actual annual CIP expenditures by sector are listed below. They are broken down into incentive and non-incentive expenditures. Incentive expenditures are rebates only and do not consider costs for materials that are direct installed. Non-incentive expenditures are for administration, fulfillment and other delivery costs, marketing, and evaluation. With the exception of 2011, incentive dollars as a percent of total project costs continue to increase.

		2010			2011			2012	
All Projects	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total
Low Income Sector-PNG	\$0	\$595,445	\$595,445	\$0	\$467,378	\$467,378	\$0	\$564,803	\$564,803
Low Income Sector-NMU	\$0	\$173,617	\$173,617	\$0	\$105,824	\$105,824	\$0	\$193,307	\$193,307
Low Income Sector-Total	\$0	\$769,062	\$769,062	\$0	\$573,202	\$573,202	\$0	\$758,110	\$758,110
Residential Sector-PNG	\$1,649,675	\$1,224,522	\$2,874,197	\$2,141,314	\$1,416,802	\$3,558,116	\$2,488,687	\$1,533,219	\$4,021,906
Residential Sector-NMU	\$207,119	\$242,173	\$449,292	\$233,131	\$225,929	\$459,060	\$213,440	\$258,485	\$471,925
Residential Sector-Total	\$1,856,794	\$1,466,695	\$3,323,489	\$2,374,444	\$1,642,731	\$4,017,176	\$2,702,127	\$1,791,704	\$4,493,831
C/I Sector-PNG	\$1,240,023	\$842,247	\$2,082,270	\$561,367	\$1,132,653	\$1,694,020	\$988,327	\$883,342	\$1,871,669
C/I Sector-NMU	\$269,442	\$244,738	\$514,180	\$516,849	\$408,269	\$925,118	\$1,016,674	\$527,094	\$1,543,768
C/I Sector-Total	\$1,509,465	\$1,086,985	\$2,596,450	\$1,078,216	\$1,540,921	\$2,619,138	\$2,005,001	\$1,410,436	\$3,415,437
Total-PNG	\$2,889,698	\$2,662,214	\$5,551,912	\$2,702,681	\$3,016,833	\$5,719,514	\$3,477,014	\$2,981,364	\$6,458,378
Total-NMU	\$476,561	\$660,528	\$1,137,089	\$749,980	\$740,021	\$1,490,001	\$1,230,114	\$978,886	\$2,209,000
Total	\$3,366,259	\$3,322,742	\$6,689,001	\$3,452,661	\$3,756,854	\$7,209,515	\$4,707,128	\$3,960,250	\$8,667,378
Incentive vs non-incentive as a									
percent of total spending	50.3%	49.7%		47.9%	52.1%		54.3%	45.7%	
		2013			2014			2015	
	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total
Low Income Sector	\$0	\$1,044,422	\$1,044,422			\$0			\$0
Residential Sector	\$2,993,564	\$1,265,586	\$4,259,150			\$0			\$0
C/I Sector	\$1,196,127	\$1,034,833	\$2,230,960			\$0			\$0
Total	\$4,189,691	\$3,344,842	\$7,534,533	\$0	\$0	\$0	\$0	\$0	\$0
Incentive vs non-incentive as a									
percent of total spending	55.6%	44.4%							

Table B8 (B) - Actual Expenditures by	Туре								
Projects Without Residential		2010			2011			2012	
Behavior Project	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total	Incentive	Non-Incentive	Total
Low Income Sector-PNG	\$0	\$595,445	\$595,445	\$0	\$467,378	\$467,378	\$0	\$564,803	\$564,803
Low Income Sector-NMU	\$0	\$173,617	\$173,617	\$0	\$105,824	\$105,824	\$0	\$193,307	\$193,307
Low Income Sector-Total	\$0	\$769,062	\$769,062	\$0	\$573,202	\$573,202	\$0	\$758,110	\$758,110
Residential Sector-PNG	\$1,649,675	\$795,660	\$2,445,335	\$2,141,314	\$979,205	\$3,558,116	\$2,488,687	\$977,726	\$4,021,906
Residential Sector-NMU	\$207,119	\$119,799	\$326,918	\$233,131	\$115,006	\$459,060	\$213,440	\$101,062	\$471,925
Residential Sector-Total	\$1,856,794	\$915,459	\$2,772,253	\$2,374,444	\$1,094,212	\$4,017,176	\$2,702,127	\$1,078,788	\$4,493,831
C/I Sector-PNG	\$1,240,023	\$842,247	\$2,082,270	\$561,367	\$1,132,653	\$1,694,020	\$988,327	\$883,342	\$1,871,669
C/I Sector-NMU	\$269,442	\$244,738	\$514,180	\$516,849	\$408,269	\$925,118	\$1,016,674	\$527,094	\$1,543,768
C/I Sector-Total	\$1,509,465	\$1,086,985	\$2,596,450	\$1,078,216	\$1,540,921	\$2,619,138	\$2,005,001	\$1,410,436	\$3,415,437
Total-PNG	\$2,889,698	\$2,233,352	\$5,123,050	\$2,702,681	\$2,579,236	\$5,719,514	\$3,477,014	\$2,425,871	\$6,458,378
Total-NMU	\$476,561	\$538,154	\$1,014,715	\$749,980	\$629,099	\$1,490,001	\$1,230,114	\$821,463	\$2,209,000
Total	\$3,366,259	\$2,771,506	\$6,137,765	\$3,452,661	\$3,208,335	\$7,209,515	\$4,707,128	\$3,247,334	\$8,667,378
Incentive vs non-incentive as a									
percent of total spending	54.8%	45.2%		47.9%	44.5%		54.3%	37.5%	
		2013			2014			2015	
	Non-Incentive	Incentive	Total	Non-Incentive	Incentive	Total	Non-Incentive	Incentive	Total
Low Income Sector	\$0	\$1,044,422	\$1,044,422			\$0			\$0
Residential Sector	\$2,993,564	\$1,265,586	\$4,259,150			\$0			\$0
C/I Sector	\$1,196,127	\$1,034,833	\$2,230,960			\$0			\$0
Total	\$4,189,691	\$3,344,842	\$7,534,533	\$0	\$0	\$0	\$0	\$0	\$0
Incentive vs non-incentive as a									
percent of total spending	55.6%	44.4%							

B.9. How did MERC's natural gas Commissioner-approved conservation energy savings goal(s) compare to the reported CIP energy savings for 2010, 2011, 2012, and 2013reported in the annual CIP Status Report? How did decoupling influence these results?

MERC has continually improved its percent of accomplishments for actual versus approved energy savings for the past three years.

All Projects	2010	2011	2012	2013	2014	2015
		-	-	2013	2014	2013
Actual - PNG	348,874	356,384	359,038			
Actual - NMU	96,962	101,363	175,558			
Actual - Total	445,836	457,748	534,596	424,821		
Approved - PNG	324,510	392,079	450,423			
Approved - NMU	89,326	105,188	121,682			
Approved - Total	413,836	497,268	572,106	394,949	357,561	377,788
Savings Over(Under) Achieved - PNG	24,364	(35,695)	(91,386)			
Savings Over(Under) Achieved - NMU	7,636	(3,825)	53,876			
Savings Over(Under) Achieved - Total	32,000	(39,520)	(37,510)	29,872		
Percent Achieved	107.7%	92.1%	93.4%	107.6%	0.0%	0.0%

#### Table B9 (A) - Actual versus Approved Energy Savings

#### Table B9 (B) - Actual versus Approved Energy Savings

Projects Without Residential						
Behavior Project	2010	2011	2012	2013	2014	2015
Actual - PNG	287,370	312,898	303,602			
Actual - NMU	79,536	89,483	161,781			
Actual - Total	366,907	402,382	465,383	424,821		
Approved - PNG	263,352	318,689	364,802			
Approved - NMU	71,284	83,538	96,423			
Approved - Total	334,636	402,228	461,226	394,949	357,561	377,788
Savings Over(Under) Achieved - PNG	24,018	(5,791)	(61,200)			
Savings Over(Under) Achieved - NMU	8,252	5,945	65,357			
Savings Over(Under) Achieved - Total	32,270	154	4,157	29,872		
Percent Achieved	109.6%	100.0%	100.9%	107.6%	0.0%	0.0%

## B.10. MERC shall include a comparison of lifetime energy savings that can be attributed to the Company's CIP before and after the implementation of revenue decoupling.

Lifetime energy savings are detailed below by utility, by Residential and C/I sectors, by year. With the increase in opt-outs and related decrease in opportunities, lifetime savings have also decreased in 2013.

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Residential Projects-PNG	2,436,407	3,183,864	2,784,390	2,801,554				
Residential Projects-NMU	390,771	429,749	371,618	397,379				
Residential Projects-Total	2,827,178	3,613,613	3,156,008	3,198,933	3,274,790			3,274,790
C/I Projects-PNG	2,361,120	1,726,282	2,095,077	2,060,826				
C/I Projects-NMU	557,135	1,045,860	2,222,509	1,275,168				
C/I Projects-Total	2,918,255	2,772,141	4,317,585	3,335,994	3,033,861			3,033,861
Total Lifetime Savings-PNG	4,797,527	4,910,146	4,879,467	4,862,380				
Total Lifetime Savings-NMU	947,906	1,475,609	2,594,126	1,672,547				
Total Lifetime Savings	5,745,433	6,385,754	7,473,593	6,534,927	6,308,651			6,308,651

Table B10 (A)- Lifetime Energy Savings

#### Table B10 (B)- Lifetime Energy Savings

Table BIO (B)- Lifetime Lifetgy Savings								
Projects Without Residential				Base Years				Post Years
Behavior Project	2010	2011	2012	Average	2013	2014	2015	Average
Residential Projects-PNG	2,374,903	3,140,370	2,728,955	2,748,076				
Residential Projects-NMU	373,345	417,871	357,840	383,019				
Residential Projects-Total	2,748,249	3,558,241	3,086,795	3,131,095	3,274,790			3,274,790
C/I Projects-PNG	2,361,120	1,726,282	2,095,077	2,060,826				
C/I Projects-NMU	557,135	1,045,860	2,222,509	1,275,168				
C/I Projects-Total	2,918,255	2,772,141	4,317,585	3,335,994	3,033,861			3,033,861
Total Lifetime Savings-PNG	4,736,023	4,866,652	4,824,032	4,808,902				
Total Lifetime Savings-NMU	930,480	1,463,730	2,580,349	1,658,187				
Total Lifetime Savings	5,666,503	6,330,382	7,404,380	6,467,089	6,308,651			6,308,651

#### B.11. MERC shall include documentation in its evaluation and annual reports that shows for each existing CIP project any changes that have occurred in the number of participants, any reductions in gas use per participant, and any changes in the costeffectiveness or any other measure that gauges the performance of these projects.

Due to the redesign of the CIP portfolio for the 2013-2015 Triennial CIP Plan, it was not possible to provide information for CIP project changes by project. For example, in 2012, the Community Energy Services project was a stand-along project. In 2013, the workshop and In-Home Audit portions of the project were included in the Residential Sector Support project while the actual rebates for improvements were included in the Residential Rebates project. Therefore, information here has been provided by Sector.

The first two tables below detail by sector, by utility and by year, participation in the three customer sectors, including and excluding the Residential Behavior project. The Residential Behavior project had a significant impact on participation as many customers received the Home Energy Report. Participation is one way of gauging the success of a project.

#### Table B11 (A) - Participation

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Sector-PNG	288	262	217	256				
Low Income Sector-NMU	86	34	69	63				
Low Income Sector-Total	374	296	286	319	401			401
Residential Sector-PNG	52,858	64,506	63,915	60,426				
Residential Sector-NMU	13,205	13,336	12,075	12,872				
Residential Sector-Total	66,063	77,842	75,990	73,298	18,805			18,805
C/I Sector-PNG	257	268	869	465				
C/I Sector-NMU	82	131	338	184				
C/I Sector-Total	339	399	1,207	648	2,442			2,442
All Sectors-PNG	53,403	65,036	65,001	61,147				
All Sectors-NMU	13,373	13,501	12,482	13,119				
All Sectors-Total	66,776	78,537	77,483	74,265	21,648			21,648

#### Table B11 (B) - Participation

Projects Without Residential				Base Years				Post Years
Behavior Project	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Sector-PNG	288	262	217	256				
Low Income Sector-NMU	86	34	69	63				
Low Income Sector-Total	374	296	286	319	401			401
Residential Sector-PNG	14,418	15,815	12,660	14,298				
Residential Sector-NMU	2,314	2,207	1,408	1,976				
Residential Sector-Total	16,732	18,022	14,068	16,274	18,805			18,805
C/I Sector-PNG	257	268	869	465				
C/I Sector-NMU	82	131	338	184				
C/I Sector-Total	339	399	1,207	648	2,442			2,442
All Sectors-PNG	14,963	16,345	13,746	15,018				
All Sectors-NMU	2,482	2,372	1,815	2,223				
All Sectors-Total	17,445	18,717	15,561	17,241	21,648			21,648

Another way of gauging success is the cost to produce energy savings. The tables below detail cost per Dth saved by sector, by utility and by year.

#### Table B11 (C) - Cost per Dth Saved

				Base Years				Post Years
All Projects	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Sector-PNG	\$71.42	\$77.78	\$98.91	\$82.71				
Low Income Sector-NMU	\$77.83	\$85.70	\$98.93	\$87.49				
Low Income Sector-Total	\$72.78	\$79.13	\$98.92	\$83.61	\$93.19			\$93.19
Residential Sector-PNG	\$14.78	\$17.27	\$20.09	\$17.38				
Residential Sector-NMU	\$11.90	\$13.30	\$14.78	\$13.33				
Residential Sector-Total	\$14.31	\$16.70	\$19.36	\$16.79	\$20.47			\$20.47
C/I Sector-PNG	\$14.25	\$11.73	\$12.22	\$12.74				
C/I Sector-NMU	\$9.02	\$14.10	\$10.90	\$11.34				
C/I Sector-Total	\$12.79	\$12.47	\$11.58	\$12.28	\$10.85			\$10.85
Total Portfolio-PNG	\$17.78	\$17.88	\$20.70	\$18.79				
Total Portfolio-NMU	\$13.87	\$16.74	\$14.34	\$14.98				
Total Portfolio-Total	\$16.93	\$17.62	\$18.61	\$17.72	\$20.32			\$20.32

#### Table B11 (D) - Cost per Dth Saved

Projects Without Residential				Base Years				Post Years
Behavior Project	2010	2011	2012	Average	2013	2014	2015	Average
Low Income Sector-PNG	\$71.42	\$77.78	\$98.91	\$82.71				
Low Income Sector-NMU	\$77.83	\$85.70	\$98.93	\$87.49				
Low Income Sector-Total	\$72.78	\$79.13	\$98.92	\$83.61	\$93.19			\$93.19
Residential Sector-PNG	\$18.39	\$19.20	\$23.95	\$20.52				
Residential Sector-NMU	\$16.08	\$15.39	\$17.32	\$16.26				
Residential Sector-Total	\$18.09	\$18.74	\$23.21	\$20.01	\$20.47			\$20.47
C/I Sector-PNG	\$14.25	\$11.73	\$12.22	\$12.74				
C/I Sector-NMU	\$9.02	\$14.10	\$10.90	\$11.34				
C/I Sector-Total	\$12.79	\$12.47	\$11.58	\$12.28	\$10.85			\$10.85
Total Portfolio-PNG	\$20.10	\$18.96	\$22.66	\$20.56				
Total Portfolio-NMU	\$15.37	\$17.72	\$14.59	\$15.62				
Total Portfolio-Total	\$19.07	\$18.69	\$19.85	\$19.24	\$20.32			\$20.32

The third way to gauge success that we provide is the Societal Test. These Societal test results for 2010, 2011 and 2013 are based on post year analysis and, therefore, are actual results based on actual performance as approved in our past Status Reports. The 2013 Societal Test results are preliminary as the Status Report has not been completed yet.

Two things should be noted on these tables. The first is that the Low Income Sector was included in the Residential Sector for the base years. The second is that the methodology and inputs for benefit cost analysis were changed for the Post Years, primarily as a result of the low cost of gas.

Table BII (E) - Societal Test Trend						
All Projects	2010	2011	2012	2013	2014	2015
Low Income Sector-PNG	n/a	n/a	n/a			
Low Income Sector-NMU	n/a	n/a	n/a	1.07		
Residential Sector-PNG	6.39	5.44	4.78			
Residential Sector-NMU	6.17	7.44	6.50	1.67		
C/I Sector-PNG	5.91	6.47	6.14			
C/I Sector-NMU	9.21	3.84	6.36	3.64		
Total Portfolio-PNG	5.75	5.45	4.85			
Total Portfolio-NMU	6.88	4.37	5.97	2.13		

#### Table B11 (E) - Societal Test Trend

Residential Sector in Base Years included Low Income Sector

Projects Without Residential						
Behavior Project	2010	2011	2012	2013	2014	2015
Low Income Sector-PNG	n/a	n/a	n/a			
Low Income Sector-NMU	n/a	n/a	n/a	1.07		
Residential Sector-PNG	4.88	4.66	3.80			
Residential Sector-NMU	3.97	5.83	6.22	1.67		
C/I Sector-PNG	5.91	6.47	6.14			
C/I Sector-NMU	9.21	3.84	6.36	3.64		
Total Portfolio-PNG	4.97	5.00	4.30			
Total Portfolio-NMU	5.99	3.98	5.69	2.13		

#### Table B11 (F) - Societal Test Trend

Residential Sector in Base Years included Low Income Sector

The 2013 CIP Status Report is not finalized yet, therefore, the 2013 data in these tables should be considered preliminary.

#### B.12. MERC shall document any specific actions the Company has undertaken that demonstrate a shift or realignment in the Company's support for energy conservation initiatives (e.g., efforts that would strengthen energy efficiency requirements in building codes and appliance standards at the national, state or local level).

MERC has actively participated in a task force led by Xcel Energy on Codes and Standards. Together with other utilities and the Department of Commerce, Division of Energy Resources, we have studied possible ways to support improved application of building codes and receive credit for the achievement.

### C. <u>Revenue Deferred and Collected Under the RDM</u> <u>Adjustment</u>

## C.1. What was the monthly, annual, and cumulative amount of revenue deferred and recovered by customer rate class through the decoupling mechanism during the period being evaluated? A discussion describing actions leading to these adjustments will be provided.

Each month the average distribution revenue per customer on an actual basis was compared to the baseline forecast approved in Docket No. G007,011/GR-10-977. The resulting monthly deferrals, as well as the annual result, and cumulative balances can be seen in the table below. 2013 did not have any refunds or surcharges associated with the decoupling mechanism. The 2013 deferral will be refunded to customers beginning April 1, 2014.

	Resid	ential	GS-Sm	all C/I
	Monthly	Cumulative	Monthly	Cumulative
Jan-13	(\$168,020)	(\$168,020)	(\$29,128)	(\$29,128)
Feb-13	\$2,031,442	\$1,863,422	\$178,267	\$149,139
Mar-13	\$590,205	\$2,453,627	\$2,265	\$151,404
Apr-13	\$614,699	\$3,068,326	\$0	\$151,404
May-13	\$0	\$3,068,326	\$0	\$151,404
Jun-13	\$0	\$3,068,326	\$0	\$151,404
Jul-13	(\$188,850)	\$2,879,476	\$0	\$151,404
Aug-13	(\$118,602)	\$2,760,874	\$0	\$151,404
Sep-13	(\$446,749)	\$2,314,125	(\$12,971)	\$138,433
Oct-13	(\$1,276,160)	\$1,037,965	\$12,971	\$151,404
Nov-13	(\$68,348)	\$969,617	\$0	\$151,404
Dec-13	\$1,128,501	\$2,098,119	\$0	\$151,404
Total-2013		\$2,098,119		\$151,404

Table C1 - Monthly, Annual, and Cumulative Revenue Deferred and Recovered by Customer Rate Class

Debits reflect refunds to customers and credits reflect customer surcharges.

## C.2. Has MERC made any changes to its methods or calculations of the decoupling deferral over the course of the pilot? Describe any such changes, their purpose and impact on the deferral.

Beginning in July 2013, MERC consolidated its four PGA's into two. The decoupling mechanism was initially formatted to enter each PGA's customer class data separately under the four PGA setup. Starting in July 2013, instead of distinguishing between the various PGA's, the sales and customer count data was entered in at the total MERC level by customer class. This had no effect on the decoupling mechanism calculation as the decoupling calculation is done at the total level.

C.3. Were there any issues that arose regarding the methodology or input values for calculation of the accounting journal entries which implemented the decoupling deferral? Explain and quantify the impact of any changes in methodology or input values.

The only change that arose during 2013 was the consolidation of MERC's four PGA's into two. As discussed previously, this only affected the inputs into the decoupling model, but had no impact on the calculation of the decoupling deferral.

C.4. What was the pretax margin and net income impact resulting from the recoverable revenue deferrals for the period being evaluated as a result of the pilot? What percentage of total pretax margins and net income for the Company's operations is represented by these deferrals in each year?

Line	Description	Reference	Amount
1	Decouling Pre-Tax Margin		(\$2,249,523)
2	Effective Tax Rate		41.33%
3	Net Income Effect of Decoupling	Line 1 * (1-Line 2)	\$1,319,795
4	2013 Total Margin		\$1,038,466
5	Decouple Margin as a % of Total Margin	Line 1/Line 4	-2.17%
6	2013 Net Income		\$16,304,958
7	Decoupling Net Income as a % of Total Net Income	Line 3/Line 6	-8.09%

Table C4 - Pre-Tax and Net Income Impact

C.5. What was MERC's Residential and Commercial & Industrial recorded gas margin revenue and recorded gas margin revenue per customer for 2010-the period being evaluated, before and after decoupling deferrals?

Table C5 - Pre-Tax and Net Income Impact

	2010	2011	2012	2013 Pre- Decoupling Deferral	2013 Post Decoupling Deferral
Residential Gas Margin	\$26,552,150	\$32,647,483	\$27,945,891	\$37,479,743	\$35,381,624
Residential Customers	187,603	187,125	189,630	192,428	192,428
Residential Gas Margin per Customer	\$142	\$174	\$147	\$195	\$184
Small C/I Gas Margin	\$1,255,943	\$1,437,591	\$1,234,583	\$2,463,734	\$2,312,330
Small C/I Customers	9,597	9,555	10,466	10,983	10,959
Small C/I Gas Margin per Customer	\$131	\$150	\$118	\$224	\$211

## C.6. What was the total amount of decoupling surcharge revenue collected from ratepayers each month of the period being evaluated?

No surcharge revenue has been collected from ratepayers as a result of MERC's decoupling mechanism.

C.7. What is the monthly customer bill impact of the decoupling rate adjustment for customers during the recovery period? This should be expressed as an average monthly dollar amount collected and percentage based on the total decoupling amount to be collected divided by total estimated revenue for Residential customers.

In Docket No. G007,011/GR-10-977, the average residential customer was forecasted to use 74 therms per month. In the 2013 decoupling calculation, the refund rate was calculated to be 0.01247. Therefore, the average monthly refund per residential customer is expected to be \$0.92.

In Docket No. G007,011/GR-10-977, the estimated average residential customer revenue was \$70.00. Therefore as a percentage the average residential customer will see a refund of 1.32%.

### D. Proportion of Margin Lost to Company-Sponsored CIP Relative to the RDM Adjustment

D.1. What was the annual amount of estimated lost margin due directly to Company CIP programs for Residential and Commercial & Industrial customers during 2013 relative to the RDM for the same customer groups? This analysis should display the estimated annual reduction in therms and margin (\$).

Measures/Programs Added Due to	Energy Savings	Distribution	
Decoupling	(Therms)	Margin Rates	Lost Margin
Low Income Sector	112,070	\$0.19754	\$22,138
Residential Sector	2,080,710	\$0.19754	\$411,023
Small C/I Sector	231,008	\$0.18525	\$42,794
Large C/I Sector	1,824,412	\$0.16868	\$307,742
Total	4,248,200		\$783,698

Table D - 2013 Estimated Energy Savings and Lost Margin Due to CIP

CIP Savings are from Table B1(C)

CIP Savings for C/I are not broken out by Small and Large C/I for purposes of this calculation. The CIP Savings were alllocated based on sales usage.

In 2013, MERC recorded a Regulatory Liability (Refund to Customers) of \$2,098,119 for the Residential sector. This includes the Low Income sector as there is no distinction of Low Income Customers in the RDM. Also in 2013, MERC recorded a Regulatory Liability (Refund to Customers) of \$151,404 for the General Service Small C/I Sector.

The Large C/I Sector is not included in MERC's RDM calculation, therefore no Regulatory Liability or Asset has been calculated.

E. Impact of General Rate Cases During Implementation of the Pilot Program

#### E.1. Did MERC file any rate cases during the pilot period? If so, when?

MERC filed a rate case in Docket No. G011/GR-13-617 on September 30, 2013, which was based on a 2014 test year.

## E.2. To the extent new base rates took effect during the pilot period, when did those new rates take effect and what impact did that have on the methods and mechanics of the deferral calculations? Please include changes to base therm sales, weather adjustments, and rate of return.

Interim rates took effect as of January 1, 2014, which did not have any impact on the 2013 decoupling mechanism calculation. The 2014 decoupling mechanism will be updated with the sales, customer counts, and distribution rates (less the CCRC) that are ultimately approved in Docket No. G011/GR-13-617.

### F. New Customer Usage and Adjustment Under the RDM

- F.1. What was the impact of new customers on the decoupling calculations for the period being evaluated? Specifically what was:
  - a. The number of customers used (by class) in the decoupling calculations,
  - b. The number of customers approved (by class) in the most recent general rate case,
  - c. The difference between a and b,
  - d. The margin associated with c, and
  - e. The per customer impact of d.

#### Table F1 - Customer Usage and Adjustment

	Residential	GS Small C/I
Actual Customers in Decoujpling Calculation	191,540	10,928
Aproved Customers in Decoupling Calculation	189,875	9,212
Actual less Approved Custoemrs	1,665	1,716
Difference in Customers x Average Actual Annual Use x Per Therm Rate	\$287,616	\$331,083
Per Customer Impact of d	\$1.50	\$30.30

Actual customers in this table differ from MERC's responses to C5 and G3 as this table is based off of the customer count methodology used in Docket No. G007,011/GR-10-977, and MERC's responses to C5 and G3 are based off of the customer count methodology used in Docket No. G011/GR-13-617.

## F.2. Did MERC implement any changes to the methodology to account for new customers during the course of the pilot?

No changes to the methodology to account for new customers during the course of the evaluation period were necessary. As described in the Direct Testimony of Ms. Valerie Grace in Docket No. G007,011/GR-10-977 MERC's decoupling mechanism is calculated on a per customer basis. The reason behind the per customer basis is to,

filter out any changes (increase or decrease) in the number of customers that would differ from those levels supporting the revenue approved by the Commission in a general rate case proceeded." Doing so will not only isolate the changes in usage and related distribution revenues for the number of customers that were used to determine the revenues approved in a general rate case proceeding; it will recognize the additional costs incurred by MERC to provide service to new customers. These costs include the addition of new services and meters as well as other expenses to serve new customers joining the system. This approach will allow MERC to continue to recover the cost of connecting new customers. Moreover, it will also prevent MERC from recovering revenues for load losses associated with customers leaving the system.

F.3. What were the monthly numbers of customers served, by rate schedule, in the evaluation period being reported on?

	Residential	Small C/I		
Jan-13	190,973	10,928		
Feb-13	193,015	11,108		
Mar-13	190,787	10,948		
Apr-13	191,336	10,917		
May-13	190,798	10,900		
Jun-13	191,685	11,047		
Jul-13	192,019	10,998		
Aug-13	190,813	10,851		
Sep-13	190,788	10,790		
Oct-13	191,417	10,835		
Nov-13	191,163	10,828		
Dec-13	193,684	10,988		
Monthly Average	191,540	10,928		

Table F3 - Number of Customers

## F.4. What was the actual average usage for customers subject to the decoupling rider for the evaluation period being reported on?

The average annual use per Residential customer in 2013 was 947 therms.

The average annual use per General Service Small C/I customer was 1,134 therms.

## F.5. In this section, please also refer to and discuss the data regarding total sales volumes and total gas margin revenues, provided in response to questions G1 and G2 below.

In the responses to questions G1 and G2 below MERC has identified by Rate Schedule sales and margin revenues for 2010 – 2013 Actual as well as the 2014 Forecast. These sales and margins are not weather normalized, and represent the actual data from year to year.

G. Related Rate and Customer Usage Information (Actual and Forecasted)

					TOTAL
	TOTAL	TOTAL	TOTAL	TOTAL	FORECAST
RATE SCHEDULE	2010	2011	2012	2013	2014
SC_INTERR	28,990,686	31,917,575	28,020,652	39,571,664	27,664,851
SC_JOINT	527,860	521,944	388,885	425,811	392,300
SC_LCI	79,999,173	85,965,329	74,202,360	96,596,507	84,534,106
SC_RES	159,126,553	163,964,334	137,124,435	181,296,462	165,401,857
SC_SCI	8,820,834	8,596,847	7,034,960	12,392,175	10,197,153
SC_TRNSP	442,458,897	455,923,761	522,937,889	497,478,521	449,011,334
GRAND TOTAL	719,924,003	746,889,790	769,709,181	827,761,140	737,201,601

#### G.1. What were total therm sales volumes by rate schedule in the period being evaluated?

#### Table G1 - Therm Sales

## G.2. What were total gas margin revenues by rate schedule in 2011 and each evaluation period?

Table G2 - Gas Margin Revenues

				TOTAL
				FORECAST
RATE SCHEDULE	2011	2012	2013	2014
SC_LCI	\$14,954,066	\$13,192,305	\$17,421,453	\$14,259,213
SC_RES	\$32,647,483	\$27,945,891	\$37,479,743	\$32,673,483
SC_SCI	\$1,437,591	\$1,234,583	\$2,463,734	\$1,889,023
GRAND TOTAL	\$49,039,140	\$42,372,779	\$57,364,930	\$48,821,719

- G.3. What was the rate of average annual gas customer growth by rate schedule starting in 2011? How does this compare to MERC's historical levels of gas customer growth in the 2009-2010 period? What is the Company's forecast for future customer growth? What were the average annual customer count totals by rate schedule for the period being reported?
- Part 1: Rate of Average Annual Gas Customer Growth by Rate Schedule.
- Part 2: Companies forecast growth rate.
- Part 3: What were the average annual customer count totals by rate schedule for the period being reported?

#### Table G3 -Part 1 and 2

				Part 2
	Part 1	Part 1	Part 1	Growth Rate
	Growth Rate	Growth Rate	Growth Rate	Forecasted
RATE SCHEDULE	2011 vs 2010	2012 vs 2011	2013 vs 2012	2014 vs 2013
SC_INTERR	-14%	-8%	0%	1%
SC_JOINT	-22%	-24%	-19%	22%
SC_LCI	-1%	-6%	-3%	1%
SC_RES	0%	1%	1%	0%
SC_SCI	0%	10%	5%	0%
SC_TRANSP	0%	0%	1%	1%
GRAND TOTAL	- <b>39</b> %	- <b>27</b> %	-14%	24%

#### Table G3 - Part 3; Fix Charge Counts/Month

					Part 3
	Part 3	Part 3	Part 3	Part 3	Average
	Average	Average	Average	Average	Forecast
RATE SCHEDULE	2010	2011	2012	2013	2014
SC_INTERR	571	488	450	452	457
SC_JOINT	14	11	8	7	8
SC_LCI	11,516	11,436	10,731	10,412	10,513
SC_RES	187,603	187,125	189,630	192,428	192,587
SC_SCI	9,597	9,555	10,466	10,983	10,959
SC_TRANSP	165	165	165	166	168
GRAND TOTAL	209,465	208,780	211,451	214,449	214,693

G.4. What proportion of customers subject to decoupling was residential versus commercial during the pilot? What proportion of usage from customers subject to decoupling was residential versus commercial during the pilot?

Table G4 - Proportions of Customers and Usage		
	2013 Average	% of Custo
	Annual Customers	Applicable to D

	2013 Average	% of Customers
	Annual Customers	Applicable to Decoupling
Residential	191,540	95%
GS Small C/I	10,928	5%
		% of Sales
	2013 Sales	Applicable to Decoupling
Residential	181,296,501	94%
GS Small C/I	12,392,149	6%

Actual customers in this table differ from MERC's response to C5 and G3, as this table is based off of the customer count methodology used in Docket No. G007,011/GR-10-977 and MERC's responses to C5 and G3 are based off of the customer count methodology used in Docket No. G011/GR-13-617.

# G.5. On a rate schedule basis, how has actual annual gas use per customer changed during 2011 through the period being evaluated?

				Change in Use Per
	Change in Use Per Customer	Change in Use Per Customer	Change in Use Per Customer	Customer 2014 Forecast vs 2013
RATE SCHEDULE	2011 vs 2010	2012 vs 2011	2013 vs 2012	Actual
SC_INTERR	14,544	(3,087)	25,249	(26,920)
SC_JOINT	10,542	(1,133)	16,881	(15,643)
SC_LCI	570	(602)	2,362	(1,236)
SC_RES	28	(153)	219	(83)
SC_SCI	(19)	(228)	456	(198)
SC_TRANSP	91,358	395,716	(178,368)	(316,235)
GRAND TOTAL	117,023	390,512	(133,202)	(360,316)

Table G5 - Change in Use per Customer

G.6. What has been the change in the Company's natural gas delivered average monthly price per therm by rate schedule during 2011 through the period being evaluated? Provide a detailed incremental chronological listing (including Docket #) and price per therm impact of all rate adjustments (commodity, general rate case, decoupling, etc.) during 2011 through the period being evaluated. What was the cumulative impact factoring in all rate adjustments from the beginning of 2011 through the period being evaluated?

The data has been split into two time frames, pre and post consolidation.

NNG	Residential
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		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.60675	0.17746	0.00000	0.78421		Docket No. G007,011/GR-08-836
2011	2	0.61366	0.19417	0.00000	0.80783	0.02362	Docket No. G007,011/GR-10-977
2011	3	0.60068	0.19417	0.00000	0.79485	-0.01298	
2011	4	0.60902	0.19417	0.00000	0.80319	0.00834	
2011	5	0.60584	0.19417	0.00000	0.80001	-0.00318	
2011	6	0.60306	0.19417	0.00000	0.79723	-0.00278	
2011	7	0.59986	0.19417	0.00000	0.79403	-0.00320	
2011	8	0.60905	0.19417	0.00000	0.80322	0.00919	
2011	9	0.55242	0.19417	0.00000	0.74659	-0.05663	
2011	10	0.52999	0.19417	0.00000	0.72416	-0.02243	

2011	11	0.58051	0.19417	0.00000	0.77468	0.05052	
2011	12	0.56398	0.19417	0.00000	0.75815	-0.01653	
2012	1	0.54858	0.19417	0.00000	0.74275	-0.01540	
2012	2	0.51386	0.19417	0.00000	0.70803	-0.03472	
2012	3	0.51831	0.19417	0.00000	0.71248	0.00445	
2012	4	0.50284	0.19417	0.00000	0.69701	-0.01547	
2012	5	0.45246	0.19417	0.00000	0.64663	-0.05038	
2012	6	0.44295	0.19417	0.00000	0.63712	-0.00951	
2012	7	0.45564	0.19417	0.00000	0.64981	0.01269	
2012	8	0.49261	0.19417	0.00000	0.68678	0.03697	
2012	9	0.49561	0.19417	0.00000	0.68978	0.00300	
2012	10	0.52252	0.19417	0.00000	0.71669	0.02691	
2012	11	0.56071	0.19417	0.00000	0.75488	0.03819	
2012	12	0.57632	0.19417	0.00000	0.77049	0.01561	
2013	1	0.53889	0.19754	0.00000	0.73643	-0.03406	Docket No. G007,011/GR-10-977
2013	2	0.53387	0.19754	0.00000	0.73141	-0.00502	
2013	3	0.54726	0.19754	0.00000	0.74480	0.01339	
2013	4	0.59179	0.19754	0.00000	0.78933	0.04453	
2013	5	0.63074	0.19754	0.00000	0.82828	0.03895	
2013	6	0.63549	0.19754	0.00000	0.83303	0.00475	

# Viking Residential

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	Delivered Rate	Notes
2011	1	0.72751	0.17746	0.00000	0.90497		Docket No. G007,011/GR-08-836
2011	2	0.72581	0.19417	0.00000	0.91998	0.01501	Docket No. G007,011/GR-10-977
2011	3	0.71621	0.19417	0.00000	0.91038	-0.00960	
2011	4	0.71034	0.19417	0.00000	0.90451	-0.00587	
2011	5	0.72539	0.19417	0.00000	0.91956	0.01505	
2011	6	0.72059	0.19417	0.00000	0.91476	-0.00480	
2011	7	0.71968	0.19417	0.00000	0.91385	-0.00091	
2011	8	0.71965	0.19417	0.00000	0.91382	-0.00003	
2011	9	0.48206	0.19417	0.00000	0.67623	-0.23759	
2011	10	0.47587	0.19417	0.00000	0.67004	-0.00619	
2011	11	0.49874	0.19417	0.00000	0.69291	0.02287	
2011	12	0.47693	0.19417	0.00000	0.67110	-0.02181	
2012	1	0.47608	0.19417	0.00000	0.67025	-0.00085	
2012	2	0.44358	0.19417	0.00000	0.63775	-0.03250	
2012	3	0.44479	0.19417	0.00000	0.63896	0.00121	
2012	4	0.39274	0.19417	0.00000	0.58691	-0.05205	
2012	5	0.31198	0.19417	0.00000	0.50615	-0.08076	

2012	6	0.34770	0.19417	0.00000	0.54187	0.03572	
2012	7	0.37755	0.19417	0.00000	0.57172	0.02985	
2012	8	0.40648	0.19417	0.00000	0.60065	0.02893	
2012	9	0.36158	0.19417	0.00000	0.55575	-0.04490	
2012	10	0.40473	0.19417	0.00000	0.59890	0.04315	
2012	11	0.40530	0.19417	0.00000	0.59947	0.00057	
2012	12	0.40513	0.19417	0.00000	0.59930	-0.00017	
2013	1	0.41168	0.19754	0.00000	0.60922	0.00992	Docket No. G007,011/GR-10-977
2013	2	0.40574	0.19754	0.00000	0.60328	-0.00594	
2013	3	0.42631	0.19754	0.00000	0.62385	0.02057	
2013	4	0.44587	0.19754	0.00000	0.64341	0.01956	
2013	5	0.50692	0.19754	0.00000	0.70446	0.06105	
2013	6	0.50602	0.19754	0.00000	0.70356	-0.00090	

# **Great Lakes Residential**

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.66055	0.17746	0.00000	0.83801		Docket No. G007,011/GR-08-836
2011	2	0.65844	0.19417	0.00000	0.85261	0.01460	Docket No. G007,011/GR-10-977
2011	3	0.64956	0.19417	0.00000	0.84373	-0.00888	
2011	4	0.64851	0.19417	0.00000	0.84268	-0.00105	
2011	5	0.66334	0.19417	0.00000	0.85751	0.01483	
2011	6	0.65836	0.19417	0.00000	0.85253	-0.00498	
2011	7	0.65731	0.19417	0.00000	0.85148	-0.00105	
2011	8	0.65714	0.19417	0.00000	0.85131	-0.00017	
2011	9	0.48320	0.19417	0.00000	0.67737	-0.17394	
2011	10	0.46896	0.19417	0.00000	0.66313	-0.01424	
2011	11	0.49067	0.19417	0.00000	0.68484	0.02171	
2011	12	0.46933	0.19417	0.00000	0.66350	-0.02134	
2012	1	0.46835	0.19417	0.00000	0.66252	-0.00098	
2012	2	0.43631	0.19417	0.00000	0.63048	-0.03204	
2012	3	0.43755	0.19417	0.00000	0.63172	0.00124	
2012	4	0.38947	0.19417	0.00000	0.58364	-0.04808	
2012	5	0.30925	0.19417	0.00000	0.50342	-0.08022	
2012	6	0.34485	0.19417	0.00000	0.53902	0.03560	
2012	7	0.37451	0.19417	0.00000	0.56868	0.02966	
2012	8	0.40326	0.19417	0.00000	0.59743	0.02875	
2012	9	0.34347	0.19417	0.00000	0.53764	-0.05979	
2012	10	0.38626	0.19417	0.00000	0.58043	0.04279	
2012	11	0.39815	0.19417	0.00000	0.59232	0.01189	
2012	12	0.39661	0.19417	0.00000	0.59078	-0.00154	

2013	1	0.39717	0.19754	0.00000	0.59471	0.00393	Docket No. G007,011/GR-10-977
2013	2	0.39135	0.19754	0.00000	0.58889	-0.00582	
2013	3	0.41188	0.19754	0.00000	0.60942	0.02053	
2013	4	0.43443	0.19754	0.00000	0.63197	0.02255	
2013	5	0.49587	0.19754	0.00000	0.69341	0.06144	
2013	6	0.49791	0.19754	0.00000	0.69545	0.00204	

# NMU Residential

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.56922	0.21759	0.00000	0.78681		Docket No. G007,011/GR-08-836
2011	2	0.57058	0.24189	0.00000	0.81247	0.02566	Docket No. G007,011/GR-10-977
2011	3	0.55991	0.24189	0.00000	0.80180	-0.01067	
2011	4	0.56039	0.24189	0.00000	0.80228	0.00048	
2011	5	0.56855	0.24189	0.00000	0.81044	0.00816	
2011	6	0.56420	0.24189	0.00000	0.80609	-0.00435	
2011	7	0.56242	0.24189	0.00000	0.80431	-0.00178	
2011	8	0.56584	0.24189	0.00000	0.80773	0.00342	
2011	9	0.50203	0.24189	0.00000	0.74392	-0.06381	
2011	10	0.48083	0.24189	0.00000	0.72272	-0.02120	
2011	11	0.52233	0.24189	0.00000	0.76422	0.04150	
2011	12	0.50278	0.24189	0.00000	0.74467	-0.01955	
2012	1	0.49651	0.24189	0.00000	0.73840	-0.00627	
2012	2	0.46326	0.24189	0.00000	0.70515	-0.03325	
2012	3	0.46564	0.24189	0.00000	0.70753	0.00238	
2012	4	0.42590	0.24189	0.00000	0.66779	-0.03974	
2012	5	0.35681	0.24189	0.00000	0.59870	-0.06909	
2012	6	0.37545	0.24189	0.00000	0.61734	0.01864	
2012	7	0.39877	0.24189	0.00000	0.64066	0.02332	
2012	8	0.43064	0.24189	0.00000	0.67253	0.03187	
2012	9	0.41902	0.24189	0.00000	0.66091	-0.01162	
2012	10	0.45593	0.24189	0.00000	0.69782	0.03691	
2012	11	0.48126	0.24189	0.00000	0.72315	0.02533	
2012	12	0.48654	0.24189	0.00000	0.72843	0.00528	
2013	1	0.48940	0.19754	0.00000	0.68694	-0.04149	Docket No. G007,011/GR-10-977
2013	2	0.48386	0.19754	0.00000	0.68140	-0.00554	
2013	3	0.50154	0.19754	0.00000	0.69908	0.01768	
2013	4	0.53216	0.19754	0.00000	0.72970	0.03062	
2013	5	0.58453	0.19754	0.00000	0.78207	0.05237	
2013	6	0.58660	0.19754	0.00000	0.78414	0.00207	

# NNG Residential

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2013	7	0.55793	0.19754	0.00000	0.75547		PGA Consolidation
2013	8	0.55893	0.19754	0.00000	0.75647	0.00100	
2013	9	0.54269	0.19754	0.00000	0.74023	-0.01624	
2013	10	0.5432	0.19754	0.00000	0.74074	0.00051	
2013	11	0.57612	0.19754	0.00000	0.77366	0.03292	
2013	12	0.57301	0.19754	0.00000	0.77055	-0.00311	

# **Consolidated Residential**

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2013	7	0.47661	0.19754	0.00000	0.67415		PGA Consolidation
2013	8	0.47303	0.19754	0.00000	0.67057	-0.00358	
2013	9	0.44388	0.19754	0.00000	0.64142	-0.02915	
2013	10	0.4476	0.19754	0.00000	0.64514	0.00372	
2013	11	0.43626	0.19754	0.00000	0.63380	-0.01134	
2013	12	0.45976	0.19754	0.00000	0.65730	0.02350	

# NNG Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.60675	0.15022	0.00000	0.75697		Docket No. G007,011/GR-08-836
2011	2	0.61366	0.16437	0.00000	0.77803	0.02106	Docket No. G007,011/GR-10-977
2011	3	0.60068	0.16437	0.00000	0.76505	-0.01298	
2011	4	0.60902	0.16437	0.00000	0.77339	0.00834	
2011	5	0.60584	0.16437	0.00000	0.77021	-0.00318	
2011	6	0.60306	0.16437	0.00000	0.76743	-0.00278	
2011	7	0.59986	0.16437	0.00000	0.76423	-0.00320	
2011	8	0.60905	0.16437	0.00000	0.77342	0.00919	
2011	9	0.55242	0.16437	0.00000	0.71679	-0.05663	
2011	10	0.52999	0.16437	0.00000	0.69436	-0.02243	
2011	11	0.58051	0.16437	0.00000	0.74488	0.05052	
2011	12	0.56398	0.16437	0.00000	0.72835	-0.01653	
2011 2011 2011	9 10 11	0.55242 0.52999 0.58051	0.16437 0.16437 0.16437	0.00000 0.00000 0.00000	0.71679 0.69436 0.74488	-0.05663 -0.02243 0.05052	

2012	1	0.54858	0.16437	0.00000	0.71295	-0.01540	
2012	2	0.51386	0.16437	0.00000	0.67823	-0.03472	
2012	3	0.51831	0.16437	0.00000	0.68268	0.00445	
2012	4	0.50284	0.16437	0.00000	0.66721	-0.01547	
2012	5	0.45246	0.16437	0.00000	0.61683	-0.05038	
2012	6	0.44295	0.16437	0.00000	0.60732	-0.00951	
2012	7	0.45564	0.16437	0.00000	0.62001	0.01269	
2012	8	0.49261	0.16437	0.00000	0.65698	0.03697	
2012	9	0.49561	0.16437	0.00000	0.65998	0.00300	
2012	10	0.52252	0.16437	0.00000	0.68689	0.02691	
2012	11	0.56071	0.16437	0.00000	0.72508	0.03819	
2012	12	0.57632	0.16437	0.00000	0.74069	0.01561	
2013	1	0.53889	0.18525	0.00000	0.72414	-0.01655	Docket No. G007,011/GR-10-977
2013	2	0.53387	0.18525	0.00000	0.71912	-0.00502	
2013	3	0.54726	0.18525	0.00000	0.73251	0.01339	
2013	4	0.59179	0.18525	0.00000	0.77704	0.04453	
2013	5	0.63074	0.18525	0.00000	0.81599	0.03895	
2013	6	0.63549	0.18525	0.00000	0.82074	0.00475	

# Viking Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.72751	0.15022	0.00000	0.87773		Docket No. G007,011/GR-08-836
2011	2	0.72581	0.16437	0.00000	0.89018	0.01245	Docket No. G007,011/GR-10-977
2011	3	0.71621	0.16437	0.00000	0.88058	-0.00960	
2011	4	0.71034	0.16437	0.00000	0.87471	-0.00587	
2011	5	0.72539	0.16437	0.00000	0.88976	0.01505	
2011	6	0.72059	0.16437	0.00000	0.88496	-0.00480	
2011	7	0.71968	0.16437	0.00000	0.88405	-0.00091	
2011	8	0.71965	0.16437	0.00000	0.88402	-0.00003	
2011	9	0.48206	0.16437	0.00000	0.64643	-0.23759	
2011	10	0.47587	0.16437	0.00000	0.64024	-0.00619	
2011	11	0.49874	0.16437	0.00000	0.66311	0.02287	
2011	12	0.47693	0.16437	0.00000	0.64130	-0.02181	
2012	1	0.47608	0.16437	0.00000	0.64045	-0.00085	
2012	2	0.44358	0.16437	0.00000	0.60795	-0.03250	
2012	3	0.44479	0.16437	0.00000	0.60916	0.00121	
2012	4	0.39274	0.16437	0.00000	0.55711	-0.05205	
2012	5	0.31198	0.16437	0.00000	0.47635	-0.08076	
2012	6	0.34770	0.16437	0.00000	0.51207	0.03572	
2012	7	0.37755	0.16437	0.00000	0.54192	0.02985	

2012	8	0.40648	0.16437	0.00000	0.57085	0.02893	
2012	9	0.36158	0.16437	0.00000	0.52595	-0.04490	
2012	10	0.40473	0.16437	0.00000	0.56910	0.04315	
2012	11	0.40530	0.16437	0.00000	0.56967	0.00057	
2012	12	0.40513	0.16437	0.00000	0.56950	-0.00017	
2013	1	0.41168	0.18525	0.00000	0.59693	0.02743	Docket No. G007,011/GR-10-977
2013	2	0.40574	0.18525	0.00000	0.59099	-0.00594	
2013	3	0.42631	0.18525	0.00000	0.61156	0.02057	
2013	4	0.44587	0.18525	0.00000	0.63112	0.01956	
2013	5	0.50692	0.18525	0.00000	0.69217	0.06105	
2013	6	0.50602	0.18525	0.00000	0.69127	-0.00090	

# Great Lakes Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.66055	0.15022	0.00000	0.81077		Docket No. G007,011/GR-08-836
2011	2	0.65844	0.16437	0.00000	0.82281	0.01204	Docket No. G007,011/GR-10-977
2011	3	0.64956	0.16437	0.00000	0.81393	-0.00888	
2011	4	0.64851	0.16437	0.00000	0.81288	-0.00105	
2011	5	0.66334	0.16437	0.00000	0.82771	0.01483	
2011	6	0.65836	0.16437	0.00000	0.82273	-0.00498	
2011	7	0.65731	0.16437	0.00000	0.82168	-0.00105	
2011	8	0.65714	0.16437	0.00000	0.82151	-0.00017	
2011	9	0.48320	0.16437	0.00000	0.64757	-0.17394	
2011	10	0.46896	0.16437	0.00000	0.63333	-0.01424	
2011	11	0.49067	0.16437	0.00000	0.65504	0.02171	
2011	12	0.46933	0.16437	0.00000	0.63370	-0.02134	
2012	1	0.46835	0.16437	0.00000	0.63272	-0.00098	
2012	2	0.43631	0.16437	0.00000	0.60068	-0.03204	
2012	3	0.43755	0.16437	0.00000	0.60192	0.00124	
2012	4	0.38947	0.16437	0.00000	0.55384	-0.04808	
2012	5	0.30925	0.16437	0.00000	0.47362	-0.08022	
2012	6	0.34485	0.16437	0.00000	0.50922	0.03560	
2012	7	0.37451	0.16437	0.00000	0.53888	0.02966	
2012	8	0.40326	0.16437	0.00000	0.56763	0.02875	
2012	9	0.34347	0.16437	0.00000	0.50784	-0.05979	
2012	10	0.38626	0.16437	0.00000	0.55063	0.04279	
2012	11	0.39815	0.16437	0.00000	0.56252	0.01189	
2012	12	0.39661	0.16437	0.00000	0.56098	-0.00154	
2013	1	0.39717	0.18525	0.00000	0.58242	0.02144	Docket No. G007,011/GR-10-977
2013	2	0.39135	0.18525	0.00000	0.57660	-0.00582	

2013	3	0.41188	0.18525	0.00000	0.59713	0.02053
2013	4	0.43443	0.18525	0.00000	0.61968	0.02255
2013	5	0.49587	0.18525	0.00000	0.68112	0.06144
2013	6	0.49791	0.18525	0.00000	0.68316	0.00204

# NMU Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2011	1	0.56922	0.18564	0.00000	0.75486		Docket No. G007,011/GR-08-836
2011	2	0.57058	0.20637	0.00000	0.77695	0.02209	Docket No. G007,011/GR-10-977
2011	3	0.55991	0.20637	0.00000	0.76628	-0.01067	
2011	4	0.56039	0.20637	0.00000	0.76676	0.00048	
2011	5	0.56855	0.20637	0.00000	0.77492	0.00816	
2011	6	0.56420	0.20637	0.00000	0.77057	-0.00435	
2011	7	0.56242	0.20637	0.00000	0.76879	-0.00178	
2011	8	0.56584	0.20637	0.00000	0.77221	0.00342	
2011	9	0.50203	0.20637	0.00000	0.70840	-0.06381	
2011	10	0.48083	0.20637	0.00000	0.68720	-0.02120	
2011	11	0.52233	0.20637	0.00000	0.72870	0.04150	
2011	12	0.50278	0.20637	0.00000	0.70915	-0.01955	
2012	1	0.49651	0.20637	0.00000	0.70288	-0.00627	
2012	2	0.46326	0.20637	0.00000	0.66963	-0.03325	
2012	3	0.46564	0.20637	0.00000	0.67201	0.00238	
2012	4	0.42590	0.20637	0.00000	0.63227	-0.03974	
2012	5	0.35681	0.20637	0.00000	0.56318	-0.06909	
2012	6	0.37545	0.20637	0.00000	0.58182	0.01864	
2012	7	0.39877	0.20637	0.00000	0.60514	0.02332	
2012	8	0.43064	0.20637	0.00000	0.63701	0.03187	
2012	9	0.41902	0.20637	0.00000	0.62539	-0.01162	
2012	10	0.45593	0.20637	0.00000	0.66230	0.03691	
2012	11	0.48126	0.20637	0.00000	0.68763	0.02533	
2012	12	0.48654	0.20637	0.00000	0.69291	0.00528	
2013	1	0.48940	0.18525	0.00000	0.67465	-0.01826	Docket No. G007,011/GR-10-977
2013	2	0.48386	0.18525	0.00000	0.66911	-0.00554	
2013	3	0.50154	0.18525	0.00000	0.68679	0.01768	
2013	4	0.53216	0.18525	0.00000	0.71741	0.03062	
2013	5	0.58453	0.18525	0.00000	0.76978	0.05237	
2013	6	0.58660	0.18525	0.00000	0.77185	0.00207	

### NNG Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2013	7	0.55793	0.18525	0.00000	0.74318		PGA Consolidation
2013	8	0.55893	0.18525	0.00000	0.74418	0.00100	
2013	9	0.54269	0.18525	0.00000	0.72794	-0.01624	
2013	10	0.5432	0.18525	0.00000	0.72845	0.00051	
2013	11	0.57612	0.18525	0.00000	0.76137	0.03292	
2013	12	0.57301	0.18525	0.00000	0.75826	-0.00311	

#### Consolidated Small C/I

		Gas Cost	Dist Margin	Decoupling	Delivered	\$/therm Change in	
Year	Month	Factor	Factor	Factor	Factor	<b>Delivered Rate</b>	Notes
2013	7	0.47661	0.18525	0.00000	0.66186		PGA Consolidation
2013	8	0.47303	0.18525	0.00000	0.65828	-0.00358	
2013	9	0.44388	0.18525	0.00000	0.62913	-0.02915	
2013	10	0.4476	0.18525	0.00000	0.63285	0.00372	
2013	11	0.43626	0.18525	0.00000	0.62151	-0.01134	
2013	12	0.45976	0.18525	0.00000	0.64501	0.02350	

G.7. What has been the natural gas commodity cost embedded in the average monthly price per therm values by rate schedule in the previous question and how did margin revenues (excluding recovery of gas commodity cost) change during 2011 through the period being evaluated? Provide a detailed incremental chronological listing (including Docket #) and impact of all commodity adjustments during the 2011 through the period being evaluated. What was the total impact factoring in all adjustments from the beginning of 2011 through the period being evaluated?

The data has been split into two time frames, pre and post consolidation.

### NNG Residential

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.60675	\$5,193,548
2011	2	0.61366	\$4,714,185
2011	3	0.60068	\$3,391,061
2011	4	0.60902	\$1,911,850
2011	5	0.60584	\$1,003,226

2011	6	0.60306	-\$19,554
2011	7	0.59986	\$278,402
2011	8	0.60905	\$384,170
2011	9	0.55242	\$463,786
2011	10	0.52999	\$801,292
2011	11	0.58051	\$1,880,409
2011	12	0.56398	\$3,832,648
2012	1	0.54858	\$4,163,182
2012	2	0.51386	\$4,009,436
2012	3	0.51831	\$2,789,361
2012	4	0.50284	\$100,490
2012	5	0.45246	\$939,924
2012	6	0.44295	\$98,837
2012	7	0.45564	\$377,511
2012	8	0.49261	\$401,463
2012	9	0.49561	\$451,711
2012	10	0.52252	\$980,690
2012	11	0.56071	\$2,261,933
2012	12	0.57632	\$3,423,687
2013	1	0.53889	\$4,515,141
2013	2	0.53387	\$5,635,357
2013	3	0.54726	\$3,824,256
2013	4	0.59179	\$2,754,359
2013	5	0.63074	\$1,500,597
2013	6	0.63549	-\$361,209

# Viking Residential

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.72751	\$134,582
2011	2	0.72581	\$123,362
2011	3	0.71621	\$96,217
2011	4	0.71034	\$54,171
2011	5	0.72539	\$21,786
2011	6	0.72059	-\$5,334
2011	7	0.71968	\$912
2011	8	0.71965	\$5,451
2011	9	0.48206	\$7,472
2011	10	0.47587	\$23,885
2011	11	0.49874	\$49,222

2011	12	0.47693	\$108,474
2012	1	0.47608	\$103,978
2012	2	0.44358	\$113,431
2012	3	0.44479	\$80,943
2012	4	0.39274	\$9,607
2012	5	0.31198	\$19,438
2012	6	0.34770	-\$1,951
2012	7	0.37755	\$4,524
2012	8	0.40648	\$6,234
2012	9	0.36158	\$7,389
2012	10	0.40473	\$31,549
2012	11	0.40530	\$67,797
2012	12	0.40513	\$105,484
2013	1	0.41168	\$120,158
2013	2	0.40574	\$139,315
2013	3	0.42631	\$113,693
2013	4	0.44587	\$55,821
2013	5	0.50692	\$71,303
2013	6	0.50602	-\$28,353

# **Great Lakes Residential**

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.66055	\$170,883
2011	2	0.65844	\$149,564
2011	3	0.64956	\$132,559
2011	4	0.64851	\$65,641
2011	5	0.66334	\$23,478
2011	6	0.65836	-\$7,889
2011	7	0.65731	-\$977
2011	8	0.65714	\$6,069
2011	9	0.48320	\$9,096
2011	10	0.46896	\$28,020
2011	11	0.49067	\$70,029
2011	12	0.46933	\$141,660
2012	1	0.46835	\$134,147
2012	2	0.43631	\$144,637
2012	3	0.43755	\$98,805
2012	4	0.38947	\$22,140
2012	5	0.30925	\$29,307
2012	6	0.34485	-\$6,479

2012	7	0.37451	\$2,126
2012	8	0.40326	\$5,795
2012	9	0.34347	\$9,581
2012	10	0.38626	\$42,624
2012	11	0.39815	\$84,457
2012	12	0.39661	\$138,870
2013	1	0.39717	\$163,646
2013	2	0.39135	\$180,072
2013	3	0.41188	\$118,950
2013	4	0.43443	\$93,627
2013	5	0.49587	\$81,538
2013	6	0.49791	-\$23,261

# NMU Residential

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.56922	\$1,476,451
2011	2	0.57058	\$1,424,182
2011	3	0.55991	\$1,051,814
2011	4	0.56039	\$690,876
2011	5	0.56855	\$315,036
2011	6	0.56420	-\$21,885
2011	7	0.56242	\$72,309
2011	8	0.56584	\$41,711
2011	9	0.50203	\$97,851
2011	10	0.48083	\$266,325
2011	11	0.52233	\$699,060
2011	12	0.50278	\$1,290,398
2012	1	0.49651	\$1,319,370
2012	2	0.46326	\$1,276,601
2012	3	0.46564	\$829,505
2012	4	0.42590	\$356,144
2012	5	0.35681	\$320,643
2012	6	0.37545	-\$39,527
2012	7	0.39877	\$43,150
2012	8	0.43064	\$74,322
2012	9	0.41902	\$95,819
2012	10	0.45593	\$374,212
2012	11	0.48126	\$795,148
2012	12	0.48654	\$1,247,845
2013	1	0.48940	\$1,150,915

2013	2	0.48386	\$1,405,649
2013	3	0.50154	\$829,715
2013	4	0.53216	\$555,765
2013	5	0.58453	\$629,111
2013	6	0.58660	\$111,993

# NNG Residential

		Gas Cost	Margin
Year	Month	Factor	Revenue
2013	7	0.55793	\$237,519
2013	8	0.55893	\$435,771
2013	9	0.54269	\$499,354
2013	10	0.5432	\$769,591
2013	11	0.57612	\$3,000,545
2013	12	0.57301	\$5,565,923

# **Consolidated Residential**

		Gas Cost	Margin
Year	Month	Factor	Revenue
2013	7	0.47661	-\$53,246
2013	8	0.47303	-\$44,024
2013	9	0.44388	\$89,906
2013	10	0.4476	\$281,289
2013	11	0.43626	\$1,101,590
2013	12	0.45976	\$1,957,365

# NNG Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.60675	\$260,878
2011	2	0.61366	\$228,393
2011	3	0.60068	\$157,892
2011	4	0.60902	\$76,942
2011	5	0.60584	-\$13,217
2011	6	0.60306	-\$11,948
2011	7	0.59986	\$3,650
2011	8	0.60905	\$8,469

2011	9	0.55242	\$15,218
2011	10	0.52999	\$19,387
2011	11	0.58051	\$54,421
2011	12	0.56398	\$128,167
2012	1	0.54858	\$164,016
2012	2	0.51386	\$162,252
2012	3	0.51831	\$105,012
2012	4	0.50284	-\$17,247
2012	5	0.45246	\$23,248
2012	6	0.44295	-\$1,258
2012	7	0.45564	\$5,621
2012	8	0.49261	\$10,295
2012	9	0.49561	\$13,565
2012	10	0.52252	\$43,608
2012	11	0.56071	\$79,274
2012	12	0.57632	\$159,598
2013	1	0.53889	\$252,592
2013	2	0.53387	\$376,418
2013	3	0.54726	\$220,088
2013	4	0.59179	\$159,065
2013	5	0.63074	\$50,324
2013	6	0.63549	-\$52,759

# Viking Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.72751	\$10,022
2011	2	0.72581	\$9,098
2011	3	0.71621	\$7,607
2011	4	0.71034	\$2,539
2011	5	0.72539	\$256
2011	6	0.72059	-\$265
2011	7	0.71968	\$153
2011	8	0.71965	\$545
2011	9	0.48206	\$476
2011	10	0.47587	\$1,508
2011	11	0.49874	\$2,440
2011	12	0.47693	\$7,739
2012	1	0.47608	\$7,022
2012	2	0.44358	\$9,535
2012	3	0.44479	\$5,602

2012	4	0.39274	-\$230
2012	5	0.31198	\$1,181
2012	6	0.34770	\$146
2012	7	0.37755	\$313
2012	8	0.40648	\$420
2012	9	0.36158	\$624
2012	10	0.40473	\$2,035
2012	11	0.40530	\$5,242
2012	12	0.40513	\$10,492
2013	1	0.41168	\$13,811
2013	2	0.40574	\$18,745
2013	3	0.42631	\$11,630
2013	4	0.44587	\$8,191
2013	5	0.50692	\$6,777
2013	6	0.50602	-\$2,387

# Great Lakes Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.66055	\$22,915
2011	2	0.65844	\$15,307
2011	3	0.64956	\$13,632
2011	4	0.64851	\$5,056
2011	5	0.66334	-\$2,535
2011	6	0.65836	-\$935
2011	7	0.65731	-\$179
2011	8	0.65714	\$223
2011	9	0.48320	\$379
2011	10	0.46896	\$1,346
2011	11	0.49067	\$3,670
2011	12	0.46933	\$11,516
2012	1	0.46835	\$10,266
2012	2	0.43631	\$13,459
2012	3	0.43755	\$7,843
2012	4	0.38947	\$1,021
2012	5	0.30925	\$1,278
2012	6	0.34485	-\$812
2012	7	0.37451	\$241
2012	8	0.40326	\$481
2012	9	0.34347	\$660
2012	10	0.38626	\$2,545

2012	11	0.39815	\$8,253
2012	12	0.39661	\$14,512
2013	1	0.39717	\$24,340
2013	2	0.39135	\$27,682
2013	3	0.41188	\$17,653
2013	4	0.43443	\$14,229
2013	5	0.49587	\$9,563
2013	6	0.49791	-\$3,644

# NMU Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2011	1	0.56922	\$106,958
2011	2	0.57058	\$64,508
2011	3	0.55991	\$80,890
2011	4	0.56039	\$35,029
2011	5	0.56855	\$2,070
2011	6	0.56420	-\$6,535
2011	7	0.56242	\$3,347
2011	8	0.56584	\$1,984
2011	9	0.50203	\$3,802
2011	10	0.48083	\$8,119
2011	11	0.52233	\$29,195
2011	12	0.50278	\$67,461
2012	1	0.49651	\$71,219
2012	2	0.46326	\$79,630
2012	3	0.46564	\$45,465
2012	4	0.42590	\$12,789
2012	5	0.35681	\$16,545
2012	6	0.37545	-\$5,075
2012	7	0.39877	\$1,257
2012	8	0.43064	\$4,032
2012	9	0.41902	\$4,468
2012	10	0.45593	\$15,227
2012	11	0.48126	\$41,301
2012	12	0.48654	\$97,612
2013	1	0.48940	\$81,245
2013	2	0.48386	\$114,977
2013	3	0.50154	\$62,373
2013	4	0.53216	\$47,062
2013	5	0.58453	\$46,200

# NNG Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2013	7	0.55793	\$3,345
2013	8	0.55893	\$15,573
2013	9	0.54269	\$17,228
2013	10	0.5432	\$148,092
2013	11	0.57612	\$129,069
2013	12	0.57301	\$326,616

# Consolidated Small C/I

		Gas Cost	Margin
Year	Month	Factor	Revenue
2013	7	0.47661	-\$6,904
2013	8	0.47303	\$7,139
2013	9	0.44388	\$8,449
2013	10	0.4476	\$18,588
2013	11	0.43626	\$139,959
2013	12	0.45976	\$168,936

G.8. What is the Company's most recently available three year forecast for (a) natural gas rates/prices, and (b) numbers of customers by rate schedule, and (c) usage per customer by rate schedule, and (d) overall therm volumes and margin revenues by rate schedule in each available projected future period?

		Commodity Cost*	DIST	EFFECTIVE
Year	Month	\$/therm	MARGIN	RATE
2014	3	1.09709	0.19754	1.29463
2014	4	0.72249	0.19754	0.92003
2014	5	0.66789	0.19754	0.86543
2014	6	0.66309	0.19754	0.86063
2014	7	0.66379	0.19754	0.86133
2014	8	0.66269	0.19754	0.86023
2014	9	0.65719	0.19754	0.85473
2014	10	0.66109	0.19754	0.85863
2014	11	0.68265	0.19754	0.88019
2014	12	0.69054	0.19754	0.88808
2015	1	0.70335	0.19754	0.90089
2015	2	0.70211	0.19754	0.89965
2015	3	0.68959	0.19754	0.88713
2015	4	0.57004	0.19754	0.76758
2015	5	0.56284	0.19754	0.76038
2015	6	0.56404	0.19754	0.76158
2015	7	0.56614	0.19754	0.76368
2015	8	0.56664	0.19754	0.76418
2015	9	0.56494	0.19754	0.76248
2015	10	0.56714	0.19754	0.76468
2015	11	0.5904	0.19754	0.78794
2015	12	0.60884	0.19754	0.80638
2016	1	0.62465	0.19754	0.82219
2016	2	0.62206	0.19754	0.8196
2016	3	0.61594	0.19754	0.81348
2016	4	0.55364	0.19754	0.75118
2016	5	0.55464	0.19754	0.75218
2016	6	0.55704	0.19754	0.75458
2016	7	0.55964	0.19754	0.75718
2016	8	0.56114	0.19754	0.75868
2016	9	0.56084	0.19754	0.75838
2016	10	0.56364	0.19754	0.76118
2016	11	0.59595	0.19754	0.79349
2016	12	0.61209	0.19754	0.80963

#### NNG Residential

### **Consolidated Residential**

		Commodity Cost*	DIST	EFFECTIVE
Year	Month	\$/therm	MARGIN	RATE
2014	3	0.9517	0.19754	1.14924
2014	4	0.59345	0.19754	0.79099
2014	5	0.56735	0.19754	0.76489
2014	6	0.56655	0.19754	0.76409

2	014	7	0.56725	0.19754	0.76479
2	014	8	0.56465	0.19754	0.76219
2	014	9	0.56265	0.19754	0.76019
2	014	10	0.56555	0.19754	0.76309
2	014	11	0.60368	0.19754	0.80122
2	014	12	0.60944	0.19754	0.80698
2	015	1	0.61431	0.19754	0.81185
2	015	2	0.61372	0.19754	0.81126
2	015	3	0.60345	0.19754	0.80099
2	015	4	0.494	0.19754	0.69154
2	015	5	0.48605	0.19754	0.68359
2	015	6	0.48375	0.19754	0.68129
2	015	7	0.4826	0.19754	0.68014
2	015	8	0.4846	0.19754	0.68214
2	015	9	0.4834	0.19754	0.68094
2	015	10	0.4911	0.19754	0.68864
2	015	11	0.48393	0.19754	0.68147
2	015	12	0.49599	0.19754	0.69353
2	016	1	0.51286	0.19754	0.7104
2	016	2	0.51117	0.19754	0.70871
2	016	3	0.5048	0.19754	0.70234
2	016	4	0.43835	0.19754	0.63589
2	016	5	0.43935	0.19754	0.63689
2	016	6	0.44025	0.19754	0.63779
2	016	7	0.44235	0.19754	0.63989
2	016	8	0.4436	0.19754	0.64114
2	016	9	0.4403	0.19754	0.63784
2	016	10	0.44835	0.19754	0.64589
2	016	11	0.47548	0.19754	0.67302
2	016	12	0.49074	0.19754	0.68828

# NNG Small C/I

		Commodity Cost*	DIST	EFFECTIVE
Year	Month	\$/therm	MARGIN	RATE
2014	3	1.09709	0.18525	1.28234
2014	4	0.72249	0.18525	0.90774
2014	5	0.66789	0.18525	0.85314
2014	6	0.66309	0.18525	0.84834
2014	7	0.66379	0.18525	0.84904
2014	8	0.66269	0.18525	0.84794
2014	9	0.65719	0.18525	0.84244
2014	10	0.66109	0.18525	0.84634
2014	11	0.68265	0.18525	0.8679
2014	12	0.69054	0.18525	0.87579
2015	1	0.70335	0.18525	0.8886
2015	2	0.70211	0.18525	0.88736
2015	3	0.68959	0.18525	0.87484
2015	4	0.57004	0.18525	0.75529
2015	5	0.56284	0.18525	0.74809
2015	6	0.56404	0.18525	0.74929
2015	7	0.56614	0.18525	0.75139
2015	8	0.56664	0.18525	0.75189
2015	9	0.56494	0.18525	0.75019
2015	10	0.56714	0.18525	0.75239
2015	11	0.5904	0.18525	0.77565

2015	12	0.60884	0.18525	0.79409
2016	1	0.62465	0.18525	0.8099
2016	2	0.62206	0.18525	0.80731
2016	3	0.61594	0.18525	0.80119
2016	4	0.55364	0.18525	0.73889
2016	5	0.55464	0.18525	0.73989
2016	6	0.55704	0.18525	0.74229
2016	7	0.55964	0.18525	0.74489
2016	8	0.56114	0.18525	0.74639
2016	9	0.56084	0.18525	0.74609
2016	10	0.56364	0.18525	0.74889
2016	11	0.59595	0.18525	0.7812
2016	12	0.61209	0.18525	0.79734

# Consolidated Small C/I

		Commodity Cost*	DIST	EFFECTIVE
Year	Month	\$/therm	MARGIN	RATE
2014	3	0.9517	0.18525	1.13695
2014	4	0.59345	0.18525	0.7787
2014	5	0.56735	0.18525	0.7526
2014	6	0.56655	0.18525	0.7518
2014	7	0.56725	0.18525	0.7525
2014	8	0.56465	0.18525	0.7499
2014	9	0.56265	0.18525	0.7479
2014	10	0.56555	0.18525	0.7508
2014	11	0.60368	0.18525	0.78893
2014	12	0.60944	0.18525	0.79469
2015	1	0.61431	0.18525	0.79956
2015	2	0.61372	0.18525	0.79897
2015	3	0.60345	0.18525	0.7887
2015	4	0.494	0.18525	0.67925
2015	5	0.48605	0.18525	0.6713
2015	6	0.48375	0.18525	0.669
2015	7	0.4826	0.18525	0.66785
2015	8	0.4846	0.18525	0.66985
2015	9	0.4834	0.18525	0.66865
2015	10	0.4911	0.18525	0.67635
2015	11	0.48393	0.18525	0.66918
2015	12	0.49599	0.18525	0.68124
2016	1	0.51286	0.18525	0.69811
2016	2	0.51117	0.18525	0.69642
2016	3	0.5048	0.18525	0.69005
2016	4	0.43835	0.18525	0.6236
2016	5	0.43935	0.18525	0.6246
2016	6	0.44025	0.18525	0.6255
2016	7	0.44235	0.18525	0.6276
2016	8	0.4436	0.18525	0.62885
2016	9	0.4403	0.18525	0.62555
2016	10	0.44835	0.18525	0.6336
2016	11	0.47548	0.18525	0.66073
2016	12	0.49074	0.18525	0.67599

# OVERALL THERM VOLUMES: MERC FORECAST 2014-2016.

SERVICECLASS	2014	2015	2016
SC_INTERR	27,664,851	27,983,207	28,327,765
SC_JOINT	392,300	392,743	394,607
SC_LCI	84,534,106	86,019,895	87,855,408
SC_RES	165,401,857	165,444,562	165,455,644
SC_SCI	10,197,153	10,290,612	10,387,222
SC_TRNSP	449,011,334	444,529,558	443,449,045
Grand Total	737,203,615	734,662,592	735,871,707

# ANNUAL AVERAGE FIXED CHARGE/CUSTOMER COUNTS: MERC FORECAST 2014-2016.

	Annual Ave. Fix Chg Cts.	Annual Ave. Fix Chg Cts.	Annual Ave. Fix Chg Cts.
SERVICECLASS	2014	2015	2016
SC_INTERR	457	457	458
SC_JOINT	8	8	8
SC_LCI	10,513	10,586	10,652
SC_RES	192,587	193,888	195,106
SC_SCI	10,959	11,024	11,088
SC_TRNSP	168	167	167
Grand Total	214,691	216,128	217,478

# USE PER ANNUAL AVERAGE FIXED CHARGE COUNT: MERC FORECAST 2014-2016.

SERVICECLASS	2014	2015	2016
SC_INTERR	60,602	61,299	61,919
SC_JOINT	49,038	49,093	49,326
SC_LCI	8,041	8,126	8,248
SC_RES	859	853	848
sc_sci	930	934	937
SC_TRNSP	2,672,687	2,661,854	2,655,384
Grand Total	2,794,170	2,784,174	2,778,677

# OVERALL <u>THERM VOLUMES</u>: {GS RATE SCHEDULES}: MERC FORECAST 2014-2016.

SERVICECLASS	2014	2015	2016
SC_INTERR			
SC_JOINT			
SC_LCI	84,534,106	86,019,895	87,855,408
SC_RES	165,401,857	165,444,562	165,455,644
SC_SCI	10,197,153	10,290,612	10,387,222
SC_TRNSP			
Grand Total	260,133,116	261,755,069	263,698,274

# OVERALL **DISTRIBUTION RATES FOR FORECAST**: {GS RATE SCHEDULES}: MERC FORECAST 2014-2016.

SERVICECLASS	2014	2015	2016
SC_INTERR			
SC_JOINT			
SC_LCI	0.16868	0.16868	0.16868
SC_RES	0.19754	0.19754	0.19754
SC_SCI	0.18525	0.18525	0.18525
SC_TRNSP			
Grand Total			

# OVERALL MARGIN REVENUES BY RATE SCHEDULE: {GS RATE SCHEDULES}: MERC FORECAST 2014-2016.

SERVICECLASS	2014	2015	2016
SC_INTERR			
SC_JOINT			
SC_LCI	\$14,259,213	\$14,509,836	\$14,819,450
SC_RES	\$32,673,483	\$32,681,919	\$32,684,108
SC_SCI	\$1,889,023	\$1,906,336	\$1,924,233
SC_TRNSP			
Grand Total	\$48,821,718	\$49,098,091	\$49,427,791

# H. Impact on MERC Low Income and LIHEAP Customers

# H. Impact on MERC Low Income and LIHEAP Customers

MERC currently provides an annual status report to the Minnesota Department of Commerce Office of Energy Security that includes a discussion of the Company's low-income CIP programs and participation.

The information that is provided for each CIP project includes:

- a. The approved participation goal and the actual number of participants served;
- b. The estimate of low-income and renter residential customer participation levels anticipated in the CIP plan and an estimate of low-income and renter participation level actually achieved, if applicable;
- c. The approved budget and actual expenditures;
- d. The approved energy and demand savings goals and the actual energy and demand savings achieved; and
- e. The cost effectiveness of the projects based upon actual results from the utility, participant, ratepayer, and societal perspectives.
- H.1. Did the Company change its natural gas therm savings through Company sponsored low income programs for the post-decoupling implementation time period, as compared with the pre-decoupling time period? What were the annual audited low income CIP savings (completed project basis) for the post-decoupling implementation time period for Company sponsored low income projects?

The Company's savings through Company-sponsored Low Income programs for the postdecoupling implementation time period increased as compared with the pre-coupling time period primarily due to the increasing success of the 4U2 Project and its inclusion in the Low Income Sector.

	2010	2011	2012	2013	2014	2015
LI Weatherization - PNG	7,959	5,851	2,862			
LI Weatherization - NMU	2,231	1,228	308			
LI Weatherization - Total	10,190	7,079	3,169	3,644		
4U2 - PNG	378	158	2,848			
4U2 - NMU	0	6	1,646			
4U2 - NMU	378	164	4,495	7,563		
LI Total - PNG	8,337	6,009	5,710			
LI Total - NMU	2,231	1,235	1,954			
LI Total	10,567	7,244	7,664	11,207		

# Table H1 - Low Income CIP Savings

# H.2. What were the associated lost margins from Company sponsored low income CIP programs?

	2010	2011	2012	2013	2014	2015
LI Weatherization - PNG	\$14,124	\$11,361	\$5 <i>,</i> 557			
LI Weatherization - NMU	\$4,854	\$2,970	\$745			
LI Weatherization - Total	\$18,978	\$14,331	\$6,302	\$7,198		
4U2 - PNG	\$671	\$307	\$5 <i>,</i> 530			
4U2 - NMU	\$0	\$15	\$3 <i>,</i> 982			
4U2 - Total	\$671	\$321	\$9,511	\$14,940		
LI Total - PNG	\$14,795	\$11,668	\$11,087			
LI Total - NMU	\$4,854	\$2,985	\$4,727			
LI Total	\$19,649	\$14,653	\$15,814	\$22,138		

# Table H2 - Low Income Lost Margins

H.3. Did MERC make any commitments to program funding, or program changes or expansions as part of any rate cases or other regulatory proceedings during 2010-2012 (pre-decoupling)? Identify the regulatory proceeding, and provide the program funding, or program changes or expansions MERC made in response.

MERC did not make any commitments to program funding, changes, or expansions as part of the rate case or any other regulatory proceeding with the exception of the agreement made to increase its commitment to CIP if the decoupling mechanism was approved and to obtain input from interested parties in how that would be accomplished.

H.4. What program funding or program changes or expansions were implemented during 2013 (post-decoupling implementation time period) for natural gas low income CIP programs as compared with the 2010-2012 pre-decoupling time period? Identify each new, revised or expanded programmatic change including scope and funding.

The 4U2 project was initially approved as a pilot in southern Minnesota (PNG service territory). It was then made into a full project but with little participation from CAP agencies. Therefore MERC sent out an RFP and selected a different implementation contractor. The contractor has made great strides in marketing the project and now has a pipeline of potential participants.

In 2013, the 4U2 project was over budget. Because the Low Income Weatherization project was under budget, MERC did not stop any activity and continued its commitment to supporting energy efficiency services for low- to targeted-income customers.

# H.5. Identify any other factors that may have contributed to an increase in limited income CIP savings and/or new or expanded limited income CIP program offerings.

The major factor that contributed to an increase in participation in the 4U2 project is improved marketing strategies and tactics.

H.6. What low income CIP customer educational, informational and outreach programs were implemented by the Company during the decoupling pilot period being evaluated? What were the primary messages, including dates of publication or broadcast, and estimated costs of each of these programs? Were any therm savings attributed to such programs referenced above in Section A, and if so, how much, and using what assumptions or studies?

MERC has worked with Community Action of Minneapolis (CAM) to perform direct mail marketing for Low Income Weatherization during the Base Years. CAM has tried to obtain information on those who were denied LIHEAP assistance because they fell over the income guidelines and market information to them. CAM holds quarterly meetings with CAP agencies and reminds them to refer customers ineligible for Low Income Weatherization to 4U2.

For the 4U2 project, MERC has marketing the project through bill inserts, the website, and developed brochures with application forms. These brochures are passed out to customers at events such as the State Fair and other local events in which we might participate. We have also developed flyers and had them disseminated through Senior Centers, libraries, Meals on Wheels, etc. The best tactic so far has been to drop off flyers on the project in the neighborhood where we have implemented measures. We do not door-knock and try to 'sell them' on the project but provide information.

# H.7. What information is captured and retained by MERC to track service provided to low income customers in the normal course of business, including monitoring of participation in CIP and rate assistance programs?

As indicated in this report and in the annual CIP Status Reports, low income and limited income participants are tracked separately (from other residential customers) through specific programming, Low Income Weatherization and the 4U2 program. Furthermore, these households are also tracked in a number of other programs that support lower-wage earners.

All LIHEAP recipient households are tracked in the State of Minnesota's eHeat system, which MERC personnel has access to and can run participation reports for a number of low income strategies and tactics, which benefit the CIP programs and other customer assistance efforts. MERC regularly uses this data to attempt to increase awareness of and promote customer participation in the State's Energy Assistance Program.

MERC also uses the eHeat system to track low income households who apply for Cold Weather Rule protection, enabling these households to enter into a low-income payment agreement, without having to provide any household income verification. MERC also does some direct promotion of the CWR protections to households who have applied in the past but has not yet for the new protection period. CWR data is tracked and reported to PUC Staff via the monthly CWR compliance Questionnaire.

MERC has had a very successful Gas Affordability Program (GAP) as well, which has greatly influenced many low income customers' ability to eliminate large account arrearages over a two year period of participation. MERC's program has been one of the most successful programs in the State of Minnesota, with about an 85% retention rate. MERC's program funding is generated from a surcharge on customers' monthly gas bills and annual funding has been in the one million dollar range. All participation and the financial impacts are reported through an annual PUC report filing.

Besides the CIP Weatherization Program, MERC promotes the State's WAP program as well. These households and the jobs completed are also tracked in the eHeat system and this is data that MERC uses to increase awareness and promote the program to various regions of the service territory during the year. In 2013, 93 MERC households were weatherized through this Federally-funded program. Completed jobs totaled more than \$73,000 in benefits.

# H.8. Identify and summarize any further information or data available that would assist in the determination of whether or not decoupling has a disproportionate impact on low income customers?

MERC is unaware of any further information or data that is available and that would assist in the determination of whether or not decoupling has a disproportionate impact on low income customers.

H.9. What was the total low income CIP expenditures for the period being evaluated? Did MERC make any commitments regarding funding levels as part of any rate cases or other regulatory proceedings? What is MERC's best estimate of the proportion of low income participation in each of its conservation programs and how such estimates were derived?

The total expenditures for the Low Income sector by project are detailed below.

	2010	2011	2012	2013	2014	2015
LI Weatherization - PNG	\$543,644	\$400,130	\$218,945			
LI Weatherization - NMU	\$173,617	\$89,705	\$24,184			
LI Weatherization - Total	\$717,261	\$489,834	\$243,129	\$276,522		
4U2 - PNG	\$51,801	\$67,248	\$345 <i>,</i> 858			
4U2 - NMU	\$0	\$16,119	\$169,123			
4U2 - NMU	\$51,801	\$83,367	\$514,980	\$767,901		
LI Total - PNG	\$595,445	\$467,377	\$564 <i>,</i> 803			
LI Total - NMU	\$173,617	\$105,824	\$193,307			
LI Total	\$769,062	\$573,201	\$758,110	\$1,044,422		

# Table H9(A) - Low Income Project Expenditures

It is a challenge for MERC and all utilities to estimate the proportion of low-income customers who participate in its conservation programs, similar to the State's challenge estimating what percentage of income-eligible households apply for and receive assistance from its Energy Assistance Program. As indicated in chart "H10" below, 12,717 MERC customers were eligible for and received grants from the State's Energy Assistance Program in 2013. During 2013, only 401 low and limited income customers participated in MERC's Weatherization and 4U2 programs. So, only 3% of MERC's LIHEAP recipients participated in the low-income CIP programs in 2013. Based on Minnesota Department of Commerce data, in 2013, approximately 29% of the estimated income eligible Minnesota households received energy assistance benefits. So, the Minnesota utilities are many years away from a saturation point, with the low income customer sector programs.

In addition, we are aware that low income customers have participated in other projects because we request information regarding their income on every application form (we do not request their actual income but whether they are over or under specific dollar amounts that are tied to the federal poverty guideline). A chart of the responses we have received is below. When information is not available (such as for the Home Energy Reports), we use census statistics and extrapolate.

	2010	2011	2012	2013	2014	2015
LI Weatherization - PNG	\$543,644	\$400,130	\$218,945			
LI Weatherization - NMU	\$173,617	\$89,705	\$24,184			
LI Weatherization - Total	\$717,261	\$489 <i>,</i> 834	\$243,129	\$276,522		
4U2 - PNG	\$51,801	\$67,248	\$345 <i>,</i> 858			
4U2 - NMU	\$0	\$16,119	\$169,123			
4U2 - NMU	\$51,801	\$83,367	\$514,980	\$767,901		
LI Total - PNG	\$595,445	\$467,377	\$564,803			
LI Total - NMU	\$173,617	\$105,824	\$193,307			
LI Total	\$769,062	\$573,201	\$758,110	\$1,044,422		

### Table H9(A) - Low Income Project Expenditures

Project	2010	2011	2012	2013	2014	2015
LI Weatherization - PNG	278	240	118		-	
LI Weatherization - NMU	87	32	10			
LI Weatherization - Total	365	272	128	131		
4U2 - PNG	10	0	13			
4U2 - Total	0	0	34			
4U2 - NMU	10	0	47	270		
Res Sector Support - PNG	31	82	109			
Res Sector Support - NMU	7	3	2			
Res Sector Support - Total	38	85	111	198		
<b>Res</b> Rebates - PNG	1,747	2,694	1,483			
<b>Res</b> Rebates - NMU	643	749	342			
Res Rebates - Total	2,390	3,443	1,825	1,854		
Multifamily Project	0	0	0	197		
All Projects - Total	2,803	3,800	2,111	2,650		

Table H9(B) - Low Income Participation in All Projects Without Residential Behavior

Note the 2013 CIP Status Report is not finalied yet; therefore, the 2013 data in Table H9(A) and H9(B) should be considered preliminary.

# H.10. What was the total distribution of LIHEAP funds to low income customers for the period being evaluated?

The following chart provides the total number of MERC customers who received Energy Assistance funds from the Minnesota Energy Assistance Program (funded by Federal LIHEAP dollars):

Federal Fiscal Year	2010	2011	2012	2013	2014	2015
Primary Heat Received	\$6,679,917	\$4,764,886	\$3,800,469	\$4,229,929		
Crisis Received	\$553,701	\$699 <i>,</i> 473	\$223 <i>,</i> 455	\$329,027		
PH & Crisis Total	\$7,233,618	\$5,464,359	\$4,023,924	\$4,558,956		
# of Households Served	14,414	14,727	13,610	12,717		

Table H10 - Low Income Energy Assistance (LIHEAP) Recipients

# I. Other Information

# **I.1.** Was the decoupling pilot program in Minnesota recognized in any public reports issued by credit rating agencies or financial analysts? If so, provide a copy of the report.

# Credit Rating Agencies

MERC's parent Integrys Energy Group is rated by Standard & Poor's (S&P) and Moody's. The 2013 analysis report published by S&P made no mention of Minnesota's decoupling pilot program. The Moody's analysis noted that MERC along with its sibling regulated LDC utilities has been granted decoupling to offset the impact of declining usage. They also noted that an offset to this and the gas cost pass through mechanism is the below average allowed ROE. Please see Attachment A for a copy of the Moody's report.

# Financial Analysts

There has been no mention of MERC's decoupling pilot program within financial analyst reports during 2013 or 2014.

# **I.2.** Is there any other information that would be helpful to the Commission in the evaluation of the decoupling pilot program?

# a. A comparison of how revenues under traditional regulation would have differed from those collected under the decoupling pilot program;

Under the RDM MERC created a revenue offset (reduction to revenue) and a regulatory liability to account for the refund to customers that will occur beginning April 1, 2014. Had RDM not been in place in 2013 MERC would have recognized an additional revenue amount of \$2,098,119 for Residential, and \$151,404 for General Service Small C/I.

# b. An evaluation of if the pilot stabilized revenues for the classes under the pilot and how has such stabilization impacted the utility's overall risk profile;

The decoupling deferral for 2013 was \$2.2 million or about 0.82% of total revenue, thus the program had little impact on total revenue. As noted in our rate case ROE testimony in Docket No. G01/GR-13-617, 12 of the 13 companies included in the proxy group utilized in calculating the appropriate ROE for MERC have a form of revenue stabilization mechanism that is intended to accomplish the same result as the Company's decoupling mechanism. The decoupling program has brought MERC's risk profile more in line with the ROE proxy group.

# c. An evaluation of any problems encountered and improvements/ suggestions for the future;

MERC has no suggestions for improvements in the future related to the RDM at this time.

- d. MERC will continue to provide annual service quality reports which currently measure and report:
  - 1) Call center response times;
  - 2) Meter reading performance data;
  - 3) Reference to service disconnection data submitted under Minn. Stat. §§ 216B.091 and 216B.096;
  - 4) Service extension request response time data;
  - 5) Customer deposit data;
  - 6) Customer complaint data;
  - 7) Telephone answer times for gas emergency phone line;
  - 8) Mislocate data;
  - 9) Damaged gas lines;
  - **10)** Service interruptions;
  - 11) Summaries of major events that are immediately reportable to the Minnesota Office of Pipeline Safety and summaries of all service interruptions caused by system integrity pressure issues;
  - 12) Gas emergency response times; and
  - 13) Customer-service related operations and maintenance expenses.

MERC agrees that it will continue to provide the annual service quality reports with the currently reported data. These reports are typically filed on May 1<sup>st</sup> of each year.

e. As part of its initial Evaluation Report Filing, MERC will also provide recent historical information on the above metrics in subsection d which it has available, in order to assist the Commission in determining a "baseline" service quality level prior to implementation of the pilot program and will fully comply with any other service quality reporting obligations established in other dockets.

Attachment B is MERC's 2012 Annual Gas Service Quality Report to serve as the "baseline" service quality level prior to implementation of the pilot program. Attachment B also includes MERC's reply comments in Docket No. G-007,011/M013-355 responding to requests for additional information from the Department of Commerce, Division of Energy Resources.

# f. Any other information that can provide assistance to the Commission in its evaluation.

2013 experienced colder than normal weather, and because of that customers will be refunded an over-collection of revenues. The rates for the refund will be \$0.01247 for Residential customers and \$0.01701 for the Small C/I customers. These refund rates are calculated by dividing the balance of the over-collection by the sales forecast approved in Docket No. G007,011/GR-10-977. In addition it should be noted that the Small C/I customers exceeded their 10% cap on distribution revenue.

Beginning in July 2013 due to the rate consolidation approved by the Minnesota Public Utilities Commission MERC rolled the actual sales and customers into one line item for purposes of the RDM calculation. This had no effect on the end results of the calculation.

**Attachment A** 

# MOODY'S INVESTORS SERVICE Credit Opinion: Integrys Energy Group, Inc.

Global Credit Research - 28 May 2013

Chicago, Illinois, United States

### Ratings

Category	Moody's Rating
Outlook	Stable
Senior Unsecured	Baa1
Jr Subordinate	Baa2
Commercial Paper	P-2
Wisconsin Public Service Corporation	
Outlook	Stable
Issuer Rating	A2
First Mortgage Bonds	Aa3
Senior Secured	Aa3
Pref. Stock	Baa1
Commercial Paper	P-1
Peoples Gas Light and Coke Company	
Outlook	Stable
Issuer Rating	A3
First Mortgage Bonds	A1
Senior Secured MTN	(P)A1
Commercial Paper	P-2
North Shore Gas Company	
Outlook	Stable
Issuer Rating	A3
First Mortgage Bonds	A1
Senior Secured MTN	(P)A1

# Contacts

Analyst	Phone
Scott Solomon/New York City	212.553.4358
William L. Hess/New York City	212.553.3837

# **Key Indicators**

# [1]Integrys Energy Group, Inc.

(CFO Pre-W/C + Interest) / Interest Expense (CFO Pre-W/C) / Debt (CFO Pre-W/C - Dividends) / Debt Debt / Book Capitalization

LTM 3/30/2013 6.3x	2012 5.7x		
21%	20%	28%	27%
14%	13%	21%	21%
43%	<b>42</b> %	41%	44%

[1] All ratios calculated in accordance with the Global Regulated Electric Utilities Rating Methodology using Moody's standard adjustments.

Note: For definitions of Moody's most common ratio terms please see the accompanying User's Guide.

### Opinion

### **Rating Drivers**

Utility subsidiaries operate in diverse and relatively supportive regulatory environments

Repositioning of non-regulated businesses

Strong financial performance

Large capital spending program

Significant holding company debt and above average dividend payout

#### **Corporate Profile**

Integrys Energy Group, Inc. (Integrys: Baa1 senior unsecured, stable outlook) is a diversified energy holding company headquartered in Chicago, Illinois that was created through the February 2007 merger between WPS Resources and Peoples Energy, LLC (PEC).

Integrys owns six regulated utilities, Wisconsin Public Service Corporation (WPSC: A2 Issuer Rating), The Peoples Gas, Light and Coke Company (PGL: A3 Issuer Rating), North Shore Gas Company (NSG: A3 Issuer Rating), Minnesota Energy Resources Corporation (MERC: not rated), Michigan Gas Utilities Corporation (MGUC: not rated) and Upper Peninsula Power Corporation (UPPCO: not rated). In the aggregate, these utilities serve approximately 1.7 million gas and 500,000 electric customers in Wisconsin, Illinois, Michigan, and Minnesota. The most sizable utilities are WPSC, a vertically-integrated electric utility headquarter in Green Bay, Wisconsin and PGL, a local natural gas distribution company(LDC) that operates in and around Chicago.

Integrys also has an approximate 34% ownership interest in the American Transmission Company (ATC: A1 senior unsecured).

Integrys' sizable non-regulated retail energy marketing business is focused on marketing natural gas and electricity to commercial, industrial and residential customers primarily in the northeastern quadrant of the United States. Retail electric volumes in 2012 totaled 13.3 million megawatt hours (Mwh) while retail gas volumes totaled 130 bcf. Integrys has operated a retail energy marketing business since 1994 and has largely managed the associated risks over this period in an adequate manner. We estimate Integrys' non-regulated energy marketing business accounts for 10- 15% of the company's consolidated cash flow .

### **Rating Rationale**

Integrys is firmly positioned in the Baa1 rating category. The company's rating is supported by the underlying cash flow stability provided by its six regulated utility subsidiaries, a diverse, multi-state service territory and strong historical financial performance. The rating, however, is tempered by the degree of holding company debt, the risk profile of its non-regulated business and an above average dividend payout.

### DETAILED RATING CONSIDERATIONS

The primary drivers for the rating and outlook are as follows:

Diverse and reasonably supportive regulatory environments

Integrys has successfully reduced the business risk profile of the enterprise through the acquisition of four regulated gas utilities, MGUC in April 2006, MERC in July 2006 and NSG and PGL in February 2007 followed by a restructuring of its non-regulated business in 2009-2010. As a result, Integrys' regulated utilities (including its investment in ATC), typically account for approximately 85-90% of its annual consolidated cash flow.

Generally speaking, Integrys' regulated LDC utilities operate in relatively supportive regulatory environments that provide PGL, NSG, MGU and MERC with rate mechanisms to pass gas costs directly to their customers and to recover bad debts. Furthermore, PGL, NSG, MGU and MERC have been granted decoupling mechanisms to offset the financial impact of declining usage. An offset to these allowed recovery mechanisms by regulators, a credit positive, is the below average allowed return on equity 9.45% granted to PGL and NSG and 9.70% to MERC.

The supportive regulatory environments in which the LDC's operate combined with the strong regulatory

environment provided in Wisconsin supports a high-Baa rating factor for Factor 1: Regulatory Framework within Moody's methodology. That being said, we have notched this rating factor downward to reflect the higher risk profile of Integrys' remaining non-regulated business; however, a high-Baa rating factor has been assigned for Factor 2: Ability to Recover Costs and Earn Returns.

Please refer to the credit opinions for WPSC, PGL and NSG for additional detail.

Reduced scale and scope of non-regulated energy marketing business

Integrys substantially reduced the scale and scope of its non-regulated energy marketing businesses in 2009-2010 largely by selling several wholesale businesses with substantial collateral requirements. That said, the risk profile of this business is considerably higher than that of a regulated utility.

Integrys' remaining non-regulated business is focused on marketing electricity and natural gas in the retail market serving commercial, industrial, direct and aggregated small commercial and residential customers primarily in the northeastern quadrant of the United States. Integrys manages the supply risk of its natural gas marketing business through a multi-year natural gas supply agreement with a creditworthy counterparty. This agreement provides Integrys with sufficient capacity to meet the natural gas requirements of its energy marketing business and includes a contractually set limitation on collateral support requirements. The non-regulated energy marketing business has no leverage and Integrys parent provides the needed collateral support.

In 2012, realized retail electric margins totaled \$91.3 million or \$6.86 per MWh compared to \$98.5 million or \$7.93 per MWh in 2011. The decrease was driven in large part by increased competitive pressure in the marketplace. Realized retail gas margins totaled \$47.5 million in 2012 or \$0.37 per dekatherm down slightly from \$49.1 million and \$0.39 per dekatherm realized in 2011. Retail electric volumes are expected to increase in 2013 due to the company's success in winning a municipal aggregation contract with the city of Chicago. That said, competitive pressures will continue to reduce per unit margins.

As this business grew in scale, so did the collateral requirements, thereby pressuring Integrys' liquidity profile. The downsizing of this business segment beginning in 2009, however, has resulted in significantly reduced collateral requirements. Guarantees and other forms of corporate support provided by Integrys on behalf of its non-regulated operations to support its commodity transactions has declined to approximately \$500 million from \$2.6 billion at December 31, 2008. Cash collateral provided to third parties declined to \$24 million at March 31, 2013 from \$256 million at December 31, 2008. Furthermore, the collateral requirement associated with a hypothetical downgrade of Integrys' rating to below investment grade has declined to a more manageable \$121 million at March 31, 2013, from approximately the \$700 million potential amount at December 31, 2008.

#### Strong key financial metrics

Intergrys' consolidated historical financial metric have firmly positioned the company in the Baa1 rating category. Specifically, Integrys achieved consolidated CFO-pre WC to debt of approximately 21%, cash flow coverage of interest expense of 6.3 times and debt-to-capitalization of 42.9% for the trailing twelve months ended March 31, 2013. Over the past three year- period, these specific metrics averaged 24.4%, 6.0 times and 41.3%, respectively, driven in part by the positive impact of bonus depreciation.

Integrys' consolidated capital expenditure program for the three-year period 2013 through 2015 is significant at an estimated \$2.8 billion (compared to \$1.2 billion for the three year period ended 2012). The primary drivers for the increase in capital spending are PGL's accelerated cast iron replacement program, the installation of environmental controls on WPSC's existing coal plant facilities and its recent \$392 million purchase of the Fox Energy Center. Both utilities are expected to file frequent rate cases to ensure timely recovery of these investments.

Integrys' subsidiaries are expected to fund their respective capital expenditure programs with internally generated funds, incremental debt issuances and parent equity contributions. Integrys recently contributed \$200M in equity capital to WPSC to fund in part its acquisition of Fox. Integrys anticipates issuing up to \$400 million of hybrid securities in 2013 as well as \$65-70 million in equity through its Stock Investment Plan and other stock-based benefit plans to fund its capital requirements. Incremental holding company debt and equity offerings are likely in 2014 and 2015.

Going forward, we anticipate that the investments in Integrys' regulated utilities combined with above average regulatory treatment and a conservative financing policy will result in consolidated key financial metrics of CFO pre-WC to debt and interest coverage in excess of 20% and 6 times, respectively, and a debt-to-consolidation ratio

below 46% through at least 2015.

Above average holding company debt levels and above average dividend payout

Integrys' rating reflects in part the still significant amount of holding company debt and the current high dividend payout ratio, which are the primary drivers for the two-notch rating difference between it and the senior unsecured rating assigned to WPSC, its largest regulated subsidiary. At December 31, 2012, long-term holding company debt was \$608 million (adjusted for a \$270M hybrid security that currently receives 25% equity and 75% debt treatment for financial leverage purposes by Moody's) or approximately 28% of consolidated long-term balance sheet debt.

Most of our peer universe of rated utility companies have less than 20% of consolidated debt at the holding company level.

Integrys' dividend payout to its shareholders in 2012 was approximately \$212 million or 75% of consolidated net income. That said, the company's earnings are somewhat influenced by mark-to-market accounting at its energy marketing business. For example, in 2012, the company earnings were skewed by \$27 million (after-tax) of net unrealized gains on non-regulated energy contracts and inventory accounting activities. Ignoring this non-cash impact, Integrys' dividend payout in 2012 was approximately 84%, which is higher than industry average of 70%, a credit negative.

That said, distributions from Integrys' subsidiaries have historically been sufficient to fund the company's external dividend. In 2012, Integrys parent received \$274 million in dividends and return of capital from its subsidiaries. Integrys parent contributed \$90 million in equity to its subsidiaries in 2012.

#### **Liquidity Profile**

Integrys proactively manages its liquidity profile to ensure access to funds in an amount comfortably in excess of all potential requirements.

Integrys' parent's external sources of liquidity include \$1,110 million of unsecured revolving credit facilities commitments (\$275 million due in May 2014; \$200 million due in May 2016 and \$635 million due June 2017), a significant amount relative to the company's requirements. The committed facilities support the issuance of letters of credit, meet short-term funding requirements and provide alternate liquidity for Integrys' commercial paper program. Terms of the syndicated revolving credit facilities include a representation that no material adverse change has occurred on the facilities' effective date (but not at any other times throughout the facility's term). The sole financial covenant is a 65% limitation on the debt component of Integrys' capital structure. The company has substantial headroom under the capital structure covenant; we estimate that Integrys' debt-to-capitalization for the purpose of this covenant is currently less than 45%.

Integrys parent had approximately \$208 million of commercial paper outstanding as of December 31, 2012. Short-term borrowings likely increased during 1Q13 to fund Integrys \$200 million equity contribution to WPSC. Integrys' most near-term parent-level debt maturity is \$100 million in December 2014.

Availability under Integrys' credit facilities are more than adequate to meet potential collateral requirements associated with a hypothetical downgrade of Integrys' rating to below investment grade. We anticipate the Integrys \$275 million facility due May 2014 will be extended prior to maturity.

Separately, WPSC and PGL have access to three credit facilities totaling \$500 million in commitments to support their respective business requirements.

#### **Rating Outlook**

The stable rating outlook reflects a reduced business risk profile associated with the completed restructuring of the company's non-regulated businesses and an expectation that Integrys' consolidated ratio of CFO pre-W/C to debt will continue to exceed 20% for the near-to- medium term.

#### What Could Change the Rating - Up

Upward rating movement is not expected in the medium-term. Longer term, we would likely need to see Integrys' consolidated ratio of CFO pre-W/C to debt exceed 25% without the benefit of any temporary items such as bonus depreciation on a sustainable basis to consider an upgrade.

#### What Could Change the Rating - Down

Changes in regulatory supportiveness or an unexpected increase in leverage or decline in cash flow such that its ratio of CFO pre-W/C to debt falls below 17% on a sustainable basis.

#### **Rating Factors**

#### Integrys Energy Group, Inc.

Regulated Electric and Gas Utilities Industry [1][2]	Current 12/31/2012	2		Moody's 12-18 month Forward View* As of May 2013	
Factor 1: Regulatory Framework (25%)	Measure	Score	Ī	Measure	Score
a) Regulatory Framework		Baa			Baa
Factor 2: Ability To Recover Costs And Earn Returns (25%)			Ī		
a) Ability To Recover Costs And Earn Returns		Baa			Baa
Factor 3: Diversification (10%)			Ī		
a) Market Position (10%)		Α			А
b) Generation and Fuel Diversity (0%)		Baa			Baa
Factor 4: Financial Strength, Liquidity And Key Financial Metrics (40%)			Ī		
a) Liquidity (10%)		Baa			Baa
b) CFO pre-WC + Interest/ Interest (3 Year Avg) (7.5%)	6.1x	Aa		6.0x- 6.5X	Aa
c) CFO pre-WC / Debt (3 Year Avg) (7.5%)	25.2%	А		20-25%	А
d) CFO pre-WC - Dividends / Debt (3 Year Avg) (7.5%)	18.3%	А		15-18%	А
e) Debt/Capitalization (3 Year Avg) (7.5%)	42.2%	А		40-45%	А
Rating:			Ī		
a) Indicated Rating from Grid		Baa1			Baa1
b) Actual Rating Assigned		Baa1			Baa1

\* THIS REPRESENTS MOODY'S FORWARD VIEW; NOT THE VIEW OF THE ISSUER; AND UNLESS NOTED IN THE TEXT DOES NOT INCORPORATE SIGNIFICANT ACQUISITIONS OR DIVESTITURES

[1] All ratios are calculated using Moody's Standard Adjustments. [2] As of 12/31/2012; Source: Moody's Financial Metrics



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**Attachment B** 



MICHAEL J. AHERN (612) 340-2881 FAX (612) 340-2643 ahern.michael@dorsey.com

May 1, 2013

## VIA ELECTRONIC FILING

Burl W. Haar Executive Secretary Minnesota Public Utilities Commission 121 Seventh Place East, Suite 350 St. Paul, MN 55101

> Re: Minnesota Energy Resources Corporation Gas Service Quality Standards Report Docket No. G007,011/M-13-\_\_\_

Dear Dr. Haar:

Enclosed for filing is Minnesota Energy Resources Corporation's (MERC's) Annual Gas Service Quality Standards Report for 2012.

Please feel free to contact me at (612) 340-2881 if you have any questions regarding this matter.

Sincerely yours,

/s/ Michael J. Ahern

Michael J. Ahern

cc: Service List

## STATE OF MINNESOTA BEFORE THE MINNESOTA PUBLIC UTILITIES COMMISSION

Beverly Jones Heydinger J. Dennis O'Brien David C. Boyd Nancy Lange Betsy Wergin Chair Commissioner Commissioner Commissioner

In the Matter of the Annual Service Quality Report for Minnesota Energy Resources Corporation for 2012 Docket No. G007,011/M-13-\_\_\_

# ANNUAL SERVICE QUALITY REPORT

Minnesota Energy Resources Corporation ("MERC" or the "Company") submits this Annual Report for 2012 in compliance with the Minnesota Public Utilities Commission's August 26, 2010 Order Setting Reporting Requirements in Docket No. G-999/CI-09-409 and March 6, 2012, Order Accepting Reports and Setting Further Requirements in Docket No. G-007,011/M-10-374.

# A. Call Center Response Time

Each utility is required to report call center response time in terms of the percentage of calls answered within 20 seconds.

**MERC Response:** The required information is provided in Attachment A.

# B. Meter Reading Performance Data

Each utility is required to report the meter reading performance data contained in Minn. Rules, part 7826.1400.

# 7826.1400 REPORTING METER-READING PERFORMANCE.

The annual service quality report must include a detailed report on the utility's meter-reading performance, including, for each customer class and for each calendar month:

- A. the number and percentage of customer meters read by utility personnel;
- B. the number and percentage of customer meters self-read by customers;

C. the number and percentage of customer meters that have not been read by utility personnel for periods of six to 12 months and for periods of longer than 12 months, and an explanation as to why they have not been read; and

D. data on monthly meter-reading staffing levels, by work center or geographical area.

**MERC Response:** The required information is provided in Attachment B. The data for self reads includes both estimates and customer self reads.

In its March 6, 2012, Order Setting Further Reporting Requirements, the Commission also requested utilities to explain in their annual reports whether the difference between the total percentage of meters (100%) and the percentage of meters read (by both the utility and the customers) is equal to the percentage of estimated meter reads.

**MERC Response**: MERC's system does not differentiate between an estimate and a customer read so the customer read numbers include both estimates and customer self reads.

# C. Involuntary Service Disconnections

In lieu of reporting data on involuntary service disconnections as contained in Minn. Rules, part 7826.1500, each utility shall reference the data that it submits under Minn. Stat. §§ 216B.091 and 216B.096.

**MERC Response**: MERC refers to its monthly reports filed with the Commission under Minn. Stat. §§ 216B.091 and 216B.096, and attached to this report as Attachment C. In particular:

- 1. The number of customers who received disconnection notices is reported in item 20 of MERC's monthly report.
- 2. The number of customers who sought Cold Weather Rule protection under chapter 7820 is reported in item 3, and the number of customers who sought Cold Weather Rule protection and whose service was disconnected is provided in item 22 of MERC's monthly report.
- 3. The total number of customers whose service was disconnected involuntarily is provided in item 23 of MERC's monthly report, and the number of customers whose service was disconnected for 24 hours or more is reported in item 34.
- 4. The number of customer accounts granted a reconnection request are reported in item 6 of MERC's monthly report.

## **D.** Service Extension Requests

Each utility shall report the service extension request response time data contained in Minn. Rules, part 7826.1600, items A and B, except that data reported under Minn. Stat. 216B.091 and 216B.096, subd. 11, is not required.

## 7826.1600 REPORTING SERVICE EXTENSION REQUEST RESPONSE TIMES.

The annual service quality report must include a report on service extension request response times, including, for each customer class and each calendar month:

A. the number of customers requesting service to a location not previously served by the utility and the intervals between the date service was installed and the later of the inservice date requested by the customer or the date the premises were ready for service; and

B. the number of customers requesting service to a location previously served by the utility, but not served at the time of the request, and the intervals between the date service was installed and the later of the in-service date requested by the customer or the date the premises were ready for service.

**MERC Response:** The required information is provided in Attachment E. "New installs" represent new service requests at locations where no gas service exists, either because the location is new construction or because an alternate fuel source has been used there previously. "Existing" installs represent any building that has previously had natural gas service, where the service has previously been disconnected.

In its March 6, 2012, Order Setting Further Reporting Requirements, the Commission also requested utilities to explain the types of extension requests included in the data on service extension request response times for locations previously served and not previously served.

**MERC Response:** For locations not previously served, new service requests are for service where no gas exists, usually for new construction or an existing customer who requests new service to convert to natural gas. For locations previously served, new service requests consist of requests to turn on service after the service was disconnected at the previous customer's request. Disconnections for non-payment are not included in MERC's response.

# E. Customer Deposits

Each utility shall report the customer deposit data contained in Minn. Rules, part 7826.1900.

## 7826.1900 REPORTING CUSTOMER DEPOSITS.

The annual service quality report must include the number of customers who were required to make a deposit as a condition of receiving service.

**MERC Response:** Twenty-three customers were required to make deposits in 2012, all due to diversion (theft).

In its March 6, 2012, Order Setting Further Reporting Requirements, the Commission also requested utilities to explain the types of deposits included in the reported number of "required customer deposits."

**MERC Response:** MERC had twenty-three new deposits in 2012 and all were required from customers because of theft of service. In total, MERC holds 695 deposits, 672 of which were required before 2012.

## F. Customer Complaints

Each utility shall report the customer complaint data contained in Minn. Rules, part 7826.2000.

## 7826.2000 REPORTING CUSTOMER COMPLAINTS.

The annual service quality report must include a detailed report on complaints by customer class and calendar month, including at least the following information:

A. the number of complaints received;

B. the number and percentage of complaints alleging billing errors, inaccurate metering, wrongful disconnection, high bills, inadequate service, and the number involving service-extension intervals, service-restoration intervals, and any other identifiable subject matter involved in five percent or more of customer complaints;

C. the number and percentage of complaints resolved upon initial inquiry, within ten days, and longer than ten days;

D. the number and percentage of all complaints resolved by taking any of the following actions:

(1) taking the action the customer requested;

(2) taking an action the customer and the utility agree is an acceptable compromise;

(3) providing the customer with information that demonstrates that the situation complained of is not reasonably within the control of the utility; or

(4) refusing to take the action the customer requested; and

E. the number of complaints forwarded to the utility by the commission's Consumer Affairs Office for further investigation and action.

**MERC Response:** The required information is provided in Attachment G.

## G. Telephone Answer Times

Each utility shall report data on telephone answer times to its gas emergency phone line calls.

MERC Response: The required information is provided in Attachment H.

## H. Mislocates

Each utility shall report data on mislocates, including the number of times a line is damaged due to a mismarked line or failure to mark a line.

**MERC Response:** The required information is provided in Attachment I. All of the mislocates noted in Attachment I resulted in a damaged line.

## I. Damaged Gas Lines

Each utility shall report data on the number of gas lines damaged. The damage shall be categorized according to whether it was caused by the utility's employees or contractors, or whether it was due to any other unplanned cause.

**MERC Response:** The required information is provided in Attachment J.

# J. Service Interruptions

Each utility shall report data on service interruptions. Each interruption shall be categorized according to whether it was caused by the utility's employees or contractors, or whether it was due to any other unplanned cause.

**MERC Response:** The required information is provided in Attachment K.

# K. MOPS Reportable Events

Each utility shall report summaries of major events that are immediately reportable to the Minnesota Office of Pipeline Safety (MOPS) according to the criteria used by MOPS to identify reportable events. Each utility shall also provide summaries of all service interruptions caused by system integrity pressure issues. Each summary shall include the following ten items:

- the location;
- when the incident occurred;
- how many customers were affected;
- how the company was made aware of the incident;
- the root cause of the incident;
- the actions taken to fix the problem;
- what actions were taken to contact customers;
- any public relations or media issues;
- whether the customer or the company relighted; and
- the longest any customer was without gas service during the incident.

MERC Response: The required information is provided in Attachment L.

# L. Notification of Reportable Events

Each utility shall provide the Commission and the OES with notification of reportable events as they are defined by MOPS, contemporaneous with the utility's notification of the event to MOPS. The notice should be sent to the Commission's Consumer Affairs Office at consumer.puc@state.mn.us and shall describe the location and cause of the event, the number of customers affected, the expected duration of the event, and the utility's best estimate of when service will be restored.

**MERC Response:** MERC is currently providing the Commission and the OES with notification of reportable events contemporaneous with the utility's notification of the event to MOPS through reporting to the Commission's Consumer Affairs Office.

## M. Gas Emergency Response Times

Each utility shall report data on gas emergency response times and include the percentage of emergencies responded to within one hour and within more than one hour. CenterPoint, IPL, and MERC shall also report the average number of minutes it takes to respond to an emergency.

**MERC Response:** The required information is provided in Attachment H. The gas emergency call response times include all calls reporting a suspected gas leak, as well as all line hits.

In its March 6, 2012, Order Setting Further Reporting Requirements, the Commission also requested utilities to describe the types of gas emergency calls included in their gas emergency response times, as well as the types of emergency calls included in their reports to the Minnesota Office of Pipeline Safety (MOPS). Further, utilities must explain any difference between the reports provided to the Commission and MOPS.

**MERC Response:** The information provided in Attachment H includes response time for all calls reporting a suspected gas leak and line hits. The information in Attachment H is the same information provided to MOPS.

## N. Customer-Service Related Operations and Maintenance Expenses

Each utility shall report customer-service related operations and maintenance expenses. The reports shall include only Minnesota-regulated, customer-service expenses and shall be based on the costs each utility records in its FERC accounts 901 and 903, plus payroll taxes and benefits.

MERC Response: The required information is provided in Attachment O.

Attachment A

#### Calls answered within 20 seconds

2012	January	February	March	April	May	June	July	August	September	October	November	December
Total calls Average	27,186	26,062	27,281	27,336	29,152	25,052	25,125	25,125	25,867	34,098	27,905	27,662
speed of answer % answered	19	20	21	22	21	17	16	19	19	23	18	18
in 20 seconds	80.14%	81.19%	80.03%	80.30%	80.72%	83.69%	84.15%	83.19%	81.95%	79.13%	82.32%	81.87%

#### Answer time for gas emergency phone lines

2012

	January	February	March	April N	1ay J	lune J	uly	August	September	October	November	December	AVERAGE	FOTAL
Total calls Average	1,628	1,312	1,235	1,244	1,339	1,279	1,337	1,317	1,401	1,720	) 1,912	1,617	1,445	17,341
speed of answer %	7	7	7	6	7	7	7	7	' 5	6 6	5 9	7	7	
answered in 15 seconds	90.57%	91.39%	91.41%	92.96%	92.33%	92.81%	93.78%	92.71%	94.28%	5 95.20%	89.07%	91.46%	92.33%	

\*note: increase in Nov due to propane plant release resulting in over 300 leak calls

#### Meter Reading

2012

	2012				# pot	read in 6-12	% not read in 6-12				
2012	Total meters	# company read % co	ompany read # self-read	% of sel			months	# not read > 12 months	% not read > 12 months	Comments	
w/o farm taps			, ,								
January	212,620	207,986	97.82%	4,634	2.18%		0 0.000	0%	0 0.00009	accessibility and dogs	
February	212,655	208,643	98.11%	4,012	1.89%		0 0.000	0%	0 0.00009	accessibility and dogs	
March	212,395	5 207,809	97.84%	4,586	2.16%		0 0.000	0%	0 0.0000%	accessibility and dogs	
April	212,652	2 209,949	98.73%	2,703	1.27%		0 0.000	0%	0 0.00009	accessibility and dogs	
May	212,669	210,502	98.98%	2,167	1.02%		1 0.000	5%	0 0.00009	accessibility and dogs	
June	212,728	3 207,384	97.49%	5,344	2.51%		1 0.000	5%	0 0.00009	accessibility and dogs	
July	212,592	2 207,680	97.69%	4,912	2.31%		1 0.000	5%	0 0.00009	accessibility and dogs	
August	212,787	207,871	97.69%	4,916	2.31%		1 0.000	5%	0 0.0000%	accessibility and dogs	
September	212,918	3 209,932	98.60%	2,986	1.40%		3 0.001	4%	0 0.0000%	accessibility and dogs	
October	213,145	5 209,339	98.21%	3,806	1.79%		3 0.001	4%	0 0.0000%	accessibility and dogs	
November	213,419	207,756	97.35%	5,663	2.65%		3 0.001	4%	0 0.0000%	accessibility and dogs	
December	213,723	3 209,799	98.16%	3,924	1.84%		3 0.001	4%	0 0.00009	accessibility and dogs	
Total	2,554,303	3 2,504,650	98.06%	49653	1.94%	1	6 0.000	6%	0 0.00009	,	
with farm taps											
January	214,527	209,893	97.84%	6541	3.05%		8 0.003	7%	9 0.00429	þ	
February	214,562	2 210,550	98.13%	5919	2.76%	1	2 0.005	6%	9 0.00429	þ	
March	214,302	2 209,716	97.86%	6493	3.03%	1	2 0.005	6%	9 0.00429	, b	
April	214,559	211,856	98.74%	4610	2.15%	1	7 0.007	9%	9 0.00429	,	
May	214,576	5 212,409	98.99%	4074	1.90%	2	2 0.010	3% 1	.5 0.0070%	, b	
June	214,635	5 209,291	97.51%	7251	3.38%	2	3 0.010	7% 2	0.00939	, b	
July	214,499	209,587	97.71%	6819	3.18%	2	4 0.011	2% 2	.8 0.01319	, b	
August	214,694	1 209,778	97.71%	6823	3.18%	2	6 0.012	1% 2	.8 0.01309	, b	
September	214,825	5 211,839	98.61%	4893	2.28%	13	1 0.061	0% 3	0.01449	6	
October	215,052	2 211,246	98.23%	5713	2.66%	40	9 0.190	2% 3	2 0.01499	6	
November	215,326	5 209,663	97.37%	7570	3.52%	66	4 0.308	4% 3	0.01729	6	
December	215,630	211,706	98.18%	5831	2.70%	74	9 0.347	4% 4	3 0.0199%	,	
Total	2,577,187	2,527,534	98.07%	72,537	2.81%	2,09	7 0.081	4% 27	0 0.01059		
	January	February	March A	April	May	June	July	August	September	October	Novembe
Meter reading staffing*	32.54	33.34	31.88 3	9.19	26.15	23.38	24.07	25.32	24.29	36.56	23.92

\* approximate FTEs based on

labor reports

December

28.5

Attachment C

#### Minnesota Energy Resources Service Quality Report

# Minnesota Cold Weather Rule Compliance Questionnaire Utility Monthly Reports (216B.091) Docket #12-02

Com	pany: Minnesota Energy Resources for report pe	riod ending:											
		Jan-2012	Feb-2012	Mar-2012	Apr-2012	May-2012	Jun-2012	Jul-2012	Aug-2012	Sep-2012	Oct-2012	Nov-2012	Dec-2012
1	Number of Residential Customer Accounts: Number of	190,743	190,925	190,816	190,895	190,980	191,221	190,719	190,924	190,340	191,264	191,497	191,963
2	Past Due Residential Customer Accounts:	26,780	28,578	31,857	34,455	32,851	31,570	26,948	22,051	21,207	18,428	19,781	20,338
3	Number of Cold Weather Protection Requests:	675	654	334							2,639	629	476
RECO	NNECTION AT BEGINNING OF COLD WEATHER Number of "Right to Appeal"	MONTHS											
4	notices mailed to customers:	0	0	0	0	0	0	0	0	0	0	1	0
E	Intentionally Blank												
6	Number of customer accounts granted reconnection request:	86	127	183							1,218	289	96

#### INABILITY TO PAY (ITP)

10% PLAN (TPP)

#### Minnesota Energy Resources Service Quality Report

# Minnesota Cold Weather Rule Compliance Questionnaire Utility Monthly Reports (216B.091) Docket #12-02

Company: Minnesota Energy Resources for report pe	eriod ending: Jan-2012	Feb-2012	Mar-2012	Apr-2012	May-2012	Jun-2012	Jul-2012	Aug-2012	Sep-2012	Oct-2012	Nov-2012	Dec-2012
PAYMENT SCHEDULE (PS)         Number of "Right to Appeal" notices mailed to customers:         a) Number of PS requests received         17       Intentionally Blank         18       Number of PS negotiations mutually agreed upon:         19       Intentionally Blank	0 675 675	0 654 654	0 334 334							0 2,639 2,639	1 629 629	<u>0</u> 476 476
DISCONNECTIONS           20         Number of disconnection notices mailed to customers:           21         Number of customer accounts disconnected who did not seek protection:	6,834	6,808	10,370	8,386	7,433	4,648	2,356	1,416	961	1,114	1,419	3,866
Duplicate columns for use in April and October April 1-15 and October 1-15 in 1st column All other months, use 1st column only a) # Electric - heat affected b) # Electric - heat not affected c) # Gas - heat affected d) # Gas - heat not affected e) Total # disconnected	65 65		354 354	159 159	1,529 1,529	1,371 1,371	1,314	514 514	269 269	152 152	15 15	14 14
April 16-30 and October 16-31 in 2nd column All other months, use 1st column only a) # Electric - heat affected b) # Electric - heat not affected c) # Gas - heat affected d) # Gas - heat not affected e) Total # disconnected	0	0	0	463 463	0	0	0	0	0	 14 14	0	0
<ul> <li>Number of customer accounts disconnected seeking protection:</li> <li>a) # Electric - heat affected</li> <li>b) # Electric - heat not affected</li> <li>c) # Gas - heat affected</li> <li>d) # Gas - heat not affected</li> <li>e) Total # disconnected (See Note)</li> </ul>	0	0	0	0	0	0	0	0	0	0	0	0
NOTE: Please report immediately the names and addresses of customers whose service has been disconnected more than 24 hours.												
23 Number of customer accounts disconnected for nonpayment (auto-calculation of #21e+ #22e):	65	159	354	588	1,529	1,371	1,314	514	269	166	15	14

#### Minnesota Energy Resources Service Quality Report

# Minnesota Cold Weather Rule Compliance Questionnaire Utility Monthly Reports (216B.091) Docket #12-02

Company: Minnesota Energy Resources for report per	riod ending: Jan-2012	Feb-2012	Mar-2012	Apr-2012	May-2012	Jun-2012	Jul-2012	Aug-2012	Sep-2012	Oct-2012	Nov-2012	Dec-2012
DOLLAR VALUE												
24 Total dollars past due on all residential accounts:	\$3,250,133	\$3,812,235	\$4,573,213	\$4,956,371	\$3,987,257	\$3,454,707	\$2,732,589	\$2,178,140	\$1,959	\$1,679,811	\$1,823,628	\$2,130,546
<b>25 Average</b> past due dollar amount per past due account (auto-calculation of #24 ÷ #2):	\$121	\$133	\$144	\$144	\$121	\$109	\$101	\$99	\$92	\$91	\$92	\$105
26 Total dollars received from energy assistance programs:	\$783,937	\$850,960	\$463,831	\$387,489	\$268,727	\$119,153	\$14,781	\$169	\$0	\$0	\$399,578	\$562,213
<ul> <li>Total dollars received from other sources (private organizations):</li> </ul>	\$0	\$0	\$0	\$0	\$0	\$0	\$1,931	\$0	\$0	\$0	\$0	\$0
28 Total Revenue from sales to residential accounts:	\$22,927,081	\$21,494,738	\$14,691,251	\$2,948,298	\$5,776,912	\$1,315,315	\$2,939,455	\$3,271,495	\$3,514,489	\$6,481,289	\$13,255,927	\$20,067,497
29 Average monthly residential bill: (auto-calculation of #28 ÷ #1)	\$120	\$113	\$77	\$15	\$30	\$7	\$15	\$17	\$18	\$34	\$69	\$105
<ul><li>30 Intentionally Blank</li><li>30 Average annual residential bill:</li></ul>												
<b>Total</b> residential account write-offs due to uncollectible:	\$116,686	\$86,385	\$74,299	\$161,146	\$158,702	\$212,391	\$148,935	\$133,246	\$134,318	\$77,856	\$70,034	\$71,818
DISCONNECTION DURATION Number of customer accounts disconnected 24 hours or more: a) # Electric - heat affected b) # Electric - heat affected c) # Gas - heat affected d) # Gas - heat affected e) Total # disconnected 33 Intentionally Blank	34	   139	 							131	8	8
<ul> <li>Number occupied heat-affected accounts disconnected 24 hours or more (to include customers who did and did not seek protection).</li> </ul>	34	139	289							131	8	8
<ol> <li>Intentionally Blank</li> <li>Intentionally Blank</li> </ol>												
RECONNECTION DATA												
37 # Accounts reconnected	86	127	183	270	423	590	673	503	577	1,218	289	96
<ul> <li>38 # Accounts remaining disconnected</li> <li>a) 1-30 days</li> <li>b) 31-60 days</li> <li>c) di deve</li> </ul>	452 18 4	385 58 17 310	419 185 56	534 289 179	1,572 1,098 281	2,322 826 1,037	2,754 649 792	2,671 142 507	2,191 46 110	950 32 41 877	563 3 30 530	422 3 2 417
<b>c)</b> 61+ days	430	310	178	66	193	459	1,313	2,022	2,035	877	530	417

a)	1-3	50 0	lays
I- \	04	~~	d a co

Minnesota Public Utilities Commission			
Minnesota Cold Weather Rule Compliance Questionn	aire		Version 3
Company Submitting Reply	Minnesota Energy Resources People's Natural Gas	•	Required
Reporting Year	2012	•	Required
Reporting Period	January	•	Required

## Utility Monthly Reports (216B.091)

### Company: Minnesota Energy Resources People's Natural Gas for report period ending: January, 2012

1	Number of Residential Customer Accounts:	190,743
2	Number of Past Due Residential Customer Accounts:	26,780
3	Number of Cold Weather Protection Requests:	675

### RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS

- 4 Number of "Right to Appeal"
- <sup>4</sup> notices mailed to customers:
- 5 Intentionally Blank
- 6 Number of customer accounts granted reconnection request:

86

0

INABILITY TO PAY (ITP)

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: January, 2012

## PAYMENT SCHEDULE (PS)

16	Number of "Right to Appeal" notices mailed to			
	customers:	0		
	<ul> <li>a) Number of PS requests received</li> </ul>	675		
17	Intentionally Blank			
40	Number of PS negotiations mutually agreed			
18	upon:	675		
19	· · · · · · · · · · · · · · · · · · ·			
	,			
DIS	CONNECTIONS			
20	Number of disconnection notices mailed to			
20	customers:			Required
~	Number of customer accounts disconnected who			
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	a) # Electric - heat affected			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	65		Noganoa
	d) # Gas - heat not affected	00		Required
	e) Total # disconnected	65	0	Negalieu
	Number of customer accounts disconnected	00	0	
22	seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		CWR period only
		0		
23	Number of customer accounts disconnected for			
	nonpayment (auto-calculation of #21e+ #22e):	65	65	

## Company: Minnesota Energy Resources People's Natural Gas for report period ending: January, 2012

## DOLLAR VALUE

DOLLA	AR VALUE	
24	Total dollars past due on all residential accounts:	\$3,250,133
25	Average past due dollar amount per past due	\$0,200,100
23	account (auto-calculation of #24 ÷ #2):	\$121
26	<b>Total</b> dollars received from energy assistance programs:	\$783,937
	<b>Total</b> dollars received from other sources	Ψr00,901
27	(private organizations):	\$0
28	Total Revenue from sales to residential	¢00.007.001
	accounts: Average monthly residential bill: (auto-	\$22,927,081
29	calculation of $#28 \div #1$ )	\$120
30	Intentionally Blank <b>Total</b> residential account write-offs due to	
31	uncollectible:	\$116,686
		<b></b>
DISCO	NNECTION DURATION	
32	Number of customer accounts disconnected 24 hours or more:	
a	# Electric - heat affected	
b	# Electric - heat not affected	
	# Gas - heat affected	34
	) # Gas - heat not affected ) <b>Total</b> # disconnected	34
33	Intentionally Blank	
	-	
34	Number occupied heat-affected accounts	
	disconnected 24 hours or more (to include customers who did and did not seek protection).	34
		34
35	Intentionally Blank	
36	Intentionally Blank	
RECO	NNECTION DATA	
37	# Accounts reconnected	86

- 38 # Accounts remaining disconnecteda) 1-30 daysb) 31-60 days
  - **c)** 61+ days

	-
45	2
18	8
	4
43	0

[END]

cwrutilrpt.xls ver 3.0

CWR period only CWR period only

CWR period only

Minnesota Public Utilities Commission				
Minnesota Cold Weather Rule Compliance Questionnaire				
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas	•	Required	
Reporting Year:	2012	•	Required	
Reporting Period:	February	•	Required	

## Utility Monthly Reports (216B.091)

### Company: Minnesota Energy Resources People's Natural Gas for report period ending: February, 2012

1	Number of Residential Customer Accounts:	190,925
2	Number of Past Due Residential Customer Accounts:	28,578
3	Number of Cold Weather Protection Requests:	654

#### RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS

- 4 Number of "Right to Appeal"
- <sup>4</sup> notices mailed to customers:
- 5 Intentionally Blank
- 6 Number of customer accounts granted reconnection request:

127

0

INABILITY TO PAY (ITP)

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: February, 2012

## PAYMENT SCHEDULE (PS)

16	Number of "Right to Appeal" notices mailed to customers:	0		
		654		
17	a) Number of PS requests received Intentionally Blank	004		
17	Number of PS negotiations mutually agreed			
18	upon:	654		
19		004		
15				
DISC	CONNECTIONS			
20	Number of disconnection notices mailed to			
20	customers:	6,808		
21	Number of customer accounts disconnected who			
	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	<ul><li>a) # Electric - heat affected</li></ul>			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	159		
	d) # Gas - heat not affected			Required
	e) Total # disconnected	159	0	
22	Number of customer accounts disconnected seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		, ,
	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	159	159	
		.00		

## Company: Minnesota Energy Resources People's Natural Gas for report period ending: February, 2012

## DOLLAR VALUE

DOLLA			
24	Total dollars past due on all residential accounts:	\$3,812,235	
25	Average past due dollar amount per past due account (auto-calculation of $#24 \div #2$ ):	\$133	
26	<b>Total</b> dollars received from energy assistance programs:	\$850,960	
27	<b>Total</b> dollars received from other sources (private organizations):	\$0	
28	<b>Total</b> Revenue from sales to residential accounts:	\$21,494,738	
29	Average monthly residential bill: (auto- calculation of $#28 \div #1$ )	\$113	
30	Intentionally Blank <b>Total</b> residential account write-offs due to		
31	uncollectible:	\$86,385	
DISCO	NNECTION DURATION		
32	Number of customer accounts disconnected 24 hours or more:		
	# Electric - heat affected		
	) # Electric - heat not affected	400	
	) # Gas - heat affected ) # Gas - heat not affected	139	
	<b>Total</b> # disconnected	139	
33	Intentionally Blank		
	Number occupied heat-affected accounts		
34	disconnected 24 hours or more (to include		
	customers who did and did not seek protection).	139	
35 36	Intentionally Blank Intentionally Blank		
30	Montohany Blank		
RECONNECTION DATA			

37	# Accounts reconnected	127
b)	# Accounts remaining disconnected 1-30 days 31-60 days 61+ days	385 58 17 310

[END]

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CWR period only CWR period only

CWR period only

Minne	sota Public Utilities Commission			
Minne	sota Cold Weather Rule Compliance Questionna	ire		Version 3
	Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas	•	Required
	Reporting Year:	2012	•	Required
	Reporting Period:	March	•	Required
•	Monthly Reports (216B.091) mpany: Minnesota Energy Resources People's N	Natural Gas for report period ending: Ma	rch, 2	2012
1 2	Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:	<u>190,816</u> 31,857		
3	Number of Cold Weather Protection Requests:	334		

- RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS
  - 4 Number of "Right to Appeal"
  - <sup>4</sup> notices mailed to customers:
  - 5 Intentionally Blank
  - 6 Number of customer accounts granted reconnection request:

183

0

INABILITY TO PAY (ITP)

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: March, 2012

## **PAYMENT SCHEDULE (PS)**

1 7 1				
16	Number of "Right to Appeal" notices mailed to	0		
	customers:	0		
	<ul> <li>a) Number of PS requests received</li> </ul>	334		
17	Intentionally Blank			
18	Number of PS negotiations mutually agreed			
10	upon:	334		
19	Intentionally Blank			
	ONNECTIONS			
DISC	CONNECTIONS			
20	Number of disconnection notices mailed to	40.070		
	customers:	10,370		
21	Number of customer accounts disconnected who			
21	did not seek protection:			
	Duplicate columns for use in April and October	_		
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	a) # Electric - heat affected			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	354		
	d) # Gas - heat not affected			Required
	e) Total # disconnected	354	0	Roganou
			0	
22	Number of customer accounts disconnected			
	seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	<ul> <li>d) # Gas - heat not affected</li> </ul>			CWR period only
	e) Total # disconnected (See Note)	0		
-	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	354	354	
	· · · · · · · · · · · · · · · · · · ·	504	504	

## Company: Minnesota Energy Resources People's Natural Gas for report period ending: March, 2012

## DOLLAR VALUE

DOLLA		
24	Total dollars past due on all residential accounts:	\$4,573,213
25	Average past due dollar amount per past due account (auto-calculation of $#24 \div #2$ ):	\$144
26	Total dollars received from energy assistance	
27	programs: Total dollars received from other sources	\$463,831
	(private organizations): <b>Total</b> Revenue from sales to residential	\$0
28	accounts:	\$14,691,251
29	Average monthly residential bill: (auto- calculation of #28 ÷ #1)	\$77
30	Intentionally Blank	
31	<b>Total</b> residential account write-offs due to uncollectible:	\$74,299
DISCO	NNECTION DURATION	
32	Number of customer accounts disconnected 24 hours or more:	
a'	) # Electric - heat affected	
	# Electric - heat not affected	
	# Gas - heat affected	289
-	# Gas - heat not affected	
	Total # disconnected	289
33	Intentionally Blank	
	Number occupied heat-affected accounts	
34	disconnected 24 hours or more (to include customers who did and did not seek protection).	289
35 36	Intentionally Blank Intentionally Blank	
RECO	NNECTION DATA	

37	# Accounts reconnected	183
38	# Accounts remaining disconnected	419
	1-30 days	185
b	31-60 days	56
c	61+ days	178

[END]

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CWR period only CWR period only

CWR period only

Minnesota Public Utilities Commission				
Minnesota Cold Weather Rule Compliance Questionna	ire Version 3			
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas 🔹 Required			
Reporting Year:	2012  Required			
Reporting Period:	April   Required			
Utility Monthly Reports (216B.091) Company: Minnesota Energy Resources People's Natural Gas for report period ending: April, 2012				
<ol> <li>Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:</li> </ol>	<u>190,895</u> <u>34,455</u>			
3 Number of Cold Weather Protection Requests:	CWR period only			
<ul> <li>RECONNECTION AT BEGINNING OF COLD WEATHER</li> <li>Number of "Right to Appeal" notices mailed to customers:</li> </ul>	MONTHS << Invalid Number			
<ul> <li>5 Intentionally Blank</li> <li>6 Number of customer accounts granted reconnection request:</li> </ul>	CWR period only			
INABILITY TO PAY (ITP)	This entire section intentionally left blank			
10% PLAN (TPP)	This entire section intentionally left blank			

1 of 3

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: April, 2012

# **PAYMENT SCHEDULE (PS)**

16 17 18 19	a) Number of PS requests received Intentionally Blank Number of PS negotiations mutually agreed upon:			CWR period only CWR period only CWR period only
DISC	CONNECTIONS			
20	Number of disconnection notices mailed to	8,386		
21	did not seek protection:			
	Duplicate columns for use in April and October April 1-15 and October 1-15 in 1st column April 16-30 and October 16-31 in 2nd column All other months, use 1st column only			
	a) # Electric - heat affected			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	588		
	<ul><li>d) # Gas - heat not affected</li></ul>			Required
	e) Total # disconnected	588	0	
22	Number of customer accounts disconnected seeking protection:			
	<ul><li>a) # Electric - heat affected</li></ul>			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	<ul><li>d) # Gas - heat not affected</li><li>e) Total # disconnected (See Note)</li></ul>	0		CWR period only
	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	588	588	

## Company: Minnesota Energy Resources People's Natural Gas for report period ending: April, 2012

## DOLLAR VALUE

DOLLA	AR VALUE	
24	Tetal dellars past due on all residential accounts:	¢4 056 271
	<b>Total</b> dollars past due on all residential accounts: <b>Average</b> past due dollar amount per past due	\$4,956,371
25	account (auto-calculation of $#24 \div #2$ ):	\$144
~~	Total dollars received from energy assistance	••••
26	programs:	\$387,489
27	Total dollars received from other sources	
21	(private organizations):	\$0
28	Total Revenue from sales to residential	<b>\$2.040.000</b>
	accounts: Average monthly residential bill: (auto-	\$2,948,298
29	calculation of $#28 \div #1$ )	\$15
30	Intentionally Blank	ψıσ
24	Total residential account write-offs due to	
31	uncollectible:	\$161,146
DISCO	NNECTION DURATION	
32	Number of customer accounts disconnected 24 hours or more:	
-	) # Electric - heat affected	
	) # Electric - heat not affected	
	) # Gas - heat affected	
	) # Gas - heat not affected	
	) Total # disconnected	0
33	Intentionally Blank	
34	Number occupied heat-affected accounts	
54	disconnected 24 hours or more (to include	
	customers who did and did not seek protection).	
35	Intentionally Blank	
36	Intentionally Blank	
RECO	NNECTION DATA	
37	# Accounts reconnected	270
38	# Accounts remaining disconnected	534
	) 1-30 days	289
	) 21.60 days	170

- **b)** 31-60 days
- **c)** 61+ days

534
289
179
66

[END]

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CWR period only CWR period only CWR period only CWR period only

CWR period only

Minnes	ota Public Utilities Commission		
Minnes	sota Cold Weather Rule Compliance Questionna	ire	Version 3
	Company Submitting Reply:	Minnesota Energy Resources People's Natur	ral Gas 🔻 Required
	Reporting Year:	2012	▼ Required
	Reporting Period:	Мау	▼ Required
-	Monthly Reports (216B.091) ompany: Minnesota Energy Resources People's	Natural Gas for report period end	ding: May, 2012
1 2	Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:	<u>190,980</u> 32,851	
3	Number of Cold Weather Protection Requests:	CWF	R period only
RECON 4	NECTION AT BEGINNING OF COLD WEATHER Number of "Right to Appeal" notices mailed to customers:		R period only
5 6	Intentionally Blank Number of customer accounts granted reconnection <u>request:</u>	423	
INABIL	INABILITY TO PAY (ITP) This entire section		

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: May, 2012

## **PAYMENT SCHEDULE (PS)**

1 71			
	Number of "Right to Appeal" notices mailed to		
16	customers:		CWR period only
	a) Number of PS requests received		CWR period only
17	,		evvi (period erily
17	•		
18	Number of PS negotiations mutually agreed		
	upon:		CWR period only
19	Intentionally Blank		
DIS	CONNECTIONS		
~	Number of disconnection notices mailed to		
20	customers:	7,433	
_	Number of customer accounts disconnected who		
21	did not seek protection:		
	Duplicate columns for use in April and October		
	April 1-15 and October 1-15 in 1st column		
	April 16-30 and October 16-31 in 2nd column		
	•		
	All other months, use 1st column only		
	a) # Electric - heat affected		Required
	b) # Electric - heat not affected		Required
	c) # Gas - heat affected	1,529	
	<ul><li>d) # Gas - heat not affected</li></ul>		Required
	e) Total # disconnected	1,529	0
_	Number of customer accounts disconnected		
22	seeking protection:		
	a) # Electric - heat affected		CWR period only
	b) # Electric - heat not affected		CWR period only
	c) # Gas - heat affected		CWR period only
	d) # Gas - heat not affected		CWR period only
	e) Total # disconnected (See Note)	0	
~	Number of customer accounts disconnected for		
23	nonpayment (auto-calculation of #21e+ #22e):	1,529 1	,529
		.,	,

CWR period only CWR period only CWR period only CWR period only

CWR period only

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## Company: Minnesota Energy Resources People's Natural Gas for report period ending: May, 2012

## DOLLAR VALUE

DOLLA	AR VALUE	
24	Total dellars mark due an all social sufficiency surface	<b>\$0,007,057</b>
	<b>Total</b> dollars past due on all residential accounts: <b>Average</b> past due dollar amount per past due	\$3,987,257
25	account (auto-calculation of $#24 \div #2$ ):	\$121
	<b>Total</b> dollars received from energy assistance	φ121
26	programs:	\$268,727
	Total dollars received from other sources	φ200,727
27	(private organizations):	\$0
	Total Revenue from sales to residential	
28	accounts:	\$5,776,912
20	Average monthly residential bill: (auto-	
29	calculation of #28 $\div$ #1)	\$30
30	Intentionally Blank	
31	Total residential account write-offs due to	• • • • • • • • •
01	uncollectible:	\$158,702
<b>B</b> 10		
DISCO	NNECTION DURATION	
32	Number of customer accounts disconnected 24 hours or more:	
	) # Electric - heat affected	
	) # Electric - heat not affected	
	) # Gas - heat affected	
	) # Gas - heat not affected	
	) Total # disconnected	0
33	Intentionally Blank	
	,	
• •	Number occupied heat-affected accounts	
34	disconnected 24 hours or more (to include	
	customers who did and did not seek protection).	
35	Intentionally Blank	
36	Intentionally Blank	
RECO	NNECTION DATA	
37	# Accounts reconnected	423
38	# Accounts remaining disconnected	1,572
	) 1-30 days	1,098
	) 31-60 days	281

- **b)** 31-60 days
- c) 61+ days

1,572
1,098
281
193

[END]

Minnesota Public Utilities Commission				
Minnesota Cold Weather Rule Compliance Questionna	ire Version 3			
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas  Required			
Reporting Year:	2012  Required			
Reporting Period:	June   Required			
Utility Monthly Reports (216B.091) Company: Minnesota Energy Resources People's Natural Gas for report period ending: June, 2012				
<ol> <li>Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:</li> <li>Number of Cold Weather Protection Destruction</li> </ol>	<u>191,221</u> <u>31,570</u>			
3 Number of Cold Weather Protection Requests:	CWR period only			
<ul> <li>RECONNECTION AT BEGINNING OF COLD WEATHER</li> <li>Number of "Right to Appeal" notices mailed to customers:</li> </ul>	MONTHS CWR period only			
<ul> <li>5 Intentionally Blank</li> <li>6 Number of customer accounts granted reconnection request:</li> </ul>	CWR period only			
INABILITY TO PAY (ITP)	This entire section intentionally left blank			
10% PLAN (TPP)	This entire section intentionally left blank			

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: June, 2012

## **PAYMENT SCHEDULE (PS)**

1 71			
	Number of "Right to Appeal" notices mailed to		
16	customers:		CWR period only
	a) Number of PS requests received		CWR period only
17	•		OWN portion only
	•		
18	Number of PS negotiations mutually agreed		
	upon:		CWR period only
19	Intentionally Blank		
DIS	CONNECTIONS		
~	Number of disconnection notices mailed to		
20	customers:	4,648	
_	Number of customer accounts disconnected who	i	
21	did not seek protection:		
	Duplicate columns for use in April and October		
	April 1-15 and October 1-15 in 1st column		
	April 16-30 and October 16-31 in 2nd column		
	•		
	All other months, use 1st column only		- · /
	a) # Electric - heat affected		Required
	b) # Electric - heat not affected		Required
	c) # Gas - heat affected	1,371	
	<ul><li>d) # Gas - heat not affected</li></ul>		Required
	e) Total # disconnected	1,371 0	
_	Number of customer accounts disconnected		8
22	seeking protection:		
	a) # Electric - heat affected		CWR period only
	b) # Electric - heat not affected		CWR period only
	c) # Gas - heat affected		CWR period only
	d) # Gas - heat not affected		CWR period only
	e) Total # disconnected (See Note)	0	
~	Number of customer accounts disconnected for		
23	nonpayment (auto-calculation of #21e+ #22e):	1,371 1,371	
	, ,	,	

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: June, 2012

### DOLLAR VALUE

DOLLA	AR VALUE			
24	Total dollars past due on all residential accounts:	\$3,454,707		
	Average past due dollar amount per past due	φ3,434,707		
25	account (auto-calculation of $#24 \div #2$ ):	\$109		
26	Total dollars received from energy assistance			
20	programs:	\$119,153		
27	<b>Total</b> dollars received from other sources (private organizations):	\$0		
	<b>Total</b> Revenue from sales to residential	φυ		
28	accounts:	\$1,315,315		
29	Average monthly residential bill: (auto-			
	calculation of #28 ÷ #1)	\$7		
30	Intentionally Blank <b>Total</b> residential account write-offs due to			
31	uncollectible:	\$212,391		
DISCO	NNECTION DURATION			
32	Number of customer accounts disconnected 24			
-1	hours or more:			
	# Electric - heat affected			
	# Electric - heat not affected			
	) # Gas - heat affected			
	# Gas - heat not affected			
	Total # disconnected	0		
33	Intentionally Blank			
	Number occupied heat-affected accounts			
34	disconnected 24 hours or more (to include			
	customers who did and did not seek protection).			
35	Intentionally Blank			
36	Intentionally Blank			
RECONNECTION DATA				
37	# Accounts reconnected	590		
38	# Accounts remaining disconnected	2,322		
a	1-30 days	826		

CWR period only CWR period only CWR period only CWR period only

CWR period only

<b>37</b> # Accounts reconnected	590
<ul> <li>38 # Accounts remaining disconnect</li> <li>a) 1-30 days</li> <li>b) 31-60 days</li> <li>c) 61+ days</li> </ul>	ted 2,322 826 1,037 459

[END]

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Minnes	ota Public Utilities Commission			
Minnes	ota Cold Weather Rule Compliance Questionna	ire		Version 3
	Company Submitting Reply:	Minnesota Energy	Resources People's Natural Gas	▼ Required
	Reporting Year:	2012		▼ Required
	Reporting Period:	July		▼ Required
-	Monthly Reports (216B.091) ompany: Minnesota Energy Resources People's	Natural Gas fo	or report period ending: Ju	ly, 2012
1 2	Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:	<u>190,719</u> 26,948		
3	Number of Cold Weather Protection Requests:		CWR period o	only
RECON 4	INECTION AT BEGINNING OF COLD WEATHER Number of "Right to Appeal" notices mailed to customers:	MONTHS	CWR period o	only
5 6	Intentionally Blank Number of customer accounts granted reconnection <u>request:</u>		CWR period o	only
INABIL	ΙΤΥ ΤΟ ΡΑΥ (ΙΤΡ)		This entire se intentionally	
10% Pl	LAN (TPP)		This entire se intentionally	

1 of 3

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: July, 2012

1 71			
40	Number of "Right to Appeal" notices mailed to		
16	customers:		CWR period only
	a) Number of PS requests received		CWR period only
17			
	Number of PS negotiations mutually agreed		
18	upon:		CWR period only
10	•		CWR period only
19			
DIS	CONNECTIONS		
	Number of disconnection notices mailed to		
20	customers:	2,356	
	Number of customer accounts disconnected who	2,000	
21	did not seek protection:		
	Duplicate columns for use in April and October		
	April 1-15 and October 1-15 in 1st column		
	April 16-30 and October 16-31 in 2nd column		
	•		
	All other months, use 1st column only		<b>D</b> <i>i i</i>
	a) # Electric - heat affected		Required
	<b>b)</b> # Electric - heat not affected		Required
	c) # Gas - heat affected	1,314	
	d) # Gas - heat not affected		Required
	e) Total # disconnected	1,314 0	
22	Number of customer accounts disconnected		
22	seeking protection:		
	a) # Electric - heat affected		CWR period only
	b) # Electric - heat not affected		CWR period only
	c) # Gas - heat affected		CWR period only
	d) # Gas - heat not affected		CWR period only
	e) Total # disconnected (See Note)	0	, , , , , , , , , , , , , , , , , , ,
	Number of customer accounts disconnected for		
23	nonpayment (auto-calculation of #21e+ #22e):	1 214 4 244	
	$\frac{1000}{1000}$	1,314 1,314	

### Company: Minnesota Energy Resources People's Natural Gas for report period ending: July, 2012

### DOLLAR VALUE

DOLLA	AR VALUE	
24	Total dellars most due on all posidential accounts	¢0.700.500
	Total dollars past due on all residential accounts: Average past due dollar amount per past due	\$2,732,589
25	account (auto-calculation of $#24 \div #2$ ):	\$101
	<b>Total</b> dollars received from energy assistance	φτοτ
26	programs:	\$14,781
	Total dollars received from other sources	+ ) -
27	(private organizations):	\$1,931
28	Total Revenue from sales to residential	
20	accounts:	\$2,939,455
29	Average monthly residential bill: (auto-	
	calculation of $#28 \div #1)$	\$15
30	Intentionally Blank	
31	Total residential account write-offs due to	¢4.40.005
-	uncollectible:	\$148,935
DIOOO		
DISCO	NNECTION DURATION Number of customer accounts disconnected 24	
32	hours or more:	
2	) # Electric - heat affected	
	) # Electric - heat not affected	
	) # Gas - heat affected	
	) # Gas - heat not affected	
	) Total # disconnected	0
33	, Intentionally Blank	
	Number occupied heat-affected accounts	
34	disconnected 24 hours or more (to include	
	customers who did and did not seek protection).	
35	Intentionally Blank	
36	Intentionally Blank	
RECO	NNECTION DATA	
37	# Accounts reconnected	673
38	# Accounts remaining disconnected	2,754
	) 1-30 days	649

CWR period only

CWR period only CWR period only CWR period only CWR period only

### R

37	# Accounts reconnected	673
b)	# Accounts remaining disconnected 1-30 days 31-60 days 61+ days	2,754 649 792 1,313

[END]

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Minnesota Public Utilities Commission	
Minnesota Cold Weather Rule Compliance Questionna	ire Version 3
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas 🔹 Required
Reporting Year:	2012  Required
Reporting Period:	August   Required
Utility Monthly Reports (216B.091) Company: Minnesota Energy Resources People's N	atural Gas for report period ending: August, 2012
<ol> <li>Number of Residential Customer Accounts: Number of Past Due Residential Customer Accounts:</li> </ol>	<u>190,924</u> 22,051
3 Number of Cold Weather Protection Requests:	CWR period only
<ul> <li>RECONNECTION AT BEGINNING OF COLD WEATHER</li> <li>A Number of "Right to Appeal" notices mailed to customers:</li> </ul>	MONTHS CWR period only
<ul> <li>5 Intentionally Blank</li> <li>6 Number of customer accounts granted reconnection request:</li> </ul>	CWR period only
INABILITY TO PAY (ITP)	This entire section intentionally left blank
10% PLAN (TPP)	This entire section intentionally left blank

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: August, 2012

1 71				
16	Number of "Right to Appeal" notices mailed to			
10	customers:			CWR period only
	a) Number of PS requests received			CWR period only
17	Intentionally Blank			
40	Number of PS negotiations mutually agreed			
18	upon:			CWR period only
19	Intentionally Blank			, ,
DISC	CONNECTIONS			
	Number of disconnection notices mailed to			
20	customers:	1,416		
	Number of customer accounts disconnected who	· · · ·		
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	a) # Electric - heat affected			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	514		·
	d) # Gas - heat not affected			Required
	e) Total # disconnected	514	0	-
	Number of customer accounts disconnected			
22	seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		, ,
	•			
	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	514	514	
		514	514	

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: August, 2012

### DOLLAR VALUE

DOLLA	AR VALUE				
24					
	Total dollars past due on all residential accounts:	\$2,178,140			
25	Average past due dollar amount per past due	• • • •			
	account (auto-calculation of #24 ÷ #2):	\$99			
26	Total dollars received from energy assistance				
	programs:	\$169			
27	Total dollars received from other sources				
	(private organizations):	\$0			
28	Total Revenue from sales to residential				
20	accounts:	\$3,271,495			
29	Average monthly residential bill: (auto-				
25	calculation of #28 $\div$ #1)	\$17			
30	Intentionally Blank				
31	Total residential account write-offs due to				
31	uncollectible:	\$133,246			
DISCO	NNECTION DURATION				
32	Number of customer accounts disconnected 24				
52	hours or more:				
a	# Electric - heat affected				
b	# Electric - heat not affected				
C	) # Gas - heat affected				
d	# Gas - heat not affected				
e	) Total # disconnected	0			
33	Intentionally Blank				
	Number occupied heat-affected accounts				
34	disconnected 24 hours or more (to include				
	customers who did and did not seek protection).				
	· · · · · · · · · · · · · · · · · · ·				
35	Intentionally Blank				
35	Intentionally Blank				
50					
RECONNECTION DATA					
37	# Accounts reconnected	503			
	# Appoints remaining disconnected	2 674			
38	# Accounts remaining disconnected	2,671			
	) 1-30 days	142			
	) 31-60 days	507			
C	) 61+ days	2,022			

[END]
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CWR period only CWR period only CWR period only CWR period only

Minnesota Public Utilities Commission				
Minnesota Cold Weather Rule Compliance Questionna	ire Version 3			
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas 🔹 Required			
Reporting Year:	2012  Required			
Reporting Period:	September   Required			
Utility Monthly Reports (216B.091) Company: Minnesota Energy Resources People's Nat	ural Gas for report period ending: September, 2012			
<ol> <li>Number of Residential Customer Accounts:</li> <li>Number of Past Due Residential Customer Accounts:</li> </ol>	<u>190,340</u> 21,207			
3 Number of Cold Weather Protection Requests:	CWR period only			
<ul> <li>RECONNECTION AT BEGINNING OF COLD WEATHER</li> <li>Number of "Right to Appeal" notices mailed to customers:</li> </ul>	MONTHS CWR period only			
<ul> <li>Intentionally Blank</li> <li>Number of customer accounts granted reconnection request:</li> </ul>	CWR period only			
INABILITY TO PAY (ITP)	This entire section intentionally left blank			
10% PLAN (TPP) This entire section intentionally left blank				

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: September, 2012

1 7 1				
16	Number of "Right to Appeal" notices mailed to			
10	customers:			CWR period only
	a) Number of PS requests received			CWR period only
17	Intentionally Blank			
	Number of PS negotiations mutually agreed			
18	upon:			CWR period only
19				OWIN period only
13	Internionally Blank			
DISC	CONNECTIONS			
	Number of disconnection notices mailed to			
20	customers:	961		
	Number of customer accounts disconnected who			
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	a) # Electric - heat affected			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	269		Reguired
	d) # Gas - heat not affected	200		Required
	e) Total # disconnected	269	0	Nequired
	,	203	0	
22	Number of customer accounts disconnected			
	seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		
	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	269	269	

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: September, 2012

### DOLLAR VALUE

DOLLA	AR VALUE			
24	Total dellars past due on all residential accounts:	¢1 059 967		
	<b>Total</b> dollars past due on all residential accounts: <b>Average</b> past due dollar amount per past due	\$1,958,867		
25	account (auto-calculation of $#24 \div #2$ ):	\$92		
26	Total dollars received from energy assistance			
	programs: Total dollars received from other sources	\$0		
27	(private organizations):	\$0		
20	<b>Total</b> Revenue from sales to residential	<del>\</del>		
28	accounts:	\$3,514,489		
29	Average monthly residential bill: (auto- calculation of #28 ÷ #1)	¢10		
30	Intentionally Blank	\$18		
	Total residential account write-offs due to			
31	uncollectible:	\$134,318		
DISCO	NNECTION DURATION Number of customer accounts disconnected 24			
32	hours or more:			
a	# Electric - heat affected			
	# Electric - heat not affected			
	# Gas - heat affected	215		
	# Gas - heat not affected			
	Total # disconnected	215		
33	Intentionally Blank			
	Number occupied heat-affected accounts			
34	disconnected 24 hours or more (to include			
	customers who did and did not seek protection).			
	,,			
35	Intentionally Blank			
36	Intentionally Blank			
RECONNECTION DATA				
37	# Accounts reconnected	577		
38	# Accounts remaining disconnected	2,191		
	1-30 days	46		
	31-60 days	110		
		0.005		

**c)** 61+ days

[END]

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CWR period only

Minnesota Public Utilities Commission			
Minnesota Cold Weather Rule Compliance Questionna	lire		Version 3
Company Submitting Reply:	Minnesota Energy Resources People's Natural Gas	•	Required
Reporting Year:	2012	•	Required
Reporting Period:	October	•	Required

# Utility Monthly Reports (216B.091)

### Company: Minnesota Energy Resources People's Natural Gas for report period ending: October, 2012

1	Number of Residential Customer Accounts:	191,264
2	Number of Past Due Residential Customer Accounts:	18,428
3	Number of Cold Weather Protection Requests:	2,639

#### RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS

- 4 Number of "Right to Appeal"
- <sup>4</sup> notices mailed to customers:
- 5 Intentionally Blank
- 6 Number of customer accounts granted reconnection request:

1,218

0

INABILITY TO PAY (ITP)

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: October, 2012

16	Number of "Right to Appeal" notices mailed to			
	customers:	0		
	<ul> <li>Number of PS requests received</li> </ul>	2,639		
17	Intentionally Blank			
18	Number of PS negotiations mutually agreed			
10	upon:	2,639		
19	Intentionally Blank			
DISCO	DNNECTIONS			
	Number of disconnection notices mailed to			
20	customers:	1,114		
	Number of customer accounts disconnected who	1,111		
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	a) # Electric - heat affected			Deguined
	,			Required
	) # Electric - heat not affected	450		Required
	) # Gas - heat affected	152	14	
	i) # Gas - heat not affected			Required
e	e) Total # disconnected	152	14	
22	Number of customer accounts disconnected			
	seeking protection:			· · · ·
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	I) # Gas - heat not affected			CWR period only
e	e) Total # disconnected (See Note)	0		
	Number of customer accounts disconnected for			
23		450	400	
	nonpayment (auto-calculation of #21e+ #22e):	152	166	

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: October, 2012

### DOLLAR VALUE

DOLLA	AR VALUE			
24	Total dollars past due on all residential accounts:	\$1,679,811		
	Average past due dollar amount per past due	<i><i><i></i></i></i>		
25	account (auto-calculation of $#24 \div #2$ ):	\$91		
26	Total dollars received from energy assistance			
20	programs:	\$0		
27	Total dollars received from other sources	• •		
	(private organizations):	\$0		
28	Total Revenue from sales to residential	<b>#0.404.000</b>		
	accounts:	\$6,481,289		
29	Average monthly residential bill: (auto- calculation of #28 ÷ #1)	\$34		
30	Intentionally Blank	φ34		
30	<b>Total</b> residential account write-offs due to			
31	uncollectible:	\$77,856		
		<b></b>		
DISCO	NNECTION DURATION			
	Number of customer accounts disconnected 24			
32	hours or more:			
a	) # Electric - heat affected			
b	# Electric - heat not affected			
С	# Gas - heat affected	131		
d	# Gas - heat not affected			
	) Total # disconnected	131		
33	Intentionally Blank			
34	Number occupied heat-affected accounts			
34	disconnected 24 hours or more (to include			
	customers who did and did not seek protection).	131		
35	Intentionally Blank			
36	Intentionally Blank			
RECO	NNECTION DATA			
37	# Accounts reconnected	1,218		
38	# Accounts remaining disconnected	950		

8 # Accounts remaining disconnected	950
<b>a)</b> 1-30 days	32
<b>b)</b> 31-60 days	41
<b>c)</b> 61+ days	877

[END]

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Minnesota Public Utilities Commission			
Minnesota Cold Weather Rule Compliance Questionn	aire		Version 3
Company Submitting Reply	: Minnesota Energy Resources People's Natural Gas	•	Required
Reporting Year	2012	•	Required
Reporting Period	November	•	Required

# Utility Monthly Reports (216B.091)

#### Company: Minnesota Energy Resources People's Natural Gas for report period ending: November, 2012

1	Number of Residential Customer Accounts:	191,497
2	Number of Past Due Residential Customer Accounts:	19,781
3	Number of Cold Weather Protection Requests:	629

#### RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS

- 4 Number of "Right to Appeal"
- <sup>4</sup> notices mailed to customers:
- 5 Intentionally Blank
- 6 Number of customer accounts granted reconnection request:

289	

INABILITY TO PAY (ITP)

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: November, 2012

16	Number of "Right to Appeal" notices mailed to	1		
	customers:	1		
47	a) Number of PS requests received	629		
17	5			
18	Number of PS negotiations mutually agreed upon:	629		
19	•	029		
19				
DISC	ONNECTIONS			
20	Number of disconnection notices mailed to			
20	customers:	1,419		
21	Number of customer accounts disconnected who			
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	<ul> <li>a) # Electric - heat affected</li> </ul>			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	15		
	d) # Gas - heat not affected			Required
	e) Total # disconnected	15	0	
22	Number of customer accounts disconnected			
	seeking protection:			
	a) # Electric - heat affected			CWR period only
	b) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		
23	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	15	15	

### Company: Minnesota Energy Resources People's Natural Gas for report period ending: November, 2012

### DOLLAR VALUE

DOLLA	AR VALUE	
24	Total dollars past due on all residential accounts:	\$1,823,628
25	Average past due dollar amount per past due	
	account (auto-calculation of #24 ÷ #2):	\$92
26	Total dollars received from energy assistance	
_•	programs:	\$399,578
27	Total dollars received from other sources	
21	(private organizations):	\$0
	Total Revenue from sales to residential	
28	accounts:	\$13,255,927
	Average monthly residential bill: (auto-	
29	calculation of $#28 \div #1)$	\$69
30	Intentionally Blank	• • •
	Total residential account write-offs due to	
31	uncollectible:	\$70,034
		<b>•</b> ••• <b>•</b> ••••
DISCO	NNECTION DURATION	
	Number of customer accounts disconnected 24	
32	hours or more:	
a	) # Electric - heat affected	
	# Electric - heat not affected	
	# Gas - heat affected	8
	# Gas - heat not affected	
	) Total # disconnected	8
33	Intentionally Blank	0
55	Intentionally Blank	
	Number occupied heat-affected accounts	
34	disconnected 24 hours or more (to include	
	,	
	customers who did and did not seek protection).	8
35	Intentionally Blank	
35	Intentionally Dialik	

36 Intentionally Blank

#### **RECONNECTION DATA**

37	# Accounts reconnected	289
b	# Accounts remaining disconnected 1-30 days 31-60 days 61+ days	563 3 30 530

[END]

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### Minnesota Public Utilities Commission

Minnesota Cold Weather Rule Compliance Questionnaire					
Company Submitting Reply	Minnesota Energy Resources People's Natural Gas	•	Required		
Reporting Year	2012	▼	Required		
Reporting Period	December	•	Required		

### Utility Monthly Reports (216B.091)

#### Company: Minnesota Energy Resources People's Natural Gas for report period ending: December, 2012

1	Number of Residential Customer Accounts:	191,963
2	Number of Past Due Residential Customer Accounts:	20,338
3	Number of Cold Weather Protection Requests:	476

#### RECONNECTION AT BEGINNING OF COLD WEATHER MONTHS

- 4 Number of "Right to Appeal"
- <sup>4</sup> notices mailed to customers:
- 5 Intentionally Blank
- 6 Number of customer accounts granted reconnection request:

96

0

**INABILITY TO PAY (ITP)** 

10% PLAN (TPP)

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# Company: Minnesota Energy Resources People's Natural Gas for report period ending: December, 2012

16	Number of "Right to Appeal" notices mailed to	0		
	customers:	0		
47	a) Number of PS requests received	476		
17	<b>,</b>			
18	Number of PS negotiations mutually agreed	476		
10	upon: Intentionally Blank	476		
19				
DISC	ONNECTIONS			
20	Number of disconnection notices mailed to			
20	customers:	3,866		
21	Number of customer accounts disconnected who			
21	did not seek protection:			
	Duplicate columns for use in April and October			
	April 1-15 and October 1-15 in 1st column			
	April 16-30 and October 16-31 in 2nd column			
	All other months, use 1st column only			
	<ul><li>a) # Electric - heat affected</li></ul>			Required
	b) # Electric - heat not affected			Required
	c) # Gas - heat affected	14		
	<ul><li>d) # Gas - heat not affected</li></ul>			Required
	e) Total # disconnected	14	0	
22	Number of customer accounts disconnected seeking protection:			
	a) # Electric - heat affected			CWR period only
	<b>b</b> ) # Electric - heat not affected			CWR period only
	c) # Gas - heat affected			CWR period only
	d) # Gas - heat not affected			CWR period only
	e) Total # disconnected (See Note)	0		
	•			
	Number of customer accounts disconnected for			
23	nonpayment (auto-calculation of #21e+ #22e):	14	14	
		17	17	

# Company: Minnesota Energy Resources People's Natural Gas for report period ending: December, 2012

### DOLLAR VALUE

~ ~ ~			
24	Total dollars past due on all residential accounts:	\$2,130,546	
	Average past due dollar amount per past due		
25	account (auto-calculation of #24 ÷ #2):	\$105	
~~	Total dollars received from energy assistance		
26	programs:	\$562,213	
	Total dollars received from other sources		
27	(private organizations):	\$0	
	Total Revenue from sales to residential		
28	accounts:	\$20,067,497	
	Average monthly residential bill: (auto-	. , ,	
29	calculation of $#28 \div #1$ )	\$105	
30	Intentionally Blank		
	Total residential account write-offs due to		
31	uncollectible:	\$71,818	
		<u>, , , , , , , , , , , , , , , , , </u>	
DISCO	NNECTION DURATION		
	Number of customer accounts disconnected 24		
32	hours or more:		
a	# Electric - heat affected		
	# Electric - heat not affected		
	# Gas - heat affected	8	
	# Gas - heat not affected		
	Total # disconnected	8	
33	, Intentionally Blank		
	Number occupied heat-affected accounts		
34	disconnected 24 hours or more (to include		
	customers who did and did not seek protection).		
35	Intentionally Blank		
35 36	Intentionally Blank		
30	Intentionally Dialik		
RECO	NNECTION DATA		
37	# Accounts reconnected	96	
5.			
38	# Accounts remaining disconnected	422	
	1-30 days	3	
	31-60 days	2	
	61 dave	117	

c) 61+ days

417

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# Service extension requests

2012	Residential		Residential Commercial		Existing					
		Avg time		Avg time			residential			commercial
		between		between		# residential	average days			average days
		requested		requested	# of existing	completed	between	# of existing	# commercial	between
	new	date and	New	date and	residential	as	request and	commercial	completed as	request and
	Installs	install	Installs	install	requested	requested	completion	requested	requested	completion
January	26	7	12	17	422	418	1	39	38	1
February	16	27	1	78	393	392	1	28	28	0
March	61	26	2	35	365	364	1	20	20	0
April	123	20	8	61	465	461	1	22	22	0
May	133	23	16	29	572	571	1	27	27	0
June	164	21	9	21	637	633	1	23	23	0
July	164	18	12	52	625	624	1	26	26	0
August	237	24	14	37	831	829	1	35	35	0
September	275	19	29	27	1087	1084	1	61	61	0
October	272	18	16	36	1469	1460	1	149	149	0
November	170	9	14	11	831	821	1	113	113	0
December	37	2	7	0	538	534	1	64	64	0

		JANU	JARY		FEBRUARY				
# OF COMPLAINTS		5	4				369		
	# of	% of	# of	% of	# of	% of	# of	% of	
	complaints for	•	complaints for	•	•	•	•		
	Commercial	Commercial	Residential	Residential	Commercial	Commercial	Residential	Residential	
	Class	Class	Class	Class	Class	Class	Class	Class	
Employee Action / Behavior Issue			3				12		
Billing / Meter Read Issue			11	20.37%		1.08%	41	11.11%	
Collection / Disconnection Issue			4	7.41%			60		
Service Quality			11	20.37%	2	0.54%	69	18.70%	
Meter Adjustment			2						
Outage									
My bill is too high			9	16.67%	9	2.44%	75	20.33%	
Service Restoration Intervals							1	0.27%	
Service Extension Intervals									
Others	2	3.70%	12	22.22%	6	1.63%	84	22.76%	
TIME TO RESOLVE COMPLAINT									
Initially	48				313				
Within 10 days	2				48				
> 10 days	4				8				
	# resolved by	y taking listed	% resolved b	y taking listed	# resolved by	/ taking listed	% resolved by	y taking listed	
Complaint Resolution	act	tion	act	ion	act	ion	act	ion	
Taking action as customer request	1	16	29.	63%	10	60	43.	36%	
Agreeable Compromise	2	26	48.	15%	12	28	34.	69%	
Not within the control of the Utility		7	12.	96%	1	.7	4.6	51%	
Refuse		5	9.2	.6%	6	54	17.	34%	
PUC COMPLAINTS				7			:	3	

		MA	RCH		APRIL				
# OF COMPLAINTS		25	51		219				
	# of	% of	# of	% of	# of	% of	# of	% of	
		complaints for		complaints for			# 01 complaints	complaints	
	Commercial	Commercial	Residential	Residential	Commercial	Commercial	for Residential	for Residential	
	Class	Class	Class	Class	Class	Class	Class	Class	
Employee Action / Behavior Issue	1	0.40%	13			Class	7	3.20%	
Billing / Meter Read Issue	2	0.40%	41			2.74%	21	9.59%	
Collection / Disconnection Issue	3	1.20%	41 27	10.33%			21	9.59% 11.42%	
Service Quality	2	0.80%	43	10.78%		0.91%	30	13.70%	
Meter Adjustment	2	0.80%	43	17.13%			50	15.70%	
Outage			1	0.40%					
My bill is too high	4	1.60%	48	0.40% 19.12%		0.91%	45	20.55%	
Service Restoration Intervals	4	1.00%	40	19.12/0	2	0.9176	45	0.46%	
Service Extension Intervals							T	0.40%	
Others	4	1.60%	62	24.70%	3	1.37%	77	35.16%	
TIME TO RESOLVE COMPLAINT	4	1.00%	02	24.70%	5	1.57 /0	//	55.10%	
Initially	220				208				
Within 10 days	30				6				
> 10 days	1				5				
> 10 days	# resolved by	taking listed	% resolved by	/ taking listed	# resolved by taking listed		% resolved by taking listed		
Complaint Resolution	act	-		ion	-	ion	act		
Taking action as customer request	10			23%		00		56%	
Agreeable Compromise	101			43%		1		55%	
Not within the control of the Utility		1		9%		2		1%	
Refuse	4	•		73%		.6		37%	
PUC COMPLAINTS		_		3				2	

		Μ			JUNE				
# OF COMPLAINTS		12	22		113				
	# of	% of	# of	% of	# of	% of	# of	% of	
	complaints	complaints for	complaints for			complaints for	complaints for		
	for Comercial	Commercial	Residential	Residential	Commercial	Commercial	Residential	Residential	
	Class	Class	Class	Class	Class	Class	Class	Class	
Employee Action / Behavior Issue	0.000		0.000		0.000	0.000	6	5.31%	
Billing / Meter Read Issue	2	1.64%	10	8.19%			10	8.85%	
Collection / Disconnection Issue	1		22	18.03%	1	0.88%	21	18.58%	
Service Quality			26	21.31%			33	29.20%	
Meter Adjustment									
Outage									
My bill is too high	3	2.46%	14	11.48%	2	1.77%	7	6.19%	
Service Restoration Intervals									
Service Extension Intervals									
Others	1	0.82%	43	35.25%			33	29.20%	
TIME TO RESOLVE COMPLAINT				5				2	
Initially	108				107				
Within 10 days	13				4				
> 10 days	1				2				
		y taking listed		y taking listed	# resolved by		% resolved by	-	
Complaint Resolution		tion		ion		ion	act		
Taking action as customer request		17		52%	_	3		20%	
Agreeable Compromise		18		34%	3	5		97%	
Not within the control of the Utility		2		54%		4		4%	
Refuse	2	25	24.	49%	4	1	36.2	28%	
PUC COMPLAINTS									

		JU	LY		AUGUST				
# OF COMPLAINTS		12	26		144				
	# of	% of							
	complaints for	complaints for							
	Commercial	Commercial	Residential	Residential	Commercial	Commercial	Residential	Residential	
	Class	Class	Class	Class	Class	Class	Class	Class	
Employee Action / Behavior Issue			1	0.79%			4	2.78%	
Billing / Meter Read Issue			8	6.34%	2	1.39%	9	6.25%	
Collection / Disconnection Issue			20			2.78%	26	18.06%	
Service Quality	2	1.59%	48	38.09%	2	1.39%	33	22.92%	
Meter Adjustment			4						
Outage									
My bill is too high	1	0.0.79%	8	6.34%	2	1.39%	7	4.86%	
Service Restoration Intervals							2	1.39%	
Service Extension Intervals					1	0.69%			
Others	1	0.79%	33	26.19%	1	0.69%	51	35.42%	
TIME TO RESOLVE COMPLAINT				7				2	
Initially	112				135				
Within 10 days	13				7				
> 10 days	1				2				
	# resolved by	y taking listed	% resolved b	y taking listed	# resolved by	/ taking listed	% resolved by	y taking listed	
Complaint Resolution	act	ion	act	ion	act	ion	act	ion	
Taking action as customer request	3	80	23.	81%	4	10	27.	78%	
Agreeable Compromise	4	19	38.	89%	5	50	34.	72%	
Not within the control of the Utility		4	3.1	.7%		8	5.5	6%	
Refuse	4	13	34.	13%	4	6	31.9	94%	
PUC COMPLAINTS									

		SEPTE	MBER			OCT	DBER	
# OF COMPLAINTS		14	19			13	39	
	# of	% of	# of	% of	# of	% of	# of	% of
	complaints for				complaints for			complaints for
	Commercial	Commercial	Residential	Residential	Commercial	Commercial	Residential	Residential
	Class	Class	Class	Class	Class	Class	Class	Class
Employee Action / Behavior Issue			3	2.01%	,		3	2.16%
Billing / Meter Read Issue	3	2.01%	20	13.42%	1	0.72%	14	10.07%
Collection / Disconnection Issue	3	2.01%	29	19.46%	3	2.16%	13	9.35%
Service Quality	1	0.67%	35	23.49%	,		56	40.29%
Meter Adjustment								
Outage								
My bill is too high	1	0.67%	5	3.36%	1	0.72%	4	2.88%
Service Restoration Intervals			1	0.67%				
Service Extension Intervals							1	0.72%
Others	2	1.34%	46	30.87%	3	2.16%	40	28.78%
TIME TO RESOLVE COMPLAINT				2				2
Initially	139				130			
Within 10 days	7				6			
> 10 days	3				3			
	# resolved by	/ taking listed	% resolved b	y taking listed	# resolved by	y taking listed	% resolved b	y taking listed
Complaint Resolution	act	ion	act	ion	act	ion	act	ion
Taking action as customer request	5	54	36.	24%	5	52	37.	41%
Agreeable Compromise	5	57	38.	26%	5	56	40.	29%
Not within the control of the Utility								
Refuse	3	8	25.	50%	3	31	22.	30%
PUC COMPLAINTS								

	NOVE	MBER			DECE	MBER	
	9	9			1:	19	
				_			% of
	•	•	•		•	•	complaints for
							Residential
Class	Class				Class		Class
1	1.01%	28	28.28%	2	1.68%	20	16.81%
1	1.01%				2.52%	4	3.36%
		1	1.01%				
5	5.05%	35	35.35%	7	5.88%	33	27.73%
			3	5			2
91				83			
6				1			
2							
# resolved by	/ taking listed	% resolved b	y taking listed	# resolved b	y taking listed		
act	ion						tion
-							09%
4	5	45.	45%	6	50	50.	42%
1	.7	17.	17%		22	18.	49%
	Commercial Class 1 1 1 5 91 6 2 # resolved by act 3 4	9 # of % of complaints for Commercial Class Class 1 1.01% 1 1.01% 5 5.05% 91	complaints for Commercial Classcomplaints for Commercial Classcomplaints for Residential Class1Class311.01%2811.01%311.01%355.05%359162# resolved by taking listed action% resolved by act3737.4545.	99 # of % of # of % of complaints for complaints for complaints for Commercial Commercial Class Class Class 3 3.03% 10 10.10% 12 12.12% 1 1.01% 3 3.03% 1 1.01% 3 3.03% 1 1.01% 5 5.05% 35 35.35% 3 91 6 2 # resolved by taking listed action action 37 37.37% 45 45.45%	99# of complaints for complaints for commercial Class# of complaints for complaints for complaints for complaints for class# of complaints for complaints for Class1ClassClassClassClassClass11.01%2828.28%211.01%33.03%31 <t< td=""><td>991:# of% of# of% ofcomplaints forcomplaints forcomplaints forcomplaints forCommercialCommercialResidentialResidentialClassClassClassClass11.01%2828.28%11.01%33.03%11.01%33.03%11.01%33.03%11.01%33.03%11.01%33.03%332.52%11.01%33.03%333.53%755.05%3535.35%75.88%391831645124545.45%</td><td>99119# of% of# of% of# of% of# of% ofcomplaints forcomplaints for<t< td=""></t<></td></t<>	991:# of% of# of% ofcomplaints forcomplaints forcomplaints forcomplaints forCommercialCommercialResidentialResidentialClassClassClassClass11.01%2828.28%11.01%33.03%11.01%33.03%11.01%33.03%11.01%33.03%11.01%33.03%332.52%11.01%33.03%333.53%755.05%3535.35%75.88%391831645124545.45%	99119# of% of# of% of# of% of# of% ofcomplaints forcomplaints for <t< td=""></t<>

#### Answer time for gas emergency phone lines

	2012 January Fi	ebruary March	April	May	June	July	Augu	st Sept	ember Octob	er Nov	ember Dec	ember AVE	RAGE TOTAL	
Total calls	1,628	1,312	1,235	1,244	1,339	1,279	1,337	1,317	1,401	1,720	1,912	1,617	1445	17,341
Average speed of answer	7	7	7	6	7	7	7	7	5	6	9	7	6.8	
% answered in 15 seconds	90.57%	91.39%	91.41%	92.96%	92.33%	92.81%	93.78%	92.71%	94.28%	95.20%	89.07%	91.46%	92.3%	

#### Tech Response Time From Time of Call to

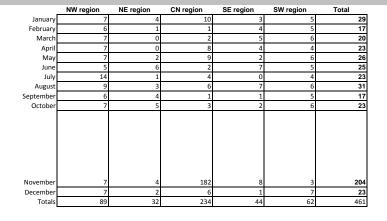
Arrival	January	February	March	April	May	June	July	August	September	October	November	December	Total
Calls responded to in Under 1 hour	491	387	404	401	433	409	426	448	572	610	676	503	5760
Calls responded to in Over 1 hour	29	17	20	23	26	25	23	31	17	23	204	23	461
Total Calls	520	404	424	424	459	434	449	479	589	633	880	526	6221

Calls res	ponded t	to in	Under	1	h
-----------	----------	-------	-------	---	---

hour	NW region	NE region	CN region	SE region	SW region	Total
[						
January	48	85	110	179	69	491
February	52	70	85	136	44	387
March	55	70	93	141	45	404
April	36	83	88	145	49	401
May	53	84	126	129	41	433
June	33	114	85	127	50	409
July	47	95	80	157	47	426
August	52	85	109	157	45	448
September	76	116	127	167	86	572
October	79	111	134	207	79	610
November	54	105	239	205	73	676
December	45	82	171	153	52	503
Totals	630	1100	1447	1903	680	5760

MERC Average	
emergency response time in	
minutes	Month
January	0.28.33
February	0.26.58
March	0.27.48
April	0.27.46
May	0.29.28
June	0.28.44
July	0.28.22
August	0.28.32
September	0.28.12
October	0.26.37
November	0.49.59
December	0.29.07
YTD Average 2012	0:30:00

Calls responded to in Over 1 hour



MERC's emergency response time target is 30 minutes

\*note: Central increase in Nov due to propane plant release resulting in over 300 leak calls

Emergency re	ponse time												
2012													
2012	lanuany	February	March	April	May	June	July	August	September	October	November	December	Total
	January	rebruary	IVIdI CII	Арпі	ividy	Julie	July	August	September	October	November	December	TOLAI
Total calls	520	404	424	424	459	434	449	479	589	633	880	526	6221
	520	101			100							520	0221
# responded to in < 1													
hour	491	387	404	401	433	409	426	448	572	610	676	503	5760
% responded to in < 1		05.00/	05.00/	0.4.50/	04.00/	04.00/	04.00/	00 50	07.404	06.404	70.00	05.00	00.604
hour	94.4%	95.8%	95.3%	94.6%	94.3%	94.2%	94.9%	93.5%	97.1%	96.4%	76.8%	95.6%	92.6%
# responded to in > 1	20		20	22	20	25	22	24		22	201	22	
hour	29	17	20	23	26	25	23	31	17	23	204	23	461
% responded to in > 1													
hour	5.9%	4.4%	5.0%	5.7%	6.0%	6.1%	5.4%	6.9%	3.0%	3.8%	30.2%	4.6%	7.4%
Average minutes to													
respond	29	27	28	28	29	29	28	29	28	27	50	29	30

\*note: Central increase in Nov due to propane plant release resulting in over 300 leak calls

#### Mislocates

2012	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
Total locates	1561	856	2080	5624	9090	9480	8383	9579	4242	7976	9294	2831	70996
Mislocates	0	0	0	0	1	3	4	5	4	2	3	2	24
% mislocated	0.000%	0.000%	0.000%	0.000%	0.011%	0.032%	0.048%	0.052%	0.094%	0.025%	0.032%	0.071%	0.034%

# Gas lines damaged

2012													
	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total Fault of Company employee or company	1	0	4	18	8	12	31	26	30	18	15	11	174
contractor damage by	0	0	1	2	1	3	5	8	3	2	3	4	32
others	1	0	3	16	7	9	26	18	27	16	12	7	142
System issue	0	0	0	0	0	0	0	0	0	0	0	0	0
Miles of Pipe as of 12/31/12	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453	4,453
Damage per 100 miles of pipe													
Under the contr Caused by all ot		C Employees											0.71 3.19

# Gas lines damaged

2012

			outage caused by				
		Outage	MERC				
			employee	outage	Number of	outage	
		system	or MERC	caused by		duration/m	
DATE	Address	issue	contractor	other	affected	inutes	Billed/Mcf
JANUARY							
1/5/2012	133 2nd Ave Worthington	Ν	N	Y	2	15	0.00
1/7/2012	120 N Dugan Welcome	Ν	N	Y	1	1200	8.19
1/19/2012	125 Center St Oronoco	Ν	Ν	Y	1	549	24.60
FEBRUARY							
MARCH							
3/20/2012	4916 Whispering Way Eagan	Ν	N	Y	1	15	9.06
3/27/2012	3355 Discovery Rd Eagan	Ν	N	Y	1	20	0.00
3/8/2012	13 South St Dodge Center	Ν	N	Y	1	96	4.97
3/19/2012	913 17th Ave NE Rochester	Ν	N	Y	1	60	0.57
3/29/2012	301 2nd St NW Kasson	N	N	Y	2	80	0.00
APRIL							
4/1/2012	428 Superior Ave Crosby	Ν	N	Y	1	300	0.16
4/2/2012	105 S Main Dover	N	N	Y	1	20	0.00
4/9/2012	221 7th St NW Rochester	Ν	N	Y	1	120	0.18
4/20/2012	1201 S Broadway Rochester	Ν	N	Y	3	60	0.72
4/11/2012	432 N Rebecca Ivanhow	N	N	Y	1	780	0.06
4/26/2012	15 W Front St Cottonwoood	Ν	N	Y	1	35	0.51
4/30/2012	310 Brown St Jackson	N	N	Y	1	1311	32.78
4/16/2012	39545 Government Rd Hinckley	Ν	N	Y	1	45	4.34
4/24/2012	850 Hwy 65 S Mora	N	N	Y	1	30	2.07
4/5/2012	21547 Harvest Hills Prior Lake	N	N	Y	1	90	4.65
4/24/2012	20195 Holyoke Ave Lakeville	N	N	Y	1	60	74.40
4/26/2012	123 NE 7th St Grand Rapids	N	N	Y	1	20	0.19
4/30/2012	50940Miller Highway Hermantown	N	N	Y	100	540	1.24
MAY				1			
5/15/2012	215 Highway 56 Hayfield	N	N	Y	1	93	2.46
5/26/2012	1619 Wishire Ct NE Rochester	N	N	Y	1	150	0.72

5/25/2012	418 E Eyota St Dover	N	N	Y	6	120	0.00
5/7/2012	350 S Edquist Appleton	N	N	Y	1	15	0.26
5/30/2012	507 S Hwy Jackson	N	Y	N	1	30	0.72
5/18/2012	940 W 4th St Rush City	N	N	Y	1	60	0.00
5/5/2012	1301 Trapp Rd Eagan	N	N	Y	1	15	7.57
5/30/2012	15100 Cty Rd 23 Verndale	N	N	Y	1	160	0.46
5/2/2012	1237 Lake Ave Detroit Lakes	N	N	Y	1	60	2.15
5/16/2012	719 19th St NW Bemidji	N	N	Y	1	10	2.87
JUNE							
6/1/2012	312 N 4th Ave Biwabik	N	N	Y	1	30	0.27
6/28/2012	100 Block E Main Ada	N	N	Y	1	20	0.00
6/25/2012	3259 Terminal Dr Eagan	N	Ν	Y	1	135	144.85
6/28/2012	5204 Oriole Dr Farmington	N	N	Y	1	15	4.65
6/26/2012	27920 Danville Ave Castle Rock	N	Ν	Y	1	190	148.80
6/24/2012	1654 Hickory Ln Eagan	N	Ν	Y	4	180	29.52
6/5/2012	2700 Schaeffer Ln NE Rochester	N	N	Y	1	60	5.36
6/4/2012	626 Chalet Dr Rochester	N	Y	N	1	60	1.12
6/12/2012	532 Willow Bend Ln SW Rochester	N	N	Y	2	40	24.16
6/20/2012	1104 6th Ave NW Rochester	N	Y	N	1	60	8.58
6/16/2012	6810 Chester Heights Rochester	N	N	Y	1	30	1.12
6/12/2012	705 3rd Ave Windom	N	N	Y	1	20	8.96
6/26/2012	857 Hwy 12 Ortonville	N	N	Y	1	30	0.00
6/12/2012	205 3rd St E Canby	N	N	Y	1	50	16.40
JULY							
7/9/2012	992 Gary St Calumet	N	N	Y	1	30	0.21
7/1/2012	5668 Miller Hwy Pike Lake	N	N	Y	1	90	0.31
7/13/2012	3113 Cty Rd 112 International Falls	N	N	Y	1	15	3.10
7/14/2012	4846 Morris Thomas Rd Hermantown	N	N	Y	1	5	0.00
7/16/2012	19563 Gama Beach Rd Grand Rapids	N	N	Y	2	150	6.70
7/18/2012	18394 520th St Deer River	N	N	Y	1	30	8.04
7/18/2012	1531 E 3rd Ave International Falls	N	N	Y	1	27	6.20
7/26/2012	1407 E Hwy 2 Grand Rapids	N	N	Y	1	40	10.72
7/9/2012	123 Carlton Dr SW Rochester	N	N	Y	1	90	21.00
7/19/2012	300 3rd Ave NW Pine Island	N	N	Y	1	120	0.00
7/31/2012	25510 625th St Kasson	N	N	Y	1	5	1.34
7/25/2012	120 E Main west Concord	N	N	Y	1	240	5.25
7/9/2012	14155 Abbeyfield Ct Rosemount	N	N	Y	1	60	18.60
7/23/2012	3805 Windcrest Ct Eagan	N	N	Y	2	120	2.46

7/12/2012	3430 200th St W Farmington	N	N	Y	1	60	19.38
7/10/2012	37887 Lincoln Trail North Branch	N	N	Y	1	60	4.34
7/17/2012	5400 Oriole Dr Farmington	N	N	Y	1	15	4.02
7/18/2012	5417 Oriole Dr Farmington	N	N	Y	1	20	1.95
7/2/2012	2038 Knollwodd Dr Fairmont	N	N	Y	1	90	0.93
7/5/2012	1378 Springfield Pkwy Jackson	N	N	Y	1	143	32.75
7/3/2012	Weave & Cleveland Welcome	N	N	Y	7	60	14.58
7/9/2012	418 Weaver St Welcome	N	N	Y	9	1020	3.60
7/23/2012	216 1/2 Cleveland St Welcome	N	N	Y	1	60	0.80
7/24/2012	1208 River Rd Windom	N	N	Y	2	1020	45.80
7/12/2012	1156 River Rd Windom	N	N	Y	1	1200	0.24
7/24/2012	101 Shady Ln Jackson	N	N	Y	1	60	0.69
7/2/2012	111 Benjamin Jackson	N	N	Y	3	1140	111.90
7/20/2012	300 Block Hwy 9 Ada	N	N	Y	1	0	0.00
7/22/2012	1332 E Shore Dr Detroit Lakes	N	N	Y	2	20	4.65
7/23/2012	500 8th Ave Ironton	N	N	Y	1	0	0.00
7/31/2012	506 SE 7th Ave Roseau	N	N	Y	1	120	0.00
AUGUST		N	N	Y			
8/12/2012	609 18th St Cloquet	N	N	Y	1	120	8.67
8/16/2012	2014 Town Rd 416 Ranier	N	N	Y	1	5	1.55
8/17/2012	607 18th St Cloquet	N	N	Y	1	60	8.67
8/24/2012	Golf Course and Horseshoe Rd Cloquet	N	N	Y	74	245	30.20
8/8/2012	627 5th St SW Rochester	N	Y	N	1	60	4.29
8/8/2012	1408 Pahama Ct Rochester	N	Y	N	14	240	29.22
8/14/2012	7130 SE 30th St Rochester	N	N	Y	1	349	0.14
8/14/2012	1213 S Broadway Rochester	N	N	Y	1	90	0.10
8/21/2012	801 S Broadway Rochester	1	N	Y	1	180	0.46
8/15/2012	726 3rd St NW Rochester	N	N	Y	1	90	2.15
8/27/2012	30 Civic Center Dr Rochester	N	Y	N	1	30	17.19
8/30/2012	25055 608th St Mantorville	N	Y	N	1	20	5.36
8/1/2012	723 NW 2nd St Rochester	N	N	Y	1	360	2.86
8/9/2012	110 Center Ave S Hayfield	N	N	Y	2	345	160.08
8/2/2012	1392 Cleome Ln Eagan	N	Y	N	1	10	2.46
8/26/2012	350 Johnson Ave Pine City	N	N	Y	1	10	0.47
8/29/2012	1692 Covington Ln Eagan	N	N	Y	2	120	7.38
8/24/2012	669 Coventry Pkwy Eagan	N	N	Y	1	60	9.84
8/6/2012	14640 Diamond Path Rosemount	N	N	Y	1	120	22.92
8/15/2012	419 6th St Pine City	N	Y	N	2	150	6.76

8/7/2012	10005 205th St W Rosmeount	N	Y	N	1	30	1.17
8/20/2012	1609 6th Ave Mountain Lake	N	N	Y	1	60	2.73
8/6/2012	511 Main St Lamberton	N	N	Y	1	5	22.32
8/27/2012	1429 6th Ave Mountain Lake	N	N	Y	1	60	3.20
8/28/2012	1403 6th Ave Mountain Lake	N	N	Y	1	260	3.20
SEPTEMBER							
9/4/2011	1108 Ugstad Rd Proctor	N	N	Y	3	35	173.60
9/10/2012	715 17th St Int Falls	N	N	Y	1	120	7.75
9/11/2012	1721 1st Ave E Int Falls	N	N	Y	1	30	9.30
9/11/2012	1571 Airport Rd Cloquet	N	N	Y	1	240	0.00
9/11/2012	609 18th St Cloquet	N	N	Y	1	90	0.00
9/14/2012	106 Sharon St Buhl	N	N	Y	1	60	4.02
9/20/2012	444 3rd St Int Falls	N	N	Y	2	115	0.29
9/5/2012	10 9 1/2 St SE Rochester	N	Y	N	3	42	6.01
9/8/2012	218 N Chatfield St Dover	N	N	Y	267	390	39.60
9/14/2012	100 9th St SE Kasson	N	N	Y	1	96	5.78
9/14/2012	1355 East Ln LaCrescent	N	N	Y	3	90	33.21
9/14/2012	2nd St & 9Th Ave Rochester	N	N	Y	19	45	11.46
9/8/2012	955 21st SE Rochester	N	N	Y	1	120	1.08
9/11/2012	723 2nd St NW Rochester	N	N	Y	1	60	0.54
9/28/2012	1117 E Caledonia St Caledonia	N	N	Y	1	510	5.54
9/4/2012	17280 Sunset Trail Pine City	N	N	Y	1	5	0.00
9/8/2012	8896 197th St Lakeville	N	N	Y	1	60	4.65
9/9/2012	11300 235th St E Lakeville	N	N	Y	1	105	7.75
9/12/2012	313 Walnut St Farmington	N	N	Y	1	60	10.20
9/6/2012	1696 Woodgate Ln Eagan	N	Y	N	2	60	2.46
9/19/2012	213 Cleveland Welcome	N	N	Y	1	45	0.40
9/25/2012	1317 2nd Ave Mountain Lake	N	N	Y	1	60	24.40
9/27/2012	908 Milwaukee Lakefield	N	N	Y	1	1080	77.50
9/15/2012	213 Elm St Tracy	N	N	N	1		Hous
OCTOBER							
10/11/2012	315 SE 1st St Grand Rapids	N	N	Y	1	15	0.29
10/22/2012	301 3rd St Nashwauk	N	Y	N	1	60	0.00
10/31/2012	34336 Chestnut Cir Moos Lake	N	N	Y	1	30	0.27
10/3/2012	61057 252nd Ave Mnatorville	N	N	Y	1	90	7.44
10/24/2012	200 2nd St Claremont	N	N	Y	1	75	0.06
10/19/2012	2003 NE Parkwood Hills Dr Rochester	N	N	Y	1	240	1.08
10/17/2012	116 E Main Hayfield	N	N	Y	1	65	17.18

destroyed

			-			-	
10/2/2012	1317 2nd Ave Mt Lake	N	N	Y	1	15	2.70
10/4/2012	1313 2nd Ave Mt Lake	N	Ν	Y	1	15	2.70
10/9/2012	401 Milwaukee Lakefield	N	N	Y	1	60	1.10
10/22/2012	262 State St Jackson	N	N	Y	1	420	0.51
10/6/2012	9596 Main St Elko	N	N	Y	1	60	1.17
10/13/2012	14429 565th St West Concord	N	N	Y	1	10	0.47
10/9/2012	3500 Dodd Rd Eagan	N	Y	Ν	1	90	128.76
10/12/2012	190 Shorewood Detroit Lakes	N	N	Y	1	15	4.65
10/2/2012	23402 Cross Dr Deerwood	N	Ν	Y	1	68	18.22
NOVEMBER							
11/1/2012	87 Outer Dr Silver Bay	N	Y	Ν	1	20	0.00
11/13/2012	702 NE 9th Ave Grand Rapids	N	N	Y	1	100	2.68
11/30/2012	1504 Edge Dr Cloquet	N	N	Y	1	150	0.78
11/6/2012	839 5th Ave SE Rochester	N	Y	N	1	60	0.14
11/13/2012	2138 Gemini Dr SW Rochester	N	N	Y	1	90	1.55
11/27/2012	416 State St West Concord	N	N	Y	1	315	22.03
11/1/2012	235 State St Jackson	N	N	Y	1	960	109.89
11/23/2012	37303 600th Ave Mt Lake	N	N	Y	1	60	39.41
11/8/2012	132 2nd St NE Crosby	N	Y	N	1	90	0.00
DECEMBER							
12/5/2012	1308 Hwy 33 Cloquet	N	N	Y	1	480	515.04
12/4/2012	2930 146th St W Rosemount	N	N	Y	1	120	0.00
12/4/2012	4462 Dodd Rd Eagan	N	N	Y	1	15	0.00
12/4/2012	24232 Pillsbury Lakeville	N	N	Y	1	150	304.50

#### Service interruptions

2012	

2012	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total System	3	0	5	13	10	14	31	25	23	16	9	4	153
Integrity Company employee or company	0	0	0	0	0	0	0	0	0	0	0	0	0
contractor damage caused by	0	0	0	0	1	2	0	7	2	2	3	0	17
other	3	0	5	13	9	12	31	18	21	14	6	4	136

							1
		Outage caused by	outage caused by MERC employee or MERC	outage caused by	Number of customers	outage	
DATE	Address	system issue	contractor	other	affected	duration	comments
1/19/2012	125 E Center Oronoco	Ν	Ν	Y	1	9.15 hours	vehicle ran off the road and hit a residential meter
5/18/2012	Cloquet	N	N	Y	2	0	Transmission pipeline experienced low pressure. Only 2 customers affected had alernate fuel source.
6/26/2012	27920 Danville Ave Castle Rock	N	N	Y	1	3.16	Service line severed, excavator had not requested a locate.
7/3/2012	Rochester International Airport	Ν	Ν	Ν	0	0	The service to the airport has it's own odorizer. During low load periods "slugging" can occur. Slugging is where odorant pools and eventually passes through the line. The liquid odorant can be easily detected through any of the gas burners. This is what occurred resulting in the the fire department evacuating the airport.
8/13/2012	1771 Yankee Doodle Rd Eagan	Y	N	N	0	0	Measurement Tech was testing large volume meter. When tech went to trun the inlet valve on the valve failed (broke). 2 buildings were evacuated while the valve was being replaced.
9/10/2012	218 N Chatfield St Dover	N	N	Y	267	390	Contractor severed main feed serving Dover, requiring turning gas off to the town. The contractor was determined to be at fault.
9/11/2012	1571 Airport Rd Cloquet	N	N	Y	1	240	Contractor severed service line to nursing home, resulting in the nursing home being evacuated. The contractor was determined to be at fault.
9/15/2012	213 Elm St Tracy	N	N	N	1		Home destroyed due to explosion. Investigation on-going.
12/6/2012	20802 Kensington Blvd Lakeville	N	N	Ν	0	0	200 people evacuated from commercial building by business management. No gas in building, only 3 small leaks were found.

#### O&M expenses FERC Account 901 and 903 plus payroll taxes and benefits

2012											
	January	February	March	April	May	June	July	August September	r October Novemb	er December	Total
\$	550,986 \$	454,909 \$	642,276 \$	549,033 \$	513,547 \$	522,441 \$	485,439 \$	488,944 \$ 474,394	\$ 753,406 \$ 393,19	7 \$ 580,755 \$	6,409,328
		901000	903000								
	Jan-13 \$	38,652 \$	512,335								
	Feb-13 \$	54,616 \$	400,293								
	Mar-13 \$	50,879 \$	591,397								
	Apr-13 \$	16,416 \$	532,618								
	May-13 \$	35,304 \$	478,243								
	Jun-13 \$	33,300 \$	489,141								
	Jul-13 \$	33,505 \$	451,934								
	Aug-13 \$	38,405 \$	450,538								
	Sep-13 \$	53,248 \$	421,147								
	Oct-13 \$	59,593 \$	693,813								
	Nov-13 \$	43,001 \$	350,196								
	12-Dec \$	48,223 \$	532,532								
	\$	505,142 \$	5,904,186 \$	6,409,328							

# AFFIDAVIT OF SERVICE

STATE OF MINNESOTA ) ) ss COUNTY OF HENNEPIN )

Kristin M. Stastny hereby certifies that on the 1st day of May, 2013, on behalf of Minnesota Energy Resources Corporation (MERC) she electronically filed a true and correct copy of MERC's Service Quality Report on <u>www.edockets.state.mn.us</u>. Said documents were also served via U.S. mail and electronic service as designated on the attached service list.

/s/ Kristin M. Stastny Kristin M. Stastny

Subscribed and sworn to before me this 1<sup>st</sup> Day of May, 2013.

<u>/s/ Paula Bjorkman</u> Notary Public, State of Minnesota

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Michael	Ahern	ahern.michael@dorsey.co m	Dorsey & Whitney, LLP	50 S 6th St Ste 1500 Minneapolis, MN 554021498	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Julia	Anderson	Julia.Anderson@ag.state.m n.us	Office of the Attorney General-DOC	1800 BRM Tower 445 Minnesota St St. Paul, MN 551012134	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Michael	Bradley	bradleym@moss- barnett.com	Moss & Barnett	4800 Wells Fargo Ctr 90 S 7th St Minneapolis, MN 55402-4129	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Sharon	Ferguson	sharon.ferguson@state.mn .us	Department of Commerce	85 7th Place E Ste 500 Saint Paul, MN 551012198	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Daryll	Fuentes	N/A	USG	550 W. Adams Street Chicago, IL 60661	Paper Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Burl W.	Haar	burl.haar@state.mn.us	Public Utilities Commission	Suite 350 121 7th Place East St. Paul, MN 551012147	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Richard	Haubensak	RICHARD.HAUBENSAK@ CONSTELLATION.COM	Constellation New Energy Gas	Suite 200 12120 Port Grace Boulevard La Vista, NE 68128	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Amber	Lee	lee.amber@dorsey.com	Dorsey & Whitney LLP	Suite 1500 50 South Sixth Street Minneapolis, MN 55402	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
John	Lindell	agorud.ecf@ag.state.mn.us	Office of the Attorney General-RUD	1400 BRM Tower 445 Minnesota St St. Paul, MN 551012130	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Brian	Meloy	brian.meloy@leonard.com	Leonard, Street & Deinard	150 S 5th St Ste 2300 Minneapolis, MN 55402	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Andrew	Moratzka	apmoratzka@stoel.com	Stoel Rives LLP	33 South Sixth Street Suite 4200 Minneapolis, MN 55402	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Eric	Swanson	eswanson@winthrop.com	Winthrop Weinstine	225 S 6th St Ste 3500 Capella Tower Minneapolis, MN 554024629	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List
Gregory	Walters	gjwalters@minnesotaenerg yresources.com	Minnesota Energy Resources Corporation	3460 Technology Dr. NW Rochester, MN 55901	Electronic Service	No	GEN_SL_Minnesota Energy Resources Corporation_General Service List



MICHAEL J. AHERN (612) 340-2881 FAX (612) 340-2643 ahern.michael@dorsey.com

July 8, 2013

## **VIA ELECTRONIC FILING**

Burl W. Haar Executive Secretary Minnesota Public Utilities Commission 121 Seventh Place East, Suite 350 St. Paul, MN 55101

> Re: Minnesota Energy Resources Corporation's (MERC's) 2012 Annual Service Quality Report (Report) Docket No. G007, 011/M-13-355 Reply Comments

Dear Dr. Haar:

On June 27, 2013, the Department of Commerce, Division of Energy Resources filed Comments recommending that the Minnesota Public Utilities Commission (Commission) accept MERC's Report pending the provision of additional information in MERC's Reply Comments. The specific information the Department requested is provided in detail in the following pages.

Thank you for your attention to this matter.

Sincerely yours,

/s/ Michael J. Ahern

Michael J. Ahern

## STATE OF MINNESOTA

### **BEFORE THE MINNESOTA PUBLIC UTILITIES COMMISSION**

Beverly Jones Heydinger J. Dennis O'Brien David C. Boyd Nancy Lange Betsy Wergin

Chair Commissioner Commissioner Commissioner

In the Matter of the Review of Minnesota Energy Resources Corporation's (MERC's) 2012 Annual Service Quality Report Docket No. G007, 011/M-13-355

### **REPLY COMMENTS OF MINNESOTA ENERGY RESOURCES CORPORATION**

Minnesota Energy Resources Corporation (MERC) submits the attached Reply Comments in response to the June 27, 2013, Minnesota Department of Commerce, Division of Energy Resources (Department) Comments in this docket. In its Comments, the Department recommended that MERC provide additional information in its Reply Comments, specifically:

- A. an explanation for the large increase in meters not read for 6-12 months at the end of 2012;
- B. an explanation detailing why the average commercial installation time increased from 2011 to 2012 and why April's average commercial response time was significantly longer than other months in 2012;
- C. a full explanation of why meter adjustment and service quality complaints increased between 2011 and 2012. Specifically, MERC should address whether the increase in complaints, in particular service quality, resulted from additional changes in how the Company classifies complaints or whether those complaints are due to operational or other issues;
- D. a full explanation as to why the percentage of complaints resolved upon initial inquiry decreased from 2011 to 2012. Specifically, MERC should address whether the decrease

in complaints resolved upon initial inquiry was due changes in the way the Company processes disputes or whether the increase was due to some other issue;

- E. a copy of MERC's May 1, 2012 customer complaint report required by Minnesota Rule
   7820.0500
- F. a detailed explanation of each unusual service interruption, as defined in the Department's comments on the Company's 2011 Service Quality Report; including, what caused the service interruption and why the event impacted several customers or lasted for an extended period of time;
- G. further information regarding the residential explosion that occurred on September 15,
   2012 and updates on the status and findings of the investigation;
- H. an explanation detailing why monthly O&M expenses in October 2012 were noticeably different than the monthly average.

Below, MERC discusses the additional information requested by the Department.

## A. The large increase in meters not read for 6-12 months at the end of 2012

With the warmer than normal weather in 2012, MERC was able to perform the annual farm tap inspections earlier in the year, with the annual readings taken at the time of the inspection. Typically, these inspections are performed throughout the summer. With the readings being done earlier in the year, MERC experienced more accounts having 6-12 month reads. Farm tap accounts provide their own monthly readings with MERC being required to perform an annual read.

# B. Why the average commercial installation time increased from 2011 to 2012 and why April's average commercial response time was significantly longer than other months in 2012

In reviewing these applications, it appears several of these requests — while ready for service — decided to wait until there was not a winter construction charge. The date was not updated which resulted in the appearance of service extensions being delayed.

C. Why meter adjustment and service quality complaints increased between 2011 and 2012. Specifically, whether the increase in complaints, in particular service quality, resulted from additional changes in how the Company classifies complaints or whether those complaints are due to operational or other issues

MERC initiated a new customer complaint tracking system late in 2011. Prior to that

time, complaints to the Call Center were manually tracked and MERC felt not as accurate as a

more automated process. Now the customer service representative needs to complete a pop up

window before moving in the system. This consists of indicating whether the call is regarding a

complaint and if so, what type of complaint. There is also an automated follow up that requires

the customer service representative to provide the required reporting information. MERC does

not believe there were any more particular types of complaints in 2012, but rather more

accurate reporting.

# D. Why the percentage of complaints resolved upon initial inquiry decreased from 2011 to 2012. Specifically, whether the decrease in complaints resolved upon initial inquiry was due changes in the way the Company processes disputes or whether the increase was due to some other issue

As explained above, MERC believes the complaint reporting is now more accurate than

in the past and it would be difficult to compare with previous years.

# E. A copy of MERC's May 1, 2012 customer complaint report required by Minnesota Rule 7820.0500

A copy of MERC's May 1, 2012 customer complaint report is attached (Attachment A).

# F. Explanation of each unusual service interruption, as defined in the Department's comments on the Company's 2011 Service Quality Report; including, what caused the service interruption and why the event impacted several customers or lasted for an extended period of time

Attachment B to these reply comments provides additional information regarding the

twelve "unusual service interruptions" identified, including what caused the service interruption

(where known), and why the event impacted several customers or lasted for an extended period

of time.

# G. Further information regarding the residential explosion that occurred on September 15, 2012 and updates on the status and findings of the investigation

The investigation of the incident of September 15, 2012 at 213 Elm Street, Tracy, MN is not complete. Post-incident inspections and testing show that there were no natural gas leaks from jurisdictional piping or equipment.

# H. Why monthly O&M expenses in October 2012 were noticeably different than the monthly average

In September 2012, MERC booked the performance incentive payout to its third party billing and call center vendor, Vertex. This resulted in an accrual being booked in October which overstated the October O&M. There was a reversal done in November which resulted in that month's O&M being less than other months. When averaging October and November you will note the amounts are similar to the other months.

DATED this 8th day of July, 2013.

Respectfully submitted, DORSEY & WHITNEY LLP

<u>/s/ Michael J. Ahern</u> Michael J. Ahern 50 South Sixth Street Minneapolis, MN 55402 (612) 340-2881

Attorney for Minnesota Energy Resources Corporation

Attachment A

Attachment A



Minnesota Public Utilities Commission

**Consumer Affairs Office** 121 7th Place East #350 St. Paul, MN 55101-2147

Number

Unresolved

0

ANNUAL SUMMARY OF CUSTOMER COMPLAINTS For Year End 2012 Due May 1st Docket 377 In accordance with MINN. Reg. PSC 284

Name of Utility: Minnesota Energy Resources Address: 2665 145TH STREET WEST, ROSEMOUNT, MN Prepared By: Nancy Lilienthal Phone: 651-322-8902

F	Residential		Com	mercial/Indust	rial		Interruptible
Number	Number	Number	Number	Number	Number	Number	Number
Received	Resolved	Unresolved	Received	Resolved	Unresolved	Received	Resolved

I.	Co	mplaint Ty
	Α.	Service
	_	

B. Billing	
C. Rates	
D. Rules	
TOTAL COMPLAINTS	

plaint Type									
ervice	1040	1040		51	51				
illing	199	199		20	20				
ates	280	280		21	21				
ules	224	224		29	29				
COMPLAINTS	1743	1743	0	121	121	0	0	0	

	1	2	3
JAN	73	17	
FEB	181	15	
MAR	383	44	
APR	632	78	
MAY	1688	70	
JUNE	1536	71	
JULY	1477	30	
AUG	594	18	
SEPT	270	7	
OCT	169	16	
NOV	13	3	
DEC	13	8	
TOTAL	7,029	377	0

NUMBER OF DISCONNECTS

FOR NON-PAYMENT (By Month)

	Commercial/	
Residentia	al Industrial	Interruptible

II. A. Number of Disconnections for Nonpayment

B. Number of Escrow Forms Filed (per PSC Rule 302G)

III. A. Total Number of Customers (year end)

B. Number of Customer's Added During Year

7,029	377	0
0	0	0
191,448	21,331	461
965	-29	-47

1. Residential

2 Commercial/Industrial

3. Interruptible

Attachment B

Date	Address	Cause (System issue, MERC employee/contractor, or other)	Number of customers affected	Outage Duration	Cause of unusual service interruption; explanation of length and number of customers affected
1/7/2012	120 N Dugan Welcome	Other	1	1200	An individual hit a meter set with his car, causing damage and a leak. The service interruption occurred on a Saturday night. The business affected was closed over the weekend and a crew repaired it the next business day.
4/30/2012	310 Brown St Jackson	Other	1	1311	A third party-contractor was using a boring machine, pulling back pipe. Contactor did not verify the depth of the boring machine reamer and struck the underside of a service line, forcing the pipe upward and breaking the pipe at the threaded connection. The service interruption occurred at approximately 9pm. The area was made safe and a repair crew repaired the following day.
4/30/2012	50940 Miller Highway Hermantown	Other	100	540	On April 30, 2012 a contractor working on a sewer project hit a service tee on a 2 inch PE main breaking the service tee off the main and allowing gas to blow. The main was squeezed off upstream of the damage, resulting in an interruption of natural gas service to one hundred customers. After repairs were completed the main was placed back in-service and service restored to the impacted customers.
7/2/2012	111 Benjamin Jackson	Other	3	1140	An unknown service line was hit during third party contractor boring. The service line was not on maps and the meter inside the home had not been in service for years. The service interruption occurred at

# Attachment B—Unusual Service Interruptions

					approximately 4pm. The area was evacuated and made safe by 9pm and a repair crew restored service the following morning.
7/9/2012	418 Weaver St Welcome	Other	9	1020	A contractor was installing sewer and water north of a gas main and service tee. As the contractor was completing work for the day, he smelled gas and notified the fire department and MERC. It was discovered there was a leak from the service tee. The service interruption occurred around 7 pm. A construction crew made the area safe and completed repairs to the tee and services the next day.
7/12/2012	1156 River Rd Windom	Other	1	1200	A service line was pulled out because it was not supported during installation of a water line. The service interruption occurred at approximately 4pm. The area was made safe and repairs were made the next day.
7/24/2012	1208 River Rd Windom	Other	2	1020	A service line was pulled while a new water main was being installed. The root cause was determined to be a failure to hand dig while excavating the area. The service interruption occurred at approximately 4pm. The area was made safe and repairs were made the next day.
8/8/2012	1408 Pahama Ct Rochester	Other	14	240	Contractor severed dead end main resulting in service being lost to 14 customers.
8/24/2012	Golf Course and Horseshoe Rd Cloquet	Other	74	245	On August 21, 2012 a contractor working on a road rebuild project hit a 2 inch PE main. In order to safely repair the damage, the main was squeezed off. Seventy-four customers downstream of the squeeze

					point were impacted by a natural gas service interruption. Service to impacted customers was restored after repairs were completed on the damaged main.
9/8/2012	218 N Chatfield St Dover	Other	267	390	Contractor severed main feed serving Dover, requiring turning gas off to the town. The contractor was determined to be at fault.
9/14/2012	2nd St & 9th Ave Rochester	Other	19	45	Contractor severed dead end main resulting in service being lost to 19 customers.
9/27/2012	908 Milwaukee Lakefield	Other	1	1080	Operator for GM Contracting pulled the service line from the main while digging in sewer lines. Service interruption occurred at approximately 3pm. Temporary repairs were made on September 27 and service line and main repair was completed on September 28.

# AFFIDAVIT OF SERVICE

STATE OF MINNESOTA ) ) ss COUNTY OF HENNEPIN )

Kristin M. Stastny hereby certifies that on the 8th day of July, 2013, on behalf of Minnesota Energy Resources Corporation (MERC) she electronically filed a true and correct copy of these Reply Comments on <u>www.edockets.state.mn.us</u>. Said documents were also served via U.S. mail and electronic service as designated on the attached service list.

<u>/s/ Kristin M. Stastny</u> Kristin M. Stastny

Subscribed and sworn to before me This 8th Day of July, 2013.

<u>/s/ Alice Jaworski</u> Notary Public, State of Minnesota

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Michael	Ahern	ahern.michael@dorsey.co m	Dorsey & Whitney, LLP	50 S 6th St Ste 1500 Minneapolis, MN 554021498	Electronic Service	No	OFF_SL_13-355_M-13-355
Julia	Anderson	Julia.Anderson@ag.state.m n.us	Office of the Attorney General-DOC	1800 BRM Tower 445 Minnesota St St. Paul, MN 551012134	Electronic Service	Yes	OFF_SL_13-355_M-13-355
Michael	Bradley	bradleym@moss- barnett.com	Moss & Barnett	4800 Wells Fargo Ctr 90 S 7th St Minneapolis, MN 55402-4129	Electronic Service	No	OFF_SL_13-355_M-13-355
Sharon	Ferguson	sharon.ferguson@state.mn .us	Department of Commerce	85 7th Place E Ste 500 Saint Paul, MN 551012198	Electronic Service	No	OFF_SL_13-355_M-13-355
Daryll	Fuentes	N/A	USG	550 W. Adams Street Chicago, IL 60661	Paper Service	No	OFF_SL_13-355_M-13-355
Burl W.	Haar	burl.haar@state.mn.us	Public Utilities Commission	Suite 350 121 7th Place East St. Paul, MN 551012147	Electronic Service	Yes	OFF_SL_13-355_M-13-355
Richard	Haubensak	RICHARD.HAUBENSAK@ CONSTELLATION.COM	Constellation New Energy Gas	Suite 200 12120 Port Grace Boulevard La Vista, NE 68128	Electronic Service	No	OFF_SL_13-355_M-13-355
Amber	Lee	lee.amber@dorsey.com	Briggs and Morgan	2200 IDS Center 80 South 8th Street Minneapolis, MN 55402	Electronic Service	No	OFF_SL_13-355_M-13-355
John	Lindell	agorud.ecf@ag.state.mn.us	Office of the Attorney General-RUD	1400 BRM Tower 445 Minnesota St St. Paul, MN 551012130	Electronic Service	Yes	OFF_SL_13-355_M-13-355
Brian	Meloy	brian.meloy@leonard.com	Leonard, Street & Deinard	150 S 5th St Ste 2300 Minneapolis, MN 55402	Electronic Service	No	OFF_SL_13-355_M-13-355

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
Andrew	Moratzka			33 South Sixth Street Suite 4200 Minneapolis, MN 55402	Electronic Service	No	OFF_SL_13-355_M-13-355
Eric	Swanson	eswanson@winthrop.com	Winthrop Weinstine	225 S 6th St Ste 3500 Capella Tower Minneapolis, MN 554024629	Electronic Service	No	OFF_SL_13-355_M-13-355
Gregory	Walters	gjwalters@minnesotaenerg yresources.com	Minnesota Energy Resources Corporation	3460 Technology Dr. NW Rochester, MN 55901	Electronic Service	No	OFF_SL_13-355_M-13-355

Attachment C

					Fore	ecasted Sales							
General Service - Residential MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Residential	January 24,012,462 541,666 782,311 5,702,504 31,038,943	February 19,712,672 454,910 644,265 4,875,140 25,686,987	March 16,657,285 397,960 561,212 3,867,955 21,484,412	April 10,108,087 235,185 337,529 2,213,127 12,893,928	May 5,667,540 131,378 177,600 1,184,191 7,160,709	June 2,786,970 62,691 70,394 <u>387,262</u> 3,307,317	July 2,292,116 42,867 46,744 150,943 2,532,670	August 2,408,336 40,170 46,286 184,526 2,679,318	September 4,366,087 79,637 94,544 575,131 5,115,399	October 9,129,545 194,578 297,233 1,889,590 11,510,946	November 13,978,931 377,620 514,133 3,336,127 18,206,811	December 20,321,130 499,729 734,214 5,037,900 26,592,973	Total 131,441,161 3,058,391 4,306,465 29,404,396 168,210,413
General Service - Small Commercial and Industrial MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Small C&I	1,221,987 44,894 88,730 525,362 1,880,973	1,076,193 39,288 73,150 211,042 1,399,673	855,315 31,972 59,265 338,774 1,285,326	458,993 16,519 35,974 191,453 702,939	221,828 8,396 16,577 93,835 340,636	85,391 4,474 8,309 26,450 124,624	80,453 3,906 7,072 12,715 104,146	76,361 4,130 5,994 17,305 103,790	123,664 7,868 14,966 59,278 205,776	271,458 16,751 31,335 138,373 457,917	584,128 24,298 54,570 256,207 919,203	850,611 39,057 74,462 409,659 1,373,789	5,906,382 241,553 470,404 2,280,453 8,898,792 177,109,205
					Forcas	sted Customers							
General Service - Residential MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Residential	January 145,535 3,988 5,335 36,074 190,932	February 145,707 3,917 5,011 <u>35,890</u> 190,525	March 145,801 3,942 5,018 35,724 190,485	April 145,847 3,952 5,138 <u>35,756</u> 190,693	May 145,983 3,943 5,199 <u>35,452</u> 190,577	June 145,101 3,891 5,062 35,208 189,262	July 144,773 3,834 5,216 <u>35,031</u> 188,854	August 144,677 3,826 5,124 35,137 188,764	September 144,468 3,867 5,127 34,988 188,450	October 144,799 3,847 5,119 35,247 189,012	November 145,163 3,899 5,142 35,471 189,675	December 146,118 4,057 5,302 35,796 191,273	<b>Total</b> 1,743,972 46,963 61,793 425,774 2,278,502
General Service - Small Commercial and Industrial MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Small C&I	6,252 290 423 2,341 9,306	6,232 310 432 2,373 9,347	6,219 313 435 2,337 9,304	6,224 309 441 2,314 9,288	6,237 309 434 2,279 9,259	6,168 304 446 2,270 9,188	6,225 295 447 2,292 9,259	6,141 293 438 2,247 9,119	6,069 292 442 2,235 9,038	6,083 294 439 2,243 9,059	6,114 301 444 2,264 9,123	6,206 314 450 2,281 9,251	74,170 3,624 5,271 27,476 110,541

					ļ	Actual Sales							
General Service - Residential MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU	January 22,856,845 608,272 828,418 5,826,240	February 28,527,676 705,250 911,573 7,115,767	March 19,359,401 575,542 602,156 4,200,240	April 13,943,297 282,581 473,963 2,813,432	May 7,596,420 360,956 412,766 3,184,728	June (1,828,538) (143,529) (117,753) 566,939	<b>July</b> 1,067,651	August 2,094,561	September 2,755,428	October 4,607,855	November 17,977,829	December 33,130,535	Total 152,088,960 2,389,072 3,111,123 23,707,346
Total Residential	30,119,775	37,260,266	24,737,339	17,513,273	11,554,870	(1,522,881)	1,067,651	2,094,561	2,755,428	4,607,855	17,977,829	33,130,535	181,296,501
General Service - Small Commercial and Industrial MERC-PNG-NIG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Small C&I	1,363,521 74,551 131,391 <u>438,569</u> 2,008,032	2,031,945 101,187 149,433 620,659 2,903,224	1,188,062 62,779 95,295 336,698 1,682,834	858,651 44,217 76,812 254,047 1,233,727	271,652 36,584 51,623 249,390 609,249	(284,800) (12,887) (19,668) (89,246) (406,601)	(602)	103,331	115,801	849,589 849,589	1,074,489	2,219,076	9,790,715 306,431 484,886 1,810,117 12,392,149
					Act	ual Customers							
General Service - Residential	January	February	March	April	May	June	July	August	September	October	November	December	Total
MERC-PNG-NNG	145,971	146,985	146,056	146,173	146,335	146,646	192,019	190,813	190,788	191,417	191,163	193,684	2,028,050
MERC-PNG-Viking	4,013	4,085	3,854	3,993	3,942	3,991							23,878
MERC-PNG-GLGT	5,137	5,401	5,015	5,027	4,974	5,054							30,608
MERC-NMU	35,852	36,544	35,862	36,143	35,547	35,994							215,942
Total Residential	190,973	193,015	190,787	191,336	190,798	191,685	192,019	190,813	190,788	191,417	191,163	193,684	2,298,478
General Service - Small Commercial and Industrial	_												
MERC-PNG-NNG	7,407	7,510	7,420	7,418	7,411	7,438	10,998	10,851	10,790	10,835	10,828	10,988	109,894
					0.05								0.050

393

501

2,715 11,047

10,998

10,851

10,790 10,835

10,828

10,988

2,353

3,054

15,837 131,138

392

508

2,621 10,928

MERC-PNG-Viking

MERC-PNG-GLGT

MERC-NMU Total Small C&I

397

524

2,677 11,108

392

508

2,628 10,948

384

506

2,609 10,917

395

507

2,587 10,900

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Jan-13

		Test Year			Baseline		Distribution	Actual		Actuals		Distribution	RDM	Balance Recoveries	Income Statement <u>Activity</u>
Ln	Rate Class	Sales	Distribution Charges		Distribution Revenues	Customers Avg Monthly	Revenues Per Customer	Sales		Distribution Revenues	Customers Avg Monthly	Revenues Per Customer	Recoveries (Refunds)	(Refunds)	
<u></u>	Rate Class	[A]	[B]		[C]	[D]	[E]	[F]		[G]	[H]	[1]	[J]	Capped	
1	General Service - Residential				[A] x [B]		[C] / [D]			[F] x [B]		[G]/[H]	{[E]-[I]} x [D]		
2	MERC-PNG-NNG	24,012,462	\$ 0.18241	\$	4,380,113.19	145,535		22,856,845	\$	4,169,317.10	145,971				
3	MERC-PNG-Viking	541,666	\$ 0.18241	\$	98,805.30	3,988		608,272	\$	110,954.90	4,013				
4	MERC-PNG-GLGT	782,311	\$ 0.18241	\$	142,701.35	5,335		828,418	\$	151,111.73	5,137				
5	MERC-NMU	5,702,504	\$ 0.18241	\$	1,040,193.75	36,074		5,826,240	\$	1,062,764.44	35,852				
6	Total Residential	31,038,943		\$	5,661,813.59	190,932	\$ 29.65	30,119,775	\$	5,494,148.17	190,973	\$ 28.77	\$ 168,020.16 \$	168,020.16 \$	(168,020.16)
	General Service - Small														
7	Commercial and Industrial														
8	MERC-PNG-NNG	1,221,987	\$ 0.17014	\$	207,908.87	6,252		1,363,521	\$	231,989.46	7,407				
9	MERC-PNG-Viking	44,894	\$ 0.17014	\$	7,638.27	290		74,551	\$	12,684.11	392				
10	MERC-PNG-GLGT	88,730	\$ 0.17014	Ş	15,096.52	423		131,391	\$	22,354.86	508				
11	MERC-NMU	525,362	\$ 0.17014	<u>\$</u>	89,385.09	2,341		438,569	<u>\$</u>	74,618.13	2,621				
12	Total Small C&I	1,880,973		\$	320,028.75	9,306	\$ 34.39	2,008,032	\$	341,646.56	10,928	\$ 31.26	\$ 29,127.78 \$	29,127.78 \$	(29,127.78)

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Feb-13

				Baseline				Actuals	i			Balance	Income Statement <u>Activity</u>
		Test Year				Distribution	Actual			Distribution	RDM	Recoveries	
Ln	Rate Class	Sales Therms	Distribution Charges	Distribution Revenues	Customers Avg Monthly	Revenues Per Customer	Sales Therms	Distribution Revenues	Customers Avg Monthly	Revenues Per Customer	Recoveries (Refunds)	(Refunds) Capped	
	Nate Olass	[A]	[B]	 [C]	[D]	[E]	[F]	 [G]	[H]	[1]	[J]	Capped	
				[A] x [B]		[C] / [D]		[F] × [B]		[G]/[H]	{[E]-[I]} x [D]		
1	General Service - Residential												
2	MERC-PNG-NNG	43,725,134	\$ 0.18241	\$ 7,975,901.69	145,621		51,384,521	\$ 9,373,050.48	146,478				
3	MERC-PNG-Viking	996,576	\$ 0.18241	\$ 181,785.43	3,953		1,313,522	\$ 239,599.55	4,049				
4	MERC-PNG-GLGT	1,426,576	\$ 0.18241	\$ 260,221.73	5,173		1,739,991	\$ 317,391.76	5,269				
5	MERC-NMU	10,577,644	\$ 0.18241	\$ 1,929,468.04	35,982		12,942,007	\$ 2,360,751.50	36,198				
6	Total Residential	56,725,930		\$ 10,347,376.89	190,729	\$ 54.25	67,380,041	\$ 12,290,793.29	191,994	\$ 64.02	\$ (1,863,422.33) \$	(1,863,422.33) \$	2,031,442.49
	General Service - Small												
7	Commercial and Industrial												
8	MERC-PNG-NNG	2,298,180	\$ 0.17014	\$ 391,012.35	6,242		3,395,466	\$ 577,704.59	7,459				
9	MERC-PNG-Viking	84,182	\$ 0.17014	\$ 14,322.73	300		175,738	\$ 29,900.06	395				
10	MERC-PNG-GLGT	161,880	\$ 0.17014	\$ 27,542.26	428		280,824	\$ 47,779.40	516				
11	MERC-NMU	736,404	\$ 0.17014	\$ 125,291.78	2,357		1,059,228	\$ 180,217.05	2,649				
12	Total Small C&I	3,280,646		\$ 558,169.12	9,327	\$ 59.84	4,911,256	\$ 835,601.10	11,019	\$ 75.83	\$ (149,138.73) \$	(149,138.73) \$	178,266.51

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Mar-13

					Baseline				Actuals	5			Balance	Income Statement <u>Activity</u>
		Test Year	<b>B</b>		<b>B</b>	<u> </u>	Distribution	Actual	B		Distribution	RDM	Recoveries	
	Rate Class	Sales Therms	Distribution		Distribution	Customers Ava Monthly	Revenues Per Customer	Sales Therms	Distribution	Customers Ava Monthly	Revenues Per Customer	Recoveries	(Refunds)	
Ln	Rate Class	[A]	Charges [B]		Revenues [C]	[D]	[E]	[F]	 [G]	[H]	rn -	(Refunds)	Capped	
		[A]	[D]		[A] x [B]	[D]	[C] / [D]	[[]]	[G] [F] x [B]	[rij	[0] [G]/[H]	[J] {[E]-[I]} x [D]		
1	General Service - Residential						1017101		ITAD		100/111	ILEFIN A IDI		
2	MERC-PNG-NNG	60,382,419	\$ 0.18241	\$	11,014,357.05	145,681		70,743,922	\$ 12,904,398.81	146,337				
3	MERC-PNG-Viking	1,394,536	\$ 0.18241	\$	254,377.31	3,949		1,889,064	\$ 344,584.16	3,984				
4	MERC-PNG-GLGT	1,987,788	\$ 0.18241	\$	362,592.41	5,121		2,342,147	\$ 427,231.03	5,184				
5	MERC-NMU	14,445,599	\$ 0.18241	\$	2,635,021.71	35,896		17,142,247	\$ 3,126,917.28	36,086				
6	Total Residential	78,210,342		\$	14,266,348.48	190,647	\$ 74.83	92,117,380	\$ 16,803,131.28	191,591	\$ 87.70	\$ (2,453,626.89) \$	(2,453,626.89) \$	590,204.56
-	General Service - Small													
	Commercial and Industrial	0 450 405		•	500 505 04	0.004		4 500 500	770 0 44 45	7.440				
8	MERC-PNG-NNG	3,153,495	\$ 0.17014	2	536,535.64	6,234		4,583,528	\$ 779,841.45	7,446				
9	MERC-PNG-Viking	116,154	\$ 0.17014	\$	19,762.44	304		238,517	\$ 40,581.28	394				
10	MERC-PNG-GLGT	221,145	\$ 0.17014	ş	37,625.61	430		376,119	\$ 63,992.89	513				
11	MERC-NMU	1,075,178	\$ 0.17014	\$	182,930.78	2,350		1,395,926	\$ 237,502.85	2,642				
12	Total Small C&I	4,565,972		\$	776,854.47	9,318	\$ 83.37	6,594,090	\$ 1,121,918.47	10,995	\$ 102.04	\$ (173,967.06) \$	(151,404.05) \$	2,265.32

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Apr-13

				Baseline					Actuals	3			Balance	Income Statement <u>Activity</u>
		Test Year				Distribution	Actual				Distribution	RDM	Recoveries	
		Sales	Distribution	Distribution	Customers	Revenues	Sales		Distribution	Customers	Revenues	Recoveries	(Refunds)	
Ln	Rate Class	Therms	Charges	 Revenues	Avg Monthly	Per Customer	Therms	_	Revenues	Avg Monthly	Per Customer	(Refunds)	Capped	
		[A]	[B]	[C] [A] x [B]	[D]	[E] [C] / [D]	(F)		[G] [F] x [B]	[H]	[I] [G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential													
2	MERC-PNG-NNG	70,490,506	\$ 0.18241	\$ 12,858,173.20	145,723		84,687,219	\$	15,447,795.62	146,296				
3	MERC-PNG-Viking	1,629,721	\$ 0.18241	\$ 297,277.41	3,950		2,171,645	\$	396,129.76	3,986				
4	MERC-PNG-GLGT	2,325,317	\$ 0.18241	\$ 424,161.07	5,126		2,816,110	\$	513,686.63	5,145				
5	MERC-NMU	16,658,726	\$ 0.18241	\$ 3,038,718.21	35,861		19,955,679	\$	3,640,115.41	36,100				
6	Total Residential	91,104,270		\$ 16,618,329.89	190,660	\$ 87.16	109,630,653	\$	19,997,727.42	191,527	\$ 104.41	\$ (3,288,885.00) \$	(3,068,326.14) \$	614,699.25
	General Service - Small													
7	Commercial and Industrial													
8	MERC-PNG-NNG	3,612,488	\$ 0.17014	\$ 614,628.71	6,232		5,442,179	\$	925,932.34	7,439				
9	MERC-PNG-Viking	132,673	\$ 0.17014	\$ 22,572.98	306		282,734	\$	48,104.36	391				
10	MERC-PNG-GLGT	257,119	\$ 0.17014	\$ 43,746.23	433		452,931	\$	77,061.68	512				
11	MERC-NMU	1,266,631	\$ 0.17014	\$ 215,504.60	2,341		1,649,973	\$	280,726.41	2,634				
12	Total Small C&I	5,268,911		\$ 896,452.52	9,312	\$ 96.27	7,827,817	\$	1,331,824.79	10,976	\$ 121.34	\$ (233,451.84) \$	(151,404.05) \$	-

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order May-13

				Baseline					Actuals				Balance	Income Statement <u>Activity</u>
		Test Year Sales	Distribution	Distribution	Customers		stribution evenues	Actual Sales	Distribution	Customers	Distribution Revenues	RDM Recoveries	Recoveries (Refunds)	
Ln	Rate Class	Therms	Charges	Revenues	Avg Monthly		Customer	Therms	Revenues	Avg Monthly	Per Customer	(Refunds)	Capped	
		[A]	[B]	[C] [A] x [B]	[D]	D	[E] C] / [D]	[F]	 [G] [F] x [B]	[H]	[I] [G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential													
2	MERC-PNG-NNG	76,158,046	\$ 0.18241	\$ 13,891,989.17	145,775			92,283,639	\$ 16,833,458.59	146,304				
3	MERC-PNG-Viking	1,761,099	\$ 0.18241	\$ 321,242.07	3,948			2,532,601	\$ 461,971.75	3,977				
4	MERC-PNG-GLGT	2,502,917	\$ 0.18241	\$ 456,557.09	5,140			3,228,876	\$ 588,979.27	5,111				
5	MERC-NMU	17,842,917	\$ 0.18241	\$ 3,254,726.49	35,779			23,140,407	\$ 4,221,041.64	35,990				
6	Total Residential	98,264,979		\$ 17,924,514.82	190,642	\$	94.02	121,185,523	\$ 22,105,451.25	191,382	\$ 115.50	\$ (4,094,990.16) \$	(3,068,326.14) \$	-
	General Service - Small													
7	Commercial and Industrial													
8	MERC-PNG-NNG	3,834,316	\$ 0.17014	\$ 652,370.52	6,233			5,713,831	\$ 972,151.21	7,433				
9	MERC-PNG-Viking	141,069	\$ 0.17014	\$ 24,001.48	306			319,318	\$ 54,328.76	392				
10	MERC-PNG-GLGT	273,696	\$ 0.17014	\$ 46,566.64	433			504,554	\$ 85,844.82	511				
11	MERC-NMU	1,360,466	\$ 0.17014	\$ 231,469.69	2,329	-		1,899,363	\$ 323,157.62	2,624				
12	Total Small C&I	5,609,547		\$ 954,408.33	9,301	\$	102.61	8,437,066	\$ 1,435,482.41	10,960	\$ 130.97	\$ (263,776.36) \$	(151,404.05) \$	

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Jun-13

					Baseline						Actuals	3			Balance	Income Statement <u>Activity</u>
Ln	Rate Class	Test Year Sales Therms [A]	Distribution Charges [B]		Distribution Revenues [C] [A] x [B]	Customers Avg Monthly [D]	R Per	stribution evenues Customer [E] C] / [D]	Actual Sales Therms [F]		Distribution Revenues [G] [F] x [B]	Customers Avg Monthly [H]	Distribution Revenues Per Customer [I] [G]/[H]	RDM Recoveries (Refunds) [J] {[E]-[I]} x [D]	Recoveries (Refunds) Capped	
1 2 3 4 5 6	General Service - Residential MERC-PNG-NMG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Residential	78,945,016 1,823,790 2,573,311 18,230,179 101,572,296	\$ 0.18241 \$ 0.18241 \$ 0.18241 \$ 0.18241 \$ 0.18241	\$ \$ \$	14,400,360.37 332,677.53 469,397.66 3,325,366.95 18,527,802.51	145,662 3,939 5,127 <u>35,684</u> 190,412	\$	97.30	90,455,101 2,389,072 3,111,123 23,707,346 119,662,642	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	16,499,914.97 435,790.62 567,499.95 4,324,456.98 21,827,662.52	146,361 3,980 5,101 35,990 191,432	\$ 114.02	(3,183,688.64) \$	(3,068,326.14) \$	
7 8 9 10 11 12	General Service - Small <u>Commercial and Industrial</u> MERC-PNG-NNG MERC-PNG-Viking MERC-PNG-GLGT MERC-NMU Total Small C&I	3,919,707 145,543 282,005 1,386,916 5,734,171	\$ 0.17014 \$ 0.17014 \$ 0.17014 \$ 0.17014 \$ 0.17014	\$ \$ \$ \$	666,898.95 24,762.69 47,980.33 235,969.89 975,611.86	6.222 306 435 2,319 9,282	\$	105.11	5,429,031 306,431 484,886 1,810,117 8,030,465	<i>\$\$</i> \$\$ \$\$ \$\$	923,695.33 52,136.17 82,498.50 307,973.31 1,366,303.31	7,434 392 509 2,640 10,975	\$ 124.49	\$ (179,885.16) \$	(151,404.05) \$	

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Jul-13

					Baseline						Actuals	3				Balance	Income Statement <u>Activity</u>
		Test Year	<b>D</b> : ( )		<b>B</b>	<b>.</b> .		stribution	Actual		B			tribution	RDM	Recoveries	
	5	Sales	Distribution		Distribution	Customers		evenues	Sales		Distribution	Customers		evenues	Recoveries	(Refunds)	
Ln	Rate Class	Therms	Charges		Revenues	Avg Monthly	Per	Customer	Therms		Revenues	Avg Monthly	Per	Customer	(Refunds)	Capped	
		[A]	[B]		[C] [A] × [B]	[D]	10	[E] C] / [D]	(F)		[G] [F] × [B]	[H]		[]] G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential				[/] / [P]			01/[01			01/01			Opting			
2	MERC-PNG-NNG	81,237,132	\$ 0.18241	s	14.818.465.25	145,535			91.522.752	\$	16.694.665.19	152.884					
3	MERC-PNG-Viking	1,866,657	\$ 0.18241	ŝ	340,496,90	3,924			2,389,072	ŝ	435,790.62	3.411					
4	MERC-PNG-GLGT	2,620,055	\$ 0.18241	ŝ	477,924.23	5,140			3,111,123	\$	567,499.95	4,373					
5	MERC-NMU	18,381,122	\$ 0.18241	\$	3,352,900.46	35,591	_		23,707,346	\$	4,324,456.98	30,849					
6	Total Residential	104,104,966		\$	18,989,786.84	190,190	\$	99.85	120,730,293	\$	22,022,412.74	191,517	\$	114.99	\$ (2,879,476.60) \$	(2,879,476.60) \$	(188,849.54)
	Caracter Court																
7	General Service - Small Commercial and Industrial																
6	MERC-PNG-NNG	4.000.160	\$ 0.17014	e	680.587.22	6.222			5.428.429	¢	923.592.91	7.943					
0	MERC-PNG-Viking	149.449	\$ 0.17014	°,	25.427.25	304			306.431	¢ ¢	52.136.17	336					
9 10	MERC-PNG-VIKING MERC-PNG-GLGT	289,077	\$ 0.17014	ş	49,183.56	304 437			484.886	¢	52,136.17 82.498.50	436					
10	MERC-NMU	1,399,631	\$ 0.17014	ç	238.133.22	2.315			1.810.117	ę	307.973.31	2.262					
12	Total Small C&I	5,838,317	\$ 0.17014		993,331.25	9.278	¢	107.06	8,029,863		1,366,200.89	10,977	¢	124.46	\$ (161,437.20) \$	(151,404.05) \$	
12		5,536,517		Ş	333,331.23	9,278	Ş	107.00	0,029,003	-	1,000,200.89	10,911	Ŷ	124.40	φ (101,437.20) φ	(151,+04.05) \$	

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Aug-13

				Baseline				Actuals	5			Balance	Income Statement <u>Activity</u>
		Test Year				ribution	Actual			Distribution	RDM	Recoveries	
		Sales	Distribution	Distribution	Customers	renues	Sales	Distribution	Customers	Revenues	Recoveries	(Refunds)	
Ln	Rate Class	Therms	Charges	 Revenues	Avg Monthly	ustomer	Therms	 Revenues	Avg Monthly	Per Customer	(Refunds)	Capped	
		[A]	[B]	[C] [A] x [B]	[D]	[E] ] / [D]	[F]	[G] [F] × [B]	[H]	[I] [G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential												
2	MERC-PNG-NNG	83,645,468	\$ 0.18241	\$ 15,257,769.82	145,428		93,617,313	\$ 17,076,734.06	157,625				
3	MERC-PNG-Viking	1,906,827	\$ 0.18241	\$ 347,824.31	3,912		2,389,072	\$ 435,790.62	2,985				
4	MERC-PNG-GLGT	2,666,341	\$ 0.18241	\$ 486,367.26	5,138		3,111,123	\$ 567,499.95	3,826				
5	MERC-NMU	18,565,648	\$ 0.18241	\$ 3,386,559.85	35,534		23,707,346	\$ 4,324,456.98	26,993				
6	Total Residential	106,784,284		\$ 19,478,521.24	190,012	\$ 102.51	122,824,854	\$ 22,404,481.61	191,429	\$ 117.04	\$ (2,760,874.36) \$	(2,760,874.36) \$	(118,602.24)
	General Service - Small												
7	Commercial and Industrial												
8	MERC-PNG-NNG	4,076,521	\$ 0.17014	\$ 693,579.28	6,212		5,531,760	\$ 941,173.65	8,307				
9	MERC-PNG-Viking	153,579	\$ 0.17014	\$ 26,129.93	303		306,431	\$ 52,136.17	294				
10	MERC-PNG-GLGT	295,071	\$ 0.17014	\$ 50,203.38	437		484,886	\$ 82,498.50	382				
11	MERC-NMU	1,416,936	\$ 0.17014	\$ 241,077.49	2,307	 	1,810,117	\$ 307,973.31	1,980				
12	Total Small C&I	5,942,107		\$ 1,010,990.08	9,259	\$ 109.19	8,133,194	\$ 1,383,781.63	10,963	\$ 126.22	\$ (157,680.77) \$	(151,404.05) \$	

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Sep-13

		_		Baseline					Actuals	i			Balance	Income Statement <u>Activity</u>
		Test Year				Distribu		Actual			Distribution	RDM	Recoveries	
		Sales	Distribution	Distribution	Customers	Reven		Sales	Distribution	Customers	Revenues	Recoveries	(Refunds)	
Ln	Rate Class	Therms	Charges	 Revenues	Avg Monthly	Per Cust		Therms	 Revenues	Avg Monthly	Per Customer	(Refunds)	Capped	
		[A]	[B]	[C]	[D]	[E]		[F]	[G]	[H]	[1]	[J]		
				[A] x [B]		[C] / [	DJ		[F] x [B]		[G]/[H]	{[E]-[I]} x [D]		
1	General Service - Residential													
2	MERC-PNG-NNG	88,011,555	\$ 0.18241	\$ 16,054,187.75	145,321			96,372,741	\$ 17,579,351.69	161,310				
3	MERC-PNG-Viking	1,986,464	\$ 0.18241	\$ 362,350.90	3,907			2,389,072	\$ 435,790.62	2,653				
4	MERC-PNG-GLGT	2,760,885	\$ 0.18241	\$ 503,613.03	5,137			3,111,123	\$ 567,499.95	3,401				
5	MERC-NMU	19,140,779	\$ 0.18241	\$ 3,491,469.50	35,473			23,707,346	\$ 4,324,456.98	23,994				
6	Total Residential	111,899,683		\$ 20,411,621.18	189,838	\$ 10	07.52	125,580,282	\$ 22,907,099.24	191,358	\$ 119.71	\$ (2,314,125.22) \$	(2,314,125.22) \$	(446,749.14)
	General Service - Small													
7	Commercial and Industrial													
8	MERC-PNG-NNG	4,200,185	\$ 0.17014	\$ 714,619.48	6,196			5,647,561	\$ 960,876.03	8,583				
9	MERC-PNG-Viking	161,447	\$ 0.17014	\$ 27,468.59	302			306,431	\$ 52,136.17	261				
10	MERC-PNG-GLGT	310,037	\$ 0.17014	\$ 52,749.70	438			484,886	\$ 82,498.50	339				
11	MERC-NMU	1,476,214	\$ 0.17014	\$ 251,163.05	2,299			1,810,117	\$ 307,973.31	1,760				
12	Total Small C&I	6,147,883		\$ 1,046,000.82	9,235	\$ 11	13.26	8,248,995	\$ 1,403,484.01	10,943	\$ 128.25	\$ (138,432.65) \$	(138,432.65) \$	(12,971.40)

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Oct-13

					Baseline						Actuals					Balance	Income Statement <u>Activity</u>
		Test Year	Distribution		Distribution	0		ribution	Actual		Distribution	0		bution	RDM	Recoveries	
Ln	Rate Class	Sales Therms	Distribution Charges		Distribution Revenues	Customers Ava Monthly		enues ustomer	Sales Therms		Distribution Revenues	Customers Ava Monthly		enues Istomer	Recoveries (Refunds)	(Refunds)	
	Rate Class	[A]	[B]		IC1	[D]		IE1			[G]	[H]		n	[J]	Capped	
		101	101		[A] x [B]	101		[/[D]	10.1		[F] × [B]	10.0	IGI	" /[H]	{[E]-[I]} x [D]		
1	General Service - Residential																
2	MERC-PNG-NNG	97,141,100	\$ 0.18241	\$	17,719,508.05	145,269			100,980,596	\$	18,419,870.52	164,320					
3	MERC-PNG-Viking	2,181,042	\$ 0.18241	\$	397,843.87	3,901			2,389,072	\$	435,790.62	2,388					
4	MERC-PNG-GLGT	3,058,118	\$ 0.18241	\$	557,831.30	5,135			3,111,123	\$	567,499.95	3,061					
5	MERC-NMU	21,030,369	\$ 0.18241	\$	3,836,149.61	35,451			23,707,346	\$	4,324,456.98	21,594					
6	Total Residential	123,410,629		\$	22,511,332.83	189,756	\$	118.63	130,188,137	\$	23,747,618.07	191,363	\$	124.10	\$ (1,037,965.32) \$	(1,037,965.32) \$	(1,276,159.90)
	General Service - Small																
7	Commercial and Industrial																
8	MERC-PNG-NNG	4,471,643	\$ 0.17014	¢	760.805.34	6,185			6.497.150	¢	1,105,425.10	8,808					
0	MERC-PNG-Viking	178,198	\$ 0.17014	è	30.318.61	301			306.431	¢	52.136.17	235					
10	MERC-PNG-GLGT	341,372	\$ 0.17014	ŝ	58,081.03	438			484.886	ŝ	82,498,50	305					
11	MERC-NMU	1,614,587	\$ 0.17014	š	274,705.83	2,293			1,810,117	ŝ	307,973.31	1,584					
12	Total Small C&I	6,605,800	÷	ŝ	1,123,910.81	9,217	\$	121.94	9,098,584	\$	1,548,033.08	10,932	\$	141.61	\$ (181,298.39) \$	(151,404.05) \$	12,971.40
				-			-			_			-				

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Nov-13

				Baseline				Actuals	5			Balance	Income Statement <u>Activity</u>
		Test Year				ibution	Actual			Distribution	RDM	Recoveries	
		Sales	Distribution	Distribution	Customers	enues	Sales	Distribution	Customers	Revenues	Recoveries	(Refunds)	
Ln	Rate Class	Therms	Charges	 Revenues	Avg Monthly	ustomer	Therms	 Revenues	Avg Monthly	Per Customer	(Refunds)	Capped	
		[A]	[B]	[C] [A] × [B]	[D]	E] /[D]	[F]	[G] [F] x [B]	[H]	[I] [G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential					 							
2	MERC-PNG-NNG	111,120,031	\$ 0.18241	\$ 20,269,404.85	145,259		118,958,425	\$ 21,699,206.30	166,761				
3	MERC-PNG-Viking	2,558,662	\$ 0.18241	\$ 466,725.54	3,901		2,389,072	\$ 435,790.62	2,171				
4	MERC-PNG-GLGT	3,572,251	\$ 0.18241	\$ 651,614.30	5,136		3,111,123	\$ 567,499.95	2,783				
5	MERC-NMU	24,366,496	\$ 0.18241	\$ 4,444,692.54	35,453	 	23,707,346	\$ 4,324,456.98	19,631				
6	Total Residential	141,617,440		\$ 25,832,437.23	189,749	\$ 136.14	148,165,966	\$ 27,026,953.85	191,346	\$ 141.25	\$ (969,617.39) \$	(969,617.39) \$	(68,347.93)
	General Service - Small												
7	Commercial and Industrial												
8	MERC-PNG-NNG	5,055,771	\$ 0.17014	\$ 860,188.88	6,179		7,571,639	\$ 1,288,238.66	8,991				
9	MERC-PNG-Viking	202,496	\$ 0.17014	\$ 34,452.67	301		306,431	\$ 52,136.17	214				
10	MERC-PNG-GLGT	395,942	\$ 0.17014	\$ 67,365.57	438		484,886	\$ 82,498.50	278				
11	MERC-NMU	1,870,794	\$ 0.17014	\$ 318,296.89	2,290	 	1,810,117	\$ 307,973.31	1,440				
12	Total Small C&I	7,525,003		\$ 1,280,304.01	9,208	\$ 139.04	10,173,073	\$ 1,730,846.64	10,923	\$ 158.46	\$ (178,819.36) \$	(151,404.05) \$	

#### Minnesota Energy Resources Corporation RDM Baseline Commission Order Dec-13

				Baseline				Actuals	3			Balance	Income Statement <u>Activity</u>
		Test Year Sales	Distribution	Distribution	Customers	Distribution	Actual Sales	Distribution	Customers	Distribution	RDM	Recoveries	
Ln	Rate Class	Therms	Charges	Revenues	Ava Monthly	Revenues Per Customer	Therms	Revenues	Ava Monthly	Revenues Per Customer	Recoveries (Refunds)	(Refunds) Capped	
		[A]	[B]	 [C] [A] x [B]	[D]	[E] [C] / [D]	[F]	 [G] [F] x [B]	[H]	[I] [G]/[H]	[J] {[E]-[I]} × [D]		
1	General Service - Residential												
2	MERC-PNG-NNG	131,441,161	\$ 0.18241	\$ 23,976,182.18	145,331		152,088,960	\$ 27,742,547.19	169,004				
3	MERC-PNG-Viking	3,058,391	\$ 0.18241	\$ 557,881.10	3,914		2,389,072	\$ 435,790.62	1,990				
4	MERC-PNG-GLGT	4,306,465	\$ 0.18241	\$ 785,542.28	5,149		3,111,123	\$ 567,499.95	2,551				
5	MERC-NMU	29,404,396	\$ 0.18241	\$ 5,363,655.87	35,481		23,707,346	\$ 4,324,456.98	17,995				
6	Total Residential	168,210,413		\$ 30,683,261.43	189,875	\$ 161.60	181,296,501	\$ 33,070,294.74	191,540	\$ 172.65	\$ (2,098,118.75) \$	(2,098,118.75) \$	1,128,501.36
		886					947						
	General Service - Small												
7	Commercial and Industrial												
8	MERC-PNG-NNG	5,906,382	\$ 0.17014	\$ 1,004,911.83	6,181		9,790,715	\$ 1,665,792.25	9,158				
9	MERC-PNG-Viking	241,553	\$ 0.17014	\$ 41,097.83	302		306,431	\$ 52,136.17	196				
10	MERC-PNG-GLGT	470,404	\$ 0.17014	\$ 80,034.54	439		484,886	\$ 82,498.50	255				
11	MERC-NMU	2,280,453	\$ 0.17014	\$ 387,996.27	2,290		1,810,117	\$ 307,973.31	1,320				
12	Total Small C&I	8,898,792		\$ 1,514,040.47	9,212	\$ 164.36	12,392,149	\$ 2,108,400.23	10,929	\$ 192.92	\$ (263,094.72) \$	(151,404.05) \$	

Residential Per Therm Refund	\$ (0.01247)
Small C&I Per Therm Refund	\$ (0.01701)

# AFFIDAVIT OF SERVICE

STATE OF MINNESOTA ) ) ss COUNTY OF HENNEPIN )

Kristin M. Stastny hereby certifies that on the 27th day of March, 2014, on behalf of Minnesota Energy Resources Corporation (MERC) she electronically filed a true and correct copy of the attached Revenue Decoupling Evaluation Plan on <u>www.edockets.state.mn.us</u>. Said documents were also served via U.S. mail and electronic service as designated on the attached service list.

<u>/s/ Kristin M. Stastny</u> Kristin M. Stastny

Subscribed and sworn to before me This 27th Day of March, 2014.

<u>/s/ Alice Jaworski</u> Notary Public, State of Minnesota

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
ASD	Advocacy	N/A	AARP	Suite 1200 30 E. Seventh Street St. Paul, MN 55101	Paper Service	No	OFF_SL_10-977_Official
Michael	Ahern	ahern.michael@dorsey.co m	Dorsey & Whitney, LLP	50 S 6th St Ste 1500 Minneapolis, MN 554021498	Electronic Service	Yes	OFF_SL_10-977_Official
Christopher	Anderson	canderson@allete.com	Minnesota Power	30 W Superior St Duluth, MN 558022191	Electronic Service	No	OFF_SL_10-977_Official
Julia	Anderson	Julia.Anderson@ag.state.m n.us	Office of the Attorney General-DOC	1800 BRM Tower 445 Minnesota St St. Paul, MN 551012134	Electronic Service	Yes	OFF_SL_10-977_Official
Michael	Auger	mauger@usenergyservices .com	U S Energy Services, Inc.	Suite 1200 605 Highway 169 N Minneaplis, MN 554416531	Electronic Service	No	OFF_SL_10-977_Official
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Michael	Bradley	mike.bradley@lawmoss.co m	Moss & Barnett	Suite 4800 90 S 7th St Minneapolis, MN 55402-4129	Electronic Service	No	OFF_SL_10-977_Official
Kathleen M.	Brennan	kmb@mcgrannshea.com	McGrann Shea Carnival	Straughn & Lamb, Chartered 800 Nicollet Mall, Suite 2600 Minneapolis, MN 554027035	Electronic Service	No	OFF_SL_10-977_Official
Seth	DeMerritt	ssdemerritt@integrysgroup. com	Integrys Business Support	700 North Adams P.O. Box 19001 Green Bay, WI 543079001	Electronic Service	Yes	OFF_SL_10-977_Official
lan	Dobson	ian.dobson@ag.state.mn.u s	Office of the Attorney General-RUD	Antitrust and Utilities Division 445 Minnesota Street, BRM Tower St. Paul, MN 55101	Electronic Service 1400	No	OFF_SL_10-977_Official

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Richard	Eichstadt	richard.eichstadt@poet.co m	Poet Biorefining - Preston	701 Industrial Dr N PO Box 440 Preston, MN 55965	Electronic Service	No	OFF_SL_10-977_Official
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Andrew J.	Shea		McGrann Shea Anderson Carnival	Straughn & Lamb, Chartered 800 Nicollet Mall, Suite 2600 Minneapolis, MN 554027035	Paper Service	No	OFF_SL_10-977_Official
Steve	Sorenson	N/A	Constellation Energy	12120 Port Grace Blvd, Suite 200 La Vista, NE 68128	Paper Service	No	OFF_SL_10-977_Official
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Gregory	Walters	gjwalters@minnesotaenerg yresources.com	Minnesota Energy Resources Corporation	3460 Technology Dr. NW Rochester, MN 55901	Electronic Service	Yes	OFF_SL_10-977_Official
Casey	Whelan		U.S. Energy Services, Inc.	Suite 1200 605 Highway 169 Nort Minneapolis, MN 554416531	Paper Service h	No	OFF_SL_10-977_Official

First Name	Last Name	Email	Company Name	Address	Delivery Method	View Trade Secret	Service List Name
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